

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):  
October 23, 2018

RETAIL OPPORTUNITY INVESTMENTS CORP.  
(Exact Name of Registrant as Specified in Its Charter)

Maryland  
(State or other jurisdiction of incorporation)

001-33749  
(Commission  
File Number)

26-050600  
(I.R.S. Employer  
Identification No.)

RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP  
(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State or other jurisdiction of incorporation)

333-189057-01  
(Commission File Number)

94-2969738  
(I.R.S. Employer Identification No.)

11250 El Camino Real, Suite 200 San Diego, California

(858) 677-0900  
(Registrants' Telephone Number, Including Area Code)

92130  
(Zip Code)

Not applicable  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (Section 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (Section 240.12b-2 of this chapter)

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02. Results of Operations and Financial Condition.**

On October 23, 2018, Retail Opportunity Investments Corp. (the "Company") issued an earnings release announcing its financial results for the quarter ended September 30, 2018. A copy of the earnings release is attached as Exhibit 99.1 hereto and incorporated herein by reference. On October 23, 2018, in connection with this earnings release, the Company posted certain supplemental information regarding the Company's operations for the quarter ended September 30, 2018 on its website, www.roireit.net. A copy of the supplemental information is attached as Exhibit 99.2 hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
<a href="#"><u>99.1</u></a>	<a href="#"><u>Earnings Release, dated October 23, 2018</u></a>
<a href="#"><u>99.2</u></a>	<a href="#"><u>Supplemental Information for the quarter ended September 30, 2018</u></a>

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RETAIL OPPORTUNITY INVESTMENTS CORP.

Dated: October 23, 2018

By: /s/ Michael B. Haines  
Name: Michael B. Haines  
Title: Chief Financial Officer

RETAIL OPPORTUNITY INVESTMENTS  
PARTNERSHIP, LP

By: RETAIL OPPORTUNITY INVESTMENTS GP, LLC, its general partner

By: /s/ Michael B. Haines  
Name: Michael B. Haines  
Title: Chief Financial Officer

FOR IMMEDIATE RELEASE  
Tuesday October 23, 2018

## Retail Opportunity Investments Corp. Reports 2018 Third Quarter Results

**San Diego, CA, October 23, 2018** - Retail Opportunity Investments Corp. (NASDAQ:ROIC) announced today financial and operating results for the three and nine months ended September 30, 2018.

### HIGHLIGHTS

- **\$14.2 million of net income attributable to common stockholders (\$0.12 per diluted share)**
- **\$35.1 million of Funds From Operations<sup>(1)</sup> (\$0.28 per diluted share)**
- **97.8% portfolio lease rate at September 30, 2018**
- **17.1% increase in same-space comparative cash rents on new leases (8.6% on renewals)**
- **2.5% increase in same-center cash net operating income (3Q'18 vs. 3Q'17)**
- **\$5.0 million redevelopment site acquired**
- **\$28.0 million shopping center disposition**
- **\$24.2 million of common equity raised through ATM program**
- **\$64.0 million debt reduction (9/30/18 vs. 6/30/18)**
- **\$0.1950 per share quarterly cash dividend paid**

<sup>(1)</sup> A reconciliation of GAAP net income to Funds From Operations (FFO) is provided at the end of this press release.

Stuart A. Tanz, President and Chief Executive Officer of Retail Opportunity Investments Corp. stated, "Demand for space across our portfolio remains robust and we continue to work hard at making the most of it. During the third quarter we increased our portfolio lease rate to a new record high for the company, and again achieved growth in same-center NOI and same-space releasing spreads." Tanz added, "Along with advancing portfolio operations, we also strengthened our financial position, raising equity during the third quarter while retiring mortgage debt and reducing our credit line balance. We look forward to a solid finish to 2018."

### FINANCIAL SUMMARY

For the three months ended September 30, 2018, GAAP net income attributable to common stockholders was \$14.2 million, or \$0.12 per diluted share, as compared to GAAP net income attributable to common stockholders of \$9.1 million, or \$0.08 per diluted share, for the three months ended September 30, 2017. For the nine months ended September 30, 2018, GAAP net income attributable to common stockholders was \$32.2 million, or \$0.28 per diluted share, as compared to GAAP net income attributable to common stockholders of \$27.6 million, or \$0.25 per diluted share, for the nine months ended September 30, 2017.

FFO for the third quarter of 2018 was \$35.1 million, or \$0.28 per diluted share, as compared to \$34.8 million in FFO, or \$0.29 per diluted share for the third quarter of 2017. FFO for the first nine months of 2018 was \$105.6 million, or \$0.85 per diluted share, as compared to \$101.9 million in FFO, or \$0.84 per diluted share for the first nine months of 2017. ROIC reports FFO as a supplemental performance measure in accordance with the definition set forth by the National Association of Real Estate Investment Trusts. A reconciliation of GAAP net income to FFO is provided at the end of this press release.

At September 30, 2018, ROIC had a total market capitalization of approximately \$3.8 billion with approximately \$1.5 billion of principal debt outstanding, equating to a 38.8% debt-to-total market capitalization ratio. ROIC's debt outstanding was comprised of \$86.8 million of mortgage debt and approximately \$1.4 billion of unsecured debt, including \$137.0 million outstanding on its unsecured credit facility at September 30, 2018. For the third quarter of 2018, ROIC's interest coverage was 3.3 times and 94.7% of its portfolio was unencumbered (based on gross leasable area) at September 30, 2018.

### **ACQUISITION & DISPOSITION SUMMARY**

During the third quarter of 2018, ROIC acquired for \$5.0 million a redevelopment site adjacent to an existing ROIC grocery-anchored shopping center located in Pinole, California, within the San Francisco metropolitan area. In addition, during the third quarter of 2018, ROIC sold Round Hill Square Shopping Center for \$28.0 million, recognizing a gain on sale of \$5.9 million.

### **PROPERTY OPERATIONS SUMMARY**

At September 30, 2018, ROIC's portfolio was 97.8% leased. For the third quarter of 2018, same-center net operating income (NOI) was \$45.2 million, as compared to \$44.1 million in same-center NOI for the third quarter of 2017, representing a 2.5% increase. The third quarter of 2018 same-center NOI included a \$0.2 million one-time expense in connection with an anchor space recapture initiative. For the first nine months of 2018, same-center NOI was \$128.1 million, as compared to \$124.8 million of same-center NOI for the first nine months of 2017, representing a 2.6% increase. ROIC reports same-center NOI on a cash basis. A reconciliation of GAAP operating income to same-center NOI is provided at the end of this press release.

During the third quarter of 2018, ROIC executed 106 leases, totaling 442,651 square feet, including 48 new leases, totaling 138,733 square feet, achieving a 17.1% increase in same-space comparative base rent, and 58 renewed leases, totaling 303,918 square feet, achieving an 8.6% increase in base rent. ROIC reports same-space comparative base rent on a cash basis.

### **CAPITAL MARKETS SUMMARY**

During the third quarter of 2018, ROIC issued approximately 1.25 million shares of common stock through its ATM program, raising \$24.2 million in gross proceeds.

### **CASH DIVIDEND**

On September 27, 2018, ROIC distributed a \$0.1950 per share cash dividend. On October 23, 2018, ROIC's board of directors declared a cash dividend of \$0.1950 per share, payable on December 28, 2018 to stockholders of record on December 14, 2018.

## 2018 FFO GUIDANCE

ROIC currently estimates that FFO for the full year 2018 will be within the range of \$1.13 to \$1.15 per diluted share, and net income will be within the range of \$0.36 to \$0.37 per diluted share. The following table provides a reconciliation of GAAP net income to FFO (in thousands, except per share data).

	Year Ended December 31, 2018	
	Low End	High End
GAAP net income applicable to stockholders	\$ 40,722	\$ 41,600
Plus: Depreciation and amortization	101,873	103,401
Less: Gain on sale of real estate	(5,890)	(5,890)
Funds from operations (FFO) – basic	136,705	139,111
Net income attributable to non-controlling interests	4,178	4,265
Funds from operations (FFO) – diluted	\$ 140,883	\$ 143,376
Diluted Shares	124,675	124,675
Earnings per share (diluted)	\$ 0.36	\$ 0.37
FFO per share (diluted)	\$ 1.13	\$ 1.15

ROIC's estimates are based on numerous underlying assumptions. ROIC's management will discuss the company's guidance and underlying assumption on its October 24, 2018 conference call. ROIC's guidance is a forward-looking statement and is subject to risks and other factors described elsewhere in this press release.

## CONFERENCE CALL

ROIC will conduct a conference call and audio webcast to discuss its results on Wednesday, October 24, 2018 at 9:00a.m. Eastern Time / 6:00 a.m. Pacific Time. Those interested in participating in the conference call should dial (877) 312-8783 (domestic), or (408) 940-3874 (international) at least ten minutes prior to the scheduled start of the call. When prompted, provide the Conference ID: 7393596. A live webcast will also be available in listen-only mode at <http://www.roireit.net/>. The conference call will be recorded and available for replay beginning at 12:00 p.m. Eastern Time on October 24, 2018 and will be available until 12:00a.m. Eastern Time on October 31, 2018. To access the conference call recording, dial (855) 859-2056 (domestic) or (404) 537-3406 (international) and use the Conference ID: 7393596. The conference call will also be archived on <http://www.roireit.net/> for approximately 90 days.

## ABOUT RETAIL OPPORTUNITY INVESTMENTS CORP.

Retail Opportunity Investments Corp. (NASDAQ: ROIC), is a fully-integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of September 30, 2018, ROIC owned 91 shopping centers encompassing approximately 10.5 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and Standard & Poor's. Additional information is available at: [www.roireit.net](http://www.roireit.net).

*When used herein, the words "believes," "anticipates," "projects," "should," "estimates," "expects," "guidance" and similar expressions are intended to identify forward-looking statements with the meaning of that term in Section 27A of the Securities Act of 1933, as amended, and in Section 21F of the Securities and Exchange Act of 1934, as amended. Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties*

*and other factors which may cause the actual results of ROIC to differ materially from future results expressed or implied by such forward-looking statements. Information regarding such risks and factors is described in ROIC's filings with the SEC, including its most recent Annual Report on Form 10-K, which is available at: [www.roireit.net](http://www.roireit.net).*

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**Consolidated Balance Sheets**  
(In thousands, except share data)

	September 30, 2018 (unaudited)	December 31, 2017
<b>ASSETS</b>		
Real Estate Investments:		
Land	\$ 894,148	\$ 878,797
Building and improvements	2,256,495	2,230,600
	3,150,643	3,109,397
Less: accumulated depreciation	309,066	260,115
Real Estate Investments, net	2,841,577	2,849,282
Cash and cash equivalents	3,046	11,553
Restricted cash	1,611	5,412
Tenant and other receivables, net	45,243	43,257
Deposits	—	500
Acquired lease intangible assets, net	75,493	82,778
Prepaid expenses	1,244	2,853
Deferred charges, net	34,956	37,167
Other	11,365	6,396
<b>Total assets</b>	<b>\$ 3,014,535</b>	<b>\$ 3,039,198</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities:</b>		
Term loan	\$ 299,014	\$ 298,816
Credit facility	134,474	140,329
Senior Notes	941,104	940,086
Mortgage notes payable	88,754	107,915
Acquired lease intangible liabilities, net	170,079	178,984
Accounts payable and accrued expenses	31,664	18,638
Tenants' security deposits	7,054	6,771
Other liabilities	16,809	18,018
<b>Total liabilities</b>	<b>1,688,952</b>	<b>1,709,557</b>
Commitments and contingencies		
<b>Equity:</b>		
Preferred stock, \$0.0001 par value 50,000,000 shares authorized; none issued and outstanding	—	—
Common stock, \$0.0001 par value, 500,000,000 shares authorized; 113,984,835 and 112,347,451 shares issued and outstanding at September 30, 2018 and December 31, 2017, respectively	11	11
Additional paid-in capital	1,439,548	1,412,590
Dividends in excess of earnings	(244,690)	(210,490)
Accumulated other comprehensive income	7,980	1,856
Total Retail Opportunity Investments Corp. stockholders' equity	1,202,849	1,203,967
Non-controlling interests	122,734	125,674
<b>Total equity</b>	<b>1,325,583</b>	<b>1,329,641</b>
<b>Total liabilities and equity</b>	<b>\$ 3,014,535</b>	<b>\$ 3,039,198</b>

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**Consolidated Statements of Operations**  
(Unaudited)  
(In thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
<b>Revenues</b>				
Base rents	\$ 56,573	\$ 52,871	\$ 167,000	\$ 154,878
Recoveries from tenants	16,455	14,210	49,087	43,100
Other income	876	885	4,553	2,528
<b>Total revenues</b>	<b>73,904</b>	<b>67,966</b>	<b>220,640</b>	<b>200,506</b>
<b>Operating expenses</b>				
Property operating	11,150	9,702	32,645	28,630
Property taxes	8,255	7,086	23,988	21,801
Depreciation and amortization	25,335	24,627	75,883	71,330
General and administrative expenses	3,770	3,475	11,291	10,790
Acquisition transaction costs	—	—	—	4
Other expense	46	41	389	316
<b>Total operating expenses</b>	<b>48,556</b>	<b>44,931</b>	<b>144,196</b>	<b>132,871</b>
<b>Operating income</b>	<b>25,348</b>	<b>23,035</b>	<b>76,444</b>	<b>67,635</b>
<b>Non-operating expenses</b>				
Interest expense and other finance expenses	(15,591)	(12,908)	(46,761)	(37,060)
Gain on sale of real estate	5,890	—	5,890	—
Net income	15,647	10,127	35,573	30,575
Net income attributable to non-controlling interests	(1,453)	(978)	(3,338)	(2,947)
<b>Net Income Attributable to Retail Opportunity Investments Corp.</b>	<b>\$ 14,194</b>	<b>\$ 9,149</b>	<b>\$ 32,235</b>	<b>\$ 27,628</b>
<b>Earnings per share – basic and diluted</b>	<b>\$ 0.12</b>	<b>\$ 0.08</b>	<b>\$ 0.28</b>	<b>\$ 0.25</b>
<b>Dividends per common share</b>	<b>\$ 0.1950</b>	<b>\$ 0.1875</b>	<b>\$ 0.5850</b>	<b>\$ 0.5625</b>

**CALCULATION OF FUNDS FROM OPERATIONS**

(Unaudited)  
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Net income attributable to ROIC	\$ 14,194	\$ 9,149	\$ 32,235	\$ 27,628
Plus: Depreciation and amortization	25,335	24,627	75,883	71,330
Less: Gain on sale of real estate	(5,890)	—	(5,890)	—
Funds from operations – basic	33,639	33,776	102,228	98,958
Net income attributable to non-controlling interests	1,453	978	3,338	2,947
Funds from operations – diluted	\$ 35,092	\$ 34,754	\$ 105,566	\$ 101,905

**SAME-CENTER CASH NET OPERATING INCOME ANALYSIS**

(Unaudited)  
(In thousands, except number of shopping centers and percentages)

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2018	2017	\$ Change	% Change	2018	2017	\$ Change	% Change
Number of shopping centers included in same-center analysis	83	83			78	78		
Same-center occupancy	97.8%	97.3%		0.5 %	97.8%	97.4%		0.4 %
<b>Revenues:</b>								
Base rents	\$ 47,283	\$ 45,988	\$ 1,295	2.8 %	\$ 133,180	\$ 129,496	\$ 3,684	2.8 %
Percentage rent	89	101	(12)	(11.9)%	265	404	(139)	(34.4)%
Recoveries from tenants	15,309	13,894	1,415	10.2 %	42,952	40,993	1,959	4.8 %
Other property income	817	803	14	1.7 %	1,886	2,437	(551)	(22.6)%
<b>Total Revenues</b>	<b>63,498</b>	<b>60,786</b>	<b>2,712</b>	<b>4.5 %</b>	<b>178,283</b>	<b>173,330</b>	<b>4,953</b>	<b>2.9 %</b>
<b>Operating Expenses</b>								
Property operating expenses	10,280	9,249	1,031	11.1 %	28,810	26,738	2,072	7.7 %
Bad debt expense	405	454	(49)	(10.8)%	711	1,186	(475)	(40.1)%
Property taxes	7,597	6,953	644	9.3 %	20,695	20,632	63	0.3 %
<b>Total Operating Expenses</b>	<b>18,282</b>	<b>16,656</b>	<b>1,626</b>	<b>9.8 %</b>	<b>50,216</b>	<b>48,556</b>	<b>1,660</b>	<b>3.4 %</b>
<b>Same-Center Cash Net Operating Income</b>	<b>\$ 45,216</b>	<b>\$ 44,130</b>	<b>\$ 1,086</b>	<b>2.5 %</b>	<b>\$ 128,067</b>	<b>\$ 124,774</b>	<b>\$ 3,293</b>	<b>2.6 %</b>

**SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION**

(Unaudited)  
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
GAAP operating income	\$ 25,348	\$ 23,035	\$ 76,444	\$ 67,635
Depreciation and amortization	25,335	24,627	75,883	71,330
General and administrative expenses	3,770	3,475	11,291	10,790
Acquisition transaction costs	—	—	—	4
Other expense	46	41	389	316
Property revenues and other expenses <sup>(1)</sup>	(5,184)	(5,811)	(15,117)	(17,041)
Total Company cash NOI	49,315	45,367	148,890	133,034
Non same-center cash NOI	(4,099)	(1,237)	(20,823)	(8,260)
Same-center cash NOI	\$ 45,216	\$ 44,130	\$ 128,067	\$ 124,774

(1) Includes straight-line rents, amortization of above and below-market lease intangibles, anchor lease termination fees, net of contractual amounts, and expense and recovery adjustments related to prior periods.

**NON-GAAP DISCLOSURES**

Funds from operations (“FFO”), is a widely recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the “White Paper” on FFO published by the National Association of Real Estate Investment Trusts (“NAREIT”), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income (“NOI”) internally to evaluate and compare the operating performance of the Company’s properties. The Company believes cash NOI provides useful information to investors regarding the Company’s financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company’s properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company’s funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company’s ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company’s properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company’s properties but does not measure the Company’s performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different

methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.

**Contact:**

Ashley Rubino, *Investor Relations*

858-255-4913

[arubino@roireit.net](mailto:arubino@roireit.net)



**3rd QUARTER 2018**

**SUPPLEMENTAL INFORMATION**



Retail Opportunity Investments Corporation  
11250 El Camino Real, Suite 200  
San Diego, CA 92130

[www.roireit.net](http://www.roireit.net)

## Our Company

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of September 30, 2018, ROIC owned 91 shopping centers encompassing approximately 10.5 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and S&P Global Ratings. Additional information is available at [www.roireit.net](http://www.roireit.net).

## Supplemental Information

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

## Non-GAAP Disclosures

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.

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# Balance Sheets

Supplemental Disclosure  
Quarter Ended September 30, 2018

(unaudited, dollars in thousands, except par values and share amounts)

	<u>09/30/18</u>	<u>12/31/17</u>
<b>ASSETS:</b>		
Real Estate Investments:		
Land	\$ 894,148	\$ 878,797
Building and improvements	2,256,495	2,230,600
Less: accumulated depreciation	(309,066)	(260,115)
<b>Real Estate Investments, net</b>	<u>2,841,577</u>	<u>2,849,282</u>
Cash and cash equivalents	3,046	11,553
Restricted cash	1,611	5,412
Tenant and other receivables, net	45,243	43,257
Deposits	-	500
Acquired lease intangible assets, net	75,493	82,778
Prepaid expenses	1,244	2,853
Deferred charges, net	34,956	37,167
Other assets	11,365	6,396
<b>TOTAL ASSETS</b>	<u>\$ 3,014,535</u>	<u>\$ 3,039,198</u>
<b>LIABILITIES:</b>		
Term loan	\$ 299,014	\$ 298,816
Credit facility	134,474	140,329
Senior Notes	941,104	940,086
Mortgage notes payable	88,754	107,915
Acquired lease intangible liabilities, net	170,079	178,984
Accounts payable and accrued expenses	31,664	18,638
Tenants' security deposits	7,054	6,771
Other liabilities	16,809	18,018
<b>TOTAL LIABILITIES</b>	<u>1,688,952</u>	<u>1,709,557</u>
<b>EQUITY:</b>		
Common stock, \$.0001 par value 500,000,000 shares authorized	11	11
Additional paid-in capital	1,439,548	1,412,590
Dividends in excess of earnings	(244,690)	(210,490)
Accumulated other comprehensive income	7,980	1,856
Total Retail Opportunity Investments Corp. stockholders' equity	<u>1,202,849</u>	<u>1,203,967</u>
Non-controlling interests	122,734	125,674
<b>TOTAL EQUITY</b>	<u>1,325,583</u>	<u>1,329,641</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<u>\$ 3,014,535</u>	<u>\$ 3,039,198</u>

The Company's Form 10-Q for the quarter ended September 30, 2018, and Form 10-K for the year ended December 31, 2017 should be read in conjunction with the above information.

# Income Statements

Supplemental Disclosure  
Quarter Ended September 30, 2018

(unaudited, in thousands, except per share amounts)

	Three Months Ended		Nine Months Ended	
	09/30/18	09/30/17	09/30/18	09/30/17
<b>REVENUES:</b>				
Base rents	\$ 56,573	\$ 52,871	\$ 167,000	\$ 154,878
Recoveries from tenants	16,455	14,210	49,087	43,100
Other income	876	885	4,553	2,528
<b>TOTAL REVENUES</b>	<b>73,904</b>	<b>67,966</b>	<b>220,640</b>	<b>200,506</b>
<b>OPERATING EXPENSES:</b>				
Property operating	\$ 11,150	\$ 9,702	\$ 32,645	\$ 28,630
Property taxes	8,255	7,086	23,988	21,801
Depreciation and amortization	25,335	24,627	75,883	71,330
General and administrative expenses	3,770	3,475	11,291	10,790
Acquisition transaction costs	-	-	-	4
Other expense	46	41	389	316
<b>TOTAL OPERATING EXPENSES</b>	<b>48,556</b>	<b>44,931</b>	<b>144,196</b>	<b>132,871</b>
<b>OPERATING INCOME</b>	<b>25,348</b>	<b>23,035</b>	<b>76,444</b>	<b>67,635</b>
<b>NON-OPERATING INCOME (EXPENSES):</b>				
Interest expense and other finance expenses	(15,591)	(12,908)	(46,761)	(37,060)
Gain on sale of real estate	5,890	-	5,890	-
<b>TOTAL NON-OPERATING INCOME (EXPENSES)</b>	<b>(9,701)</b>	<b>(12,908)</b>	<b>(40,871)</b>	<b>(37,060)</b>
<b>NET INCOME</b>	<b>\$ 15,647</b>	<b>\$ 10,127</b>	<b>\$ 35,573</b>	<b>\$ 30,575</b>
<b>NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS</b>	<b>(1,453)</b>	<b>(978)</b>	<b>(3,338)</b>	<b>(2,947)</b>
<b>NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.</b>	<b>\$ 14,194</b>	<b>\$ 9,149</b>	<b>\$ 32,235</b>	<b>\$ 27,628</b>
<b>NET INCOME PER COMMON SHARE - BASIC</b>	<b>\$ 0.12</b>	<b>\$ 0.08</b>	<b>\$ 0.28</b>	<b>\$ 0.25</b>
<b>NET INCOME PER COMMON SHARE - DILUTED</b>	<b>\$ 0.12</b>	<b>\$ 0.08</b>	<b>\$ 0.28</b>	<b>\$ 0.25</b>
<b>Weighted average common shares outstanding - basic</b>	<b>112,800</b>	<b>109,267</b>	<b>112,378</b>	<b>109,254</b>
<b>Weighted average common shares outstanding - diluted</b>	<b>124,826</b>	<b>121,251</b>	<b>124,410</b>	<b>121,201</b>

The Company's Form 10-Q for the quarters ended September 30, 2018 and September 30, 2017 should be read in conjunction with the above information.

# Funds From Operations

Supplemental Disclosure  
Quarter Ended September 30, 2018

(in thousands, except per share amounts)

	Three Months Ended		Nine Months Ended	
	09/30/18	09/30/17	09/30/18	09/30/17
<b>Funds from Operations (FFO)<sup>(1)</sup>:</b>				
Net income attributable to ROIC common stockholders	\$ 14,194	\$ 9,149	\$ 32,235	\$ 27,628
Plus:				
Depreciation and amortization expense	25,335	24,627	75,883	71,330
Less:				
Gain on sale of real estate	(5,890)	-	(5,890)	-
<b>FUNDS FROM OPERATIONS - BASIC</b>	<b>\$ 33,639</b>	<b>\$ 33,776</b>	<b>\$ 102,228</b>	<b>\$ 98,958</b>
Net income attributable to non-controlling interests	1,453	978	3,338	2,947
<b>FUNDS FROM OPERATIONS - DILUTED</b>	<b>\$ 35,092</b>	<b>\$ 34,754</b>	<b>\$ 105,566</b>	<b>\$ 101,905</b>
<b>FUNDS FROM OPERATIONS PER SHARE - BASIC</b>	<b>\$ 0.30</b>	<b>\$ 0.31</b>	<b>\$ 0.91</b>	<b>\$ 0.91</b>
<b>FUNDS FROM OPERATIONS PER SHARE - DILUTED</b>	<b>\$ 0.28</b>	<b>\$ 0.29</b>	<b>\$ 0.85</b>	<b>\$ 0.84</b>
Weighted average common shares outstanding - basic	112,800	109,267	112,378	109,254
Weighted average common shares outstanding - diluted	124,826	121,251	124,410	121,201
<b>Common dividends per share</b>	<b>\$ 0.1950</b>	<b>\$ 0.1875</b>	<b>\$ 0.5850</b>	<b>\$ 0.5625</b>
<b>FFO Payout Ratio</b>	<b>69.6%</b>	<b>64.7%</b>	<b>68.8%</b>	<b>67.0%</b>
<b>Additional Disclosures:</b>				
<b>Non Cash Expense (Income)</b>				
Straight line rent	\$ (1,485)		\$ (4,366)	
Above/below market rent amortization, net	(3,673)		(10,891)	
Non-cash interest expense	304		1,373	
Deferred financing costs and mortgage premiums, net	459		1,386	
Stock based compensation	1,996		5,415	
<b>Capital Expenditures</b>				
Tenant improvements	\$ 4,638		\$ 12,176	
Leasing commissions	581		1,589	
Building improvements	681		1,671	
Reimbursable property improvements	682		2,018	
Pad and other development	522		2,949	
Value enhancing tenant improvements	534		7,173	

(1) - Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that ROIC believes, when considered with financial statements determined in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs. ROIC computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common shareholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring and sales of property, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The above does not purport to disclose all items required under GAAP.

# Summary of Debt Outstanding

Supplemental Disclosure  
Quarter Ended September 30, 2018

(unaudited, dollars in thousands)

	Outstanding Balance	Interest Rate	GAAP Interest Rate	Maturity Date	Percent of Total Indebtedness
<b>Fixed Rate Debt</b>					
Mortgage Debt:					
Casitas Plaza Shopping Center	7,196	5.32%	4.20%	06/01/22	0.5%
Riverstone Marketplace	18,146	4.96%	3.80%	07/01/22	1.2%
Fullerton Crossroads	26,000	4.73%	3.82%	04/06/24	1.8%
Diamond Hills Plaza	35,500	3.55%	3.61%	10/01/25	2.4%
Net unamortized premiums/deferred financing charges	1,912				
<b>Total Mortgage Debt</b>	<b>88,754</b>	<b>4.3%</b>	<b>3.8%</b>	<b>5.6 Years (WA)</b>	<b>5.9%</b>
Unsecured Senior Notes:					
Senior Notes Due 2023	250,000	5.00%	5.21%	12/15/23	17.0%
Senior Notes Due 2024	250,000	4.00%	4.21%	12/15/24	17.0%
Senior Notes Due 2026	200,000	3.95%	3.95%	09/22/26	13.5%
Senior Notes Due 2027	250,000	4.19%	4.19%	12/15/27	17.0%
Net unamortized discounts/deferred financing charges	(8,896)				
<b>Total Unsecured Senior Notes</b>	<b>941,104</b>	<b>4.30%</b>	<b>4.41%</b>	<b>7.1 Years (WA)</b>	<b>64.5%</b>
Interest rate swaps	100,000	1.96%	1.96%	1/31/2019	6.7%
Interest rate swaps	200,000	2.84%	2.84%	8/31/2022	13.6%
<b>Total Fixed Rate Debt</b>	<b>\$ 1,329,858</b>	<b>3.91%</b>	<b>3.95%</b>	<b>7.0 Years (WA)</b>	<b>90.7%</b>
<b>Variable Rate Debt</b>					
Credit Facility					
Credit Facility	\$ 137,000	3.25%	3.25%	09/08/21 <sup>(1)</sup>	9.3%
Net unamortized deferred financing charges	(2,526)				
Credit Facility, net	134,474				
Term Loan					
Term Loan	300,000	3.35%	3.35%	09/08/22	20.4%
Net unamortized deferred financing charges	(986)				
Term Loan, net	299,014				
Interest rate swaps	(300,000)				(20.4)%
<b>Total Variable Rate Debt</b>	<b>\$ 133,488</b>	<b>3.32%</b>	<b>3.32%</b>	<b>3.6 Years (WA)</b>	<b>9.3%</b>
<b>TOTAL DEBT</b>	<b>\$ 1,463,346</b>	<b>4.53%</b>	<b>4.58%</b>	<b>6.0 Years (WA)</b>	<b>100.0%</b>
Net unamortized premiums on mortgages	(2,195)				
Net unamortized discounts on notes	4,776				
Net unamortized deferred financing charges	7,914				
<b>Total Principal Debt</b>	<b>\$ 1,473,841</b>				

(1) Does not include extension options available to ROIC.

# Summary of Debt Outstanding, continued

Supplemental Disclosure  
Quarter Ended September 30, 2018

(unaudited, dollars in thousands)

## Summary of Principal Maturities

Year	Mortgage Principal Payments	Mortgage Principal due at Maturity	Credit Facility	Term Loan	Senior Unsecured Notes	Total Principal Payments	Percentage of Debt Maturing
2018	\$ 134	\$ -	\$ -	\$ -	\$ -	\$ 134	0.0%
2019	551	-	-	-	-	551	0.0%
2020	577	-	-	-	-	577	0.0%
2021	717	-	137,000 <sup>(1)</sup>	-	-	137,717	9.3%
2022	1,003	23,129	-	300,000	-	324,132	22.0%
2023	685	-	-	-	250,000	250,685	17.0%
2024	708	26,000	-	-	250,000	276,708	18.8%
2025	550	32,787	-	-	-	33,337	2.3%
2026	-	-	-	-	200,000	200,000	13.6%
2027	-	-	-	-	250,000	250,000	17.0%
	\$ 4,925	\$ 81,916	\$ 137,000	\$ 300,000	\$ 950,000	\$ 1,473,841	100.0%

## Summary of Unencumbered/Encumbered Properties

	Number of Properties	GLA	Percentage of GLA
Unencumbered properties	87	9,921,996	94.7%
Encumbered properties	4	560,162	5.3%
	91	10,482,158	100.0%

## Summary of Unsecured Debt/Secured Debt

	Amount	Percentage of Total Principal Debt
Unsecured principal debt	\$ 1,386,999	94.1%
Secured principal debt	86,842	5.9%
Total Principal Debt	\$ 1,473,841	100.0%

(1) Does not include extension options available to ROIC.

# Selected Financial Analysis

Supplemental Disclosure  
Quarter Ended September 30, 2018

(unaudited, in thousands, except per share amounts)

	09/30/18	06/30/18	03/31/18	12/31/17	09/30/17
<b>Debt coverage ratios, three months ending:</b>					
Interest coverage ratio (EBITDA/interest expense)	3.3x	3.1x	3.4x	3.7x	3.7x
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))	3.2x	3.1x	3.4x	3.6x	3.7x
Net principal debt (Total principal debt less cash & equivalents)/Annualized EBITDA	7.2x	7.7x	7.1x	7.3x	7.1x
<b>Debt/equity ratios, at period end:</b>					
Total principal debt/total market capitalization	38.8%	39.3%	40.8%	37.8%	37.5%
Total principal debt/total equity market capitalization	63.5%	64.8%	68.8%	60.8%	60.0%
Total principal debt/total book assets	48.9%	50.4%	49.4%	49.3%	48.2%
Total principal debt/undepreciated book value	44.3%	46.0%	45.3%	45.5%	44.5%
Secured principal debt/undepreciated book value	2.6%	2.9%	2.9%	3.2%	2.0%
<b>Market capitalization calculations, at period end:</b>					
Common shares outstanding	112,800	112,165	112,165	111,886	109,267
Operating partnership units (OP units) outstanding	11,574	11,648	11,679	11,679	11,679
Common stock price per share	\$ 18.67	\$ 19.16	\$ 17.67	\$ 19.95	\$ 19.01
Total equity market capitalization	\$ 2,322,063	\$ 2,372,268	\$ 2,188,331	\$ 2,465,116	\$ 2,299,192
Total principal debt	1,473,841	1,537,827	1,505,503	1,499,820	1,379,042
<b>TOTAL MARKET CAPITALIZATION</b>	<b>\$ 3,795,904</b>	<b>\$ 3,910,095</b>	<b>\$ 3,693,834</b>	<b>\$ 3,964,936</b>	<b>\$ 3,678,234</b>
<b>Unsecured Senior Notes Financial Covenants: <sup>(1)</sup></b>					
Total debt to total assets not to exceed 60%	46.2%	47.9%	47.2%	47.4%	46.3%
Total secured debt to total assets not to exceed 40%	2.8%	3.1%	3.1%	3.4%	2.1%
Total unencumbered assets to total unsecured debt not to be less than 150%	217.2%	207.6%	210.7%	208.7%	214.5%
Consolidated income available for debt service to interest expense not to be less than 1.5:1	3.4x	3.5x	3.6x	3.7x	3.8x

(1) Calculated in accordance with GAAP pursuant to underlying bond indentures.

## 2018 Property Acquisitions

Supplemental Disclosure  
Quarter Ended September 30, 2018

(dollars in thousands)

<u>Shopping Centers</u>	<u>Location</u>	<u>Date Acquired</u>	<u>Purchase Amount</u>	<u>Owned GLA</u>
<b>1Q 2018</b>				
Stadium Center	Tacoma, WA	02/23/18	\$ 19,000	48,888
<b>Total 1Q 2018</b>			<u>\$ 19,000</u>	<u>48,888</u>
<b>2Q 2018</b>				
King City Plaza	King City, OR	05/18/18	\$ 15,686	62,676
Outparcel at Casitas Plaza	Carpinteria, CA	05/25/18	\$ 3,950	7,691
<b>Total 2Q 2018</b>			<u>\$ 19,636</u>	<u>70,367</u>
<b>3Q 2018</b>				
Redevelopment Site	Pinole, CA	8/27/2018	\$ 5,000	-
<b>Total 3Q 2018</b>			<u>\$ 5,000</u>	<u>\$ -</u>
<b>Total 2018 Acquisitions</b>			<u>\$ 43,636</u>	<u>\$ 119,255</u>

# Property Portfolio

Supplemental Disclosure  
Quarter Ended September 30, 2018

(dollars in thousands)

Southern California	City	State	Date Acquired	Owned GLA	% Leased	ABR <sup>(1)</sup>	Major Tenants
<b>Los Angeles metro area</b>							
Paramount Plaza	* Paramount	CA	12/22/09	95,062	98.0%	\$ 1,774	Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Claremont Promenade	* Claremont	CA	09/23/10	92,297	97.2%	2,368	Super King Supermarket
Gateway Village	* Chino Hills	CA	12/17/10	96,959	96.9%	2,805	Sprouts Market
Seabridge Marketplace	* Oxnard	CA	05/31/12	95,830	100.0%	1,850	Safeway (Vons) Supermarket
Glendora Shopping Center	* Glendora	CA	08/01/12	106,535	94.8%	1,287	Albertson's Supermarket
Redondo Beach Plaza	* Redondo Beach	CA	12/28/12	110,509	100.0%	2,188	Safeway (Vons) Supermarket, Petco
Diamond Bar Town Center	* Diamond Bar	CA	02/01/13	100,342	95.5%	2,183	Walmart Neighborhood Market, Crunch Fitness
Diamond Hills Plaza	* Diamond Bar	CA	04/22/13	139,505	97.4%	3,517	H-Mart Supermarket, Rite Aid Pharmacy
Plaza de la Cañada	* La Cañada Flintridge	CA	12/13/13	100,408	98.0%	2,483	Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
Fallbrook Shopping Center	* Los Angeles	CA	06/13/14	755,299	99.6%	12,745	Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket <sup>(2)</sup> , TJ Maxx
Moorpark Town Center	* Moorpark	CA	12/03/14	133,547	95.5%	2,000	Kroger (Ralph's) Supermarket, CVS Pharmacy
Ontario Plaza	* Ontario	CA	01/06/15	150,149	99.1%	2,322	El Super Supermarket, Rite Aid Pharmacy
Park Oaks Shopping Center	* Thousand Oaks	CA	01/06/15	110,092	92.0%	2,523	Safeway (Vons) Supermarket, Dollar Tree
Warner Plaza	* Woodland Hills	CA	12/31/15	110,918	98.8%	4,571	Sprouts Market, Kroger (Ralph's) Supermarket <sup>(2)</sup> , Rite Aid Pharmacy <sup>(2)</sup>
Magnolia Shopping Center	* Santa Barbara	CA	03/10/16	116,360	91.5%	2,166	Kroger (Ralph's) Supermarket
Casitas Plaza Shopping Center	* Carpinteria	CA	03/10/16	105,098	97.4%	1,690	Albertson's Supermarket, CVS Pharmacy
Bouquet Center	* Santa Clarita	CA	04/28/16	148,903	93.0%	3,074	Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
North Ranch Shopping Center	* Westlake Village	CA	06/01/16	146,625	88.1%	4,655	Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco
The Knolls	* Long Beach	CA	10/03/16	52,021	100.0%	1,411	Trader Joe's, Pet Food Express
The Terraces	* Rancho Palos Verdes	CA	03/17/17	172,922	92.0%	3,328	Trader Joe's, Marshalls, LA Fitness
<b>Los Angeles metro area total</b>				<b>2,939,381</b>	<b>96.7%</b>	<b>\$ 60,941</b>	
<b>Orange County metro area</b>							
Santa Ana Downtown Plaza	* Santa Ana	CA	01/26/10	105,536	94.1%	\$ 2,115	Kroger (Food 4 Less) Supermarket, Marshall's
Sycamore Creek	* Corona	CA	09/30/10	74,198	100.0%	1,755	Safeway (Vons) Supermarket, CVS Pharmacy <sup>(2)</sup>
Desert Springs Marketplace	* Palm Desert	CA	02/17/11	113,718	96.3%	2,728	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Cypress Center West	* Cypress	CA	12/04/12	107,246	97.9%	1,971	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Harbor Place Center	* Garden Grove	CA	12/28/12	119,821	100.0%	1,653	AA Supermarket, Ross Dress For Less
5 Points Plaza	* Huntington Beach	CA	09/27/13	160,536	95.0%	4,146	Trader Joe's, Pier 1
Peninsula Marketplace	* Huntington Beach	CA	10/15/13	95,416	100.0%	2,481	Kroger (Ralph's) Supermarket, Planet Fitness
Fullerton Crossroads	Fullerton	CA	10/11/17	219,785	98.2%	3,281	Kroger (Ralph's) Supermarket, Kohl's, Jo-Ann Fabrics and Crafts
The Village at Nellie Gail Ranch	Laguna Hills	CA	11/30/17	88,486	99.4%	2,962	Smart & Final Extra Supermarket
<b>Orange County metro area total</b>				<b>1,084,742</b>	<b>97.7%</b>	<b>\$ 23,091</b>	
<b>San Diego metro area</b>							
Marketplace Del Rio	* Oceanside	CA	01/03/11	177,203	94.9%	\$ 3,280	Stater Brothers Supermarket, Walgreens
Renaissance Towne Centre	* San Diego	CA	08/03/11	53,074	93.3%	2,387	CVS Pharmacy
Euclid Plaza	* San Diego	CA	03/29/12	77,044	96.8%	1,411	Vallarta Supermarket, Walgreens
Bay Plaza	* San Diego	CA	10/05/12	73,324	100.0%	1,986	Seafood City Supermarket
Bernardo Heights Plaza	* Rancho Bernardo	CA	02/06/13	37,729	96.3%	907	Sprouts Market
Hawthorne Crossings	* San Diego	CA	06/27/13	141,288	100.0%	3,150	Mitsuwa Supermarket, Ross Dress For Less, Staples
Creekside Plaza	* Poway	CA	02/28/14	128,852	97.9%	2,746	Stater Brothers Supermarket, AMC Theatres
<b>San Diego metro area total</b>				<b>688,514</b>	<b>97.2%</b>	<b>\$ 15,867</b>	
<b>Southern California Totals</b>				<b>4,712,637</b>	<b>97.0%</b>	<b>\$ 99,899</b>	

(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.

(2) These retailers are not tenants of ROIC.

\*Denotes properties in same center pool for 3Q 2018.

# Property Portfolio, continued

Supplemental Disclosure  
Quarter Ended September 30, 2018

(dollars in thousands)

Northern California	City	State	Date Acquired	Owned GLA	% Leased	ABR <sup>(1)</sup>	Major Tenants
<b>San Francisco metro area</b>							
Pleasant Hill Marketplace	* Pleasant Hill	CA	04/08/10	69,715	100.0%	\$ 1,471	Total Wine and More, Buy Buy Baby, Basset Furniture
Pinole Vista Shopping Center	* Pinole	CA	01/06/11	223,369	98.7%	3,072	SaveMart (Lucky) Supermarket, Planet Fitness, Kmart
Country Club Gate Center	* Pacific Grove	CA	07/08/11	109,331	97.5%	2,096	SaveMart (Lucky) Supermarket, Rite Aid Pharmacy
Marlin Cove Shopping Center	* Foster City	CA	05/04/12	73,943	100.0%	2,335	99 Ranch Market
The Village at Novato	* Novato	CA	07/24/12	20,081	100.0%	552	Trader Joe's, Pharmaca Pharmacy
Santa Teresa Village	* San Jose	CA	11/08/12	124,306	98.9%	2,622	Raleys (Nob Hill) Supermarket, Dollar Tree
Granada Shopping Center	* Livermore	CA	06/27/13	69,325	100.0%	1,316	SaveMart (Lucky) Supermarket
Country Club Village	* San Ramon	CA	11/26/13	111,093	100.0%	2,158	Walmart Neighborhood Market, CVS Pharmacy
North Park Plaza	* San Jose	CA	04/30/14	76,697	100.0%	2,379	H-Mart Supermarket
Winston Manor	* South San Francisco	CA	01/07/15	49,852	100.0%	1,490	Grocery Outlet Supermarket
Jackson Square	* Hayward	CA	07/01/15	114,220	100.0%	2,190	Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness
Gateway Centre	* San Ramon	CA	09/01/15	112,553	100.0%	2,658	SaveMart (Lucky) Supermarket, Walgreens
Iron Horse Plaza	* Danville	CA	12/04/15	61,860	96.4%	2,020	Lunard's Market
Monterey Center	* Monterey	CA	07/14/16	25,798	80.4%	844	Trader Joe's, Pharmaca Pharmacy
Santa Rosa Southside Shopping Center	* Santa Rosa	CA	03/24/17	88,535	100.0%	1,627	REI, Cost Plus World Market
Monta Loma Plaza	* Mountain View	CA	09/19/17	48,078	100.0%	1,448	Safeway Supermarket
<b>San Francisco metro area total</b>				<b>1,378,756</b>	<b>99.0%</b>	<b>\$ 30,279</b>	
<b>Sacramento metro area</b>							
Norwood Shopping Center	* Sacramento	CA	04/06/10	85,693	92.1%	\$ 1,270	Viva Supermarket, Rite Aid Pharmacy, Citi Trends
Mills Shopping Center	* Rancho Cordova	CA	02/17/11	235,314	87.0%	2,552	Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree
Morada Ranch	* Stockton	CA	05/16/11	101,842	95.1%	2,201	Raleys Supermarket
Green Valley Station	* Cameron Park	CA	06/15/12	52,245	79.5%	892	CVS Pharmacy
<b>Sacramento metro area total</b>				<b>475,094</b>	<b>88.8%</b>	<b>\$ 6,915</b>	
<b>Northern California Totals</b>				<b>1,853,850</b>	<b>96.4%</b>	<b>\$ 37,195</b>	

(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.

\*Denotes properties in same center pool for 3Q 2018.

# Property Portfolio, continued

Supplemental Disclosure  
Quarter Ended September 30, 2018

(dollars in thousands)

Pacific Northwest	City	State	Date Acquired	Owned GLA	% Leased	ABR <sup>(1)</sup>	Major Tenants
<b>Seattle metro area</b>							
Meridian Valley Plaza	* Kent	WA	02/01/10	51,597	100.0%	\$ 832	Kroger (QFC) Supermarket
The Market at Lake Stevens	* Lake Stevens	WA	03/11/10	74,130	100.0%	1,474	Albertson's (Haggen) Supermarket
Canyon Park Shopping Center	* Bothell	WA	07/29/11	123,592	100.0%	2,378	PCC Community Markets, Rite Aid Pharmacy, Petco
Hawks Prairie Shopping Center	* Lacey	WA	09/09/11	157,529	100.0%	1,844	Safeway Supermarket, Dollar Tree, Big Lots
The Kress Building	* Seattle	WA	09/30/11	74,616	100.0%	1,867	IGA Supermarket, TJMaxx
Gateway Shopping Center	* Marysville	WA	02/16/12	104,298	100.0%	2,412	WinCo Foods <sup>(2)</sup> , Rite Aid Pharmacy, Ross Dress For Less
Aurora Square	* Shoreline	WA	2012/2014	108,558	98.2%	1,686	Central Supermarket, Marshall's, Pier 1
Canyon Crossing	* Puyallup	WA	04/15/13	120,398	100.0%	2,739	Safeway Supermarket
Crossroads Shopping Center	* Bellevue	WA	2010/2013	463,813	100.0%	10,560	Kroger (QFC) Supermarket, Bed Bath & Beyond, Dick's Sporting Goods
Bellevue Marketplace	* Bellevue	WA	12/10/15	113,758	100.0%	3,147	Asian Family Market
Four Corner Square	* Maple Valley	WA	12/21/15	119,560	100.0%	2,574	Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden
Bridle Trails Shopping Center	* Kirkland	WA	10/17/16	108,377	100.0%	2,247	Grocery Outlet Supermarket, Bartell Drugs, Dollar Tree
PCC Community Markets Plaza	* Edmonds	WA	01/25/17	34,459	100.0%	646	PCC Community Markets
Highland Hill Shopping Center	* Tacoma	WA	05/09/17	163,926	100.0%	2,719	Safeway Supermarket, LA Fitness, Dollar Tree, Petco
North Lynnwood Shopping Center	Lynnwood	WA	10/19/17	63,606	91.3%	822	Kroger (QFC) Supermarket
Stadium Center	Tacoma	WA	02/23/18	48,888	100.0%	1,029	Thriftyway Supermarket
<b>Seattle metro area total</b>				<b>1,931,105</b>	<b>99.6%</b>	<b>\$ 38,976</b>	
<b>Portland metro area</b>							
Vancouver Market Center	* Vancouver	WA	06/17/10	118,385	98.1%	\$ 1,388	Skyzone
Happy Valley Town Center	* Happy Valley	OR	07/14/10	138,662	100.0%	3,726	New Seasons Supermarket
Wilsonville Old Town Square	* Wilsonville	OR	2010/2012	49,937	100.0%	1,821	Kroger (Fred Meyer) Supermarket <sup>(2)</sup>
Cascade Summit Town Square	* West Linn	OR	08/20/10	94,934	100.0%	1,739	Safeway Supermarket
Heritage Market Center	* Vancouver	WA	09/23/10	107,468	98.9%	1,728	Safeway Supermarket, Dollar Tree
Division Crossing	* Portland	OR	12/22/10	103,561	100.0%	1,260	Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware
Halsey Crossing	* Gresham	OR	12/22/10	99,428	100.0%	1,373	24 Hour Fitness, Dollar Tree
Hillsboro Market Center	* Hillsboro	OR	11/23/11	156,021	100.0%	2,570	Albertson's Supermarket, Dollar Tree, Ace Hardware
Robinwood Shopping Center	* West Linn	OR	08/23/13	70,831	100.0%	1,060	Walmart Neighborhood Market
Tigard Marketplace	* Tigard	OR	02/18/14	136,889	99.3%	1,994	H-Mart Supermarket, Bi-Mart Pharmacy
Wilsonville Town Center	* Wilsonville	OR	12/11/14	167,829	100.0%	2,788	Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree
Tigard Promenade	* Tigard	OR	07/28/15	88,043	100.0%	1,475	Safeway Supermarket
Sunnyside Village Square	* Happy Valley	OR	07/28/15	92,278	100.0%	1,576	Grocery Outlet Supermarket, 24 Hour Fitness, Ace Hardware
Johnson Creek Center	* Happy Valley	OR	11/09/15	108,588	100.0%	2,255	Trader Joe's, Walgreens, Sportsman's Warehouse
Rose City Center	* Portland	OR	09/15/16	60,680	100.0%	820	Safeway Supermarket
Division Center	Portland	OR	04/05/17	121,904	100.0%	1,928	Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco
Riverstone Marketplace	Vancouver	WA	10/11/17	95,774	98.5%	2,120	Kroger (QFC) Supermarket
King City Plaza	King City	OR	05/18/18	62,676	100.0%	974	Grocery Outlet Supermarket
<b>Portland metro area total</b>				<b>1,873,888</b>	<b>99.7%</b>	<b>\$ 32,594</b>	
<b>Pacific Northwest Totals</b>				<b>3,804,993</b>	<b>99.7%</b>	<b>\$ 71,570</b>	
<b>TOTAL SHOPPING CENTERS</b>				<b>10,371,480</b>	<b>97.8%</b>	<b>\$ 208,664</b>	

(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.

(2) These retailers are not tenants of ROIC.

Note: Property Portfolio excludes one shopping center that is currently under contract to be sold (stated for new multi-family development).

\*Denotes properties in same center pool for 3Q 2018.

# Same-Center Cash Net Operating Income Analysis

Supplemental Disclosure  
Quarter Ended September 30, 2018

(unaudited, dollars in thousands)

	Three Months Ended				Nine Months Ended			
	09/30/18	09/30/17	\$ Change	% Change	09/30/18	09/30/17	\$ Change	% Change
Number of shopping centers included in same-center analysis <sup>(1)</sup>	83	83			78	78		
Same-center occupancy	97.8%	97.3%		0.5%	97.8%	97.4%		0.4%
<b>REVENUES:</b>								
Base rents	\$47,283	\$ 45,988	\$ 1,295	2.8%	\$ 133,180	\$ 129,496	\$ 3,684	2.8%
Percentage rent	89	101	(12)	(11.9%)	265	404	(139)	(34.4%)
Recoveries from tenants	15,309	13,894	1,415	10.2%	42,952	40,993	1,959	4.8%
Other property income	817	803	14	1.7%	1,886	2,437	(551)	(22.6)%
<b>TOTAL REVENUES</b>	<b>63,498</b>	<b>60,786</b>	<b>2,712</b>	<b>4.5%</b>	<b>178,283</b>	<b>173,330</b>	<b>4,953</b>	<b>2.9%</b>
<b>OPERATING EXPENSES:</b>								
Property operating expenses	\$ 10,280	\$ 9,249	\$ 1,031	11.1%	\$ 28,810	\$ 26,738	\$ 2,072	7.7%
Bad debt expense	405	454	(49)	(10.8)%	711	1,186	(475)	(40.1)%
Property taxes	7,597	6,953	644	9.3%	20,695	20,632	63	0.3%
<b>TOTAL OPERATING EXPENSES</b>	<b>18,282</b>	<b>16,656</b>	<b>1,626</b>	<b>9.8%</b>	<b>50,216</b>	<b>48,556</b>	<b>1,660</b>	<b>3.4%</b>
<b>SAME-CENTER CASH NET OPERATING INCOME</b>	<b>\$ 45,216</b>	<b>\$ 44,130</b>	<b>\$ 1,086</b>	<b>2.5%</b>	<b>\$ 128,067</b>	<b>\$ 124,774</b>	<b>\$ 3,293</b>	<b>2.6%</b>
<b>SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION</b>								
GAAP Operating Income	\$ 25,348	\$ 23,035			\$ 76,444	\$ 67,635		
Depreciation and amortization	25,335	24,627			75,883	71,330		
General and administrative expenses	3,770	3,475			11,291	10,790		
Acquisition transaction costs	-	-			-	4		
Other expense	46	41			389	316		
Property revenues and other expenses <sup>(2)</sup>	(5,184)	(5,811)			(15,117)	(17,041)		
<b>TOTAL COMPANY CASH NET OPERATING INCOME</b>	<b>49,315</b>	<b>45,367</b>			<b>148,890</b>	<b>133,034</b>		
Non Same-Center Cash NOI	(4,099)	(1,237)			(20,823)	(8,260)		
<b>SAME-CENTER CASH NET OPERATING INCOME</b>	<b>\$ 45,216</b>	<b>\$ 44,130</b>			<b>\$ 128,067</b>	<b>\$ 124,774</b>		

(1) Same centers are those properties which were owned for the entirety of the current and comparable prior year period.

(2) Includes straight-line rents, amortization of above and below-market lease intangibles, anchor lease termination fees net of contractual amounts, and expense and recovery adjustments related to prior periods.

Note: Analysis excludes one shopping center that is currently under contract to be sold (stand for new multi-family development).

# Top Ten Tenants

Supplemental Disclosure  
Quarter Ended September 30, 2018

(dollars in thousands)

Tenant	Number of Leases	Leased GLA	Percent of Total Leased GLA	ABR	Percent of Total ABR
1 Albertson's / Safeway Supermarkets	19	951,600	9.4%	\$ 11,632	5.6%
2 Kroger Supermarkets	12	511,240	5.0%	7,385	3.5%
3 Rite Aid Pharmacy	14	266,921	2.6%	3,324	1.6%
4 JP Morgan Chase	22	98,473	1.0%	3,082	1.5%
5 SaveMart Supermarkets	4	187,639	1.8%	2,813	1.3%
6 Sprouts Markets	4	159,163	1.6%	2,717	1.3%
7 Marshall's / TJMaxx	6	178,195	1.8%	2,682	1.3%
8 Ross Dress For Less / dd's Discounts	7	191,703	1.9%	2,618	1.3%
9 Trader Joe's	8	96,714	1.0%	2,522	1.2%
10 H-Mart Supermarkets	3	147,040	1.4%	2,400	1.1%
<b>Top 10 Tenants Total</b>	<b>99</b>	<b>2,788,688</b>	<b>27.5%</b>	<b>\$ 41,176</b>	<b>19.7%</b>
Other Tenants	1,886	7,369,916	72.5%	168,056	80.3%
<b>Total Portfolio</b>	<b>1,985</b>	<b>10,158,604</b>	<b>100.0%</b>	<b>\$ 209,232</b>	<b>100.0%</b>

# Lease Expiration Schedule

Supplemental Disclosure  
Quarter Ended September 30, 2018

(dollars in thousands)

## Anchor Tenants <sup>(1)</sup>

	Number of Leases Expiring <sup>(2)</sup>	Leased GLA	Percent of Total Leased GLA	Total ABR	Percent of Total ABR	ABR Per Sq. Ft.
2018	2	64,606	0.6%	\$ 737	0.4%	\$ 11.40
2019	8	244,095	2.4%	3,066	1.5%	12.56
2020	16	517,015	5.1%	6,150	2.9%	11.89
2021	15	512,511	5.0%	5,454	2.6%	10.64
2022	18	530,799	5.2%	7,043	3.4%	13.27
2023	27	886,617	8.7%	13,812	6.6%	15.58
2024	13	495,203	4.9%	7,572	3.6%	15.29
2025	10	341,785	3.4%	4,919	2.4%	14.39
2026	11	389,933	3.8%	5,302	2.5%	13.60
2027	8	212,350	2.1%	3,336	1.6%	15.71
2028+	37	1,442,615	14.3%	22,712	10.8%	15.74
	<u>165</u>	<u>5,637,529</u>	<u>55.5%</u>	<u>\$ 80,103</u>	<u>38.3%</u>	<u>\$ 14.21</u>

## Non-Anchor Tenants

	Number of Leases Expiring <sup>(2)</sup>	Leased GLA	Percent of Total Leased GLA	Total ABR	Percent of Total ABR	ABR Per Sq. Ft.
2018	69	119,244	1.2%	\$ 3,082	1.5%	\$ 25.85
2019	244	467,204	4.6%	13,374	6.4%	28.62
2020	276	618,895	6.1%	17,116	8.2%	27.66
2021	295	632,297	6.2%	18,379	8.8%	29.07
2022	269	625,041	6.2%	18,901	9.0%	30.24
2023	255	624,533	6.1%	18,248	8.7%	29.22
2024	117	378,294	3.7%	9,417	4.5%	24.89
2025	62	220,045	2.2%	5,979	2.9%	27.17
2026	63	198,497	2.0%	5,914	2.8%	29.80
2027	59	195,265	1.9%	5,737	2.7%	29.38
2028+	111	441,760	4.3%	12,981	6.2%	29.39
	<u>1,820</u>	<u>4,521,075</u>	<u>44.5%</u>	<u>\$ 129,128</u>	<u>61.7%</u>	<u>\$ 28.56</u>

## All Tenants

	Number of Leases Expiring <sup>(2)</sup>	Leased GLA	Percent of Total Leased GLA	Total ABR	Percent of Total ABR	ABR Per Sq. Ft.
2018	71	183,850	1.8%	\$ 3,819	1.9%	\$ 20.77
2019	252	711,299	7.0%	16,440	7.9%	23.11
2020	292	1,135,910	11.2%	23,266	11.1%	20.48
2021	310	1,144,808	11.2%	23,833	11.4%	20.82
2022	287	1,155,840	11.4%	25,944	12.4%	22.45
2023	282	1,511,150	14.8%	32,060	15.3%	21.22
2024	130	873,497	8.6%	16,989	8.1%	19.45
2025	72	561,830	5.6%	10,898	5.3%	19.40
2026	74	588,430	5.8%	11,216	5.3%	19.06
2027	67	407,615	4.0%	9,073	4.3%	22.26
2028+	148	1,884,375	18.6%	35,693	17.0%	18.94
	<u>1,985</u>	<u>10,158,604</u>	<u>100.0%</u>	<u>\$ 209,232</u>	<u>100.0%</u>	<u>\$ 20.60</u>

(1) Anchor tenants are leases equal to or greater than 15,000 square feet.  
(2) Does not assume exercise of renewal options.

# Leasing Summary

Supplemental Disclosure  
Quarter Ended September 30, 2018

	For the Three Months Ended September 30, 2018			For the Nine Months Ended September 30, 2018		
	Non-Anchor	Anchor	Total	Non-Anchor	Anchor	Total
<b>New Leases</b>						
Number of Leases	47	1	48	114	2	116
Gross Leasable Area (sq. ft.)	102,252	36,481	138,733	247,767	74,981	322,748
Initial Base Rent (\$/sq. ft.) <sup>(1)</sup>	\$ 20.79	\$ 14.25	\$ 19.07	\$ 23.79	\$ 18.41	\$ 22.54
Tenant Improvements (\$/sq. ft.)	\$ 5.61	\$ -	\$ 4.13	\$ 4.79	\$ 1.92	\$ 4.13
Leasing Commissions (\$/sq. ft.)	\$ 1.63	\$ -	\$ 1.20	\$ 2.26	\$ -	\$ 1.73
Weighted Average Lease Term (Yrs.) <sup>(2)</sup>	4.9	10.3	6.3	6.0	11.7	7.3
<b>Renewals</b>						
Number of Leases	51	7	58	168	13	181
Gross Leasable Area (sq. ft.)	110,370	193,548	303,918	400,446	408,679	809,125
Initial Base Rent (\$/sq. ft.) <sup>(1)</sup>	\$ 31.01	\$ 21.17	\$ 24.74	\$ 30.07	\$ 20.35	\$ 25.16
Tenant Improvements (\$/sq. ft.)	\$ 0.34	\$ -	\$ 0.12	\$ 0.50	\$ -	\$ 0.25
Leasing Commissions (\$/sq. ft.)	\$ 0.05	\$ -	\$ 0.02	\$ 0.13	\$ -	\$ 0.07
Weighted Average Lease Term (Yrs.) <sup>(2)</sup>	4.6	4.5	4.5	5.0	4.8	4.9
<b>Total</b>						
Number of Leases	98	8	106	282	15	297
Gross Leasable Area (sq. ft.)	212,622	230,029	442,651	648,213	483,660	1,131,873
Initial Base Rent (\$/sq. ft.) <sup>(1)</sup>	\$ 26.09	\$ 20.07	\$ 22.96	\$ 27.67	\$ 20.05	\$ 24.41
Tenant Improvements (\$/sq. ft.)	\$ 2.87	\$ -	\$ 1.38	\$ 2.14	\$ 0.30	\$ 1.35
Leasing Commissions (\$/sq. ft.)	\$ 0.81	\$ -	\$ 0.39	\$ 0.94	\$ -	\$ 0.54
Weighted Average Lease Term (Yrs.) <sup>(2)</sup>	4.7	5.4	5.1	5.4	5.8	5.6

(1) Initial Base Rent is on a cash basis and is the initial contractual monthly rent, annualized.

(2) Does not assume exercise of renewal options.

# Same-Space Comparative Leasing Summary

Supplemental Disclosure  
Quarter Ended September 30, 2018

	For the Three Months Ended September 30, 2018			For the Nine Months Ended September 30, 2018		
	Non-Anchor	Anchor	Total	Non-Anchor	Anchor	Total
<b>New Leases</b>						
Comparative # of Leases	27	1	28	71	2	73
Comparative GLA (sq. ft.) <sup>(1)</sup>	47,516	36,481	83,997	147,205	74,981	222,186
Prior Base Rent (\$/sq. ft.) <sup>(2)</sup>	\$ 26.93	\$ 7.22	\$ 18.37	\$ 25.18	\$ 11.45	\$ 20.55
Initial Base Rent (\$/sq. ft.)	\$ 27.08	\$ 14.25	\$ 21.51	\$ 27.74	\$ 18.41	\$ 24.59
Percentage Change in Base Rents	0.6%	97.4%	17.1%	10.2%	60.9%	19.7%
Tenant Improvements (\$/sq. ft.)	\$ 5.72	\$ -	\$ 3.23	\$ 3.89	\$ 1.92	\$ 3.22
Leasing Commissions (\$/sq. ft.)	\$ 1.44	\$ -	\$ 0.82	\$ 2.50	\$ -	\$ 1.66
Weighted Average Lease Term (Yrs.) <sup>(3)</sup>	5.7	10.3	7.7	7.0	11.7	8.6
<b>Renewals</b>						
Comparative # of Leases	51	7	58	168	13	181
Comparative GLA (sq. ft.)	110,370	193,548	303,918	400,446	408,679	809,125
Prior Base Rent (\$/sq. ft.) <sup>(2)</sup>	\$ 28.27	\$ 19.64	\$ 22.78	\$ 27.46	\$ 19.12	\$ 23.25
Initial Base Rent (\$/sq. ft.)	\$ 31.01	\$ 21.17	\$ 24.74	\$ 30.07	\$ 20.35	\$ 25.16
Percentage Change in Base Rents	9.7%	7.8%	8.6%	9.5%	6.5%	8.2%
Tenant Improvements (\$/sq. ft.)	\$ 0.34	\$ -	\$ 0.12	\$ 0.50	\$ -	\$ 0.25
Leasing Commissions (\$/sq. ft.)	\$ 0.05	\$ -	\$ 0.02	\$ 0.13	\$ -	\$ 0.07
Weighted Average Lease Term (Yrs.) <sup>(3)</sup>	4.6	4.5	4.5	5.0	4.8	4.9
<b>Total</b>						
Comparative # of Leases	78	8	86	239	15	254
Comparative GLA (sq. ft.) <sup>(1)</sup>	157,886	230,029	387,915	547,651	483,660	1,031,311
Prior Base Rent (\$/sq. ft.) <sup>(2)</sup>	\$ 27.87	\$ 17.67	\$ 21.82	\$ 26.85	\$ 17.93	\$ 22.67
Initial Base Rent (\$/sq. ft.)	\$ 29.83	\$ 20.07	\$ 24.04	\$ 29.44	\$ 20.05	\$ 25.04
Percentage Change in Base Rents	7.0%	13.6%	10.2%	9.7%	11.8%	10.5%
Tenant Improvements (\$/sq. ft.)	\$ 1.96	\$ -	\$ 0.80	\$ 1.41	\$ 0.30	\$ 0.89
Leasing Commissions (\$/sq. ft.)	\$ 0.47	\$ -	\$ 0.19	\$ 0.77	\$ -	\$ 0.41
Weighted Average Lease Term (Yrs.) <sup>(3)</sup>	5.0	5.4	5.2	5.5	5.8	5.7

(1) Comparative GLA includes spaces that were vacant for less than 12 months, excluding spaces that were not leased at the time of acquisition.

(2) Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.

(3) Does not assume exercise of renewal options.

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## **Equity Research Coverage**

Baird Equity Research	RJ Milligan	813.273.8252
Bank of America Merrill Lynch	Craig Schmidt	646.855.3640
Bank of Montreal	Jeremy Metz	212.885.4053
BTIG	Michael Gorman	212.738.6138
Capital One Securities, Inc.	Chris Lucas	571.633.8151
Citi	Michael Bilerman	212.816.1383
	Christy McElroy	212.816.6981
D.A. Davidson & Co.	James O. Lykins	503.603.3041
Green Street	Daniel J. Busch	949.640.8780
J.P. Morgan	Michael W. Mueller	212.622.6689
Jefferies	Tayo Okusanya	212.336.7076
KeyBanc Capital Markets	Todd Thomas	917.368.2286
Raymond James	Paul Puryear	727.567.2253
	Collin Mings	727.567.2585
RBC Capital Markets	Wes Golladay	440.715.2650
Wells Fargo	Jeff Donnelly	617.603.4262

## **Fixed Income Research Coverage**

J.P. Morgan	Mark Streeter	212.834.5086
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## **Ratings Agency Coverage**

Moody's Investors Service	Dilara Sukhov	212.553.1438
S&P Global Ratings	Michael Souers	212.438.2508

