

## 3rd QUARTER 2016

## SUPPLEMENTAL INFORMATION



Retail Opportunity Investments Corporation 8905 Towne Centre Drive Suite 108 San Diego, CA 92122

## Our Company

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of September 30, 2016, ROIC owned 79 shopping centers encompassing approximately 9.2 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S\&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and Standard \& Poor's. Additional information is available at www.roireit.net.

## Supplemental Information

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

## Non-GAAP Disclosures

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.
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(unaudited, dollars in thousands, except par values and share amounts)

## ASSETS:

Real Estate Investments:
Land
Building and improvements
Less: accumulated depreciation
Real Estate Investments, net
Cash and cash equivalents
Restricted cash
Tenant and other receivables, net
Deposits
Acquired lease intangible assets, net of accumulated amortization
Prepaid expenses
Deferred charges, net of accumulated amortization
Other
TOTAL ASSETS

## LIABILITIES:

Term loan
Credit facility
Senior Notes Due 2026
Senior Notes Due 2024
Senior Notes Due 2023
Mortgage notes payable
Acquired lease intangible liabilities, net of accumulated amortization
Accounts payable and accrued expenses
Tenants' security deposits
Other liabilities

## TOTAL LIABILITIES

Non-controlling interests - redeemable OP Units

## EQUITY:

Common stock, \$. 0001 par value 500,000,000 shares authorized
Additional paid-in-capital
Accumulated dividends in excess of earnings
Accumulated other comprehensive loss
Total Retail Opportunity Investments Corp. stockholders' equity Non-controlling interests

TOTAL EQUITY
TOTAL LIABILITIES AND EQUITY

| 09/30/16 | 12/31/15 |
| :---: | :---: |
| \$ 741,255 | \$ 669,307 |
| 1,859,178 | 1,627,310 |
| $(176,398)$ | $(134,311)$ |
| 2,424,035 | 2,162,306 |
| 10,447 | 8,844 |
| 161 | 227 |
| 31,100 | 28,652 |
| 4,500 | 500 |
| 79,282 | 66,942 |
| 827 | 1,953 |
| 34,388 | 30,129 |
| 1,761 | 1,895 |
| \$ 2,586,501 | \$ 2,301,448 |


| \$ 299,094 | \$ 298,802 |
| :---: | :---: |
| 5,373 | 132,028 |
| 199,732 | - |
| 245,222 | 244,833 |
| 244,893 | 244,426 |
| 71,634 | 62,156 |
| 153,140 | 124,861 |
| 25,197 | 13,205 |
| 5,778 | 5,085 |
| 12,327 | 11,036 |
| 1,262,390 | 1,136,432 |
| - | 33,674 |
| 11 | 10 |
| 1,355,523 | 1,166,395 |
| $(155,854)$ | $(122,991)$ |
| $(5,284)$ | $(6,743)$ |
| 1,194,396 | 1,036,671 |
| 129,715 | 94,671 |
| 1,324,111 | 1,131,342 |
| \$ 2,586,501 | \$ 2,301,448 |

## REVENUES:

Base rents
Recoveries from tenants
Other income
TOTAL REVENUES

OPERATING EXPENSES:
Property operating
Property taxes
Depreciation and amortization
General and administrative expenses
Acquisition transaction costs
Other (income) expense
TOTAL OPERATING EXPENSES
OPERATING INCOME

## NON-OPERATING EXPENSES:

Interest expense and other finance expenses
TOTAL NON-OPERATING EXPENSES

## NET INCOME

NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.

NET INCOME PER COMMON SHARE - BASIC NET INCOME PER COMMON SHARE - DILUTED

Weighted average common shares outstanding - basic
Weighted average common shares outstanding - diluted

| Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 09/30/16 |  | 09/30/15 |  |
| \$ | 45,429 | \$ | 37,654 |
|  | 13,271 |  | 10,279 |
|  | 654 |  | 2,144 |
|  | 59,354 |  | 50,077 |
| \$ | 8,053 | \$ | 7,285 |
|  | 6,594 |  | 4,933 |
|  | 23,102 |  | 18,059 |
|  | 3,220 |  | 3,092 |
|  | 179 |  | 91 |
|  | (10) |  | 254 |
|  | 41,138 |  | 33,714 |
| 18,216 |  |  | 16,363 |
| $(10,001)$ |  |  | $(8,526)$ |
| $(10,001)$ |  |  | $(8,526)$ |
| \$ | $\begin{array}{r} 8,215 \\ (813) \\ \hline \end{array}$ | \$ | $\begin{gathered} 7,837 \\ (295) \\ \hline \end{gathered}$ |
| \$ | 7,402 | \$ | 7,542 |
| \$ | 0.07 | \$ | 0.08 |
|  | 0.07 | \$ | 0.08 |
| 107,746 |  |  | 96,723 |
| 120,074 |  |  | 100,755 |

100,755

Nine Months Ended

| 09/30/16 | 09/30/15 |
| :---: | :---: |
| \$ 134,929 | \$ 108,884 |
| 37,642 | 29,809 |
| 1,548 | 2,721 |
| 174,119 | 141,414 |


| \$ 23,761 | \$ | 21,064 |
| :---: | :---: | :---: |
| 18,302 |  | 14,351 |
| 65,856 |  | 52,567 |
| 10,055 |  | 9,387 |
| 613 |  | 507 |
| 361 |  | 507 |
| 118,948 |  | 98,383 |
| 55,171 |  | 43,031 |


|  | $(29,393)$ | $(25,407)$ |  |
| :---: | :---: | :---: | :---: |
|  | $(29,393)$ |  | $(25,407)$ |
| \$ | 25,778 | \$ | 17,624 |
|  | $(2,645)$ |  | (681) |
| \$ | 23,133 | \$ | 16,943 |
| \$ | 0.22 | \$ | 0.18 |
| \$ | 0.22 | \$ | 0.18 |
| 102,460 |  |  | 94,479 |
| 114,509 |  |  | 98,561 |

Funds From Operations
(unaudited, dollars in thousands, except per share amounts)

| Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09/30/16 |  | 09/30/15 |  | 09/30/16 |  | 09/30/15 |  |
| \$ | 7,402 | \$ | 7,542 | \$ | 23,133 | \$ | 16,943 |
|  | 23,102 |  | 18,059 |  | 65,856 |  | 52,567 |
| \$ | 30,504 | \$ | 25,601 | \$ | 88,989 | \$ | 69,510 |
|  | 813 |  | 295 |  | 2,645 |  | 681 |
| \$ | 31,317 | \$ | 25,896 | \$ | 91,634 | \$ | 70,191 |
| \$ | 0.28 | \$ | 0.26 | \$ | 0.87 | \$ | 0.74 |
| \$ | 0.26 | \$ | 0.26 | \$ | 0.80 | \$ | 0.71 |
|  | 107,746 |  | 96,723 |  | 102,460 |  | 94,479 |
|  | 120,074 |  | 100,755 |  | 114,509 |  | 98,561 |
| \$ | 0.18 | \$ | 0.17 | \$ | 0.54 | \$ | 0.51 |
|  | 69.2\% |  | 65.4\% |  | 67.5\% |  | 71.8\% |

(unaudited, dollars in thousands)

|  | Outstanding Balance |  | Interest Rate | GAAP Interest Rate | Maturity <br> Date | Percent of Total Indebtedness |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Rate Debt |  |  |  |  |  |  |
| Mortgage Debt: |  |  |  |  |  |  |
| Bernardo Heights Plaza | \$ | 8,265 | 5.70\% | 3.30\% | 07/11/17 | 0.8\% |
| Santa Teresa Village |  | 10,442 | 6.20\% | 3.26\% | 02/01/18 | 1.0\% |
| Magnolia Shopping Center |  | 9,179 | 5.50\% | 3.86\% | 10/01/18 | 0.9\% |
| Casitas Plaza Shopping Center |  | 7,483 | 5.32\% | 4.20\% | 06/01/22 | 0.7\% |
| Diamond Hills Plaza |  | 35,500 | 3.55\% | 3.61\% | 10/01/25 | 3.3\% |
| Net unamortized premiums on mortgages |  | 1,208 |  |  |  |  |
| Net unamortized deferred financing charges |  | (443) |  |  |  |  |
| Total Mortgage Debt | \$ | 71,634 | 4.6\% | 3.6\% | 5.7 Years (WA) | 6.7\% |
| Unsecured Senior Notes: |  |  |  |  |  |  |
| Senior Notes Due 2023 | \$ | 250,000 | 5.00\% | 5.21\% | 12/15/23 | 23.2\% |
| Net unamortized discount on notes |  | $(3,212)$ |  |  |  |  |
| Net unamortized deferred financing charges |  | $(1,895)$ |  |  |  |  |
| Senior Notes Due 2023, net |  | 244,893 |  |  |  |  |
| Senior Notes Due 2024 |  | 250,000 | 4.00\% | 4.21\% | 12/15/24 | 23.2\% |
| Net unamortized discount on notes |  | $(2,967)$ |  |  |  |  |
| Net unamortized deferred financing charges |  | $(1,811)$ |  |  |  |  |
| Senior Notes Due 2024, net |  | 245,222 |  |  |  |  |
| Senior Notes Due 2026 |  | 200,000 | 3.95\% | 3.95\% | 09/22/26 | 18.5\% |
| Net unamortized deferred financing charges |  | (268) |  |  |  |  |
| Senior Notes Due 2026, net |  | 199,732 |  |  |  |  |
| Total Unsecured Senior Notes | \$ | 689,847 | 4.34\% | 4.49\% | 8.4 Years (WA) | 64.9\% |
| Interest rate swaps |  | 100,000 | 1.96\% | 1.96\% | 1/31/2019 | 9.3\% |
| Total Fixed Rate Debt | \$ | 861,481 | 4.09\% | 4.12\% | 7.4 Years (WA) | 80.9\% |
| Variable Rate Debt |  |  |  |  |  |  |
| Credit Facility | \$ | 8,000 | 1.53\% | 1.53\% | 01/31/19 ${ }^{(1)}$ | 0.7\% |
| Net unamortized deferred financing charges |  | $(2,627)$ |  |  |  |  |
| Credit Facility, net |  | 5,373 |  |  |  |  |
| Term Loan |  | 300,000 | 1.63\% | 1.63\% | 01/31/19 ${ }^{(1)}$ | 27.7\% |
| Net unamortized deferred financing charges |  | (906) |  |  |  |  |
| Term Loan, net |  | 299,094 |  |  |  |  |
| Interest rate swaps |  | $(100,000)$ |  |  |  | (9.3\%) |
| Total Variable Rate Debt | \$ | 204,467 | 1.63\% | 1.63\% | 2.3 Years (WA) | 19.1\% |
| TOTAL DEBT | \$ | 1,065,948 | 3.77\% | 3.80\% | 6.7 Years (WA) | 100.0\% |
| Net unamortized premiums on mortgages |  | $(1,208)$ |  |  |  |  |
| Net unamortized discount on notes |  | 6,179 |  |  |  |  |
| Net unamortized deferred financing charges |  | 7,950 |  |  |  |  |
| Total Principal Debt | \$ | 1,078,869 |  |  |  |  |

(1) Does not include extension options available to ROIC.
(unaudited, dollars in thousands)

| Year | Mortgage Principal Amortization |  | Mortgage Principal due at Maturity |  | Credit Facility |  | Term Loan |  | SeniorUnsecured Notes |  | Total Principal Payments |  | Percentage of Debt Maturing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | \$ | 188 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 188 | 0.0\% |
| 2017 |  | 687 |  | 8,099 |  | - |  | - |  | - |  | 8,786 | 0.8\% |
| 2018 |  | 337 |  | 18,900 |  | - |  | - |  | - |  | 19,237 | 1.8\% |
| 2019 |  | 157 |  | - |  | 8,000 ${ }^{(1)}$ |  | 300,000 ${ }^{(1)}$ |  | - |  | 308,157 | 28.6\% |
| 2020 |  | 166 |  | - |  | - |  | - |  | - |  | 166 | 0.0\% |
| 2021 |  | 282 |  | - |  | - |  | - |  | - |  | 282 | 0.1\% |
| 2022 |  | 737 |  | 6,585 |  | - |  | - |  | - |  | 7,322 | 0.7\% |
| 2023 |  | 686 |  | - |  | - |  | - |  | 250,000 |  | 250,686 | 23.2\% |
| 2024 |  | 708 |  | - |  | - |  | - |  | 250,000 |  | 250,708 | 23.2\% |
| 2025 |  | 550 |  | 32,787 |  | - |  | - |  | - |  | 33,337 | 3.1\% |
| 2026 |  | - |  | - |  | - |  | - |  | 200,000 |  | 200,000 | 18.5\% |
|  | \$ | 4,498 | \$ | 66,371 | \$ | 8,000 | \$ | 300,000 | \$ | 700,000 | \$ | 1,078,869 | 100.0\% |

Summary of Unencumbered/Encumbered Properties

| Summary of Unencumbered/Encumbered Properties |  |  |  |
| :--- | :---: | :---: | :---: |
|  | Number of <br> Properties | GLA | Percentage <br> of GLA |
| Unencumbered properties | 74 | $8,690,333$ | $94.4 \%$ |
| Encumbered properties | 5 | 516,163 | $5.6 \%$ |
|  | 79 | $9,206,496$ | $100.0 \%$ |

Summary of Unsecured Debt/Secured Debt

| Summary of Unsecured Debt/Secured Debt |  |  |  |
| :--- | :---: | :---: | :---: |
|  |  | Amount | Percentage of Total <br> Principal Debt |
| Unsecured principal debt | $\$$ | $1,008,000$ | $93.4 \%$ |
| Secured principal debt |  | 70,869 | $6.6 \%$ |
| Total Principal Debt | $\$$ | $1,078,869$ | $100.0 \%$ |

(unaudited, dollars in thousands, except per share amounts)

|  | 09/30/16 | 06/30/16 |  | 03/31/16 ${ }^{(1)}$ |  | 12/31/15 |  | 09/30/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4.2x | 4.1x |  | 4.2x |  | 4.0x |  | 3.8x |
|  | 4.1x | 4.0x |  | 4.1x |  | 3.9x |  | 3.7x |
|  | 6.4 x | 7.3x |  | 6.5 x |  | 6.9 x |  | $6.6 x$ |
|  | 29.0\% | 32.8\% |  | 31.8\% |  | 33.2\% |  | 33.9\% |
|  | 40.8\% | 48.9\% |  | 46.6\% |  | 49.7\% |  | 51.3\% |
|  | 41.7\% | 46.9\% |  | 44.0\% |  | 42.9\% |  | 42.3\% |
|  | 39.0\% | 44.1\% |  | 41.4\% |  | 40.6\% |  | 39.9\% |
|  | 2.5\% | 2.6\% |  | 3.1\% |  | 2.6\% |  | 2.9\% |
|  | 108,749 | 101,564 |  | 99,526 |  | 99,148 |  | 99,123 |
|  | 11,810 | 12,180 |  | 12,274 |  | 12,196 |  | 3,771 |
|  | \$21.96 | \$21.67 |  | \$20.12 | \$ | 17.90 | \$ | 16.54 |
| \$ | 2,647,473 | \$2,464,823 | \$ | 2,249,419 | \$ | 1,993,043 | \$ | 1,701,866 |
|  | 1,078,869 | 1,204,551 |  | 1,047,869 |  | 991,432 |  | 872,264 |
| \$ | 3,726,342 | \$3,669,374 | \$ | 3,297,288 | \$ | 2,984,475 | \$ | 2,574,130 |
|  | 40.7\% | 46.1\% |  | 43.3\% |  | 42.9\% |  | 42.6\% |
|  | 2.7\% | 2.8\% |  | 3.3\% |  | 2.7\% |  | 3.1\% |
|  | 246.9\% | 216.6\% |  | 232.9\% |  | 237.6\% |  | 240.5\% |
|  | 4.1x | 4.0x |  | 3.9x |  | 3.8x |  | 3.8x |

(dollars in thousands)

| Shopping Centers | Location | Date Acquired | Purchase Amount |  | Owned GLA |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q 2016 |  |  |  |  |  |
| Magnolia Shopping Center | Santa Barbara, CA | 03/10/16 | \$ | 39,154 | 116,360 |
| Casitas Plaza Shopping Center | Carpinteria, CA | 03/10/16 |  | 24,866 | 97,407 |
| Total 1Q 2016 |  |  | \$ | 64,020 | 213,767 |
| 2Q 2016 |  |  |  |  |  |
| Bouquet Center | Santa Clarita, CA | 04/28/16 | \$ | 59,000 | 148,903 |
| North Ranch Shopping Center | Westlake Village, CA | 06/01/16 |  | 122,800 | 146,625 |
| Total 2Q 2016 |  |  | \$ | 181,800 | 295,528 |
| 3Q 2016 |  |  |  |  |  |
| Monterey Center | Monterey, CA | 07/14/16 | \$ | 12,125 | 25,798 |
| Rose City Center | Portland, OR | 09/15/16 |  | 12,750 | 60,680 |
| Total 3Q 2016 |  |  | \$ | 24,875 | 86,478 |
| Total 2016 Acquisitions |  |  | \$ | 270,695 | 595,773 |

(dollars in thousands)
Southern California
Los Angeles metro area

## Claremont Promenad

Gateway Village Seabridge Marketplace Glendora Shopping Center Redondo Beach Plaza Diamond Bar Town Center Diamond Hills Plaza Plaza de la Cañada
Fallbrook Shopping Center
Moorpark Town Center Ontario Plaza
Park Oaks Shopping Center
Warner Plaza
Magnolia Shopping Center
Casitas Plaza Shopping Center
Bouquet Center
North Ranch Shopping Center

## Los Angeles metro area total

## Orange County metro area

Santa Ana Downtown Plaza

## Sycamore Creek

Desert Springs Marketplace
Cypress Center West
Harbor Place Center
Five Points Plaza
Peninsula Marketplace
Mission Foothill Marketplace

## Orange Country metro area total

## San Diego metro area

Marketplace Del Rio
Renaissance Towne Centre
Euclid Plaza
Bay Plaza
Bernardo Heights Plaza
Hawthorne Crossings
Creekside Plaza

## San Diego metro area total

Southern California Totals
 City
Paramount * Claremont Chino Hills Oxnard
Glendora * Redondo Beach Redondo Beach CA * Diamond Bar CA * Diamond Bar Los Angeles CA * Los Angeles CA

* Moorpark

Ontario Thousand Oaks Woodland Hills Santa Barbara Carpinteria Santa Clarita Westlake Village Santa Ana Corona

* Palm Deser
* Cypress
* Garden Grove
* Huntington Beach
* Mission Viejo
* Oceansid San Diego
* San Diego
* San Diego
* Rancho Bernardo
* San Diego

Poway

| Date Acquired | Owned GLA | \% <br> Leased | $\mathbf{A B R}^{(1)}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| 12/22/09 | 95,062 | 100.0\% | \$ | 1,770 |
| 09/23/10 | 92,297 | 98.8\% |  | 2,195 |
| 12/17/10 | 96,959 | 91.3\% |  | 2,652 |
| 05/31/12 | 93,630 | 100.0\% |  | 1,600 |
| 08/01/12 | 106,535 | 96.0\% |  | 1,201 |
| 12/28/12 | 110,509 | 100.0\% |  | 2,111 |
| 02/01/13 | 100,342 | 98.5\% |  | 2,157 |
| 04/22/13 | 139,505 | 97.9\% |  | 3,428 |
| 12/13/13 | 100,408 | 100.0\% |  | 2,441 |
| 06/13/14 | 766,471 | 93.2\% |  | 11,168 |
| 12/03/14 | 133,547 | 100.0\% |  | 2,017 |
| 01/06/15 | 150,051 | 97.1\% |  | 2,047 |
| 01/06/15 | 110,092 | 100.0\% |  | 2,709 |
| 12/31/15 | 112,261 | 86.7\% |  | 3,893 |
| 03/10/16 | 116,360 | 99.2\% |  | 2,181 |
| 03/10/16 | 97,407 | 100.0\% |  | 1,525 |
| 04/28/16 | 148,903 | 98.1\% |  | 3,315 |
| 06/01/16 | 146,625 | 98.7\% |  | 5,062 |
|  | 2,716,964 | 96.5\% | \$ | 53,472 |
| 01/26/10 | 100,305 | 100.0\% | \$ | 1,996 |
| 09/30/10 | 74,198 | 100.0\% |  | 1,694 |
| 02/17/11 | 105,111 | 100.0\% |  | 2,467 |
| 12/04/12 | 107,246 | 99.0\% |  | 1,931 |
| 12/28/12 | 119,821 | 100.0\% |  | 1,614 |
| 09/27/13 | 160,536 | 98.3\% |  | 4,130 |
| 10/15/13 | 95,416 | 100.0\% |  | 2,420 |
| 12/04/14 | 110,678 | 92.3\% |  | 1,703 |
|  | 873,311 | 98.6\% | \$ | 17,955 |
| 01/03/11 | 177,142 | 96.6\% | \$ | 3,333 |
| 08/03/11 | 53,074 | 100.0\% |  | 2,386 |
| 03/29/12 | 77,044 | 100.0\% |  | 1,450 |
| 10/05/12 | 73,324 | 93.8\% |  | 1,788 |
| 02/06/13 | 37,729 | 100.0\% |  | 918 |
| 06/27/13 | 141,288 | 100.0\% |  | 3,219 |
| 02/28/14 | 128,852 | 100.0\% |  | 2,716 |
|  | 688,453 | 98.5\% | \$ | 15,810 |
|  | 4,278,728 | 97.2\% | \$ | 87,237 |

Major Tenants
Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Super King Supermarket
Sprouts Market
Safeway (Vons) Supermarket
Albertson's Supermarket
Safeway (Vons) Supermarket, Petco
Walmart Neighborhood Market, Crunch Fitness
H-Mart Supermarket, Rite Aid Pharmacy
Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket ${ }^{(2)}$, TJ Maxx
Kroger (Ralph's) Supermarket, CVS Pharmacy
El Super Supermarket, Rite Aid Pharmacy
Safeway (Vons) Supermarket, Dollar Tree
Sprouts Market, Kroger (Ralph's) Supermarket ${ }^{(2)}$, Rite Aid Pharmacy ${ }^{(2)}$
Kroger (Ralph's) Supermarket
Albertson's Supermarket, CVS Pharmacy
Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco

Kroger (Food 4 Less) Supermarket, Marshall's
Safeway (Vons) Supermarket, CVS Pharmacy ${ }^{(2)}$
Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
AA Supermarket, Ross Dress For Less
Trader Joe's, Pier 1
Kroger (Ralph's) Supermarket, Planet Fitness
Safeway (Vons) Supermarket ${ }^{(3)}$, CVS Pharmacy

Stater Brothers Supermarket, Walgreens
CVS Pharmacy
Vallarta Supermarket, Walgreens
Seafood City Supermarket
Sprouts Market
Mitsuwa Supermarket, Ross Dress For Less, Staples Stater Brothers Supermarket, DigiPlex Theatre
(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.
(2) These retailers are not tenants of ROIC.
(3) This tenant is not in possession of the space but has an ongoing financial obligation to ROIC. *Denotes properties in same center pool for 3Q 2016.

| Northern California |  | City | State | Date Acquired | Owned GLA | $\begin{gathered} \% \\ \text { Leased } \end{gathered}$ | ABR ${ }^{(1)}$ |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| San Francisco metro area |  |  |  |  |  |  |  |  |  |
| Pleasant Hill Marketplace | * | Pleasant Hill | CA | 04/08/10 | 69,715 | 100.0\% | \$ | 1,471 | Buy Buy Baby, Total Wine and More, Basset Furniture |
| Pinole Vista Shopping Center | * | Pinole | CA | 01/06/11 | 223,502 | 91.3\% |  | 2,648 | SaveMart (Lucky) Supermarket, Kmart |
| Country Club Gate Center | * | Pacific Grove | CA | 07/08/11 | 109,331 | 93.6\% |  | 1,964 | SaveMart (Lucky) Supermarket, Rite Aid Pharmacy |
| Marlin Cove Shopping Center | * | Foster City | CA | 05/04/12 | 73,186 | 97.0\% |  | 2,120 | 99 Ranch Market |
| The Village at Novato | * | Novato | CA | 07/24/12 | 20,081 | 100.0\% |  | 521 | Trader Joe's, Pharmaca Pharmacy |
| Santa Teresa Village | * | San Jose | CA | 11/08/12 | 125,162 | 90.2\% |  | 2,294 | Raleys (Nob Hill) Supermarket, Dollar Tree |
| Granada Shopping Center | * | Livermore | CA | 06/27/13 | 69,325 | 100.0\% |  | 1,219 | SaveMart (Lucky) Supermarket |
| Country Club Village | * | San Ramon | CA | 11/26/13 | 111,093 | 100.0\% |  | 2,062 | Walmart Neighborhood Market, CVS Pharmacy |
| North Park Plaza | * | San Jose | CA | 04/30/14 | 76,697 | 100.0\% |  | 2,226 | H-Mart Supermarket |
| Winston Manor | * | South San Francisco | CA | 01/07/15 | 49,852 | 100.0\% |  | 1,273 | Grocery Outlet Supermarket |
| Jackson Square | * | Hayward | CA | 07/01/15 | 114,220 | 100.0\% |  | 2,117 | Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness |
| Gateway Centre |  | San Ramon | CA | 09/01/15 | 110,440 | 96.4\% |  | 2,385 | SaveMart (Lucky) Supermarket, Walgreens |
| Iron Horse Plaza |  | Danville | CA | 12/04/15 | 61,860 | 96.3\% |  | 2,115 | Lunardi's Market |
| Monterey Center |  | Monterey | CA | 07/14/16 | 25,798 | 100.0\% |  | 1,064 | Trader Joe's, Pharmaca Pharmacy |
| San Francisco metro area total |  |  |  |  | 1,240,262 | 96.2\% | \$ | 25,479 |  |
| Sacramento metro area |  |  |  |  |  |  |  |  |  |
| Norwood Shopping Center | * | Sacramento | CA | 04/06/10 | 88,851 | 95.0\% | \$ | 1,280 | Viva Supermarket, Rite Aid Pharmacy, Citi Trends |
| Mills Shopping Center | * | Rancho Cordova | CA | 02/17/11 | 235,314 | 86.0\% |  | 2,325 | Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree |
| Morada Ranch | * | Stockton | CA | 05/16/11 | 101,842 | 99.4\% |  | 2,253 | Raleys Supermarket |
| Round Hill Square Shopping Center | * | Zephyr Cove | NV | 09/21/11 | 115,984 | 97.7\% |  | 1,907 | Safeway Supermarket, Dollar Tree, US Postal Service |
| Green Valley Station | * | Cameron Park | CA | 06/15/12 | 52,245 | 87.8\% |  | 854 | CVS Pharmacy |
| Sacramento metro area total |  |  |  |  | 594,236 | 92.1\% | \$ | 8,619 |  |
| Northern California Totals |  |  |  |  | 1,834,498 | 94.9\% | \$ | 34,098 |  |

(dollars in thousands)

| Pacific Northwest |  | City | State | Date Acquired | Owned GLA | \% <br> Leased | ABR ${ }^{(1)}$ |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Seattle metro area |  |  |  |  |  |  |  |  |  |
| Meridian Valley Plaza | * | Kent | WA | 02/01/10 | 51,597 | 96.9\% | \$ | 610 | Kroger (QFC) Supermarket |
| The Market at Lake Stevens | * | Lake Stevens | WA | 03/11/10 | 74,130 | 100.0\% |  | 1,454 | Albertson's (Haggen) Supermarket |
| Canyon Park Shopping Center | * | Bothell | WA | 07/29/11 | 123,592 | 100.0\% |  | 2,315 | PCC Natural Markets, Rite Aid Pharmacy, Petco |
| Hawks Prairie Shopping Center | * | Lacey | WA | 09/09/11 | 157,529 | 92.6\% |  | 1,634 | Safeway Supermarket, Dollar Tree, Big Lots |
| The Kress Building | * | Seattle | WA | 09/30/11 | 74,616 | 100.0\% |  | 1,805 | IGA Supermarket, TJMaxx |
| Gateway Shopping Center | * | Marysville | WA | 02/16/12 | 104,298 | 87.4\% |  | 2,302 | WinCo Foods ${ }^{(2)}$, Rite Aid Pharmacy, Ross Dress For Less |
| Aurora Square | * | Shoreline | WA | 05/02/12 | 38,030 | 100.0\% |  | 334 | Central Supermarket |
| Canyon Crossing | * | Puyallup | WA | 04/15/13 | 120,508 | 95.7\% |  | 2,484 | Safeway Supermarket |
| Crossroads Shopping Center | * | Bellevue | WA | 2010/2013 | 463,846 | 100.0\% |  | 9,966 | Kroger (QFC) Supermarket, Bed Bath \& Beyond, Dick's Sporting Goods |
| Aurora Square II | * | Shoreline | WA | 05/22/14 | 65,680 | 100.0\% |  | 1,071 | Marshall's, Pier 1 Imports |
| Bellevue Marketplace |  | Bellevue | WA | 12/10/15 | 113,758 | 100.0\% |  | 2,416 | Asian Food Center |
| Four Corner Square |  | Maple Valley | WA | 12/21/15 | 119,560 | 100.0\% |  | 2,511 | Grocery Outlet Supermarket, Walgreens, Johnsons Home \& Garden |
| Seattle metro area total |  |  |  |  | 1,507,144 | 97.9\% | \$ | 28,902 |  |
| Portland metro area |  |  |  |  |  |  |  |  |  |
| Vancouver Market Center | * | Vancouver | WA | 06/17/10 | 118,385 | 74.1\% | \$ | 1,053 | Skyzone |
| Happy Valley Town Center | * | Happy Valley | OR | 07/14/10 | 138,662 | 100.0\% |  | 3,276 | New Seasons Supermarket |
| Wilsonville Old Town Square | * | Wilsonville | OR | 2010/2012 | 49,937 | 100.0\% |  | 1,752 | Kroger (Fred Meyer) Supermarket ${ }^{(2)}$ |
| Cascade Summit Town Square | * | West Linn | OR | 08/20/10 | 94,934 | 100.0\% |  | 1,640 | Safeway Supermarket |
| Heritage Market Center | * | Vancouver | WA | 09/23/10 | 107,468 | 100.0\% |  | 1,711 | Safeway Supermarket, Dollar Tree |
| Division Crossing | * | Portland | OR | 12/22/10 | 103,561 | 100.0\% |  | 1,197 | Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware |
| Halsey Crossing | * | Gresham | OR | 12/22/10 | 99,428 | 100.0\% |  | 918 | Safeway Supermarket, Dollar Tree |
| Hillsboro Market Center | * | Hillsboro | OR | 11/23/11 | 156,021 | 100.0\% |  | 2,408 | Albertson's Supermarket, Dollar Tree, Marshall's |
| Robinwood Shopping Center | * | West Linn | OR | 08/23/13 | 70,831 | 98.3\% |  | 944 | Walmart Neighborhood Market |
| Tigard Marketplace | * | Tigard | OR | 02/18/14 | 136,889 | 100.0\% |  | 1,932 | H-Mart Supermarket, Bi-Mart Pharmacy |
| Wilsonville Town Center | * | Wilsonville | OR | 12/11/14 | 167,829 | 99.0\% |  | 2,606 | Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree |
| Tigard Promenade |  | Tigard | OR | 07/28/15 | 88,043 | 100.0\% |  | 1,424 | Safeway Supermarket |
| Sunnyside Village Square |  | Happy Valley | OR | 07/28/15 | 84,870 | 100.0\% |  | 1,269 | Albertson's Supermarket ${ }^{(3)}$, Ace Hardware |
| Johnson Creek Center |  | Happy Valley | OR | 11/09/15 | 108,588 | 100.0\% |  | 2,170 | Trader Joe's, Walgreens, Sportsman's Warehouse |
| Rose City Center |  | Portland | OR | 09/15/16 | 60,680 | 100.0\% |  | 671 | Safeway Supermarket |
| Portland metro area total |  |  |  |  | 1,586,126 | 97.9\% | \$ | 24,971 |  |
| Pacific Northwest Totals |  |  |  |  | 3,093,270 | 97.9\% | \$ | 53,873 |  |
| TOTAL SHOPPING CENTERS |  |  |  |  | 9,206,496 | 97.0\% | \$ | 175,208 |  |

(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end. (2) These retailers are not tenants of ROIC.
(3) This tenant is not in possession of the space but has an ongoing financial obligation to ROIC. *Denotes properties in same center pool for 3Q 2016.
(unaudited, dollars in thousands)

| Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 09/30/16 | 09/30/15 | \$ Change | \% Change |


| Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 | $09 / 30 / 15$ |  |  |

Number of shopping centers included in same-center analysis ${ }^{(1)}$
Same-center occupancy

## REVENUES:

Base rents
Percentage rent
Recoveries from tenants
Other property income
TOTAL REVENUES

## OPERATING EXPENSES:

Property operating expenses
Bad debt expense
Property taxes
TOTAL OPERATING EXPENSES
SAME-CENTER CASH NET OPERATING INCOME

| 65 |  |  | 65 |  |  | (0.5\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 96.6\% |  | 97.1\% |  |  |  |
| \$ | 34,447 | \$ | 33,401 | \$ | 1,046 | 3.1\% |
|  | 128 |  | 171 |  | (43) | (25.1\%) |
|  | 10,800 |  | 10,077 |  | 723 | 7.2\% |
|  | 298 |  | 238 |  | 60 | 25.2\% |
|  | 45,673 |  | 43,887 |  | 1,786 | 4.1\% |
| \$ | 7,326 | \$ | 6,900 | \$ | 426 | 6.2\% |
|  | 48 |  | 266 |  | (218) | (82.0\%) |
|  | 5,147 |  | 4,829 |  | 318 | 6.6\% |
|  | 12,521 |  | 11,995 |  | 526 | 4.4\% |
| \$ | 33,152 | \$ | 31,892 | \$ | 1,260 | 4.0\% |


| \$ 96,291 | \$ | 92,365 | \$ | 3,926 | 4.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 448 |  | 340 |  | 108 | 31.8\% |
| 30,667 |  | 28,441 |  | 2,226 | 7.8\% |
| 953 |  | 782 |  | 171 | 21.9\% |
| 128,359 |  | 121,928 |  | 6,431 | 5.3\% |


| \$ | 20,031 | \$ | 19,029 | \$ |  | 5.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 837 |  | 908 |  | (71) | (7.8\%) |
|  | 14,133 |  | 13,502 |  | 631 | 4.7\% |
|  | 35,001 |  | 33,439 |  | 1,562 | 4.7\% |
| \$ | 93,358 | \$ | 88,489 | \$ | 4,869 | 5.5\% |

SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION

Same-center cash net operating income ADJUSTMENTS:
Depreciation and amortization
General and administrative expenses
Acquisition transaction costs
Other income (expense)
Property revenues and expenses ${ }^{(2)}$
Non same-center cash NOI
GAAP OPERATING INCOME
\$
33,152 \$ 31,892

|  | $(23,102)$ | $(18,059)$ |  |
| :---: | ---: | ---: | ---: |
|  | $(3,220)$ | $(3,092)$ |  |
|  | $(179)$ | $(91)$ |  |
|  | 10 | $(254)$ |  |
|  | 3,318 |  | 5,321 |
|  | 8,237 |  | 646 |
|  | $\mathbf{1 8 , 2 1 6}$ |  | $\mathbf{1 6 , 3 6 3}$ |

\$ 93,358 \$ 88,489

|  | $(65,856)$ | $(52,567)$ |  |
| :---: | :---: | ---: | ---: |
|  | $(10,055)$ | $(9,387)$ |  |
|  | $(613)$ | $(507)$ |  |
|  | $(361)$ | $(507)$ |  |
|  | 14,252 |  | 12,469 |
|  | 24,446 |  | 5,041 |
|  |  |  |  |


| Tenant | Number of Leases | Leased GLA | Percent <br> of Total <br> Leased GLA | ABR |  | Percent of Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Albertson's / Safeway Supermarkets | 21 | 1,053,685 | 11.8\% | \$ | 11,814 | 6.7\% |
| 2 Kroger Supermarkets | 9 | 368,461 | 4.1\% |  | 5,334 | 3.0\% |
| 3 Rite Aid Pharmacy | 13 | 245,682 | 2.8\% |  | 3,123 | 1.8\% |
| 4 SaveMart Supermarkets | 4 | 187,639 | 2.1\% |  | 2,813 | 1.6\% |
| 5 JP Morgan Chase | 19 | 85,873 | 1.0\% |  | 2,643 | 1.5\% |
| 6 Marshall's / TJMaxx | 6 | 178,645 | 2.0\% |  | 2,587 | 1.5\% |
| 7 Ross Dress For Less / dd's Discounts | 7 | 191,703 | 2.1\% |  | 2,558 | 1.5\% |
| 8 Sprouts Markets | 4 | 159,163 | 1.8\% |  | 2,544 | 1.5\% |
| 9 H-Mart Supermarkets | 3 | 147,040 | 1.6\% |  | 2,383 | 1.4\% |
| 10 CVS Pharmacy | 8 | 150,359 | 1.7\% |  | 2,170 | 1.2\% |
| Top 10 Tenants Total | 94 | 2,768,250 | 31.0\% | \$ | 37,969 | 21.7\% |
| Other Tenants | 1,663 | 6,154,696 | 69.0\% |  | 137,239 | 78.3\% |
| Total Portfolio | 1,757 | 8,922,946 | 100.0\% | \$ | 175,208 | $\underline{\text { 100.0\% }}$ |

Lease Expiration Schedule
(dollars in thousands)

(1) Anchor tenants are leases equal to or greater than 15,000 square feet.
(2) Does not assume exercise of renewal options.
$\quad$ New Leases
Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.) ${ }^{(1)}$
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(2)}$

For the Three Months Ended September 30, 2016

| Non-Anchor |  | Anchor |  |  | Total |  |
| ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 39 |  | 2 |  | 41 |  |
|  | 75,740 |  | 81,257 |  | 156,997 |  |
| $\$$ | 34.34 | $\$$ | 16.39 |  | 25.05 |  |
| $\$$ | 15.08 | $\$$ | 55.40 |  | $\$$ |  |
| $\$$ | 6.73 | $\$$ | 4.40 |  | 35.95 |  |
|  | 7.8 |  | 12.6 |  | 5.53 |  |
|  |  |  |  |  | 10.3 |  |

Renewals
Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent ( $\$ / \mathrm{sq} . \mathrm{ft}$ ) ${ }^{(1)}$
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(2)}$
Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(2)}$

| Non-Anchor |  | Anchor |  |  | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 49 |  | 5 |  | 54 |  |
|  | 122,035 |  | 173,765 |  | 295,800 |  |
| $\$$ | 31.37 | $\$$ | 7.79 |  | 17.52 |  |
| $\$$ | 3.64 | $\$$ | - | $\$$ | 1.50 |  |
| $\$$ | 0.12 | $\$$ | - | $\$$ | 0.05 |  |
|  | 4.7 |  | 5.0 |  | 4.9 |  |


| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 88 |  | 7 |  | 95 |  |
|  | 197,775 |  | 255,022 |  | 452,797 |  |
| $\$$ | 32.51 | $\$$ | 10.53 | $\$$ | 20.13 |  |
| $\$$ | 8.02 | $\$$ | 17.65 | $\$$ | 13.45 |  |
| $\$$ | 2.65 | $\$$ | 1.40 |  | $\$$ |  |
|  | 5.9 |  | 7.4 |  | 1.95 |  |
|  |  |  |  |  | 6.8 |  |

For the Nine Months Ended September 30, 2016

$\quad$ New Leases
Comparative \# of Leases
Comparative GLA (sq. ft.) ${ }^{(1)}$
Prior Base Rent $\left(\$ / \mathrm{sq} . \mathrm{ft}\right.$. ${ }^{(2)}$
Initial Base Rent $(\$ / \mathrm{sq} . \mathrm{ft}$ )
Percentage Change in Base Rents
Tenant Improvements (\$/sq. ft.)
Leasing Commissions ( $\$ / \mathrm{sq} . \mathrm{ft}$ )
Weighted Average Lease Term (Yrs.) ${ }^{(3)}$
Renewals
Comparative \# of Leases

Comparative GLA (sq. ft.)
Prior Base Rent (\$/sq. ft.) ${ }^{(2)}$
Initial Base Rent (\$/sq. ft.)
Percentage Change in Base Rents
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(3)}$
$\quad$ Total
Comparative \# of Leases
Comparative GLA (sq. ft.) ${ }^{(1)}$
Prior Base Rent ( $\$ / \mathrm{sq} . \mathrm{ft})^{(2)}$
Initial Base Rent (\$/sq. ft.)
Percentage Change in Base Rents
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(3)}$

| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 74 |  | 7 |  | 81 |  |
|  | 180,563 |  | 255,022 |  | 435,585 |  |
| $\$$ | 29.18 | $\$$ | 7.89 | $\$$ | 16.72 |  |
| $\$$ | 32.12 | $\$$ | 10.53 | $\$$ | 19.48 |  |
|  | $10.1 \%$ |  | $33.4 \%$ |  | $16.5 \%$ |  |
| $\$$ | 8.07 | $\$$ | 17.65 | $\$$ | 13.68 |  |
| $\$$ | 2.49 | $\$$ | 1.40 | $\$$ | 1.86 |  |
|  | 5.9 |  | 7.4 |  | 6.8 |  |

For the Nine Months Ended September 30, 2016

| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | ---: | :---: |
|  | 70 |  | 5 |  | 75 |  |
|  | 134,945 |  | 144,253 |  | 279,198 |  |
| $\$$ | 25.86 | $\$$ | 11.36 |  | 18.37 |  |
| $\$$ | 30.22 | $\$$ | 16.82 |  | $\$$ |  |
|  | $16.9 \%$ |  | $48.0 \%$ |  | 23.29 |  |
| $\$$ | 27.06 | $\$$ | 40.44 | $\$$ | $33.8 \%$ |  |
| $\$$ | 4.08 | $\$$ | 3.20 | $\$$ | 3.62 |  |
|  | 6.9 |  | 12.0 |  | 9.5 |  |


| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 153 |  | 7 |  | 160 |  |
|  | 337,923 |  | 219,027 |  | 556,950 |  |
| $\$$ | 27.54 | $\$$ | 10.12 |  | $\$$ |  |
| $\$$ | 30.84 | $\$$ | 10.52 |  | 20.69 |  |
|  | $12.0 \%$ |  | $4.0 \%$ |  | 22.85 |  |
| $\$$ | 1.83 | $\$$ | - | $\$$ | $10.5 \%$ |  |
| $\$$ | 0.04 | $\$$ | - | $\$$ | 1.11 |  |
|  | 4.6 |  | 4.8 |  | 0.03 |  |
|  |  |  |  |  | 4.7 |  |


| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 223 |  | 12 |  | 235 |  |
|  | 472,868 |  | 363,280 |  | 836,148 |  |
| $\$$ | 27.06 | $\$$ | 10.61 |  | $\$$ |  |
| $\$$ | 30.66 | $\$$ | 13.02 |  | 19.91 |  |
|  | $13.3 \%$ |  | $22.7 \%$ |  | 23.00 |  |
| $\$$ | 9.03 | $\$$ | 16.06 |  | $15.5 \%$ |  |
| $\$$ | 1.20 | $\$$ | 1.27 | $\$$ | 12.09 |  |
|  | 5.3 |  | 7.7 |  | 1.23 |  |
|  |  |  |  |  | 6.3 |  |

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Baird Equity Research
Bank of America Merrill Lynch
Bank of Montreal
BTIG
Canaccord Genuity
Capital One Securities, Inc.
Citi
D.A. Davidson \& Co.

FBR \& Co.
Green Street
J.P. Morgan

KeyBanc Capital Markets
Raymond James

RBC Capital Markets
Wells Fargo

## Fixed Income Research Coverage

J.P. Morgan

## Ratings Agency Coverage

Moody's Investors Service
S\&P Global Ratings

RJ Milligan
Craig Schmidt
Paul Adornato
Michael Gorman
Paul Morgan
Chris Lucas
Michael Bilerman
Christy McElroy
James O. Lykins
Bryan Maher
Daniel J. Busch
Jay Carlington
Michael W. Mueller
Todd Thomas
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Collin Mings
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949.640 .8780
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