

RETAIL OPPORTUNITY INVESTMENTS CORPORATION

## 2nd Quarter 2014

 Supplemental Information

Retail Opportunity Investments Corp.

## Our Company

Retail Opportunity Investments Corporation (Nasdaq:ROIC) is a fully integrated, self-managed real estate investment trust ("REIT"). ROIC specializes in the acquisition, ownership and management of necessity-based community and neighborhood shopping centers, anchored by national or regional supermarkets and drugstores. At June 30, 2014, ROIC's property portfolio included 59 shopping centers encompassing approximately 6.9 million square feet. Additional information is available at www.roireit.net.

## Forward Looking Information

Certain information contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, risks associated with the Company's ability to identify and acquire retail real estate investments that meet the Company's investment standards; the level of rental revenue and net interest income the Company achieves from its target assets; the market value of the Company's assets and the supply of, and demand for, retail real estate investments in which the Company invests; the conditions in the local markets in which the Company operates, as well as changes in national economic and market conditions; consumer spending and confidence trends; the Company's ability to enter into new leases or to renew leases with existing tenants at the properties at favorable rates; the Company's ability to anticipate changes in consumer buying practices and the space needs of tenants; the competitive landscape impacting the properties the Company acquires and their tenants; the Company's relationships with its tenants and their financial condition; the Company's use of debt as part of its financing strategy and its ability to make payments or to comply with any covenants under any borrowings or other debt facilities; the level of the Company's operating expenses, changes in interest rates that could impact the market price of the Company's common stock and the cost of the Company's borrowings; and legislative and regulatory changes (including changes to laws governing the taxation of REITs). Additional information regarding these and other factors is described in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K and the Company's Quarterly Reports on Form 10-Q. Forward looking statements are based on estimates as of the date of this supplemental data. The Company disclaims any obligation to publicly release the results of any revisions to these forward looking statements reflecting new estimates, events or circumstances after the date of this supplemental data. For further information, please refer to the Company's filings with the Securities and Exchange Commission.

## Supplemental Information

The enclosed information should be read in conjunction with the Company's filings with the Securities and Exchange Commission, including but not limited to, the Company's Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").
Financial Data
Balance Sheets ..... 4
Income Statements ..... 5
Funds From Operations ..... 6
Same-Center Net Operating Income Analysis ..... 7
Selected Financial Analyses ..... 8
Summary of Debt Outstanding ..... 9
Portfolio Data
2014 Property Acquisitions ..... 10
Property Portfolio ..... 11
Top Ten Tenants ..... 13
Lease Expiration Schedule ..... 14
Leasing Summary ..... 15
Investor Information ..... 16
(unaudited, dollars in thousands)

ASSETS:
Real estate investments:
Land
Building and improvements
Less: accumulated depreciation and amortization
Real Estate Investments, net
Cash and cash equivalents
Restricted cash
Tenant and other receivables, ne
Deposits
Acquired lease intangible assets, net of accumulated amortization
Prepaid expenses
Deferred charges, net of accumulated amortization
Other
TOTAL ASSETS

## LIABILITIES:

Term loan
Credit facility
Senior Notes Due 2023
Mortgage notes payable
Acquired lease intangible liabilities, net of accumulated amortization
Accounts payable and accrued expenses
Tenants' security deposits
Other liabilities
TOTAL LIABILITIES

EQUITY:
Common stock, $\$ .0001$ par value $500,000,000$ shares authorized
Additional paid-in-capital
Dividends in excess of earnings
Accumulated other comprehensive loss
Total Retail Opportunity Investments Corp. stockholders' equity
Non-controlling interests
TOTAL EQUITY
total LIABILITIES AND EQUITY

| As Of |  |  |  |
| :---: | :---: | :---: | :---: |
| 06/30/14 |  | 12/31/13 |  |
| \$ | 523,197 | \$ | 458,252 |
|  | $\begin{array}{r} 1,161,380 \\ (69,717) \\ \hline \end{array}$ |  | $\begin{aligned} & 914,182 \\ & (57,500) \end{aligned}$ |
|  | 1,614,860 |  | 1,314,934 |
|  | 9,538 |  | 7,920 |
|  | 1,223 |  | 1,299 |
|  | 25,436 |  | 20,389 |
|  | 25 |  | 775 |
|  | 74,317 |  | 55,887 |
|  | 816 |  | 1,371 |
|  | 38,316 |  | 33,122 |
|  | 2,409 |  | 3,393 |
| \$ | 1,766,940 | \$ | 1,439,090 |


| $\$$ | 200,000 | $\$$ | 200,000 |
| ---: | ---: | ---: | ---: |
| 121,750 |  | 56,950 |  |
| 246,007 |  | 245,845 |  |
| 116,537 |  | 118,903 |  |
| 115,024 |  | 85,284 |  |
| 9,424 |  | 11,924 |  |
|  | 3,707 |  | 3,423 |
|  | 18,622 |  | 11,351 |
|  | 831,071 |  | 733,680 |



The Company's Form 10-Q for the quarters ended June 30, 2014 and 2013 and Form 10-K for the year ended December 31, 2013 should be read in conjunction with the above information.
(unaudited, in thousands, except per share amounts)

REVENUES:
Base rents
Recoveries from tenants
Mortgage interest
Other income
TOTAL REVENUES
OPERATING EXPENSES:
Property operating

| e |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 06/30/14 |  | 06/30/13 |  | 06/30/14 |  | 06/30/13 |  |
| \$ | 28,135 | \$ | 20,161 | \$ | 55,672 | \$ | 39,511 |
|  | 8,380 |  | 5,474 |  | 15,994 |  | 10,219 |
|  | - |  | 208 |  | - |  | 412 |
|  | 400 |  | 220 |  | 1,599 |  | 305 |
|  | 36,915 |  | 26,063 |  | 73,265 |  | 50,447 |
| \$ | 5,935 | \$ | 4,081 | \$ | 12,197 | \$ | 8,240 |
|  | 3,818 |  | 2,783 |  | 7,406 |  | 5,098 |
|  | 14,257 |  | 9,177 |  | 27,621 |  | 18,058 |
|  | 2,776 |  | 2,727 |  | 5,337 |  | 5,494 |
|  | 311 |  | 519 |  | 529 |  | 928 |
|  | 130 |  | 186 |  | 347 |  | 155 |
|  | 27,227 |  | 19,473 |  | 53,437 |  | 37,973 |
|  | 9,688 |  | 6,590 |  | 19,828 |  | 12,474 |
|  | $(6,956)$ |  | $(3,445)$ |  | $(13,830)$ |  | $(7,270)$ |
|  | - |  | 40 |  | - |  | 271 |
|  | 3,319 |  | - |  | 3,319 |  | - |
|  | $(3,637)$ |  | $(3,405)$ |  | $(10,511)$ |  | $(6,999)$ |
|  | 6,051 |  | 3,185 |  | 9,317 |  | 5,475 |
|  | - |  | (714) |  | - |  | (714) |
| \$ | 6,051 | \$ | 2,471 | \$ | 9,317 | \$ | 4,761 |
|  | (217) |  | - |  | (352) |  | - |
| \$ | 5,834 | \$ | 2,471 | \$ | 8,965 | \$ | 4,761 |
| \$ | 0.08 | \$ | 0.04 | \$ | 0.12 | \$ | 0.08 |
| \$ | 0.07 | \$ | 0.03 | \$ | 0.12 | \$ | 0.07 |
|  | 76,998 |  | 67,915 |  | 74,888 |  | 62,652 |
|  | 81,168 |  | 71,095 |  | 79,166 |  | 66,486 |

The Company's Form 10-Q for the quarters ended June 30, 2014 and 2013 and Form 10-K for the year ended December 31, 2013 should be read in conjunction with the above information.
(unaudited, in thousands, except per share amounts)

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06/30/14 |  | 06/30/13 |  | 06/30/14 |  | 06/30/13 |  |
| Funds from Operations (FFO) ${ }^{(I)}$ : |  |  |  |  |  |  |  |  |
| Net income attributable to ROIC for the period | \$ | 5,834 | \$ | 2,471 | \$ | 8,965 | \$ | 4,761 |
| Plus: |  |  |  |  |  |  |  |  |
| Depreciation and amortization expense |  | 14,257 |  | 9,177 |  | 27,621 |  | 18,058 |
| Depreciation and amortization attributable to unconsolidated joint venture |  | - |  | 353 |  | - |  | 705 |
| (Gain) Loss on Sale of Real Estate |  | $(3,319)$ |  | 714 |  | $(3,319)$ |  | 714 |
| FUNDS FROM OPERATIONS - BASIC | \$ | 16,772 | \$ | 12,715 | \$ | 33,267 | \$ | 24,238 |
| Net income attributable to non-controlling interests for the period |  | 217 |  | - |  | 352 |  | - |
| FUNDS FROM OPERATIONS - DILUTED | \$ | 16,989 | \$ | 12,715 | \$ | 33,619 | \$ | 24,238 |
| FUNDS FROM OPERATIONS PER SHARE - BASIC | \$ | 0.22 | \$ | 0.19 | \$ | 0.44 | \$ | 0.39 |
| FUNDS FROM OPERATIONS PER SHARE - DILUTED | \$ | 0.21 | \$ | 0.18 | \$ | 0.42 | \$ | 0.36 |
| Weighted average common shares outstanding - basic |  | 76,998 |  | 67,915 |  | 74,888 |  | 62,652 |
| Weighted average common shares outstanding - diluted |  | 81,168 |  | 71,095 |  | 79,166 |  | 66,486 |
| Common dividends per share | \$ | 0.16 | \$ | 0.15 | \$ | 0.32 | \$ | 0.30 |
| FFO Payout Ratio |  | 76.2\% |  | 83.3\% |  | 76.2\% |  | 83.3\% |





 alternative to net income as an indication of our performance.
FFO as defined by us may not be comparable to similarly titled items reported by other real estate investment trusts due to possible differences in the application of the NAREIT definition used by such REITs.
(unaudited, in thousands, except per share amounts)

Number of shopping centers included in same-center analysis ${ }^{(1)}$
Same-center occupancy

REVENUES:
Base rents
Percentage rent
Recoveries from tenants
Other property income
TOTAL REVENUES
OPERATING EXPENSES:
Property operating expenses
Bad debt expense
Property taxes
TOTAL OPERATING EXPENSES

SAME CENTER NET OPERATING INCOME, CASH ${ }^{(2)}$

| Three Months Ended |  |  |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0/14 | 06/30/13 |  | \% Change | 06/30/14 |  | 06/30/13 |  | \% Change |
|  | 44 |  | 44 |  |  | 42 |  | 42 |  |
|  | 96.2\% |  | 94.7\% | 1.5\% |  | 96.1\% |  | 94.9\% | 1.2\% |
| \$ | 17,235 | \$ | 17,242 | (0.0\%) | \$ | 33,584 | \$ | 33,168 | 1.3\% |
|  | 71 |  | 16 | 347.1\% |  | 182 |  | 16 | 1042.0\% |
|  | 5,514 |  | 5,187 | 6.3\% |  | 10,679 |  | 9,487 | 12.6\% |
|  | 87 |  | 33 | 161.8\% |  | 151 |  | 299 | (49.6\%) |
|  | 22,907 |  | 22,478 | 1.9\% |  | 44,596 |  | 42,970 | 3.8\% |
| \$ | 3,676 | \$ | 3,710 | (0.9\%) | \$ | 7,135 | \$ | 7,206 | (1.0\%) |
|  | 277 |  | 144 | 92.2\% |  | 926 |  | 399 | 132.2\% |
|  | 2,430 |  | 2,545 | (4.5\%) |  | 4,727 |  | 4,592 | 2.9\% |
|  | 6,383 |  | 6,399 | (0.3\%) |  | 12,788 |  | 12,197 | 4.9\% |
| \$ | 16,524 | \$ | 16,079 | 2.8\% | \$ | 31,808 | \$ | 30,773 | 3.4\% |

[^0](2) Same center cash net operating income excludes non-cash revenue items such as straight-line rent and amortization of lease intangibles, debt related expenses and other non-recurring items.
(unaudited, in thousands, except per share amounts)

|  | 06/30/14 |  | 03/31/14 |  | 12/31/13 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3.5 x |  | 3.4x |  | 4.3 x |
|  | 3.3 x |  | 3.2 x |  | 3.9 x |
|  | 6.9 x |  | 7.2x |  | 7.2 x |
|  | 31.6\% |  | 38.2\% |  | 36.5\% |
|  | 46.3\% |  | 61.9\% |  | 57.4\% |
|  | 38.7\% |  | 45.6\% |  | 43.2\% |
|  | 37.3\% |  | 43.8\% |  | 41.6\% |
|  | 6.3\% |  | 7.5\% |  | 8.0\% |
|  | 90,291 |  | 73,163 |  | 72,455 |
|  | 3,132 |  | 3,132 |  | 3,132 |
|  | 2,549 |  | 5,303 |  | 5,943 |
| \$ | 15.73 | \$ | 14.94 | \$ | 14.72 |
| \$ | 3.75 | \$ | 2.87 | \$ | 2.92 |
| \$ | 1,469,548 | \$ | 1,093,051 | \$ | 1,066,543 |
|  | 9,558 |  | 15,220 |  | 17,353 |
|  | 1,479,106 |  | 1,108,271 |  | 1,083,895 |
|  | 684,294 |  | 686,092 |  | 621,698 |
| \$ | 2,163,400 | \$ | 1,794,363 | \$ | 1,705,593 |

## Unsecured Senior Notes Financial Covenants :

Total debt to total assets not to exceed $60 \%$

| $40.5 \%$ | $47.2 \%$ | $43.2 \%$ |
| ---: | ---: | ---: |
| $6.9 \%$ | $8.1 \%$ | $8.3 \%$ |
| $252.5 \%$ | $210.8 \%$ | $231.4 \%$ |
| 3.8 x | 4.0 x | 4.3 x |

(1) EBITDA for quarter ending 6/30/2014 excludes acquisition expense and ground rent expense
(2) Excludes accumulated depreciation on operating assets.
(3) Common market equity excludes OP units for the quarters ended $3 / 31 / 2014$ and 12/31/2013
(unaudited, dollars in thousands)

## Fixed Rate Debt: <br> Euclid Plaza

Country Club Gate
Renaissance Towne Center
Crossroads
Gateway Village III
Bernardo Heights
Santa Teresa Village
Senior Unsecured Notes
Interest Rate Swaps
Total Fixed Rate Debt
Variable Rate Debt:
Credit Facility
Term Loan Facility
Interest rate swaps
Total Variable Rate Debt:

## TOTAL DEBT

Net unamortized premiums on mortgages
Net unamortized discount on notes
TOTAL DEBT - NET


GAAP
Interest Rate

| $\$$ | 8,076 | $5.2 \%$ |
| ---: | ---: | ---: |
|  | 12,110 | $5.0 \%$ |
|  | 16,348 | $5.1 \%$ |
|  | 49,004 | $6.5 \%$ |
|  | 7,320 | $6.1 \%$ |
|  | 8,665 | $5.7 \%$ |
|  | 10,933 | $6.2 \%$ |
|  | 250,000 | $5.0 \%$ |
|  | 75,000 | $3.8 \%$ |
| $&{437,456} &{ } \\ { } &{ } &{ }$ |  |  |


| \$ | 121,750 | 1.3\% |
| :---: | :---: | :---: |
|  | 200,000 | 1.5\% |
|  | $(75,000)$ |  |


| $\$$ | 246,750 |
| :---: | :--- |
| $\$$ | 684,206 |



4,081

|  | $(3,993)$ |
| ---: | ---: |
| $\$ \quad 684,294$ |  |


| Maturity |
| :---: |
| Date |

Percent of
Total Indebtedness


Net unamortized premiums on mortgages

|  | 4,081 |
| :---: | :---: |
|  | $(3,993)$ |
| $\$ \quad 684,294$ |  |

(dollars in thousands)

| Shopping Centers | Location | Date Acquired | Purchase Amount (in thousands) |  | GLA |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q 2014 |  |  |  |  |  |
| Tigard Marketplace | Tigard, OR | 02/18/14 | \$ | 25,125 | 136,889 |
| Creekside Plaza | Poway, CA | 02/28/14 |  | 43,975 | 128,852 |
| Total 1Q 2014 |  |  |  | 69,100 | 265,741 |
| 2Q 2014 |  |  |  |  |  |
| North Park Plaza | San Jose, CA | 04/30/14 | \$ | 27,750 | 76,697 |
| Aurora Square II | Shoreline, WA | 05/22/14 |  | 15,834 | 65,680 |
| Fallbrook Shopping Center | Los Angeles, CA | 06/13/14 |  | 210,000 | 751,309 |
| Total 2Q 2014 |  |  |  | 253,584 | 893,686 |
| Total 2014 Acquisitions |  |  | \$ | 322,684 | 1,159,427 |

(dollars in thousands)

(dollars in thousands)

| Shopping Centers |  | City | State | Date Acquired | Owned GLA | $\begin{gathered} \% \\ \text { Leased } \\ \hline \end{gathered}$ |  | $\mathbf{B R}^{(1)}$ | $\underline{\text { Major Tenants }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portland Metropolitan |  |  |  |  |  |  |  |  |  |
| Vancouver Market Center | * | Vancouver | WA | 06/17/10 | 118,385 | 96.2\% | \$ | 988 | Albertson's Supermarket |
| Happy Valley Town Center | * | Happy Valley | OR | 07/14/10 | 138,696 | 99.2\% |  | 3,228 | New Seasons Supermarket |
| Oregon City Point | * | Oregon City | OR | 07/14/10 | 35,305 | 100.0\% |  | 925 | Starbucks, West Coast Bank, FedEx Kinko's |
| Wilsonville Old Town Square | * | Wilsonville | OR | 07/15/10 | 49,937 | 100.0\% |  | 1,675 | Kroger (Fred Meyer) ${ }^{(2)}$ |
| Cascade Summit Town Square | * | West Linn | OR | 08/20/10 | 95,508 | 100.0\% |  | 1,498 | Safeway Supermarket |
| Heritage Market Center | * | Vancouver | WA | 09/23/10 | 107,468 | 100.0\% |  | 1,695 | Safeway Supermarket, Dollar Tree |
| Division Crossing | * | Portland | OR | 12/22/10 | 104,089 | 96.2\% |  | 1,084 | Ross Dress For Less, Rite Aid Pharmacy, Ace Hardware |
| Halsey Crossing | * | Gresham | OR | 12/22/10 | 99,428 | 90.4\% |  | 698 | Safeway Supermarket, Dollar Tree |
| Hillsboro Market Center | * | Hillsboro | OR | 11/23/11 | 156,021 | 97.5\% |  | 2,351 | Albertson's Supermarket, Dollar Tree, Marshalls |
| Robinwood Shopping Center |  | West Linn | OR | 08/23/13 | 70,831 | 96.6\% |  | 905 | Walmart Neighborhood Market |
| Tigard Marketplace |  | Tigard | OR | 02/18/14 | 136,889 | 92.1\% |  | 1,762 | H-Mart Supermarket, Bi-Mart Pharmacy |
| Portland Metropolitan Totals |  |  |  |  | 1,112,557 | 96.7\% | \$ | 16,810 |  |
| Seattle Metropolitan |  |  |  |  |  |  |  |  |  |
| Meridian Valley Plaza | * | Kent | WA | 02/01/10 | 51,597 | 83.2\% | \$ | 470 | Kroger (QFC) Supermarket |
| The Market at Lake Stevens | * | Lake Stevens | WA | 03/11/10 | 74,130 | 100.0\% |  | 1,336 | Haggen Food \& Pharmacy |
| Canyon Park Shopping Center | * | Bothell | WA | 07/29/11 | 123,627 | 100.0\% |  | 1,573 | Albertson's Supermarket, Rite Aid Pharmacy |
| Hawks Prairie Shopping Center | * | Lacey | wA | 09/09/11 | 154,781 | 100.0\% |  | 1,837 | Safeway Supermarket, Dollar Tree, Big Lots |
| The Kress Building | * | Seattle | WA | 09/30/11 | 73,563 | 100.0\% |  | 1,822 | IGA Supermarket, TJMaxx |
| Gateway Shopping Center | * | Marysville | WA | 02/16/12 | 106,104 | 97.1\% |  | 2,491 | WinCo Foods ${ }^{(2)}$, Rite Aid Pharmacy, Ross Dress For Less |
| Aurora Square | * | Shoreline | WA | 05/02/12 | 38,030 | 100.0\% |  | 314 | Central Supermarket |
| Canyon Crossing |  | Puyallup | WA | 04/15/13 | 120,510 | 88.2\% |  | 2,209 | Safeway Supermarket |
| Crossroads Shopping Center |  | Bellevue | WA | 2010/2013 | 463,436 | 99.1\% |  | 8,768 | Kroger (QFC) Supermarket, Bed Bath \& Beyond, Sports Authority |
| Aurora Square II |  | Shoreline | WA | 05/22/14 | 65,680 | 94.9\% |  | 971 | Marshall's, Pier 1 Imports |
| Seattle Metropolitan Totals |  |  |  |  | 1,271,458 | 97.4\% | \$ | 21,793 |  |
| TOTAL SHOPPING CENTERS |  |  |  |  | 6,938,163 | 96.8\% | \$ | 119,444 |  |

[^1](2) These retailers own their own space and are not tenants of the Company.
*Denotes properties in same center pool for 2Q 2014.
(dollars in thousands)

| Tenant | Number of Leases | GLA | Percent of <br> Total Leased GLA | ABR |  | Percent of <br> Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Safeway Supermarket | 9 | 475,182 | 7.1\% | \$ | 5,012 | 4.2\% |
| 2 Kroger Supermarket | 6 | 243,634 | 3.6\% |  | 3,283 | 2.7\% |
| 3 Marshalls / TJMaxx | 7 | 202,086 | 3.0\% |  | 2,796 | 2.3\% |
| 4 Rite Aid Pharmacy | 10 | 179,272 | 2.7\% |  | 2,606 | 2.2\% |
| 5 Sprouts Market | 3 | 133,563 | 2.0\% |  | 1,868 | 1.6\% |
| 6 Ross Dress For Less | 5 | 135,167 | 2.0\% |  | 1,808 | 1.5\% |
| 7 JP Morgan Chase | 12 | 51,412 | 0.8\% |  | 1,626 | 1.4\% |
| 8 H-Mart Supermarket | 2 | 104,400 | 1.6\% |  | 1,514 | 1.3\% |
| 9 Raley's Supermarket | 2 | 92,318 | 1.4\% |  | 1,361 | 1.1\% |
| 10 Walmart Neighborhood Market | 3 | 130,870 | 1.9\% |  | 1,355 | 1.1\% |
| Top 10 Tenants Total | 59 | 1,747,904 | 26.1\% | \$ | 23,229 | 19.4\% |
| Other Tenants | 1,207 | 4,966,163 | 73.9\% |  | 96,215 | 80.6\% |
| Total Portfolio | 1,266 | 6,714,067 | 100.0\% | \$ | 119,444 | 100.0\% |

Anchor Tenants

|  | Number of <br> Leases Expiring |  |
| :---: | :---: | :---: |
|  |  |  |
| 2014 |  |  |
| 2015 |  |  |
| 2016 |  |  |
| 2017 |  |  |
| 2018 |  |  |
| 2019 |  |  |
| 2020 |  |  |
| 2021 |  |  |
| 2022 |  |  |
| $2023+$ |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |


| Leased <br> GLA |
| ---: |
| 19,251 |
| 182,445 |
| 280,261 |
| 251,755 |
| 459,155 |
| 294,669 |
| 312,696 |
| 120,129 |
| 297,340 |
| $1,596,037$ |
| $3,813,738$ |



Non-Anchor Tenants
Number of


| Leased <br> GLA |
| :---: |
| 168,641 |
| 440,352 |
| 418,409 |
| 506,221 |
| 409,987 |
| 298,110 |
| 74,817 |
| 123,864 |
| 140,828 |
| 319,100 |
| $2,900,329$ |

Percent of


Percent of


All Tenants

(1) Anchor tenants are leases equal to or greater than 15,000 square feet
(2) Does not assume exercise of renewal options.

New Leases
Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

| For the Three Months Ended June 30, 2014 |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Non-Anchors | Anchors |  |  | Total |  |
|  | 75,895 |  | 127,560 |  | 42 |  |
| $\$$ | 21.90 | $\$$ | 8.68 |  | $\$$ |  |
| $\$$ | 8.10 | $\$$ | 8.02 |  | $\$$ |  |
| $\$$ | 2.44 | $\$$ | 1.41 |  | $\$$ |  |


| For the Six Months Ended June 30, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Anchors |  | Anchors |  |  | Total |
|  | 59 |  | 4 |  | 63 |
|  | 121,721 |  | 7,560 |  | 249,281 |
| \$ | 19.71 | \$ | 8.68 | \$ | 14.06 |
| \$ | 7.39 | \$ | 7.26 | \$ | 7.32 |
| \$ | 2.21 | \$ | 1.41 | \$ | 1.80 |

Renewals

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

Total

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

For the Three Months Ended June 30, 2014

| Non-Anchors |  | Anchors |  |  | Total |  |
| :--- | ---: | :--- | :--- | :--- | ---: | :---: |
|  | 34 |  | - |  | 34 |  |
|  | 62,646 |  | - |  | 62,646 |  |
| $\$$ | 25.57 | $\$$ | - |  | $\$$ |  |
| $\$$ | 0.14 | $\$$ | - |  | $\$$ |  |
| $\$$ | - | $\$$ | - |  | $\$$ |  |

For the Six Months Ended June 30, 2014

| Non-Anchors |  | Anchors |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 71 |  | - |  | 71 |
|  | 140,096 |  | - |  | 140,096 |
| \$ | 24.74 | \$ | - | \$ | 24.74 |
| \$ | 0.06 | \$ | - | \$ | 0.06 |
| \$ | - | \$ | - | \$ | - |

For the Three Months Ended June 30, 2014

| Non-Anchors |  |  | Anchors |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | 72 |  | 4 |  | 76 |
|  | 138,541 |  | 127,560 |  | 266,101 |
| $\$$ | 23.56 | $\$$ | 8.68 |  | $\$$ |
| $\$$ | 4.50 | $\$$ | 8.02 |  | $\$$ |
| $\$$ | 1.34 | $\$$ | 1.41 |  | $\$$ |

For the Six Months Ended June 30, 2014

| Non-Anchors |  |  |  |  |  |  | Anchors |  |  | Total |  |
| ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 130 |  | 4 |  | 134 |  |  |  |  |  |  |
|  | 261,817 |  | 127,560 |  | 389,377 |  |  |  |  |  |  |
| $\$$ | 22.40 | $\$$ | 8.68 |  | $\$$ |  |  |  |  |  |  |
| $\$$ | 3.47 | $\$$ | 7.26 |  | $\$$ |  |  |  |  |  |  |
| $\$$ | 1.03 | $\$$ | 1.41 |  | $\$$ |  |  |  |  |  |  |

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[^0]:    (1) Same centers are defined as those properties which were owned for the entirety of the current and comparable prior year period.

[^1]:    (1) "ABR" is equal to initial annualized base rent on a cash basis for all leases in-place at period end.

