

#### **4TH QUARTER 2018**

#### SUPPLEMENTAL INFORMATION





Retail Opportunity Investments Corporation 11250 El Camino Real, Suite 200 San Diego, CA 92130

www.roireit.net

#### **Overview**

#### **Our Company**

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of December 31, 2018, ROIC owned 91 shopping centers encompassing approximately 10.5 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and S&P Global Ratings. Additional information is available at www.roireit.net.

#### **Supplemental Information**

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

#### **Non-GAAP Disclosures**

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.



# Table of Contents

Financial Data	Page
Balance Sheets	4
Income Statements	5
Funds From Operations	6
Summary of Debt Outstanding	7
Selected Financial Analysis	9
Portfolio Data	
2018 Property Acquisitions	10
Property Portfolio	11
Same-Center Cash Net Operating Income Analysis.	14
Top Ten Tenants	15
Lease Expiration Schedule	16
Leasing Summary	17
Same-Space Comparative Leasing Summary	18
Investor Information	19
Investor Information	19



#### **Balance Sheets**

(dollars in thousands, except par values and share amounts)

	12/31/18	12/31/17
ASSETS:		
Real Estate Investments:		
Land	\$ 894,240	\$ 878,797
Building and improvements	2,266,232	2,230,600
Less: accumulated depreciation	(329,207)	(260,115)
Real Estate Investments, net	2,831,265	2,849,282
Cash and cash equivalents	6,076	11,553
Restricted cash	1,373	5,412
Tenant and other receivables, net	46,832	43,257
Deposits	-	500
Acquired lease intangible assets, net	72,109	82,778
Prepaid expenses	4,194	2,853
Deferred charges, net	33,857	37,167
Other assets	7,365	6,396
TOTAL ASSETS	\$ 3,003,071	\$ 3,039,198
LIABILITIES:		
Term loan	\$ 299,076	\$ 298,816
Credit facility	153,689	140,329
Senior Notes	941,449	940,086
Mortgage notes payable	88,511	107,915
Acquired lease intangible liabilities, net	166,146	178,984
Accounts payable and accrued expenses	15,488	18,638
Tenants' security deposits	7,065	6,771
Other liabilities	23,219	18,018
TOTAL LIABILITIES	1,694,643	1,709,557
FOURTY		
EQUITY:	11	1.1
Common stock, \$.0001 par value 500,000,000 shares authorized	11	11
Additional paid-in capital	1,441,080	1,412,590
Dividends in excess of earnings	(256,438)	(210,490)
Accumulated other comprehensive income  Total Patril Connectivity Investments Connected the Identify agritting	3,561 1,188,214	1,856 1,203,967
Total Retail Opportunity Investments Corp. stockholders' equity Non-controlling interests	1,188,214	1,203,967
•	1,308,428	1,329,641
TOTAL EQUITY	1,300,428	1,329,041
TOTAL LIABILITIES AND EQUITY	\$ 3,003,071	\$ 3,039,198



#### **Income Statements**

(in thousands, except per share amounts)

	3 Months End	ed (Unaudited)	12 Month	ns Ended
	12/31/18	12/31/17	12/31/18	12/31/17
REVENUES:				
Base rents	\$ 56,797	\$ 55,686	\$ 223,797	\$ 210,564
Recoveries from tenants	16,717	15,718	65,804	58,818
Other income	1,644	1,350	6,197	3,878
TOTAL REVENUES	75,158	72,754	295,798	273,260
OPERATING EXPENSES:				
Property operating	11,206	10,521	43,851	39,151
Property taxes	8,361	7,862	32,349	29,663
Depreciation and amortization	24,955	24,926	100,838	96,256
General and administrative expenses	3,627	3,312	14,918	14,103
Acquisition transaction costs	-	-	-	4
Other expense	89	103	478	418
TOTAL OPERATING EXPENSES	48,238	46,724	192,434	179,595
Gain on sale of real estate	-	-	5,890	-
OPERATING INCOME	26,920	26,030	109,254	93,665
NON-OPERATING EXPENSES:				
Interest expense and other finance expenses	(15,352)	(13,917)	(62,113)	(50,977)
NET INCOME	11,568	12,113	47,141	42,688
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	(1,067)	(1,264)	(4,405)	(4,211)
NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.	\$ 10,501	\$ 10,849	\$ 42,736	\$ 38,477
NET INCOME PER COMMON SHARE - BASIC	\$ 0.09	\$ 0.10	\$ 0.38	\$ 0.35
NET INCOME PER COMMON SHARE - DILUTED	\$ 0.09	\$ 0.10	\$ 0.38	\$ 0.35
Weighted average common shares outstanding - basic	113,438	109,834	112,645	109,400
Weighted average common shares outstanding - blaste	125,284	123,412	124,559	121,744
respired average common shares outstanding - undeed	123,204	123,412	124,557	121,777



#### Funds From Operations

(in thousands, except per share amounts)

	3 Months End	ed (Unaudited)	12 Mont	hs Ended
	12/31/18	12/31/17	12/31/18	12/31/17
Funds from Operations (FFO) (1):				
Net income attributable to ROIC common stockholders	\$ 10,501	\$ 10,849	\$ 42,736	\$ 38,477
Plus:				
Depreciation and amortization expense	24,955	24,926	100,838	96,256
Less:				
Gain on sale of real estate	-	-	(5,890)	-
FUNDS FROM OPERATIONS - BASIC	35,456	35,775	137,684	134,733
Net income attributable to non-controlling interests	1,067	1,264	4,405	4,211
FUNDS FROM OPERATIONS - DILUTED	\$ 36,523	\$ 37,039	\$ 142,089	\$ 138,944
FUNDS FROM OPERATIONS PER SHARE - BASIC	\$ 0.31	\$ 0.33	\$ 1.22	\$ 1.23
FUNDS FROM OPERATIONS PER SHARE - DILUTED	\$ 0.29	\$ 0.30	\$ 1.14	\$ 1.14
Weighted average common shares outstanding - basic	113,438	109,834	112,645	109,400
Weighted average common shares outstanding - diluted	125,284	123,412	124,559	121,744
Common dividends per share	\$ 0.1950	\$ 0.1875	\$ 0.7800	\$ 0.7500
FFO Payout Ratio	67.2%	62.5%	68.4%	65.8%
Additional Disclosures:				
Non Cash Expense (Income)				
Straight line rent	\$ (1,014)		\$ (5,380)	
Above/below market rent amortization, net	(3,074)		(13,965)	
Non-cash interest expense	301		1,674	
Deferred financing costs and mortgage premiums, net	513		1,899	
Stock based compensation	1,977		7,392	
Capital Expenditures				
Tenant improvements	\$ 6,008		\$ 18,184	
Leasing commissions	460		2,048	
Building improvements	700		2,371	
Reimbursable property improvements	692		2,710	
Pad and other development	590		3,540	
Value enhancing tenant improvements	1,788		8,961	

<sup>(1) -</sup> Funds from operations ("FFO"), is a widely-recognized non GAAP financial measure for REITs that ROIC believes, when considered with financial statements determined in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs. ROIC computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common shareholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring and sales of property, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.





## Summary of Debt Outstanding

(unaudited, dollars in thousands)

	itstanding Balance	Interest Rate	GAAP Interest Rate	Maturity Date	Percent of Total Indebtedness
Fixed Rate Debt	 Daiance	Interest Rate	Interest Rate	Date	Total Indeptedness
Mortgage Debt:					
Casitas Plaza Shopping Center	\$ 7,158	5.32%	4.20%	06/01/22	0.5%
Riverstone Marketplace	18,050	4.96%	3.80%	07/01/22	1.2%
Fullerton Crossroads	26,000	4.73%	3.82%	04/06/24	1.7%
Diamond Hills Plaza	35,500	3.55%	3.61%	10/01/25	2.4%
Net unamortized premiums/deferred financing charges	1,803				
Total Mortgage Debt	 88,511	4.34%	3.76%	5.4 Years (WA)	5.8%
Unsecured Senior Notes:					
Senior Notes Due 2023	250,000	5.00%	5.21%	12/15/23	16.8%
Senior Notes Due 2024	250,000	4.00%	4.21%	12/15/24	16.8%
Senior Notes Due 2026	200,000	3.95%	3.95%	09/22/26	13.4%
Senior Notes Due 2027	250,000	4.19%	4.19%	12/15/27	16.8%
Net unamortized discounts/deferred financing charges	(8,551)				
Total Unsecured Senior Notes	941,449	4.30%	4.41%	6.9 Years (WA)	63.7%
Term Loan:					
Interest rate swaps	100,000	1.96%	1.96%	1/31/2019 (1)	6.7%
Interest rate swaps	200,000	2.84%	2.84%	8/31/2022	13.4%
Total Term Loan	 300,000	2.55%	2.55%	2.5 Years (WA)	20.1%
Total Fixed Rate Debt	 1,329,960	3.91%	3.95%	5.8 Years (WA)	89.6%
Variable Rate Debt					
Credit Facility	156,000	3.45%	3.45%	09/08/21 (2)	10.4%
Net unamortized deferred financing charges	 (2,311)				
Credit Facility, net	 153,689				
Term Loan	300,000			09/08/22	
Net unamortized deferred financing charges	(924)				
Term Loan, net	 299,076				
Interest rate swaps - Term loan	(300,000)				
Total Variable Rate Debt	 152,765	3.45%	3.45%	2.7 Years (WA)	10.4%
TOTAL DEBT	\$ 1,482,725	3.89%	3.93%	5.5 Years (WA)	100.0%
Net unamortized premiums on mortgages	 (2,074)				
Net unamortized discounts on notes	4,591				
Net unamortized deferred financing charges	7,466				
Total Principal Debt	\$ 1,492,708				



<sup>(1)</sup> New forward starting swaps commence 1/31/19 through 8/31/22 with an all-in interest rate of 3.69%.

<sup>(2)</sup> Does not include extension options available to ROIC.

### Summary of Debt Outstanding, continued

(unaudited, dollars in thousands)

**Summary of Principal Maturities** 

	Mortgage I	Principal	Moi	tgage Principal						Senior	Tot	al Principal	Percentage of
Year	Paymo	ents	du	e at Maturity	Cred	lit Facility	Term Loan		Unsecured Notes		]	Payments	<b>Debt Maturing</b>
2019	\$	551	\$	-	\$	-	\$	-	\$	-	\$	551	0.0%
2020		577		-		- (1)		-		-		577	0.0%
2021		717		-		156,000 (1)		-		-		156,717	10.5%
2022		1,003		23,129		-		300,000		-		324,132	21.7%
2023		686		-		-		-		250,000		250,686	16.8%
2024		708		26,000		-		-		250,000		276,708	18.6%
2025		550		32,787		-		-		-		33,337	2.2%
2026		-		-		-		-		200,000		200,000	13.4%
2027		-		-		-		-		250,000		250,000	16.8%
2028		-		-		-		-		-		-	0.0%
	\$	4,792	\$	81,916	\$	156,000	\$	300,000	\$	950,000	\$	1,492,708	100.0%

**Summary of Unencumbered/Encumbered Properties** 

	Number of		Percentage
	Properties	GLA	of GLA
Unencumbered properties	87	9,925,061	94.7%
Encumbered properties	4	560,162	5.3%
	91	10,485,223	100.0%

**Summary of Unsecured Debt/Secured Debt** 

		Percentage of Total
	Amount	Principal Debt
Unsecured principal debt	\$ 1,406,000	94.2%
Secured principal debt	86,708	5.8%
Total Principal Debt	\$ 1,492,708	100.0%



# Selected Financial Analysis

(unaudited, in thousands, except per share amounts)							
	12/	/31/18	 09/30/18	 06/30/18	_	03/31/18	 12/31/17
Debt coverage ratios, three months ending:							
Interest coverage ratio (EBITDA/interest expense)		3.4x	3.3x	3.1x		3.4x	3.7x
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))		3.4x	3.2x	3.1x		3.4x	3.6x
Net principal debt (Total principal debt less cash & equivalents)/Annualized EBITDA		7.1x	7.2x	7.7x		7.1x	7.3x
Debt/equity ratios, at period end:							
Total principal debt/total market capitalization		42.9%	38.7%	39.3%		40.8%	37.8%
Total principal debt/total equity market capitalization		75.2%	63.2%	64.8%		68.8%	60.8%
Total principal debt/total book assets		49.7%	48.9%	50.4%		49.4%	49.3%
Total principal debt/undepreciated book value		44.8%	44.3%	46.0%		45.3%	45.5%
Secured principal debt/undepreciated book value		2.6%	2.6%	2.9%		2.9%	3.2%
Market capitalization calculations, at period end:							
Common shares outstanding		113,441	113,431	112,165		112,165	111,886
Operating partnership units (OP units) outstanding		11,477	11,574	11,648		11,679	11,679
Common stock price per share	\$	15.88	\$ 18.67	\$ 19.16	\$	17.67	\$ 19.95
Total equity market capitalization	\$ 1	,983,698	\$ 2,333,843	\$ 2,372,268	\$	2,188,331	\$ 2,465,116
Total principal debt	1	,492,708	 1,473,841	 1,537,827		1,505,503	1,499,820
TOTAL MARKET CAPITALIZATION	\$ 3	,476,406	\$ 3,807,684	\$ 3,910,095	\$	3,693,834	\$ 3,964,936
Unsecured Senior Notes Financial Covenants: (1)							
Total debt to total assets not to exceed 60%		46.6%	46.2%	47.9%		47.2%	47.4%
Total secured debt to total assets not to exceed 40%		2.8%	2.8%	3.1%		3.1%	3.4%
Total unencumbered assets to total unsecured debt not to be less than 150%		215.0%	217.2%	207.6%		210.7%	208.7%
Consolidated income available for debt service to interest expense not to be less than 1.5:1		3.3x	3.4x	3.5x		3.6x	3.7x



## Property Acquisitions and Dispositions

(dollars in thousands)

#### Acquisitions

1	<b>Shopping Centers</b>	Location	Date Acquired	Purch	ase Amount	Owned GLA
	1Q 2018					
	Stadium Center	Tacoma, WA	02/23/18	\$	19,000	48,888
	Total 1Q 2018			\$	19,000	48,888
	2Q 2018					
	King City Plaza	King City, OR	05/18/18	\$	15,686	62,676
	Outparcel at Casitas Plaza	Carpinteria, CA	05/25/18		3,950	7,691
	<b>Total 2Q 2018</b>			\$	19,636	70,367
	3Q 2018					
	Redevelopment Site	Pinole, CA	08/27/18	\$	5,000	-
	Total 3Q 2018			\$	5,000	-
	4Q 2018				-	-
	Total 2018 Acquisitions			\$	43,636	119,255
Disposition	s					
•			Date			Owned
	<b>Shopping Centers</b>	Location	Sold	Sale	es Amount	GLA
	3Q 2018					
	Round Hill Square Shopping Center	Zephyr Cove, NV	09/27/18	\$	28,000	115,984
	Total 2018 Dispositions			\$	28,000	115,984



## Property Portfolio

(dollars in thousands)				Date	Owned	%			
Southern California		City	State	Acquired	GLA	Leased	A	ABR (1)	Major Tenants
Los Angeles metro area						-			
Paramount Plaza	*	Paramount	CA	12/22/09	95,062	98.0%	\$	1,779	Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Claremont Promenade	*	Claremont	CA	09/23/10	92,297	98.8%		2,434	Super King Supermarket
Gateway Village	**	Chino Hills	CA	12/17/10	96,959	96.9%		2,857	Sprouts Market
Seabridge Marketplace	**	Oxnard	CA	05/31/12	98,348	97.4%		1,859	Safeway (Vons) Supermarket
Glendora Shopping Center	**	Glendora	CA	08/01/12	106,535	94.8%		1,290	Albertson's Supermarket
Redondo Beach Plaza	**	Redondo Beach	CA	12/28/12	110,509	100.0%		2,204	Safeway (Vons) Supermarket, Petco
Diamond Bar Town Center	*	Diamond Bar	CA	02/01/13	100,342	95.5%		2,183	Walmart Neighborhood Market, Crunch Fitness
Diamond Hills Plaza	*	Diamond Bar	CA	04/22/13	139,505	97.4%		3,550	H-Mart Supermarket, Rite Aid Pharmacy
Plaza de la Cañada	*	La Cañada Flintridge	CA	12/13/13	101,031	100.0%		2,677	Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
Fallbrook Shopping Center	**	Los Angeles	CA	06/13/14	755,299	99.2%		12,726	Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket <sup>(2)</sup> , TJ Maxx
Moorpark Town Center	**	Moorpark	CA	12/03/14	133,547	95.5%		2,006	Kroger (Ralph's) Supermarket, CVS Pharmacy
Ontario Plaza	*	Ontario	CA	01/06/15	150,149	99.1%		2,345	El Super Supermarket, Rite Aid Pharmacy
Park Oaks Shopping Center	*	Thousand Oaks	CA	01/06/15	110,092	89.8%		2,487	Safeway (Vons) Supermarket, Dollar Tree
Warner Plaza	*	Woodland Hills	CA	12/31/15	110,918	98.6%		4,592	Sprouts Market, Kroger (Ralph's) Supermarket (2), Rite Aid Pharmacy (2)
Magnolia Shopping Center	*	Santa Barbara	CA	03/10/16	116,360	88.2%		2,089	Kroger (Ralph's) Supermarket
Casitas Plaza Shopping Center	*	Carpinteria	CA	03/10/16	105,098	97.4%		1,695	Albertson's Supermarket, CVS Pharmacy
Bouquet Center	*	Santa Clarita	CA	04/28/16	148,903	94.1%		3,158	Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
North Ranch Shopping Center	*	Westlake Village	CA	06/01/16	146,625	88.1%		4,663	Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco
The Knolls	*	Long Beach	CA	10/03/16	52,021	100.0%		1,411	Trader Joe's, Pet Food Express
The Terraces	*	Rancho Palos Verdes	CA	03/17/17	172,922	94.5%		3,439	Trader Joe's, Marshall's, LA Fitness
		rancio raios veraes		03/1//1/					Theory octo, maistains, 2.11 miless
Los Angeles metro area total					2,942,522	96.6%	\$	61,443	
Orange County metro area	4	0	G.	01/26/10	105.526	05.00/	ф	2.112	V (F 141 ) G 1 (M 1 III
Santa Ana Downtown Plaza	·	Santa Ana	CA	01/26/10	105,536	95.0%	\$	2,113	Kroger (Food 4 Less) Supermarket, Marshall's
Sycamore Creek	·	Corona	CA	09/30/10	74,198	100.0%		1,903	Safeway (Vons) Supermarket, CVS Pharmacy (2)
Desert Springs Marketplace	·	Palm Desert	CA	02/17/11	113,718	96.3%		2,741	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Cypress Center West	·	Cypress	CA	12/04/12	107,246	100.0%		2,036	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Harbor Place Center	· ·	Garden Grove	CA	12/28/12	119,821	97.4%		1,574	AA Supermarket, Ross Dress For Less
5 Points Plaza	-	Huntington Beach	CA	09/27/13	160,536	95.0%		4,226	Trader Joe's, Pier 1
Peninsula Marketplace	*	Huntington Beach	CA	10/15/13	95,416	100.0%		2,501	Kroger (Ralph's) Supermarket, Planet Fitness
Fullerton Crossroads		Fullerton	CA	10/11/17	219,785	98.2%		3,286	Kroger (Ralph's) Supermarket, Kohl's, Jo-Ann Fabrics and Crafts
The Village at Nellie Gail Ranch		Laguna Hills	CA	11/30/17	88,486	99.4%		2,962	Smart & Final Extra Supermarket
Orange Country metro area tota	al				1,084,742	97.7%	\$	23,343	
San Diego metro area									
Marketplace Del Rio	*	Oceanside	CA	01/03/11	177,203	89.1%	\$	3,222	Stater Brothers Supermarket, Walgreens
Renaissance Towne Centre	*	San Diego	CA	08/03/11	52,998	98.5%		2,519	CVS Pharmacy
Euclid Plaza	*	San Diego	CA	03/29/12	77,044	95.4%		1,384	Vallarta Supermarket, Walgreens
Bay Plaza	*	San Diego	CA	10/05/12	73,324	100.0%		2,023	Seafood City Supermarket
Bernardo Heights Plaza	*	Rancho Bernardo	CA	02/06/13	37,729	96.3%		907	Sprouts Market
Hawthorne Crossings	*	San Diego	CA	06/27/13	141,288	100.0%		3,151	Mitsuwa Supermarket, Ross Dress For Less, Staples
Creekside Plaza	*	Poway	CA	02/28/14	128,852	97.1%		2,786	Stater Brothers Supermarket, AMC Theatres
San Diego metro area total					688,438	95.8%	\$	15,992	
Southern California Totals					4,715,702	96.7%	\$	100,777	
					-,,			,	

<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.



<sup>(2)</sup> These retailers are not tenants of ROIC.

<sup>\*</sup>Denotes properties in same center pool for 4Q 2018.

# Property Portfolio, continued

(dollars in thousands)				Date	Owned	%			
Northern California		City	State	Acquired	GLA	Leased	A	BR <sup>(1)</sup>	Major Tenants
San Francisco metro area									
Pleasant Hill Marketplace	*	Pleasant Hill	CA	04/08/10	69,715	100.0%	\$	1,471	Total Wine and More, Buy Buy Baby, Basset Furniture
Pinole Vista Shopping Center	*	Pinole	CA	01/06/11	223,369	98.7%		3,077	SaveMart (Lucky) Supermarket, Planet Fitness, Kmart
Country Club Gate Center	*	Pacific Grove	CA	07/08/11	109,331	98.7%		2,113	SaveMart (Lucky) Supermarket, Rite Aid Pharmacy
Marlin Cove Shopping Center	*	Foster City	CA	05/04/12	73,943	100.0%		2,342	99 Ranch Market
The Village at Novato	*	Novato	CA	07/24/12	20,081	100.0%		552	Trader Joe's, Pharmaca Pharmacy
Santa Teresa Village	*	San Jose	CA	11/08/12	124,306	98.9%		2,712	Grocery Outlet Supermarket, Dollar Tree
Granada Shopping Center	*	Livermore	CA	06/27/13	69,325	100.0%		1,323	SaveMart (Lucky) Supermarket
Country Club Village	*	San Ramon	CA	11/26/13	111,093	100.0%		2,167	Walmart Neighborhood Market, CVS Pharmacy
North Park Plaza	*	San Jose	CA	04/30/14	76,697	100.0%		2,399	H-Mart Supermarket
Winston Manor	*	South San Francisco	CA	01/07/15	49,852	100.0%		1,509	Grocery Outlet Supermarket
Jackson Square	*	Hayward	CA	07/01/15	114,220	100.0%		2,193	Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness
Gateway Centre	*	San Ramon	CA	09/01/15	112,553	98.9%		2,624	SaveMart (Lucky) Supermarket, Walgreens
Iron Horse Plaza	*	Danville	CA	12/04/15	61,860	98.1%		2,126	Lunardi's Market
Monterey Center	*	Monterey	CA	07/14/16	25,798	87.3%		946	Trader Joe's, Pharmaca Pharmacy
Santa Rosa Southside Shopping Center	*	Santa Rosa	CA	03/24/17	88,535	100.0%		1,648	REI, Cost Plus World Market
Monta Loma Plaza	*	Mountain View	CA	09/19/17	48,078	100.0%		1,454	Safeway Supermarket
San Francisco metro area total					1,378,756	99.2%	\$	30,658	
Sacramento metro area									
Norwood Shopping Center	*	Sacramento	CA	04/06/10	85,693	92.1%	\$	1,271	Viva Supermarket, Rite Aid Pharmacy, Citi Trends
Mills Shopping Center	*	Rancho Cordova	CA	02/17/11	235,314	87.0%		2,550	Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree
Morada Ranch	*	Stockton	CA	05/16/11	101,842	97.5%		2,250	Raleys Supermarket
Green Valley Station	*	Cameron Park	CA	06/15/12	52,245	82.3%		910	CVS Pharmacy
Sacramento metro area total					475,094	89.7%	\$	6,981	
Northern California Totals					1,853,850	96.7%	\$	37,639	



<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.

<sup>\*</sup>Denotes properties in same center pool for 4Q 2018.

## Property Portfolio, continued

				Date	Owned	%			
Pacific Northwest		City	State	Acquired	GLA	Leased	ABR (1)		Major Tenants
Seattle metro area									
Meridian Valley Plaza	*	Kent	WA	02/01/10	51,597	100.0%	\$	834	Kroger (QFC) Supermarket
The Market at Lake Stevens	*	Lake Stevens	WA	03/11/10	74,130	100.0%		1,474	Albertson's (Haggen) Supermarket
Canyon Park Shopping Center	*	Bothell	WA	07/29/11	123,592	100.0%		2,453	PCC Community Markets, Rite Aid Pharmacy, Petco
Hawks Prairie Shopping Center	*	Lacey	WA	09/09/11	157,529	100.0%		1,861	Safeway Supermarket, Dollar Tree, Big Lots
The Kress Building	*	Seattle	WA	09/30/11	74,616	100.0%		1,931	IGA Supermarket, TJMaxx
Gateway Shopping Center	*	Marysville	WA	02/16/12	104,298	90.4%		2,409	WinCo Foods (2), Rite Aid Pharmacy, Ross Dress For Less
Aurora Square	*	Shoreline	WA	2012/2014	108,558	98.2%		1,692	Central Supermarket, Marshall's, Pier 1
Canyon Crossing	*	Puyallup	WA	04/15/13	120,398	100.0%		2,766	Safeway Supermarket
Crossroads Shopping Center	*	Bellevue	WA	2010/2013	463,813	100.0%		10,752	Kroger (QFC) Supermarket, Bed Bath & Beyond, Dick's Sporting Goods
Bellevue Marketplace	*	Bellevue	WA	12/10/15	113,758	100.0%		3,292	Asian Family Market
Four Corner Square	*	Maple Valley	WA	12/21/15	119,560	100.0%		2,564	Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden
Bridle Trails Shopping Center	*	Kirkland	WA	10/17/16	108,377	100.0%		2,229	Grocery Outlet Supermarket, Bartell Drugs, Dollar Tree
PCC Community Markets Plaza	*	Edmonds	WA	01/25/17	34,459	100.0%		690	PCC Community Markets
Highland Hill Shopping Center	*	Tacoma	WA	05/09/17	163,926	100.0%		2,736	Safeway Supermarket, LA Fitness, Dollar Tree, Petco
North Lynnwood Shopping Center		Lynnwood	WA	10/19/17	63,606	95.8%		869	Kroger (QFC) Supermarket
Stadium Center		Tacoma	WA	02/23/18	48,888	100.0%		1,029	Thriftway Supermarket
Seattle metro area total					1,931,105	99.2%	\$	39,583	
Portland metro area									
Vancouver Market Center	*	Vancouver	WA	06/17/10	118,385	98.8%	\$	1,404	Skyzone
Happy Valley Town Center	*	Happy Valley	OR	07/14/10	138,662	100.0%		3,678	New Seasons Supermarket
Wilsonville Old Town Square	*	Wilsonville	OR	2010/2012	49,937	100.0%		1,833	Kroger (Fred Meyer) Supermarket (2)
Cascade Summit Town Square	*	West Linn	OR	08/20/10	94,934	100.0%		1,742	Safeway Supermarket
Heritage Market Center	*	Vancouver	WA	09/23/10	107,468	97.3%		1,677	Safeway Supermarket, Dollar Tree
Division Crossing	*	Portland	OR	12/22/10	103,561	100.0%		1,270	Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware
Halsey Crossing	*	Gresham	OR	12/22/10	99,428	100.0%		1,373	24 Hour Fitness, Dollar Tree
Hillsboro Market Center	*	Hillsboro	OR	11/23/11	156,021	100.0%		2,574	Albertson's Supermarket, Dollar Tree, Ace Hardware
Robinwood Shopping Center	*	West Linn	OR	08/23/13	70,831	100.0%		1,061	Walmart Neighborhood Market
Figard Marketplace	*	Tigard	OR	02/18/14	136,889	99.3%		1,995	H-Mart Supermarket, Bi-Mart Pharmacy
Wilsonville Town Center	*	Wilsonville	OR	12/11/14	167,829	100.0%		2,807	Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree
Tigard Promenade	*	Tigard	OR	07/28/15	88,043	100.0%		1,477	Safeway Supermarket
Sunnyside Village Square	*	Happy Valley	OR	07/28/15	92,278	100.0%		1,576	Grocery Outlet Supermarket, 24 Hour Fitness, Ace Hardware
Johnson Creek Center	*	Happy Valley	OR	11/09/15	108,588	100.0%		2,256	Trader Joe's, Walgreens, Sportsman's Warehouse
Rose City Center	*	Portland	OR	09/15/16	60,680	100.0%		825	Safeway Supermarket
Division Center	*	Portland	OR	04/05/17	121,904	100.0%		1,952	Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco
Riverstone Marketplace		Vancouver	WA	10/11/17	95,774	98.5%		2,137	Kroger (QFC) Supermarket
King City Plaza		King City	OR	05/18/18	62,676	100.0%		978	Grocery Outlet Supermarket
Portland metro area total					1,873,888	99.6%	\$	32,616	
Pacific Northwest Totals					3,804,993	99.4%	\$	72,198	
TOTAL GUARRING GRAMMA						07.7	_	210.51:	
TOTAL SHOPPING CENTERS					10,374,545	97.7%	\$	210,614	

<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.



<sup>(2)</sup> These retailers are not tenants of ROIC.

Note: Property Portfolio excludes one shopping center that is currently under contract to be sold (slated for new multi-family development).

<sup>\*</sup>Denotes properties in same center pool for 4Q 2018.

#### Same-Center Cash Net Operating Income Analysis

(unaudited, dollars in thousands)													
		Three Months Ended						12 Months Ended					
	12	2/31/18	1	12/31/17	\$ (	Change	% Change	12/31/18		12/31/17	\$	Change	% Change
Number of shopping centers included in same-center analysis (1)		84		84				7	8	78			
Same-center occupancy		97.7%		97.5%			0.2%	97.6	%	97.5%			0.1%
REVENUES:													
Base rents	\$	48,229	\$	46,666	\$	1,563	3.3%	\$ 178,50	8 5	\$ 173,340	\$	5,168	3.0%
Percentage rent		1,263		1,117		146	13.1%	1,40	2	1,428		(26)	(1.8%)
Recoveries from tenants		15,797		14,953		844	5.6%	57,57	9	54,963		2,616	4.8%
Other property income		543		1,277		(734)	(57.5)%	2,42	5	3,711		(1,286)	(34.7)%
TOTAL REVENUES		65,832		64,013		1,819	2.8%	239,91	4	233,442		6,472	2.8%
OPERATING EXPENSES:													
Property operating expenses		10,616		9,919		697	7.0%	38,83	2	36,003		2,829	7.9%
Bad debt expense		152		411		(259)	(63.0)%	86	3	1,597		(734)	(46.0)%
Property taxes		7,651		7,436		215	2.9%	27,69	1	27,530		161	0.6%
TOTAL OPERATING EXPENSES		18,419		17,766		653	3.7%	67,38	5	65,130		2,256	3.5%
SAME-CENTER CASH NET OPERATING INCOME	\$	47,413	\$	46,247	\$	1,166	2.5%	\$ 172,52	8 5	\$ 168,312	\$	4,216	2.5%
SAME-CENTER CASH NET OPERATING INCOME RECONCILIATI	ION												
GAAP Operating Income	\$	26,920	\$	26,030				\$ 109,25	4 5	\$ 93,665			
Depreciation and amortization		24,955		24,926				100,83	8	96,256			
General and administrative expenses		3,627		3,312				14,91	8	14,103			
Acquisition transaction costs		-		-				-		4			
Other expense		89		103				47	8	418			
Gain on sale of real estate		-		-				(5,89	0)	-			
Property revenues and other expenses (2)		(4,741)		(5,421)				(18,90	7)	(22,492)			
TOTAL COMPANY CASH NET OPERATING INCOME		50,850		48,950				200,69	1	181,954			
Non Same-Center Cash NOI		(3,437)	_	(2,703)				(28,16	3)	(13,642)			
SAME-CENTER CASH NET OPERATING INCOME	\$	47,413	\$	46,247				\$ 172,52	8 5	\$ 168,312			

Note: Analysis excludes one shopping center that is currently under contract to be sold (slated for new multi-family development).



<sup>(1)</sup> Same centers are those properties which were owned for the entirety of the current and comparable prior year period.

<sup>(2)</sup> Includes straight-line rents, amortization of above and below-market lease intangibles, anchor lease termination fees net of contractual amounts, and expense and recovery adjustments related to prior periods.

## Top Ten Tenants

(dollars in thousands)

			Percent		
	Number of	Leased	of Total		Percent of
Tenant	Leases	GLA	Leased GLA	ABR	Total ABR
1 Albertson's / Safeway Supermarkets	19	951,600	9.4%	\$ 11,721	5.6%
2 Kroger Supermarkets	12	511,240	5.0%	7,385	3.5%
3 Rite Aid Pharmacy	14	266,921	2.6%	3,336	1.6%
4 JP Morgan Chase	22	98,473	1.0%	3,082	1.5%
5 Marshall's / TJMaxx	6	178,195	1.8%	2,819	1.3%
6 SaveMart Supermarkets	4	187,639	1.8%	2,813	1.3%
7 Sprouts Markets	4	159,163	1.6%	2,717	1.3%
8 Ross Dress For Less / dd's Discounts	7	191,703	1.9%	2,618	1.2%
9 Trader Joe's	8	96,714	1.0%	2,522	1.2%
10 H-Mart Supermarkets	3	147,040	1.4%	2,400	1.1%
Top 10 Tenants Total	99	2,788,688	27.5%	\$ 41,413	19.6%
Other Tenants	1,887	7,361,219	72.5%	169,771	80.4%
Total Portfolio	1,986	10,149,907	100.0%	\$ 211,184	100.0%



## Lease Expiration Schedule

(dollars in thousands)								
Anchor Tenants (1)	Number of	Leased	Percent of		Total	Percent of	ABR	
	Leases Expiring (2)	GLA	<b>Total Leased GLA</b>		ABR	Total ABR	Per Sq. I	₹t.
2019	7	286,462	2.8%	\$	2,811	1.3%	\$	9.81
2020	15	491,570	4.9%		5,768	2.7%		11.73
2021	14	425,104	4.2%		5,107	2.4%		12.01
2022	18	530,799	5.2%		7,043	3.3%		13.27
2023	26	836,758	8.2%		13,312	6.3%		15.91
2024	16	580,199	5.7%		8,731	4.2%		15.05
2025	11	367,230	3.6%		5,301	2.5%	:	14.44
2026	11	389,933	3.8%		5,302	2.5%		13.60
2027	8	212,350	2.1%		3,336	1.6%		15.71
2028	14	493,876	4.9%		8,634	4.1%	:	17.48
2029+	25	1,023,248	10.1%		15,315	7.3%	:	14.97
	165	5,637,529	55.5%	\$	80,660	38.2%	\$	14.31
Non-Anchor Tenants	Number of	Leased	Percent of	Total		Percent of	ABR	
	Leases Expiring (2)	GLA	<b>Total Leased GLA</b>		ABR	Total ABR	Per Sq. I	₹t.
2019	231	411,397	4.1%	\$	11,936	5.7%	\$	29.01
2020	273	603,467	5.9%		16,918	8.0%	2	28.03
2021	303	639,358	6.3%		18,648	8.8%	2	29.17
2022	281	658,010	6.5%		19,568	9.3%	2	29.74
2023	270	636,022	6.3%		19,305	9.1%	3	30.35
2024	152	455,480	4.5%		11,860	5.6%	2	26.04
2025	61	211,250	2.1%		5,636	2.7%	2	26.68
2026	64	201,861	2.0%		6,106	2.9%	3	30.25
2027	59	195,320	1.9%		5,627	2.7%	2	28.81
2028	63	195,919	1.9%		6,818	3.2%	3	34.80
2029+	64	304,294	3.0%		8,102	3.8%	2	26.63
	1,821	4,512,378	44.5%	\$	130,524	61.8%	\$	28.93
All Tenants	Number of	Leased	Percent of		Total	Percent of	ABR	
	Leases Expiring (2)	GLA	<b>Total Leased GLA</b>		ABR	Total ABR	Per Sq. I	₹t.
2019	238	697,859	6.9%	\$	14,747	7.0%	\$	21.13
2020	288	1,095,037	10.8%		22,686	10.7%	2	20.72
2021	317	1,064,462	10.5%		23,755	11.2%	2	22.32
2022	299	1,188,809	11.7%		26,611	12.6%	2	22.39
2023	296	1,472,780	14.5%		32,617	15.4%	2	22.15
2024	168	1,035,679	10.2%		20,591	9.8%		19.88
2025	72	578,480	5.7%		10,937	5.2%		18.91
2026	75	591,794	5.8%		11,408	5.4%		19.28
2027	67	407,670	4.0%		8,963	4.3%		21.99
2028	77	689,795	6.8%		15,452	7.3%	2	22.40
2029+	89	1,327,542	13.1%		23,417	11.1%		17.64
	1,986	10,149,907	100.0%	\$	211,184	100.0%	\$	20.81

<sup>(1)</sup> Anchor tenants are leases equal to or greater than 15,000 square feet.



<sup>(2)</sup> Does not assume exercise of renewal options.

## Leasing Summary

	For the Three Months Ended December 31, 2018						For the Twelve Months Ended December 31, 2018							
New Leases	Non-Anchor		A	Anchor		Total	Noi	n-Anchor	A	Anchor		Total		
Number of Leases		39		1		40		153		3		156		
Gross Leasable Area (sq. ft.)		92,999		24,650		117,649		341,308		99,631		440,939		
Initial Base Rent (\$/sq. ft.) (1)	\$	29.09	\$	11.56	\$	25.41	\$	25.26	\$	16.72	\$	23.33		
Tenant Improvements (\$/sq. ft.)	\$	0.53	\$	-	\$	0.42	\$	3.64	\$	1.45	\$	3.14		
Leasing Commissions (\$/sq. ft.)	\$	4.20	\$	4.00	\$	4.16	\$	2.80	\$	0.99	\$	2.39		
Weighted Average Lease Term (Yrs.) (2)		7.7		10.0		8.2		6.4		11.3		7.5		
Renewals	s Non-Anchor		Anchor		Total		Non-Anchor		Anchor		Total			
Number of Leases		64		5		69	1	232		18		250		
Gross Leasable Area (sq. ft.)		131,359		153,000		284,359		531,805		561,679		1,093,484		
Initial Base Rent (\$/sq. ft.) (1)	\$	32.72	\$	14.68	\$	23.01	\$	30.72	\$	18.81	\$	24.60		
Tenant Improvements (\$/sq. ft.)	\$	-	\$	-	\$	-	\$	0.38	\$	-	\$	0.18		
Leasing Commissions (\$/sq. ft.)	\$	_	\$	_	\$	-	\$	0.10	\$	-	\$	0.05		
Weighted Average Lease Term (Yrs.) (2)		4.3		5.1		4.8		4.8		4.9		4.8		
Total	Noi	n-Anchor	Anchor		Total		Non-Anchor		Anchor			Total		
Number of Leases		103		6		109		385		21		406		
Gross Leasable Area (sq. ft.)		224,358		177,650		402,008		873,113		661,310		1,534,423		
Initial Base Rent (\$/sq. ft.) (1)	\$	31.21	\$	14.25	\$	23.72	\$	28.59	\$	18.49	\$	24.24		
Tenant Improvements (\$/sq. ft.)	\$	0.22	\$	_	\$	0.12	\$	1.65	\$	0.22	\$	1.03		
Leasing Commissions (\$/sq. ft.)	\$	1.74	\$	0.56	\$	1.22	\$	1.15	\$	0.15	\$	0.72		
Weighted Average Lease Term (Yrs.) (2)	·	5.7		5.8		5.8		5.4	·	5.8	·	5.6		



<sup>(1)</sup> Initial Base Rent is on a cash basis and is the initial contractual monthly rent, annualized.

<sup>(2)</sup> Does not assume exercise of renewal options.

### Same-Space Comparative Leasing Summary

		For the Th	ree Month	s Ended Decemb	oer 31, 2018	}	For the Twelve Months Ended December 31, 2018						
New Leases	Non-Anchor		Anchor		Total		Non-Anchor		Anchor		Total		
Comparative # of Leases		21		1		22		92		3		95	
Comparative GLA (sq. ft.) (1)		54,030		24,650		78,680		201,235		99,631		300,866	
Prior Base Rent (\$/sq. ft.) (2)	\$	30.23	\$	4.09	\$	22.04	\$	26.54	\$	9.63	\$	20.94	
Initial Base Rent (\$/sq. ft.)	\$	35.43	\$	11.56	\$	27.95	\$	29.81	\$	16.72	\$	25.47	
Percentage Change in Base Rents		17.2%		182.6%		26.8%		12.3%		73.7%		21.7%	
Tenant Improvements (\$/sq. ft.)	\$	0.17	\$	-	\$	0.11	\$	2.89	\$	1.45	\$	2.41	
Leasing Commissions (\$/sq. ft.)	\$	5.95	\$	4.00	\$	5.34	\$	3.43	\$	0.99	\$	2.62	
Weighted Average Lease Term (Yrs.) (3)		10.1		10.0		10.1		7.8		11.3		9.0	
Renewals	Noi	n-Anchor	A	Anchor		Total	Noi	1-Anchor	A	Anchor		Total	
Comparative # of Leases	-	64		5		69		232	-	18		250	
Comparative GLA (sq. ft.)		131,359		153,000		284,359		531,805		561,679		1,093,484	
Prior Base Rent (\$/sq. ft.) (2)	\$	28.38	\$	13.82	\$	20.55	\$	27.69	\$	17.67	\$	22.54	
Initial Base Rent (\$/sq. ft.)	\$	32.72	\$	14.68	\$	23.01	\$	30.72	\$	18.81	\$	24.60	
Percentage Change in Base Rents	_	15.3%	T	6.2%	Ť	12.0%	-	11.0%	*	6.4%	Ť	9.1%	
Tenant Improvements (\$/sq. ft.)	\$	-	\$	_	\$	-	\$	0.38	\$	<del>-</del>	\$	0.18	
Leasing Commissions (\$/sq. ft.)	\$	_	\$	_	\$	_	\$	0.10	\$	_	\$	0.05	
Weighted Average Lease Term (Yrs.) (3)	,	4.3	7	5.1	,	4.8	,	4.8	,	4.9	7	4.8	
Total	Noi	n-Anchor	A	Anchor		Total	Noi	1-Anchor	A	Anchor		Total	
Comparative # of Leases		85		6		91		324		21		345	
Comparative GLA (sq. ft.) (1)		185,389		177,650		363,039		733,040		661,310		1,394,350	
Prior Base Rent (\$/sq. ft.) (2)	\$	28.92	\$	12.47	\$	20.87	\$	27.37	\$	16.46	\$	22.20	
Initial Base Rent (\$/sq. ft.)	\$	33.51	\$	14.25	\$	24.08	\$	30.47	\$	18.49	\$	24.79	
Percentage Change in Base Rents		15.9%		14.2%		15.4%		11.3%		12.3%		11.7%	
Tenant Improvements (\$/sq. ft.)	\$	0.05	\$	-	\$	0.02	\$	1.07	\$	0.22	\$	0.66	
Leasing Commissions (\$/sq. ft.)	\$	1.73	\$	0.56	\$	1.16	\$	1.01	\$	0.15	\$	0.60	
Weighted Average Lease Term (Yrs.) (3)	•	6.0		5.8	•	5.9	•	5.6	•	5.8	•	5.7	



<sup>(1)</sup> Comparative GLA includes spaces that were vacant for less than 12 months, excluding spaces that were not leased at the time of acquisition.

<sup>(2)</sup> Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.

<sup>(3)</sup> Does not assume exercise of renewal options.

# Investor Information

Retail Opportunity Investments Corp.  www.roireit.net  NASDAQ: ROIC  11250 El Camino Real, Suite 200  San Diego, CA 92130	Investor Relations: Ashley Rubino arubino@roireit.net 858.255.4913	Transfer Agent: Constance Adams ComputerShare constance.adams@computershare.com
Equity Research Coverage		
Baird Equity Research	RJ Milligan	813.273.8252
Bank of America Merrill Lynch	Craig Schmidt	646.855.3640
Bank of Montreal	Jeremy Metz	212.885.4053
BTIG	Michael Gorman	212.738.6138
Capital One Securities, Inc.	Chris Lucas	571.633.8151
Citi	Michael Bilerman Christy McElroy	212.816.1383 212.816.6981
D.A. Davidson & Co.	James O. Lykins	503.603.3041
Green Street	Daniel J. Busch	949.640.8780
J.P. Morgan	Michael W. Mueller	212.622.6689
Jefferies	Tayo Okusanya	212.336.7076
KeyBanc Capital Markets	Todd Thomas	917.368.2286
Raymond James	Paul Puryear Collin Mings	727.567.2253 727.567.2585
RBC Capital Markets	Wes Golladay	440.715.2650
Wells Fargo	Jeff Donnelly	617.603.4262
Fixed Income Research Coverage		
J.P. Morgan	Mark Streeter	212.834.5086
Ratings Agency Coverage		
Moody's Investors Service	Dilara Sukhov	212.553.1438
S&P Global Ratings	Michael Souers	212.438.2508

