## 1st Quarter 2012 Supplemental Information



Retail Opportunity Investments Corp. www.roicreit.com

## Our Company

Retail Opportunity Investments Corporation (Nasdaq:ROIC) (the "Company") is a fully-integrated real estate company that qualifies as a REIT for U.S. federal income tax purposes. The Company is focused on investing in, acquiring, owning, leasing, repositioning and managing a diverse portfolio of necessity-based retail properties, including, well-located community and neighborhood shopping centers, anchored by national or regional supermarkets and drugstores. The Company targets properties strategically situated in densely populated markets in western and eastern regions of the United States. Additional company information is available www.roicreit.com.

## Forward Looking Information

Certain information contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, risks associated with the Company's ability to identify and acquire retail real estate and real estate-related debt investments that meet the Company's investment standards and the time period required for the Company to acquire its initial portfolio of target assets; the level of rental revenue and net interest income the Company achieves from its target assets; the market value of the Company's assets and the supply of, and demand for, retail real estate and real estate-related debt investments in which the Company invests; the conditions in the local markets in which the Company operates, as well as changes in national economic and market conditions; consumer spending and confidence trends; the Company's ability to enter into new leases or to renew leases with existing tenants at the properties at favorable rates; the Company's ability to anticipate changes in consumer buying practices and the space needs of tenants; the competitive landscape impacting the properties the Company acquires and their tenants; the Company's relationships with its tenants and their financial condition; the Company's use of debt as part of its financing strategy and its ability to make payments or to comply with any covenants under any borrowings or other debt facilities; the level of the Company's operating expenses, including amounts we are required to pay to the Company's management team and to engage third party property managers; changes in interest rates that could impact the market price of the Company's common stock and the cost of the Company's borrowings; and legislative and regulatory changes (including changes to laws governing the taxation of REITs). Additional information regarding these and other factors is described in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K. and the Company's Quarterly Reports on Form 10-Q. Forward looking statements are based on estimates as of the date of this supplemental data. The Company disclaims any obligation to publicly release the results of any revisions to these forward looking statements reflecting new estimates, events or circumstances after the date of this supplemental data. For further information, please refer to the Company's filings with the Securities and Exchange Commission.

## Supplemental Information

The enclosed information should be read in conjunction with the Company's filings with the Securities and Exchange Commission, including but not limited to, the Company's Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").
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(unaudited, dollars in thousands)

| As Of |  |  |
| :---: | :---: | :---: |
| $03 / 31 / 12$ |  | $12 / 31 / 11$ |

Assets:
Real Estate Investments:
Land

| \$ | 176,194 | \$ | 167,192 |
| :---: | :---: | :---: | :---: |
|  | 449,999 |  | 413,641 |
|  | $(18,376)$ |  | $(14,451)$ |
|  | 607,817 |  | 566,381 |
|  | 10,000 |  | 10,000 |
|  | 26,650 |  | 26,243 |
|  | 644,467 |  | 602,624 |
|  | 10,739 |  | 34,318 |
|  | 1,703 |  | 1,231 |
|  | 7,721 |  | 6,896 |
|  | 500 |  | 500 |
|  | 32,297 |  | 32,024 |
|  | 981 |  | 673 |
|  | 14,970 |  | 15,342 |
|  | 852 |  | 826 |
| \$ | 714,230 | \$ | 694,433 |

Liabilities:
Mortgage notes payable
Credit Facilities
Acquired lease intangibles liability, net of accumulated amortization
Accounts payable and accrued expenses
Tenants' security deposits
Other liabilities
total LiabiLITIES
Equity:
Common stock, $\$ .0001$ par value $500,000,000$ shares authorized
Additional paid-in-capital
Accumulated deficit
Accumulated other comprehensive loss
Total Retail Opportunity Investments Corp. shareholders' equity
Noncontrolling interests
total equity
total LIABILITIES AND EQUITY

| \$ | 67,864 | \$ | 59,906 |
| :---: | :---: | :---: | :---: |
|  | 125,000 |  | 110,000 |
|  | 46,735 |  | 46,701 |
|  | 5,420 |  | 7,475 |
|  | 1,578 |  | 1,553 |
|  | 18,001 |  | 18,309 |
|  | 264,598 |  | 243,944 |
|  | 5 |  | 5 |
|  | 487,206 |  | 484,194 |
|  | $(24,453)$ |  | $(19,618)$ |
|  | $(13,128)$ |  | $(14,095)$ |
|  | 449,630 |  | 450,487 |
|  | 2 |  | 2 |
|  | 449,632 |  | 450,489 |
| \$ | 714,230 | \$ | 694,433 |

The Company's Form 10-Q for the quarters ended March 312012 and 2011, and Form 10-K for the year ended December 31, 2011 should be read in conjunction with the above information.

The above does not purport to disclose all items required under GAAP.
(unaudited, in thousands, except per share amounts)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 03/31/12 |  | 03/31/11 |  |
| Revenues: |  |  |  |  |
| Base rents | \$ | 13,341 | \$ | 7,181 |
| Recoveries from tenants |  | 3,104 |  | 1,905 |
| Mortgage receivable |  | 202 |  | 955 |
| TOTAL REVENUES |  | 16,647 |  | 10,041 |
| Operating Expenses: |  |  |  |  |
| Property operating |  | 2,969 |  | 1,096 |
| Property taxes |  | 1,599 |  | 1,052 |
| Depreciation and amortization |  | 6,650 |  | 4,252 |
| General \& Administrative Expenses |  | 2,420 |  | 2,389 |
| Acquisition transaction costs |  | 123 |  | 175 |
| TOTAL OPERATING EXPENSES |  | 13,761 |  | 8,964 |
| NET OPERATING INCOME |  | 2,886 |  | 1,077 |
| Non-Operating Income (Expenses): |  |  |  |  |
| Interest Expense and other finance expenses |  | $(2,293)$ |  | (916) |
| Gain on bargain purchase |  | - |  | 5,762 |
| Other Income |  |  |  |  |
| Equity in income of unconsolidated joint ventures |  | 524 |  | 243 |
| Interest Income |  | 10 |  | 13 |
| TOTAL NON-OPERATING INCOME (EXPENSES) |  | $(1,759)$ |  | 5,102 |
| NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP. | \$ | 1,127 | \$ | 6,179 |
| NET INCOME PER COMMON SHARE - BASIC | \$ | 0.02 | \$ | 0.15 |
| NET INCOME PER COMMON SHARE - DILUTED | \$ | 0.02 | \$ | 0.15 |
| Weighted average common shares outstanding - basic |  | 49,604 |  | 41,847 |
| Weighted average common shares outstanding-diluted |  | 49,690 |  | 41,847 |

[^0]The above does not purport to disclose all items required under GAAP.
(unaudited, in thousands, except per share amounts)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 03/31/12 |  | 03/31/11 |  |
| Funds from Operations: (FFO)(1) |  |  |  |  |
| Net income for the period | \$ | 1,127 | \$ | 6,179 |
| Plus: |  |  |  |  |
| Real property depreciation |  | 3,206 |  | 1,803 |
| Amortization of tenant improvements and allowances |  | 1,089 |  | 566 |
| Amortization of deferred leasing costs |  | 2,961 |  | 2,322 |
| FUNDS FROM OPERATIONS - BASIC | \$ | 8,383 | \$ | 10,870 |
| FUNDS FROM OPERATIONS - DILUTED | \$ | 8,383 | \$ | 10,870 |
| FUNDS FROM OPERATIO NS PER SHARE- BASIC | \$ | 0.17 | \$ | 0.26 |
| FUNDS FROM O PERATIO NS PER SHARE - DILUTED | \$ | 0.17 | \$ | 0.26 |
| Weighted average common shares outstanding - basic |  | 49,604 |  | 41,847 |
| Weighted average common shares outstanding - diluted |  | 49,690 |  | 41,847 |
| Common dividends per share | \$ | 0.12 | \$ | 0.08 |
| Cash Dividend | \$ | 5,954 | \$ | 3,357 |
| Modified Funds from Operations:(MFFO) |  |  |  |  |
| Funds From Operations | \$ | 8,383 | \$ | 10,870 |
| Plus:Acquisition transaction costs |  | 123 |  | 175 |
| MODIFIED FUNDS FROM OPERATIONS - BASIC | \$ | 8,505 | \$ | 11,045 |
| MODIFIED FUNDS FROM OPERATIONS - DILUTED | \$ | 8,505 | \$ | 11,045 |
| MODIFIED FUNDS FROM O PERATIO NS PER SHARE - BASIC | \$ | 0.17 | \$ | 0.26 |
| MODIFIED FUNDS FROM O PERATIO NS PER SHARE - DILUTED | \$ | 0.17 | \$ | 0.26 |
| Dividend/FFO |  | 71.0\% |  | 30.9\% |
| Dividend/MFFO |  | 70.0\% |  | 30.4\% |

 performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP.

 performance because it primarily excludes the assumption that the value of its real estate assets diminishes predictably over time and industry analysts have accepted it as a performance measure. However, FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); and
- should not be considered an alternative to net income as an indication of our performance.

FFO as defined by us may not be comparable to similarly titled items reported by other real estate investment trusts due to possible differences in the application of the NAREIT definition used by such REITs.
The Company's Form 10-Q for the quarters ended March 31, 2012 and 2011, and Form 10-K for the year ended December 31, 2011 should be read in conjunction with the above information.

The above does not purport to disclose all items required under GAAP.
(unaudited, dollars in thousands)

Fixed Rate Debt:
Cascade Summit Loan
Gateway Village I Loan
Gateway Village II Loan
Euclid Plaza

| Outstanding |
| :---: |
| Balance |

Actual

Interest Rate

| GAAP |
| :---: |
| Interest Rate (3) |

Maturity

Percent of

$\square$ 07/10/12
02/01/14
05/01/14
11/01/14
01/01/15
06/01/15
Country Club Gate Loan


| $7.3 \%$ |
| ---: |
| $5.6 \%$ |
| $5.7 \%$ |
| $5.2 \%$ |
| $5.0 \%$ |
| $5.1 \%$ |
| $6.1 \%$ |
| $5.0 \%$ |
| $5.3 \%$ |

,
Indebtedness

Renaissance Town Center Loan
Gateway Village III Loan
Interest Rate Swaps (5)
Total Fixed Rate Debt
Variable Rate Debt:
Credit Facility (1)
Term Loan Facility (2)
Interest Rate Swaps (5)
Total Variable Rate Debt:
TO TAL DEBT
Net Unamortized Premiums on Mortgages
TO TAL DEBT - NET

|  | 15,000 |
| :---: | ---: |
|  | 110,000 |
|  | $(75,000)$ |
| $\$$ | 50,000 |
| $\$$ | 191,215 |
|  | 1,649 |
| $\$$ | 192,864 |

Principal Maturities

| Principal <br> Maturities | Principal <br> Amortization | Principal due at <br> Maturity | Credit <br> facilities | Total | Percentage of <br> Debt Maturing |  |  |
| :---: | :---: | ---: | :---: | :---: | ---: | ---: | ---: |
| 2012 | $\$$ | 806 | $\$$ | 6,774 |  | $\$$ | 7,580 |
| 2013 | 981 | - |  | 981 | $4.0 \%$ |  |  |
| 2014 | 788 | 21,303 | 15,000 | 37,090 | $0.5 \%$ |  |  |
| 2015 | 208 | 28,146 | 110,000 | 138,354 | $19.4 \%$ |  |  |
| 2016 | 41 | 7,169 |  | $72.4 \%$ |  |  |  |
|  | $\$$ | 2,824 | $\$$ | 63,392 | $\$ 125,000$ | $\$$ | 191,215 |


\section*{|  | 1,649 |
| :--- | ---: |
| $\$ \quad 192,864$ |  |}




 than $\mathbf{5 0 \%}$ of the aggregate commitments or (b) $\mathbf{0 . 2 0 \%}$ if the total outstanding principal amount is greater than or equal to $\mathbf{5 0 \%}$ of the aggregate commitments, and (ii) a fronting fee with respect to each letter of credit issued under the unsecured credit agreement.


 plus one-half of $1 \%$, (b) the rate of interest announced by Key Bank as its "prime rate," and (c) the Eurodollar Rate plus $\mathbf{1 . 0 0 \%}$ (the Base Rate).
(3) - Reflects the market interest rate at the date the mortgage was assumed.
(4) - Does not include unconsolidated joint ventures.
(5) - The Company has hedged $\$ 75$ million of its variable rate debt effective ats of March 31, 2012. Effective on April 2, 2012, two additional swaps, aggregating $\$ 75$ million, will become effective.
(6) - On April 10, 2012, the Company paid off the mortgage secured by the Cascade Summit shopping center

The above does not purport to disclose all items required under GAAP.
(dollars in thousands)

| Shopping Centers | Location | Date Acquired | $\begin{gathered} \% \\ \text { Owned } \\ \hline \end{gathered}$ |  |  | GLA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q 2012 |  |  |  |  |  |  |
| Gateway Shopping Center | Marysville, WA | 02/16/12 | 100.0\% | \$ | 29,500 | 101,250 |
| Euclid Plaza | San Diego, CA | 03/29/12 | 100.0\% |  | 15,900 | 69,133 |
| Total 1Q 2012 |  |  |  |  | 45,400 | 170,383 |
| Total 2012 Acquisitions |  |  |  | \$ | 45,400 | 170,383 |

(dollars in thousands)

| Shopping Centers/Region | City | State | \% <br> Owned | Date Acquired | GLA | $\%$ <br> Leased |  | (1) | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stabilized Shopping Centers |  |  |  |  |  |  |  |  |  |
| Northern California |  |  |  |  |  |  |  |  |  |
| Norwood Shopping Center | Sacramento | CA | 100.0\% | 04/06/10 | 88,851 | 98.2\% | \$ | 1,164 | Viva Supermarket, Rite Aid, Citi Trends |
| Pleasant Hill Marketplace | Pleasant Hill | CA | 100.0\% | 04/08/10 | 69,715 | 100.0\% |  | 1,343 | Buy Buy Baby, Office Depot, Basset Furniture |
| Pinole Vista Shopping Center | Pinole | CA | 100.0\% | 01/06/11 | 165,025 | 100.0\% |  | 1,711 | Kmart, SaveMart (Lucky) Supermarket (2) |
| Mills Shopping Center | Rancho Cordova | CA | 100.0\% | 02/17/11 | 239,031 | 86.8\% |  | 1,978 | Raleys Supermarket, UEI College, Dollar Tree |
| Morada Ranch | Stockton | CA | 100.0\% | 05/16/11 | 101,842 | 97.6\% |  | 2,142 | Raleys Supermarket |
| Country Club Gate Center | Pacific Grove | CA | 100.0\% | 07/08/11 | 109,331 | 92.4\% |  | 1,770 | SaveMart(Lucky) Supermarket, Rite Aid |
| Northern California Totals |  |  |  |  | 773,795 | 94.3\% |  | 10,108 |  |
| Southern California |  |  |  |  |  |  |  |  |  |
| Paramount Plaza | Paramount | CA | 100.0\% | 12/22/09 | 95,062 | 100.0\% |  | 1,702 | Fresh \& Easy, Rite Aid, TJ Maxx |
| Santa Ana Downtown Plaza | Santa Ana | CA | 100.0\% | 01/26/10 | 100,305 | 97.8\% |  | 1,768 | Kroger(Food 4 Less) Supermarket, FAMSA |
| Gateway Village | Chino Hills | CA | 100.0\% | 12/17/10 | 96,959 | 95.6\% |  | 2,724 | Sprouts Farmers Market |
| Sycamore Creek | Corona | CA | 100.0\% | 09/30/10 | 74,198 | 89.9\% |  | 1,458 | Safeway (Vons) Supermarket, CVS (2) |
| Marketplace Del Rio | Oceanside | CA | 100.0\% | 01/03/11 | 177,136 | 95.3\% |  | 3,056 | Stater Brothers Supermarket, Walgreens, Ace Hardware |
| Renaissance Towne Centre | San Diego | CA | 100.0\% | 08/03/11 | 53,074 | 97.2\% |  | 1,959 | CVS Pharmacy |
| Desert Springs Marketplace | Palm Desert | CA | 100.0\% | 02/17/11 | 105,157 | 100.0\% |  | 2,267 | Kroger (Ralph's) Supermarket, Rite Aid |
| Euclid Plaza | San Diego | CA | 100.0\% | 03/29/12 | 69,133 | 100.0\% |  | 1,126 | Vallarta Supermarket, Walgreens |
| Southern California Totals |  |  |  |  | 771,024 | 96.9\% |  | 16,060 |  |
| Portland Metropolitan |  |  |  |  |  |  |  |  |  |
| Vancouver Market Center | Vancouver | wA | 100.0\% | 06/17/10 | 118,385 | 89.3\% |  | 888 | Albertsons Supermarket |
| Happy Valley Town Center | Happy Valley | OR | 100.0\% | 07/14/10 | 132,896 | 98.5\% |  | 2,633 | New Seasons Supermarket |
| Oregon City Point | Oregon City | OR | 100.0\% | 07/14/10 | 35,305 | 73.4\% |  | 770 | Starbucks, West Coast Bank, FedEx Kinko's |
| Cascade Summit Town Square | West Linn | OR | 100.0\% | 08/20/10 | 95,508 | 100.0\% |  | 1,423 | Safeway Supermarket |
| Heritage Market Center | Vancouver | WA | 100.0\% | 09/23/10 | 107,468 | 93.4\% |  | 1,527 | Safeway Supermarket |
| Division Crossing | Portland | OR | 100.0\% | 12/22/10 | 98,321 | 58.8\% |  | 646 | Rite Aid |
| Halsey Crossing | Gresham | OR | 100.0\% | 12/22/10 | 99,428 | 98.6\% |  | 810 | Safeway Supermarket, Dollar Tree |
| Hillsboro Market Center | Hillsboro | OR | 100.0\% | 11/23/11 | 156,021 | 93.0\% |  | 2,054 | Albertson's Supermarket, Dollar Tree, Marshalls |
| Portland Metropolitan Totals |  |  |  |  | 843,332 | 90.0\% |  | 10,751 |  |
| Seattle Metropolitan |  |  |  |  |  |  |  |  |  |
| Meridian Valley Plaza | Kent | WA | 100.0\% | 02/01/10 | 51,597 | 100.0\% |  | 617 | Kroger (QFC) Supermarket |
| The Market at Lake Stevens | Lake Stevens | WA | 100.0\% | 03/11/10 | 74,130 | 100.0\% |  | 1,308 | Haggen Food \& Pharmacy |
| Crossroads (3) | Bellevue | WA | 49.0\% | 12/23/10 | 463,620 | 92.1\% |  | 6,984 | Kroger (QFC) Supermarket, Bed Bath \& Beyond, Sports Authority |
| Canyon Park Shopping Center | Bothell | wA | 100.0\% | 07/29/11 | 123,627 | 96.4\% |  | 1,370 | Albertson's Supermarket, Rite Aid |
| Hawks Prairie Shopping Center | Lacey | WA | 100.0\% | 09/09/11 | 154,781 | 95.0\% |  | 1,626 | Safeway Supermarket, Dollar Tree, Big Lots |
| The Kress Building | Seattle | wA | 100.0\% | 09/30/11 | 73,563 | 100.0\% |  | 1,711 | IGA Supermarket, J.C. Penney |
| Gateway Shopping Center | Marysville | wA | 100.0\% | 02/16/12 | 101,250 | 97.6\% |  | 2,267 | Rite Aid, Ross Dress For Less, WinCo Foods (2) |
| Seattle Metropolitan Totals |  |  |  |  | 1,042,568 | 95.1\% |  | 15,883 |  |
| STABILIZED SHOPPING CENTERS |  |  |  |  | $\underline{\text { 3,430,719 }}$ | 94.1\% | \$ | 52,802 |  |
| 100\% Owned |  |  |  |  | 2,967,099 | 94.4\% |  | 45,818 |  |
| Joint Venture |  |  |  |  | 463,620 | 92.1\% |  | 6,984 |  |
| Total |  |  |  |  | 3,430,719 | 94.1\% | \$ | 52,802 |  |

## Property Portfolio, cont.

(dollars in thousands)

| $\underline{\text { Shopping Centers/Region }}$ | City | State | $\begin{gathered} \% \\ \text { Owned } \\ \hline \end{gathered}$ | Date Acquired | GLA | $\begin{gathered} \% \\ \text { Leased } \\ \hline \end{gathered}$ | ABR (1) |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repositioning Shopping Centers |  |  |  |  |  |  |  |  |  |
| Phillips Village | Pomona | CA | 100.0\% | 02/02/10 | 125,708 | 69.7\% | \$ | 1,074 | Fresh Choice Supermarket |
| Claremont Promenade | Claremont | CA | 100.0\% | 09/23/10 | 91,520 | 84.1\% |  | 1,201 | Super King Supermarket |
| Nimbus Village | Rancho Cordova | CA | 100.0\% | 02/17/11 | 71,318 | 68.5\% |  | 787 | Spaghetti Factory Restaurant, Cattlemens Restaurant |
| Round Hill Square Shopping Center | Zephyr Cove | NV | 100.0\% | 09/21/11 | 116,849 | 81.2\% |  | 1,914 | Safeway Supermarket, US Postal Service |
| REPOSITIONING SHOPPING CENTERS |  |  |  |  | 405,395 | 76.0\% |  | 4,976 |  |
| New Development Shopping Centers |  |  |  |  |  |  |  |  |  |
| Wilsonville Old Town Square (3) | Wilsonville | OR | 95.0\% | 07/15/10 | 49,973 | 77.5\% |  | 944 | Kroger (Fred Meyer) (2) |
| NEW DEVELOPMENT SHOPPING CENTERS |  |  |  |  | 49,973 | 77.5\% |  | 944 |  |
| TOTAL PROPERTY PORTFOLIO |  |  |  |  | 3,886,087 | 92.0\% | \$ | 58,722 |  |

(1) - Annual base rent is equal to monthly rent, on an annualized basis, at March 31, 2012. Annual base rent does not include concessions or future rent increases
(2) - These retailers own their own space and are not tenants of the Company.
(3) - Includes $\mathbf{1 0 0}$ percent of properties owned by unconsolidated joint ventures

Top Ten Tenants
(Wholly-owned Properties)

| Tenant | Number of Leases | ABR |  | Percent of Total ABR | GLA | Percent of <br> Total Leased GLA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Safeway | 7 | \$ | 2,840 | 5.6\% | 301,629 | 9.7\% |
| 2 Rite Aid | 7 |  | 2,100 | 4.1\% | 147,765 | 4.8\% |
| 3 Kroger | 3 |  | 1,327 | 2.6\% | 112,033 | 3.6\% |
| 4 Raley's | 3 |  | 1,198 | 2.4\% | 123,053 | 4.0\% |
| 5 J.C. Penney | 1 |  | 1,112 | 2.2\% | 47,667 | 1.5\% |
| 6 Albertson's | 4 |  | 1,001 | 2.0\% | 147,835 | 4.8\% |
| 7 Haggen | 1 |  | 836 | 1.6\% | 53,500 | 1.7\% |
| 8 PetSmart, Inc. | 2 |  | 637 | 1.3\% | 39,076 | 1.3\% |
| 9 JP Morgan Chase | 6 |  | 632 | 1.2\% | 24,405 | 0.8\% |
| 10 Vallarta Supermarkets | 1 |  | 619 | 1.2\% | 41,259 | 1.3\% |
|  | 35 | \$ | 12,302 | 24.2\% | 1,038,222 | 33.5\% |

(Wholly-owned Properties)
Anchor Tenants

|  | Number of Leases Expiring | Leased GLA | Percent of <br> Total Leased GLA | $\begin{gathered} \text { ABR } \\ \text { Per Sq. Ft. } \end{gathered}$ |  | Percent of Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 3 | 80,950 | 2.6\% | \$ | 7.92 | 1.3\% |
| 2013 | 2 | 45,406 | 1.5\% |  | 9.25 | 0.8\% |
| 2014 | 2 | 102,040 | 3.3\% |  | 9.23 | 1.8\% |
| 2015 | 4 | 145,636 | 4.7\% |  | 5.54 | 1.6\% |
| 2016 | 5 | 193,912 | 6.3\% |  | 7.77 | 3.0\% |
| 2017 | 6 | 207,328 | 6.7\% |  | 8.95 | 3.6\% |
| 2018 | 3 | 68,963 | 2.2\% |  | 16.07 | 2.2\% |
| 2019 | 5 | 132,174 | 4.3\% |  | 14.45 | 3.8\% |
| 2020 | 2 | 70,208 | 2.3\% |  | 7.40 | 1.0\% |
| 2021+ | 14 | 633,093 | 20.4\% |  | 13.24 | 16.5\% |
|  | 46 | 1,679,710 | 54.2\% | \$ | 10.77 | 35.6\% |
| Non-Anchor Tenants |  |  |  |  |  |  |
|  | Number of Leases Expiring | Leased GLA | Percent of <br> Total Leased GLA |  |  | Percent of <br> Total ABR |
| 2012 | 78 | 163,167 | 5.3\% | \$ | 21.86 | 7.0\% |
| 2013 | 84 | 179,295 | 5.8\% |  | 24.24 | 8.6\% |
| 2014 | 89 | 182,828 | 5.9\% |  | 22.79 | 8.2\% |
| 2015 | 89 | 221,887 | 7.2\% |  | 22.01 | 9.6\% |
| 2016 | 100 | 216,551 | 7.0\% |  | 22.13 | 9.4\% |
| 2017 | 53 | 134,606 | 4.3\% |  | 24.38 | 6.5\% |
| 2018 | 18 | 62,128 | 2.0\% |  | 25.31 | 3.1\% |
| 2019 | 14 | 68,765 | 2.2\% |  | 22.86 | 3.1\% |
| 2020 | 8 | 42,901 | 1.4\% |  | 21.74 | 1.8\% |
| 2021+ | 31 | 147,833 | 4.8\% |  | 24.26 | 7.1\% |
|  | 564 | 1,419,961 | 45.8\% | \$ | 23.03 | 64.4\% |
| All Tenants |  |  |  |  |  |  |
|  | Number of Leases Expiring | Leased GLA | Percent of <br> Total Leased GLA |  |  | Percent of <br> Total ABR |
| 2012 | 81 | 244,117 | 7.9\% | \$ | 17.24 | 8.3\% |
| 2013 | 86 | 224,701 | 7.2\% |  | 21.21 | 9.4\% |
| 2014 | 91 | 284,868 | 9.2\% |  | 17.93 | 10.1\% |
| 2015 | 93 | 367,523 | 11.9\% |  | 15.48 | 11.2\% |
| 2016 | 105 | 410,463 | 13.2\% |  | 15.35 | 12.4\% |
| 2017 | 59 | 341,934 | 11.0\% |  | 15.03 | 10.1\% |
| 2018 | 21 | 131,091 | 4.2\% |  | 20.45 | 5.3\% |
| 2019 | 19 | 200,939 | 6.5\% |  | 17.33 | 6.8\% |
| 2020 | 10 | 113,109 | 3.6\% |  | 12.84 | 2.8\% |
| 2021+ | 45 | 780,926 | 25.2\% |  | 15.33 | 23.6\% |
|  | 610 | 3,099,671 | 100.0\% | \$ | 16.39 | 100.0\% |

Anchor tenants are leases equal to or greater than $\mathbf{1 5 , 0 0 0}$ square feet.
Does not assume exercise of renewal options

The above does not purport to disclose all items required under GAAP.
(Wholly-owned Properties)

New Leases

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

## Renewals

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

## Total

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

For the Three Months Ended March 31, 2012

| Non-Anchors |  | Anchors |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 |  | - |  | 30 |
|  | 50,553 |  | - |  | 50,553 |
| \$ | 23.88 | \$ | - | \$ | 23.88 |
| \$ | 11.57 | \$ | - | \$ | 11.57 |
| \$ | 2.80 | \$ | - | \$ | 2.80 |

For the Three Months Ended March 31, 2012

| Non-Anchors |  |  | Anchors |  |  | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 21 |  | 2 |  | 23 |  |  |
|  | 34,951 |  | 86,957 |  | 121,908 |  |  |
| $\$$ | 30.19 | $\$$ | 7.03 |  | $\$$ | 13.67 |  |
| $\$$ | - | $\$$ | - |  | $\$$ | - |  |
| $\$$ | - | $\$$ | - |  | $\$$ | - |  |

For the Three Months Ended March 31, 2012

| Non-Anchors |  | Anchors |  |  | Total |  |
| ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 51 |  | 2 |  | 53 |  |
|  | 85,504 |  | 86,957 |  | 172,461 |  |
| $\$$ | 26.50 |  | $\$$ | 7.0 |  |  |
| $\$$ | 6.84 | $\$$ | - |  | $\$$ |  |
| $\$$ | 1.66 | $\$$ | - |  | $\$$ |  |

[^1]| Retail Opportunity Investments Corp. www.roicreit.com | Investor Relations: <br> Liz Coughlin | Transfer Agent: Constance Adams |
| :---: | :---: | :---: |
| NASDAQ: ROIC | Icoughlin@roireit.net | ComputerShare |
| 03/31/12 Stock Price: \$12.04 | 914.620.2702 (o) | constance.adams@computershare.com |
|  | 914.308.0068 (c) | 201.680.5258 |

## Research Coverage

Bank of America Merrill Lynch

Bank of Montreal

Davenport \& Company

Green Street

Sidoti \& Company, LLC

Craig Schmidt

Paul Adornato

Allen Bach

Jason White
949.640 .8780


[^0]:    The Company's Form 10-Q for the quarters ended March 31, 2012 and 2011, and Form 10-K for the year ended December 31, 2011 should be read in conjunction with the above information.

[^1]:    Anchor tenants are leases equal to or greater than $\mathbf{1 5 , 0 0 0}$ square feet.

