

# 4th QUARTER 2023

### SUPPLEMENTAL INFORMATION



Retail Opportunity Investments Corp. 11250 El Camino Real, Suite 200 San Diego, CA 92130

www.roireit.net



### **Overview**

### **Our Company**

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely populated, metropolitan markets across the West Coast. As of December 31, 2023, ROIC owned 94 shopping centers encompassing approximately 10.6 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services, S&P Global Ratings and Fitch Ratings, Inc. Additional information is available at www.roireit.net.

#### **Supplemental Information**

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

#### **Non-GAAP Disclosures**

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and property taxes), adjusted for non-cash revenue and operating expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions and extraordinary items. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.



	Page
Financial Data	
Balance Sheets	4
Income Statements	5
Funds From Operations	6
Summary of Debt Outstanding	7
Selected Financial Analysis	9
Property Acquisitions	10
Portfolio Data	
Property Portfolio	11
Same-Center Cash Net Operating Income Analysis	14
Top Ten Tenants	15
Lease Expiration Schedule	16
Leasing Summary	17
Same-Space Comparative Leasing Summary	18
Leased vs. Billed Summary	19
Footnotes	20
Investor Information	21



### **Balance Sheets**

(dollars in thousands, except par values and share amounts)

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ASSETS:				
Real Estate Investments:				
Land	\$ 967,251	\$	958,236	
Building and improvements	2,500,647		2,452,857	
	 3,467,898		3,411,093	
Less: accumulated depreciation	654,543		578,593	
	 2,813,355		2,832,500	
Mortgage note receivable	4,694		4,786	
Real Estate Investments, net	 2,818,049		2,837,286	
Cash and cash equivalents	6,302		5,598	
Restricted cash	2,116		1,861	
Tenant and other receivables, net	61,193		57,546	
Deposits	—		500	
Acquired lease intangible assets, net	42,791		52,428	
Prepaid expenses	3,354		5,957	
Deferred charges, net	27,294		26,683	
Other assets	 16,541		16,420	
TOTAL ASSETS	\$ 2,977,640	\$	3,004,279	
LIABILITIES:				
Term loan	\$ 199,745	\$	299,253	
Credit facility	75,000		88,000	
Senior Notes	1,043,593		946,849	
Mortgage notes payable	60,052		60,917	
Acquired lease intangible liabilities, net	137,820		152,117	
Accounts payable and accrued expenses	50,598		22,885	
Tenants' security deposits	8,205		7,701	
Other liabilities	 39,420		41,959	
TOTAL LIABILITIES	1,614,433		1,619,681	
EQUITY:				
Common stock, \$0.0001 par value, 500,000,000 shares authorized	13		12	
Additional paid-in capital	1,643,908		1,612,126	
Accumulated dividends in excess of earnings	(357,160)		(315,984	
Accumulated other comprehensive income	 559		14	
Total Retail Opportunity Investments Corp. stockholders' equity	 1,287,320		1,296,168	
Non-controlling interests	 75,887		88,430	
TOTAL EQUITY	 1,363,207		1,384,598	
TOTAL LIABILITIES AND EQUITY	\$ 2,977,640	\$	3,004,279	



The Company's Form 10-Q for the quarters ended September 31, 2023, June 30, 2023, and March 31, 2023, and Form 10-K for the years ended December 31, 2023 and 2022 should be read in conjunction with the above information.

### **Income Statements**

#### (in thousands, except per share amounts)

	Thr	ee Months E	nded (	unaudited)	Year Ended			
	1	12/31/23	1	12/31/22		12/31/23		12/31/22
REVENUES:								
Rental revenue	\$	82,154	\$	79,285	\$	319,056	\$	308,960
Other income		2,497		908		8,676		3,969
TOTAL REVENUES		84,651		80,193		327,732		312,929
OPERATING EXPENSES:								
Property operating		14,173		13,589		55,166		51,057
Property taxes		8,756		8,839		35,433		34,651
Depreciation and amortization		26,947		25,050		104,227		97,494
General and administrative expenses		5,266		5,590		21,854		21,735
Other expense		398		182		1,209		960
TOTAL OPERATING EXPENSES		55,540		53,250		217,889		205,897
Gain on sale of real estate		_		_		—		7,653
OPERATING INCOME		29,111		26,943		109,843		114,685
NON-OPERATING EXPENSES:								
Interest expense and other finance expenses		(20,600)		(16,049)		(73,189)		(59,225
NET INCOME		8,511		10,894		36,654		55,460
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS		(476)		(695)		(2,120)		(3,591
NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.	\$	8,035	\$	10,199	\$	34,534	\$	51,869
NET INCOME PER COMMON SHARE - BASIC AND DILUTED	\$	0.06	\$	0.08	\$	0.27	\$	0.42
Weighted average common shares outstanding - basic		125,374		123,814		125,000		123,395
Weighted average common shares outstanding - diluted		132,935		132,545		132,865		132,285
RENTAL REVENUE								
Base rents	\$	58,176	\$	57,179	\$	228,925	\$	220,833
Recoveries from tenants		20,723		19,456		80,473		75,499
Straight-line rent		167		427		1,855		2,71
Amortization of above- and below-market rent		3,581		2,729		11,172		11,947
Bad debt		(493)		(506)		(3,369)		(2,034
TOTAL RENTAL REVENUE	\$	82,154	\$	79,285	\$	319,056	\$	308,960



The Company's Form 10-Q for the quarters ended September 31, 2023, June 30, 2023, and March 31, 2023, and Form 10-K for the years ended December 31, 2023 and 2022 should be read in conjunction with the above information.

## Funds From Operations

(unaudited, in thousands, except per share amounts)

	Three Mo	onths E	nded		Year Ended				
	 12/31/23		12/31/22		12/31/23		12/31/22		
Funds from Operations (FFO):									
Net income attributable to ROIC common stockholders	\$ 8,035	\$	10,199	\$	34,534	\$	51,869		
Plus: Depreciation and amortization expense	26,947		25,050		104,227		97,494		
Less: Gain on sale of real estate	 						(7,653)		
FUNDS FROM OPERATIONS - BASIC	34,982		35,249		138,761		141,710		
Net income attributable to non-controlling interests	 476		695		2,120		3,591		
FUNDS FROM OPERATIONS - DILUTED	\$ 35,458	\$	35,944	\$	140,881	\$	145,301		
FUNDS FROM OPERATIONS PER SHARE - BASIC	\$ 0.28	\$	0.28	\$	1.11	\$	1.15		
FUNDS FROM OPERATIONS PER SHARE - DILUTED	\$ 0.27	\$	0.27	\$	1.06	\$	1.10		
Weighted average common shares outstanding - basic	125,374		123,814		125,000		123,395		
Weighted average common shares outstanding - diluted	132,935		132,545		132,865		132,285		
Common dividends per share	\$ 0.15	\$	0.15	\$	0.60	\$	0.56		
FFO Payout Ratio	55.6 %		55.6 %	56.6 %			50.9 %		
Additional Disclosures:									
Non Cash Expense (Income)									
Straight line rent	\$ (167)	\$	(427)	\$	(1,855)	\$	(2,715)		
Above/below market rent amortization, net	(3,581)		(2,729)		(11,172)		(11,947)		
Non-cash interest income	_		(15)		(15)		(57)		
Deferred financing costs and mortgage premiums, net	1,041		675		3,920		2,559		
Stock based compensation	3,130		3,128		12,712		11,949		
Capital Expenditures									
Tenant improvements	\$ 7,674	\$	7,245	\$	24,954	\$	29,739		
Leasing commissions	555		526		1,965		2,006		
Building improvements	1,112		490		3,676		1,110		
Reimbursable property improvements	3,228		2,265		5,938		6,075		
Pad and other development	4,276		2,634		13,989		13,725		
Value enhancing tenant improvements	34		653		146		6,761		



### (unaudited, dollars in thousands)

	utstanding Balance	Interest Rate	GAAP Interest Rate	Maturity Date	Percent of Total Indebtedness
Fixed Rate Debt	 				
Mortgage Debt:					
Fullerton Crossroads	\$ 26,000	4.73 %	3.82 %	4/6/2024	1.9 %
Diamond Hills Plaza	34,045	3.55 %	3.61 %	10/1/2025	2.5 %
Total Mortgage Debt	 60,045	4.06 %	3.70 %	1.1 Years (WA)	4.4 %
Unsecured Senior Notes:					
Senior Notes Due 2024	250,000	4.00 %	4.21 %	12/15/2024	18.1 %
Senior Notes Due 2026	200,000	3.95 %	3.95 %	9/22/2026	14.4 %
Senior Notes Due 2027	250,000	4.19 %	4.19 %	12/15/2027	18.1 %
Senior Notes Due 2028	350,000	6.75 %	6.86 %	10/15/2028	25.2 %
Total Unsecured Senior Notes	 1,050,000	4.95 %	5.04 %	3.3 Years (WA)	75.8 %
Term Loan:					
Interest rate swap	100,000	5.58 %	5.58 %	8/31/2024	7.2 %
Interest rate swap	50,000	5.13 %	5.13 %	8/31/2024	3.6 %
Total Term Loan	 150,000	5.43 %	5.43 %		10.8 %
Total Fixed Rate Debt	 1,260,045	4.97 %	5.02 %	<b>3.2 Years (WA)</b> <sup>(1)</sup>	91.0 %
Variable Rate Debt					
Credit Facility	75,000	6.31 %	6.31 %	3/2/2027 <sup>(2)</sup>	5.4 %
Term Loan	200,000	6.44 %	6.44 %	1/20/2025	3.6 %
Interest rate swaps - Term Loan	(150,000)				
Total Variable Rate Debt	 125,000	6.36 %	6.36 %	1.6 Years (WA)	9.0 %
TOTAL PRINCIPAL DEBT	\$ 1,385,045	5.09 %	5.14 %	<b>2.9 Years (WA)</b> <sup>(1)</sup>	100.0 %
Net unamortized premiums on mortgages	 72				
Net unamortized discounts on notes	(2,033)				
Net unamortized deferred financing charges (3)	 (4,694)				
Total Debt	\$ 1,378,390				

(unaudited, dollars in thousands)

#### Summary of Principal Maturities

	Mortga	ge Principal	Mortga	ge Principal					Senior	<b>Total Principal</b>	Percentage of
Year	Pa	yments	due at	due at Maturity		redit Facility <sup>(2)</sup>	<sup>(2)</sup> Term Loan		<b>Unsecured Notes</b>	Payments	Debt Maturing
2024	\$	708	\$	26,000	\$	_	\$	_	\$ 250,000	\$ 276,708	20.0 %
2025		550		32,787		_		200,000	—	233,337	16.9 %
2026		—		_		_		_	200,000	200,000	14.4 %
2027		—		_		75,000		_	250,000	325,000	23.5 %
2028		—		_		_		_	350,000	350,000	25.2 %
Thereafter		—		_		_		_	—		— %
	\$	1,258	\$	58,787	\$	75,000	\$	200,000	\$ 1,050,000	\$ 1,385,045	100.0 %

#### Summary of Unencumbered/Encumbered Properties

	Number of		Percentage
	Properties	GLA	of GLA
Unencumbered properties	92	10,271,980	96.6 %
Encumbered properties	2	359,354	3.4 %
	94	10,631,334	100.0 %

#### Summary of Unsecured Debt/Secured Debt

		Percentage of Total
	Amount	Principal Debt
Unsecured principal debt	\$ 1,325,000	95.7 %
Secured principal debt	60,045	4.3 %
Total Principal Debt	\$ 1,385,045	100.0 %



## Selected Financial Analysis

### (unaudited, in thousands, except per share amounts)

	 12/31/23		09/30/23	06/30/23	03/31/23	 12/31/22
	 12/31/23		09/30/23	 00/30/23	 03/31/23	 12/31/22
Debt coverage ratios, three months ending:						
Interest coverage ratio (EBITDA/interest expense)	2.7x		3.0x	3.0x	3.0x	3.2x
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))	2.7x		3.0x	3.0x	3.0x	3.2x
Net principal debt (Total principal debt less cash & equivalents)/Annualized EBITDA	6.2x		6.4x	6.5x	6.7x	6.6x
Net principal debt (Total principal debt less cash & equivalents)/TTM EBITDA	6.4x		6.4x	6.5x	6.6x	6.8x
Debt/book value ratios, at period end:						
Total principal debt/total book assets	46.5%	•	49.3%	46.1%	45.9%	46.6%
Total principal debt/undepreciated book value	38.1%	•	41.1%	38.2%	38.3%	39.0%
Secured principal debt/undepreciated book value	1.7%	•	1.6%	1.7%	1.7%	1.7%
Market capitalization calculations, at period end:						
Common shares outstanding	126,160		125,256	125,256	124,228	123,815
Operating partnership units (OP units) outstanding	7,437		7,437	7,437	8,447	8,447
Common stock price per share	\$ 14.03	\$	12.38	\$ 13.51	\$ 13.96	\$ 15.03
Total equity market capitalization	\$ 1,874,372	\$	1,642,741	\$ 1,792,684	\$ 1,852,151	\$ 1,987,894
Total principal debt	 1,385,045		1,560,219	1,373,389	1,377,557	 1,398,731
TOTAL MARKET CAPITALIZATION	\$ 3,259,417	\$	3,202,960	\$ 3,166,073	\$ 3,229,708	\$ 3,386,625
Unsecured Senior Notes Financial Covenants: <sup>(4)</sup>						
Total debt to total assets not to exceed 60%	39.9%	•	42.8%	40.1%	40.3%	41.1%
Total secured debt to total assets not to exceed 40%	1.7%	)	1.7%	1.8%	1.8%	1.8%
Total unencumbered assets to total unsecured debt not to be less than 150%	252.8%	•	234.5%	251.2%	250.3%	245.0%
Consolidated income available for debt service to interest expense not to be less than 1.5:1	2.9x		3.1x	3.2x	3.3x	3.5x



Share in Contain	T	Date	D		Owned
Shopping Centers	Location	Acquired	Purch	ase Amount	GLA
<i>4Q 2023</i> Foothill Plaza	La Verne, CA	12/01/23	\$	21,750	64,514
			\$	21,750	64,514
Total 2023 Acquisitions			\$	21,750	64,514



## **Property Portfolio**

### (dollars in thousands)

		<b>G</b> ( )	Date	Owned	%	( D.D. (5)	
Metro Area	City	State	Acquired	GLA	Leased	ABR <sup>(5)</sup>	Major Tenants
Los Angeles metro area							
Paramount Plaza	Paramount	CA	12/22/09	95,062	98.5 %	· · · · · ·	Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Claremont Promenade	Claremont	CA	09/23/10	92,177	84.8 %	2,139	Super King Supermarket
Gateway Village	Chino Hills	CA	12/17/10	96,959	89.5 %	2,824	Sprouts Market
Seabridge Marketplace	Oxnard	CA	05/31/12	98,348	89.3 %	1,828	Safeway (Vons) Supermarket
Glendora Shopping Center	Glendora	CA	08/01/12	106,535	100.0 %	1,552	Albertsons Supermarket
Redondo Beach Plaza	Redondo Beach	CA	12/28/12	110,509	98.9 %	2,453	Safeway (Vons) Supermarket, Petco
Diamond Bar Town Center	Diamond Bar	CA	02/01/13	100,342	100.0 %	2,513	Walmart Neighborhood Market, Crunch Fitness
Diamond Hills Plaza	Diamond Bar	CA	04/22/13	139,455	99.9 %	4,281	H-Mart Supermarket, Planet Fitness
Plaza de la Cañada	La Cañada Flintridge	CA	12/13/13	100,425	100.0 %	2,803	Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
Fallbrook Shopping Center	Los Angeles	CA	06/13/14	755,164	99.5 %	14,325	Sprouts Market, Trader Joes, Kroger (Ralph's) Supermarket*, TJ Maxx
Moorpark Town Center	Moorpark	CA	12/03/14	133,547	91.9 %	2,067	Kroger (Ralph's) Supermarket, CVS Pharmacy
Ontario Plaza	Ontario	CA	01/06/15	150,149	97.2 %	2,470	El Super Supermarket, Rite Aid Pharmacy
Park Oaks Shopping Center	Thousand Oaks	CA	01/06/15	110,092	95.2 %	2,793	Safeway (Vons) Supermarket, Dollar Tree
Warner Plaza	Woodland Hills	CA	12/31/15	110,918	95.8 %	4,673	Sprouts Market, Kroger (Ralph's) Supermarket*, Rite Aid Pharmacy*
Magnolia Shopping Center	Santa Barbara	CA	03/10/16	116,089	100.0 %	2,589	Kroger (Ralph's) Supermarket
Casitas Plaza Shopping Center	Carpinteria	CA	03/10/16	105,118	100.0 %	2,009	Albertsons Supermarket, CVS Pharmacy
Bouquet Center	Santa Clarita	CA	04/28/16	148,903	98.4 %	3,869	Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
North Ranch Shopping Center	Westlake Village	CA	06/01/16	146,444	89.7 %	4,905	Kroger (Ralph's) Supermarket, Trader Joe's, Planet Fitness
The Knolls	Long Beach	CA	10/03/16	51,858	100.0 %	1,453	Trader Joe's, Pet Food Express
The Terraces	Rancho Palos Verdes	CA	03/17/17	172,922	93.1 %	3,670	Trader Joe's, Marshall's, LA Fitness
Foothill Plaza	La Verne	CA	12/01/23	64,514	100.0 %	1,523	Sprouts Market
Los Angeles metro area total				3,005,530	96.8 %		
8				- , ,		,	
Seattle metro area							
Meridian Valley Plaza	Kent	WA	02/01/10	51,597	98.1 %	\$ 921	Kroger (QFC) Supermarket
The Market at Lake Stevens	Lake Stevens	WA	03/11/10	74,130	100.0 %	1,706	Albertsons (Haggen) Supermarket
Canyon Park Shopping Center	Bothell	WA	07/29/11	123,592	100.0 %	2,693	PCC Community Market, Rite Aid Pharmacy, Petco
Hawks Prairie Shopping Center	Lacey	WA	09/09/11	157,529	100.0 %	2,053	Safeway Supermarket, Dollar Tree, Big Lots, Ace Hardware
Gateway Shopping Center	Marysville	WA	02/16/12	104,298	100.0 %	2,729	WinCo Foods*, Rite Aid Pharmacy, Ross Dress For Less
Canyon Crossing	Puyallup	WA	04/15/13	120,398	100.0 %	2,949	Safeway Supermarket
Crossroads Shopping Center	Bellevue	WA	2010/2013	473,131	99.3 %	12,868	Kroger (QFC) Supermarket, Dick's Sporting Goods, Edgeworks Climbing
Bellevue Marketplace	Bellevue	WA	12/10/15	113,758	100.0 %	3,766	Asian Family Market
Four Corner Square	Maple Valley	WA	12/21/15	119,531	100.0 %	2,775	Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden
Bridle Trails Shopping Center	Kirkland	WA	10/17/16	110,257	100.0 %	2,548	Grocery Outlet Supermarket, Rite Aid (Bartell) Pharmacy, Dollar Tree
PCC Community Markets Plaza	Edmonds	WA	01/25/17	34,459	100.0 %	759	PCC Community Market
Highland Hill Shopping Center	Tacoma	WA	05/09/17	163,926	100.0 %	3,112	WinCo Foods, LA Fitness, Dollar Tree, Petco
North Lynnwood Shopping Center	Lynnwood	WA	10/19/17	63,606	92.9 %	1,041	Grocery Outlet Supermarket, Dollar Tree
Stadium Center	Tacoma	WA	02/23/18	48,888	100.0 %	1,041	Thriftway Supermarket
Summerwalk Village	Lacey	WA	12/13/19	48,888	100.0 %	989	Walmart Neighborhood Market
South Point Plaza	2	WA	11/10/21		89.3 %		e
	Everett			189,960		2,276	Grocery Outlet Supermarket, Hobby Lobby, Pep Boys
Olympia West Center	Olympia	WA	12/06/21	69,212	91.5 %	1,435	Trader Joe's, Petco
Olympia Square North	Olympia	WA	04/01/22	89,884	100.0 %	1,099	Albertsons Supermarket
Thomas Lake Shopping Center	Mill Creek	WA	08/19/22	111,311	84.1 %	1,709	Albertsons Supermarket
Ballinger Village	Shoreline	WA	08/19/22	112,228	100.0 %	2,519	Thriftway Supermarket, Rite Aid Pharmacy
Seattle metro area total				2,393,240	97.8 %	\$ 51,071	



\* These retailers are not tenants of ROIC.

## Property Portfolio, continued

			Date	Owned	%		
Metro Area	City	State	Acquired	GLA	Leased	ABR <sup>(5)</sup>	Major Tenants
Portland metro area							
Happy Valley Town Center	Happy Valley	OR	07/14/10	138,397	100.0 % \$	4,181	New Seasons Market
Wilsonville Old Town Square	Wilsonville	OR	2010/2012	49,780	100.0 %	2,023	Kroger (Fred Meyer) Supermarket*
Cascade Summit Town Square	West Linn	OR	08/20/10	94,934	100.0 %	2,112	Safeway Supermarket, U.S. Postal Service
Heritage Market Center	Vancouver	WA	09/23/10	107,468	100.0 %	1,898	Safeway Supermarket, Dollar Tree
Division Crossing	Portland	OR	12/22/10	103,561	73.5 %	1,120	Ross Dress For Less, Ace Hardware
Halsey Crossing	Gresham	OR	12/22/10	99,428	100.0 %	1,511	24 Hour Fitness, Dollar Tree
Hillsboro Market Center	Hillsboro	OR	11/23/11	156,021	100.0 %	2,753	Albertsons Supermarket, Dollar Tree, Ace Hardware
Robinwood Shopping Center	West Linn	OR	08/23/13	70,831	100.0 %	1,185	Walmart Neighborhood Market
Tigard Marketplace	Tigard	OR	02/18/14	136,889	100.0 %	2,315	H-Mart Supermarket, Bi-Mart
Wilsonville Town Center	Wilsonville	OR	12/11/14	167,829	100.0 %	3,122	Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree
Tigard Promenade	Tigard	OR	07/28/15	88,043	100.0 %	1,610	Safeway Supermarket, Petco
Sunnyside Village Square	Happy Valley	OR	07/28/15	92,278	100.0 %	1,698	Grocery Outlet Supermarket, Snap Fitness, Ace Hardware
Johnson Creek Center	Happy Valley	OR	11/09/15	108,588	100.0 %	2,379	Trader Joe's, Walgreens, Sportsman's Warehouse
Rose City Center	Portland	OR	09/15/16	60,680	100.0 %	805	Safeway Supermarket
Division Center	Portland	OR	04/05/17	123,072	99.0 %	2,285	Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco
Riverstone Marketplace	Vancouver	WA	10/11/17	95,774	100.0 %	2,425	Kroger (QFC) Supermarket
King City Plaza	King City	OR	05/18/18	62,676	99.2 %	1,026	Grocery Outlet Supermarket, Anytime Fitness
Powell Valley Junction	Gresham	OR	04/01/22	108,639	100.0 %	1,176	Walmart Neighborhood Market, Planet Fitness
Portland metro area total				1,864,888	98.4 % \$	35,624	
San Francisco metro area		<i></i>	0.4.00.4.0		400.0.0/		
Pleasant Hill Marketplace	Pleasant Hill	CA	04/08/10	69,715	100.0 % \$	,-	Total Wine and More, Basset Furniture
Pinole Vista Shopping Center	Pinole	CA	01/06/11	141,093	98.1 %	3,237	Save Mart (Lucky California) Supermarket, Planet Fitness
Country Club Gate Center	Pacific Grove	CA	07/08/11	109,331	98.7 %	2,411	Save Mart (Lucky California) Supermarket, Rite Aid Pharmacy
Marlin Cove Shopping Center	Foster City	CA	05/04/12	73,943	95.9 %	2,561	99 Ranch Market
The Village at Novato	Novato	CA	07/24/12	20,081	78.3 %	458	Trader Joe's
Santa Teresa Village	San Jose	CA	11/08/12	131,263	97.9 %	3,397	Grocery Outlet Supermarket, Dollar Tree, MedVet
Granada Shopping Center	Livermore	CA	06/27/13	71,525	100.0 %	1,568	Save Mart (Lucky California) Supermarket
Country Club Village	San Ramon	CA	11/26/13	111,093	97.9 %	2,269	Walmart Neighborhood Market, CVS Pharmacy
North Park Plaza	San Jose	CA	04/30/14	76,697	100.0 %	2,851	H-Mart Supermarket
Winston Manor	South San Francisco	CA	01/07/15	49,852	96.4 %	1,849	Grocery Outlet Supermarket
Jackson Square	Hayward	CA	07/01/15	114,220	99.1 %	2,452	Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness
Gateway Centre	San Ramon	CA	09/01/15	112,553	95.5 %	2,731	Save Mart (Lucky California) Supermarket, Dollar Tree
Iron Horse Plaza	Danville	CA	12/04/15	61,915	100.0 %	2,432	Lunardi's Market
Monterey Center	Monterey	CA	07/14/16	25,626	100.0 %	1,118	Trader Joe's
Santa Rosa Southside Shopping Center	Santa Rosa	CA	03/24/17	88,606	100.0 %	1,874	REI, World Market, DSW
Monta Loma Plaza	Mountain View	CA	09/19/17	48,078	100.0 %	1,580	Safeway Supermarket
Canyon Creek Plaza	San Jose	CA	09/01/21	64,662	98.2 %	2,192	
Village Oaks Shopping Center	Martinez	CA	05/17/22	79,875	97.9 %	1,493	Save Mart (Lucky California) Supermarket
San Francisco metro area total				1,450,128	98.1 % \$	37,997	



## **Property Portfolio, continued**

### (dollars in thousands)

			Date	Owned	%		
Metro Area	City	State	Acquired	GLA	Leased	ABR <sup>(5)</sup>	Major Tenants
Orange County metro area							
Santa Ana Downtown Plaza	Santa Ana	CA	01/26/10	105,536	98.3 %	\$ 2,448	Kroger (Food 4 Less) Supermarket, Marshall's
Sycamore Creek	Corona	CA	09/30/10	74,198	100.0 %	1,975	Safeway (Vons) Supermarket, CVS Pharmacy*
Desert Springs Marketplace	Palm Desert	CA	02/17/11	113,718	97.0 %	2,892	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Cypress Center West	Cypress	CA	12/04/12	112,080	92.7 %	2,187	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Harbor Place Center	Garden Grove	CA	12/28/12	123,836	94.5 %	1,862	AA Supermarket, Ross Dress For Less, AutoZone Mega Hub
5 Points Plaza	Huntington Beach	CA	09/27/13	161,170	99.2 %	4,822	Trader Joe's
Peninsula Marketplace	Huntington Beach	CA	10/15/13	95,416	100.0 %	2,580	Kroger (Ralph's) Supermarket, Planet Fitness
Fullerton Crossroads	Fullerton	CA	10/11/17	219,899	97.7 %	3,529	Kroger (Ralph's) Supermarket, Kohl's, Jo-Ann Fabrics and Crafts
The Village at Nellie Gail Ranch	Laguna Hills	CA	11/30/17	89,041	100.0 %	3,174	Smart & Final Extra Supermarket
Orange County metro area total				1,094,894	97.6 %	\$ 25,469	
San Diego metro area							
Marketplace Del Rio	Oceanside	CA	01/03/11	183,787	98.0 %	\$ 3,733	Stater Brothers Supermarket, Walgreens, Planet Fitness
Renaissance Towne Centre	San Diego	CA	08/03/11	52,866	99.1 %	2,800	CVS Pharmacy
Bay Plaza	San Diego	CA	10/05/12	73,324	93.6 %	2,134	Seafood City Supermarket
Bernardo Heights Plaza	Rancho Bernardo	CA	02/06/13	37,729	100.0 %	987	Sprouts Market
Hawthorne Crossings	San Diego	CA	06/27/13	141,288	100.0 %	3,638	Mitsuwa Supermarket, Ross Dress For Less, Staples
Creekside Plaza	Poway	CA	02/28/14	133,914	99.2 %	3,502	Stater Brothers Supermarket, AMC Theatres
Palomar Village	Temecula	CA	10/12/21	125,130	98.4 %	2,149	Albertsons Supermarket, CVS Pharmacy
San Diego metro area total				748,038	98.4 %	\$ 18,943	

	Number of	Owned	%	
Metro Area Summary	Centers	GLA	Leased	ABR <sup>(5)</sup>
Los Angeles	21	3,005,530	96.8 %	\$ 68,722
Seattle	20	2,393,240	97.8 %	51,071
Portland	18	1,864,888	98.4 %	35,624
San Francisco	18	1,450,128	98.1 %	37,997
Orange County	9	1,094,894	97.6 %	25,469
San Diego	7	748,038	98.4 %	18,943
TOTAL SHOPPING CENTER PORTFOLIO	93	10,556,718	97.7 %	\$ 237,826

\* These retailers are not tenants of ROIC. Note: Property Portfolio excludes one shopping center that is currently planned for redevelopment.



### (unaudited, dollars in thousands)

				Three Mo	nths	Ended				Year	End	ed	
		12/31/23		12/31/22	9	6 Change	% Change		12/31/23	12/31/22		\$ Change	% Change
Number of shopping centers included in same-center analysis (6)		92		92					87	87			
Same-center leased rate		97.7 %	, )	98.3 %			(0.6)%		97.8 %	98.3 %	)		(0.5)%
REVENUES:													
Base rents	\$	57,074	\$	55,688	\$	1,386	2.5 %	\$	218,237	\$ 212,366	\$	5,871	2.8 %
Percentage rent		839		969		(130)	(13.4)%		1,894	1,524		370	24.3 %
Recoveries from tenants		20,556		19,288		1,268	6.6 %		77,424	72,866		4,558	6.3 %
Other property income		206		494		(288)	(58.3)%		4,701	2,807		1,894	67.5 %
Bad debt		(367)		(421)		54	(12.8)%		(2,768)	 (1,633)		(1,135)	69.5 %
TOTAL REVENUES		78,308		76,018		2,290	3.0 %		299,488	 287,930		11,558	4.0 %
OPERATING EXPENSES:													
Property operating expenses		14,570		13,923		647	4.6 %		54,150	50,611		3,539	7.0 %
Property taxes		8,655		8,747		(92)	(1.1)%		33,982	33,460		522	1.6 %
TOTAL OPERATING EXPENSES		23,225		22,670		555	2.4 %	_	88,132	 84,071		4,061	4.8 %
SAME-CENTER CASH NET OPERATING INCOME	\$	55,083	\$	53,348	\$	1,735	3.3 %	\$	211,356	\$ 203,859	\$	7,497	3.7 %
SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION	[												
GAAP Operating Income	\$	29,111	\$	26,943				\$	109,843	\$ 114,685			
Depreciation and amortization		26,947		25,050					104,227	97,494			
General and administrative expenses		5,266		5,590					21,854	21,735			
Other expense		398		182					1,209	960			
Gain on sale of real estate		_		_					_	(7,653)			
Straight-line rent		(167)		(427)					(1,855)	(2,715)			
Amortization of above- and below-market rent		(3,581)		(2,729)					(11,172)	(11,947)			
Property revenues and other expenses (7)		(16)		(266)					(572)	(474)			
TOTAL COMPANY CASH NET OPERATING INCOME		57,958	_	54,343	-				223,534	 212,085	-		
Non Same-Center Cash NOI		(2,875)		(995)	_				(12,178)	 (8,226)	_		
SAME-CENTER CASH NET OPERATING INCOME	\$	55,083	\$	53,348				\$	211,356	\$ 203,859	-		

## Top Ten Tenants

			Percent		
	Number of	Leased	of Total		Percent of
Tenant	Leases	GLA	Leased GLA	ABR <sup>(5)</sup>	<b>Total ABR</b>
1 Albertsons / Safeway Supermarkets	21	1,052,996	10.2 % \$	13,361	5.6 %
2 Kroger Supermarkets	11	488,735	4.8 %	7,884	3.3 %
3 Save Mart Supermarkets	5	234,713	2.3 %	3,495	1.5 %
4 Trader Joe's	9	113,097	1.1 %	3,403	1.4 %
5 Rite Aid Pharmacy	12	215,808	2.1 %	3,309	1.4 %
6 Sprouts Markets	5	175,823	1.7 %	3,233	1.4 %
7 Grocery Outlet Supermarkets	10	225,004	2.2 %	3,178	1.3 %
8 JP Morgan Chase	20	82,348	0.8 %	3,002	1.3 %
9 H-Mart Supermarkets	3	147,040	1.4 %	2,702	1.1 %
10 Ross Dress For Less	6	166,703	1.6 %	2,552	1.1 %
Top 10 Tenants Total	102	2,902,267	28.2 % \$	46,119	19.4 %
Other Tenants	1,955	7,402,542	71.8 %	191,707	80.6 %
Total Portfolio	2,057	10,304,809	100.0 % \$	237,826	100.0 %



### Lease Expiration Schedule

2024

2025

2026

2027

2028

2029

2030

2031

2032

2033

2034 +

#### (dollars in thousands)

Non-Anchor Tenants

Anchor Tenants<sup>(8)</sup>

	Number of Leases Expiring <sup>(9)</sup>	Leased GLA	Percent of <u>Total Leased GLA</u>	Total ABR <sup>(5)</sup>	Percent of Total ABR	ABR Per Sq. Ft.
2024	7	280,724	2.7 % \$	3,293	1.4 % \$	11.73
2025	22	707,944	6.9 %	9,595	4.0 %	13.55
2026	23	765,259	7.4 %	10,148	4.3 %	13.26
2027	13	433,197	4.2 %	5,137	2.1 %	11.86
2028	30	1,003,754	9.7 %	18,850	7.9 %	18.78
2029	19	643,471	6.3 %	11,221	4.7 %	17.44
2030	12	435,628	4.2 %	7,622	3.2 %	17.50
2031	11	335,269	3.3 %	5,207	2.2 %	15.53
2032	8	266,426	2.6 %	3,975	1.7 %	14.92
2033	9	279,734	2.7 %	3,933	1.7 %	14.06
2034+	15	589,340	5.7 %	9,569	4.0 %	16.24
	169	5,740,746	55.7 % \$	88,550	37.2 % \$	15.43

Percent of Total Percent of ABR Number of Leased Leases Expiring (9) GLA **Total Leased GLA** ABR **Total ABR** Per Sq. Ft. 2024 257 483,944 4.7 % \$ 15,943 6.7 % \$ 32.94 2025 288 595,036 5.8 % 19,104 8.0 % 32.11 2026 296 672,582 6.5 % 21,651 9.1 % 32.19 290 684,570 6.7 % 22,395 9.4 % 32.71 2027 2028 283 657,754 6.4 % 22,766 9.6 % 34.61 144 3.8 % 12,361 5.2 % 31.48 2029 392,680 58 2030 176,215 1.7 % 6,110 2.6 % 34.67 55 2031 176,482 1.7 % 5,640 2.4 % 31.96 2032 69 226,921 2.2 % 7,167 3.0 % 31.58 2033 68 227,319 2.2 % 7,105 3.0 % 31.26 2034+ 80 270,560 2.6 % 9,034 3.8 % 33.39 1,888 4,564,063 44.3 % 149,276 62.8 % 32.71

#### ABR Number of Leased Percent of Total Percent of Leases Expiring (9) GLA **Total Leased GLA** ABR **Total ABR** Per Sq. Ft. 264 764,668 7.4 % \$ 19,236 8.1 % \$ 25.16 310 22.03 1,302,980 12.7 % 28,699 12.0 % 319 1,437,841 13.9 % 31,799 13.4 % 22.12 303 1,117,767 10.9 % 27,532 11.5 % 24.63 313 1,661,508 16.1 % 41,616 17.5 % 25.05 163 9.9 % 1,036,151 10.1 % 23,582 22.76 70 5.9 % 611,843 13,732 5.8 % 22.44 66 511,751 5.0 % 10,847 4.6 % 21.20 77 4.8 % 4.7 % 493,347 11,142 22.59 77 507,053 4.9 % 11,038 4.7 % 21.77 95 859,900 18,603 7.8 % 21.63 8.3 % 2,057 237,826 23.08 10,304,809 100.0 % 100.0 %

All Tenants



	For	the Three I	Month	ns Ended Dec	emb	er 31, 2023	For the Year Ended December 31, 2023							
New Leases	No	n-Anchor	A	Anchor <sup>(8)</sup>		Total	No	on-Anchor	1	Anchor <sup>(8)</sup>		Total		
Number of Leases		30		2		32		137		8		145		
Gross Leasable Area (sq. ft.)		46,012		44,072		90,084		213,275		168,577		381,852		
Initial Base Rent (\$/sq. ft.) <sup>(10)</sup>	\$	33.97	\$	16.12	\$	25.23	\$	36.46	\$	10.83	\$	25.15		
Tenant Improvements (\$/sq. ft.)	\$	_	\$	1.26	\$	0.62	\$	0.59	\$	0.33	\$	0.47		
Leasing Commissions (\$/sq. ft.)	\$	4.08	\$	3.90	\$	3.99	\$	4.49	\$	2.41	\$	3.57		
Weighted Average Lease Term (Yrs.) <sup>(9)</sup>		6.7		10.5		8.5		7.6		6.2		7.0		

Renewals	Noi	n-Anchor	Anchor	Total	No	n-Anchor	Anchor	Total
Number of Leases		51	1	52		245	 24	269
Gross Leasable Area (sq. ft.)		112,105	53,500	165,605		529,743	798,125	1,327,868
Initial Base Rent (\$/sq. ft.) <sup>(10)</sup>	\$	36.32	\$ 20.80	\$ 31.30	\$	35.23	\$ 20.31	\$ 26.27
Tenant Improvements (\$/sq. ft.)	\$	1.21	\$ 	\$ 0.82	\$	0.34	\$ 0.52	\$ 0.45
Leasing Commissions (\$/sq. ft.)	\$	_	\$ _	\$ _	\$	0.09	\$ _	\$ 0.03
Weighted Average Lease Term (Yrs.) <sup>(9)</sup>		5.3	5.0	5.2		5.0	4.7	4.8

Total	Nor	n-Anchor	Anchor	Total	No	n-Anchor	Anchor	Total
Number of Leases		81	3	84		382	32	414
Gross Leasable Area (sq. ft.)		158,117	97,572	255,689		743,018	966,702	1,709,720
Initial Base Rent (\$/sq. ft.) <sup>(10)</sup>	\$	35.63	\$ 18.68	\$ 29.17	\$	35.59	\$ 18.66	\$ 26.02
Tenant Improvements (\$/sq. ft.)	\$	0.86	\$ 0.57	\$ 0.75	\$	0.41	\$ 0.48	\$ 0.45
Leasing Commissions (\$/sq. ft.)	\$	1.19	\$ 1.76	\$ 1.41	\$	1.35	\$ 0.42	\$ 0.82
Weighted Average Lease Term (Yrs.) <sup>(9)</sup>		5.7	7.5	6.4		5.7	5.0	5.2



73

187,109 21.62

26.42

22.2%

0.67

3.38

7.4

	For	the Three	Month	1s Ended De	cemb	er 31, 2023		For the Y	ear En	ded Decem	ber 3	1, 2023
New Leases	No	n-Anchor	A	Anchor <sup>(8)</sup>		Total	No	on-Anchor	A	nchor <sup>(8)</sup>		Total
Comparative # of Leases		14		1		15		69		4		
Comparative GLA (sq. ft.) <sup>(11)</sup>		19,032		20,500		39,532		110,709		76,400		187,1
Prior Base Rent (\$/sq. ft.) <sup>(12)</sup>	\$	31.03	\$	10.80	\$	20.54	\$	31.79	\$	6.89	\$	21.
Initial Base Rent (\$/sq. ft.) <sup>(10)</sup>	\$	34.71	\$	17.40	\$	25.73	\$	35.60	\$	13.11	\$	26.
Percentage Change in Base Rents		11.8%		61.1%		25.3%		12.0%		90.3%		22.2
Tenant Improvements (\$/sq. ft.)	\$	_	\$	_	\$	_	\$	1.13	\$	_	\$	0.
Leasing Commissions (\$/sq. ft.)	\$	2.12	\$	4.50	\$	3.36	\$	4.08	\$	2.37	\$	3.
Weighted Average Lease Term (Yrs.) <sup>(9)</sup>		5.7		10.5		8.2		7.7		7.0		

Renewals	No	n-Anchor	An	chor	Τα	otal	No	n-Anchor	Aı	nchor	Т	otal
Comparative # of Leases		51		1		52		245		24		269
Comparative GLA (sq. ft.) <sup>(11)</sup>		112,105		53,500		165,605		529,743		798,125		1,327,868
Prior Base Rent (\$/sq. ft.) <sup>(12)</sup>	\$	34.11	\$	18.91	\$	29.20	\$	32.97	\$	19.07	\$	24.62
Initial Base Rent (\$/sq. ft.) <sup>(10)</sup>	\$	36.32	\$	20.80	\$	31.30	\$	35.23	\$	20.31	\$	26.27
Percentage Change in Base Rents		6.5%		10.0%		7.2%		6.9%		6.5%		6.7%
Tenant Improvements (\$/sq. ft.)	\$	1.21	\$	_	\$	0.82	\$	0.34	\$	0.52	\$	0.45
Leasing Commissions (\$/sq. ft.)	\$	_	\$	_	\$	_	\$	0.09	\$	_	\$	0.03
Weighted Average Lease Term (Yrs.) <sup>(9)</sup>		5.3		5.0		5.2		5.0		4.7		4.8

Total	No	on-Anchor	An	ichor	Τα	otal	Nor	-Anchor	A	nchor	Т	otal
Comparative # of Leases		65		2		67		314		28		342
Comparative GLA (sq. ft.) <sup>(11)</sup>		131,137		74,000		205,137		640,452		874,525		1,514,977
Prior Base Rent (\$/sq. ft.) <sup>(12)</sup>	\$	33.67	\$	16.66	\$	27.53	\$	32.77	\$	18.01	\$	24.25
Initial Base Rent (\$/sq. ft.) <sup>(10)</sup>	\$	36.08	\$	19.86	\$	30.23	\$	35.30	\$	19.68	\$	26.29
Percentage Change in Base Rents		7.2%		19.2%		9.8%		7.7%		9.3%		8.4%
Tenant Improvements (\$/sq. ft.)	\$	1.04	\$	_	\$	0.66	\$	0.48	\$	0.47	\$	0.47
Leasing Commissions (\$/sq. ft.)	\$	0.31	\$	1.25	\$	0.65	\$	0.78	\$	0.21	\$	0.45
Weighted Average Lease Term (Yrs.) <sup>(9)</sup>		5.4		6.5		5.8		5.4		4.9		5.2



	12/31/23	 09/30/23		06/30/23	 03/31/23
% leased at beginning of quarter	98.2%	98.3%		98.3%	98.1%
% billed at beginning of quarter	95.7%	95.7%		95.1%	94.2%
ABR of new leases signed/not yet commenced - at beginning of quarter <sup>(5)</sup>	\$ 7,289	\$ 7,213	\$	6,485	\$ 7,625
less: ABR of new leases commenced during quarter	(2,154)	(1,918)		(1,920)	(2,142)
plus: ABR of new leases signed during quarter	1,859	1,994		2,648	1,002
ABR of new leases signed/not yet commenced - at end of quarter	\$ 6,994	\$ 7,289	`\$	7,213	\$ 6,485
% leased at end of quarter	97.7%	98.2%		98.3%	98.3%
% billed at end of quarter	95.2%	95.7%		95.7%	95.1%
ABR of new leases commenced during quarter - amount billed	\$ 250	\$ 205	\$	182	\$ 274

### *Footnotes*

- 1. Weighted Average (WA) excludes interest rate swap maturity dates.
- 2. Does not include extension options available to ROIC.
- 3. Net unamortized deferred financing charges for the Term Loan, Senior Notes and Mortgages.
- 4. Calculated in accordance with GAAP pursuant to underlying bond indentures.
- 5. ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.
- 6. Same centers are those shopping centers which were owned for the entirety of the current and comparable prior year period, except for one shopping center that is currently planned for redevelopment and is no longer being managed as a retail asset.
- 7. Includes anchor lease termination fees net of contractual amounts, if any, expense and recovery adjustments related to prior periods and other miscellaneous adjustments.
- 8. Anchor tenants are leases equal to or greater than 15,000 square feet.
- 9. Does not assume exercise of renewal options.
- 10. Initial Base Rent is on a cash basis and is the initial contractual monthly rent, annualized.
- 11. Comparative GLA includes spaces that were vacant for less than 12 months, excludes spaces that were not leased at the time of acquisition.
- 12. Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.



## **Investor Information**

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Equity Research Coverage		
Bank of America Merrill Lynch	Jeffrey Spector	646.855.1363
Bank of Montreal	John P. Kim Juan Sanabria	212.885.4115 312.845.4074
Baird	Wes Golladay	216.737.7510
BTIG	Michael Gorman	212.738.6138
Citi	Nicholas Joseph Craig Mailman	212.816.1909 212.816.4471
Green Street	Paulina Rojas Schmidt	949.640.8780
J.P. Morgan	Michael W. Mueller	212.622.6689
Jefferies	Linda Tsai	212.778.8011
KeyBanc Capital Markets	Todd Thomas	917.368.2286
Raymond James	RJ Milligan	908.447.4493
Wells Fargo Securities	Dori Kesten James Feldman	617.603.4233 212.214.5328
Fixed Income Research Coverage		
J.P. Morgan	Mark Streeter	212.834.5086
Ratings Agency Coverage		
Fitch Ratings, Inc.	Christopher Wimmer	646.582.3412
Moody's Investors Service	Misbah Seyal	212.553.9357
S&P Global Ratings	Michael Souers	212.438.2508

