## 3rd Quarter 2013

 Supplemental Information

Retail Opportunity Investments Corp.

## Our Company

Retail Opportunity Investments Corporation (Nasdaq:ROIC) is a fully integrated, self-managed real estate investment trust. ROIC specializes in the acquisition, ownership and management of necessity-based community and neighborhood shopping centers, anchored by national or regional supermarkets and drugstores. At September 30, 2013, ROIC's property portfolio included 51 shopping centers encompassing approximately 5.5 million square feet. Additional information is available at www.roireit.net.

## Forward Looking Information

Certain information contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, risks associated with the Company's ability to identify and acquire retail real estate investments that meet the Company's investment standards; the level of rental revenue and net interest income the Company achieves from its target assets; the market value of the Company's assets and the supply of, and demand for, retail real estate investments in which the Company invests; the conditions in the local markets in which the Company operates, as well as changes in national economic and market conditions; consumer spending and confidence trends; the Company's ability to enter into new leases or to renew leases with existing tenants at the properties at favorable rates; the Company's ability to anticipate changes in consumer buying practices and the space needs of tenants; the competitive landscape impacting the properties the Company acquires and their tenants; the Company's relationships with its tenants and their financial condition; the Company's use of debt as part of its financing strategy and its ability to make payments or to comply with any covenants under any borrowings or other debt facilities; the level of the Company's operating expenses, changes in interest rates that could impact the market price of the Company's common stock and the cost of the Company's borrowings; and legislative and regulatory changes (including changes to laws governing the taxation of REITs). Additional information regarding these and other factors is described in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K and the Company's Quarterly Reports on Form 10-Q. Forward looking statements are based on estimates as of the date of this supplemental data. The Company disclaims any obligation to publicly release the results of any revisions to these forward looking statements reflecting new estimates, events or circumstances after the date of this supplemental data. For further information, please refer to the Company's filings with the Securities and Exchange Commission.

## Supplemental Information

The enclosed information should be read in conjunction with the Company's filings with the Securities and Exchange Commission, including but not limited to, the Company's Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").
Page
Financial Data
Balance Sheets ..... 4
Income Statements ..... 5
Funds From Operations ..... 6
Selected Financial Analyses ..... 7
Summary of Debt Outstanding ..... 8
Portfolio Data
2013 Property Acquisitions ..... 9
Property Portfolio ..... 10
Top Ten Tenants ..... 12
Lease Expiration Schedule ..... 13
Leasing Summary ..... 14
Investor Information ..... 15
(unaudited, dollars in thousands)


The Company's Form 10-Q for the quarters ended September 30, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.

- 4 -
(unaudited, in thousands, except per share amounts)


## REVENUES:

Base rents
Recoveries from tenants
Mortgage interest
Other income
TOTAL REVENUES

| Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09/30/13 |  |  | 09/30/12 |  | 09/30/13 |  | 09/30/12 |
|  | \$20,687 |  | \$15,197 |  | \$60,198 |  | \$42,735 |
|  | 5,330 |  | 3,343 |  | 15,550 |  | 9,427 |
|  | 205 |  | 190 |  | 617 |  | 902 |
|  | 925 |  | 159 |  | 1,229 |  | 591 |
|  | 27,147 |  | 18,889 |  | 77,594 |  | 53,655 |
|  | 4,965 |  | 3,073 |  | 13,205 |  | 9,324 |
|  | 2,795 |  | 1,782 |  | 7,893 |  | 5,116 |
|  | 9,755 |  | 7,071 |  | 27,813 |  | 20,739 |
|  | 2,526 |  | 3,700 |  | 8,176 |  | 8,716 |
|  | 641 |  | 194 |  | 1,570 |  | 947 |
|  | 20,682 |  | 15,819 |  | 58,657 |  | 44,842 |
|  | 6,465 |  | 3,070 |  | 18,937 |  | 8,813 |
|  | $(3,704)$ |  | $(3,094)$ |  | $(10,974)$ |  | $(8,145)$ |
|  | 20,382 |  | 2,145 |  | 20,382 |  | 2,145 |
|  | - |  | - |  | - |  | 3,864 |
|  | 2,119 |  | 497 |  | 2,390 |  | 1,481 |
|  | 0 |  | 0 |  | 1 |  | 11 |
|  | 18,797 |  | (451) |  | 11,799 |  | (644) |
|  | 25,262 |  | 2,619 |  | 30,736 |  | 8,170 |
|  | - |  | - |  | (714) |  | - |
| \$ | 25,262 | \$ | 2,619 | \$ | 30,022 | \$ | 8,170 |
| \$ | 0.35 | \$ | 0.05 | \$ | 0.46 | \$ | 0.16 |
| \$ | 0.34 | \$ | 0.05 | \$ | 0.44 | \$ | 0.16 |
|  | 72,025 |  | 51,441 |  | 65,811 |  | 50,483 |
|  | 73,680 |  | 53,446 |  | 68,871 |  | 51,265 |

The Company's Form 10-Q for the quarters ended September 30, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.
(unaudited, in thousands, except per share amounts)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 09/30/13 |  | 09/30/12 |  | 09/30/13 |  | 09/30/12 |  |
| Funds from Operations (FFO) ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |
| Net income for the period | \$ | 25,262 | \$ | 2,619 | \$ | 30,023 | \$ | 8,171 |
| Plus: |  |  |  |  |  |  |  |  |
| Depreciation and amortization expense |  | 9,755 |  | 7,071 |  | 27,813 |  | 20,738 |
| Depreciation and amortization attributable to unconsolidated joint ventures |  | 355 |  | 513 |  | 1,060 |  | 1,725 |
| Loss from sale of real estate |  | - |  | - |  | 714 |  | - |
| FUNDS FROM OPERATIONS | \$ | 35,372 | \$ | 10,203 | \$ | 59,610 | \$ | 30,634 |
| FUNDS FROM OPERATIONS PER SHARE - BASIC | \$ | 0.49 | \$ | 0.20 | \$ | 0.91 | \$ | 0.61 |
| FUNDS FROM OPERATIONS PER SHARE - DILUTED | \$ | 0.48 | \$ | 0.19 | \$ | $0.87{ }^{(2)}$ | \$ | $0.60{ }^{(2)}$ |
| Weighted average common shares outstanding - basic |  | 72,025 |  | 51,441 |  | 65,811 |  | 50,483 |
| Weighted average common shares outstanding - diluted |  | 73,680 |  | 53,446 |  | 68,871 |  | 51,265 |
| Common dividends per share | \$ | 0.15 | \$ | 0.14 | \$ | 0.45 | \$ | 0.39 |
| Cash dividend | \$ | 10,839 | \$ | 7,226 | \$ | 31,586 | \$ | 19,743 |
| FFO Payout Ratio |  | 31\% |  | 71\% |  | 53\% |  | 64\% |

 frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP

 excludes the assumption that the value of its real estate assets diminishes predictably over time and industry analysts have accepted it as a performance measure. However, FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which generally reflects all cash effects of transactions and other events in the determination of net income); and
- should not be considered an alternative to net income as an indication of our performance.

FFO as defined by us may not be comparable to similarly titled items reported by other real estate investment trusts due to possible differences in the application of the NAREIT definition used by such REITs.
(2) Year to date FFO is calculated using weighted average shares outstanding for the nine months ending September 30, 2013 and 2012, which differs from the summation of the three independent quarterly calculations for 2013 and 2012 .

The Company's Form 10-Q for the quarters ended September 30, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.
(unaudited, in thousands, except per share amounts)

Year over year same-center cash net operating income change ${ }^{(1)}$
Number of shopping centers included in same-center analysis

Debt coverage ratios, three months ending:
Interest coverage ratio (EBITDA/interest expense)

| $4.5 \mathrm{x}^{(4)}$ | 4.5 x | 4.0 x | 3.6 x |
| :--- | :--- | :--- | :--- |
| $4.1 \mathrm{x}^{(4)}$ | 4.1 x | 3.7 x | 3.4 x |
| $7.4 \mathrm{x}^{(4)}$ | 6.1 x | 4.8 x | 8.2 x |

Debt/equity ratios, at period end:

| Total debt/total market capitalization | $33.0 \%$ | 27.4\% | 23.5\% | $35.1 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| Total debt/total equity market capitalization | 49.3\% | 37.8\% | 30.7\% | 54.2\% |
| Total debt/total book assets | 38.2\% | 34.3\% | 30.2\% | 41.2\% |
| Total debt/undepreciated book value ${ }^{(2)}$ | 36.8\% | 33.0\% | 29.1\% | 39.8\% |
| Secured debt/undepreciated book value ${ }^{(2)}$ | 9.3\% | 6.9\% | 7.9\% | 7.4\% |

Market capitalization calculations, at period end:

| Common shares outstanding | 72,123 |  | 71,922 |  | 66,628 |  | 52,857 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Warrants outstanding | 10,659 |  | 11,551 |  | 20,693 |  | 49,399 |  |
| Common stock price per share | \$ | 13.80 | \$ | 13.90 | \$ | 14.02 | \$ | 12.85 |
| Warrants price per share | \$ | 2.10 | \$ | 2.01 | \$ | 2.00 | \$ | 0.89 |
| Common market equity | \$ | 995,297 | \$ | 999,714 | \$ | 934,119 | \$ | 679,209 |
| Warrants market equity |  | 22,460 |  | 23,218 |  | 41,386 |  | 43,965 |
| Total equity market capitalization | \$ | 1,017,757 | \$ | 1,022,931 | \$ | 975,505 | \$ | 723,175 |
| Total debt end of period |  | 501,661 |  | 386,293 |  | 299,753 |  | 391,690 |
| TOTAL MARKET CAPITALIZATION | \$ | 1,519,418 | \$ | 1,409,224 | \$ | 1,275,259 | \$ | 1,114,864 |

(1) Same center cash net operating income excludes non-cash revenue items such as straight-line rent and amortization of lease intangibles, debt related expenses and other non-recurring expense
(2) Excludes accumulated depreciation on operating assets.
(3) Excludes Phillips Village; asset is no longer being managed for retail center use. The Company is in the process of rezoning to a higher and better alternative use.
(4) EBITDA excludes gains on consolidation of joint ventures and the earned preferred return on the Company's initial $49 \%$ investment in the Crossroads Shopping Center in connection with the acquisition on September 30 , 2013 of the remaining partnership interests. The Company's Form 10-Q for the quarters ended September 30, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.
The above does not purport to disclose all items required under GAAP.
(unaudited, dollars in thousands)

|  | Outstanding <br> Balance |  | Effective <br> Interest Rate | GAAP <br> Interest Rate | Maturity <br> Date | Percent of Total Indebtedness |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Rate Debt: |  |  |  |  |  |  |
| Gateway Village II | \$ | 6,756 | 5.7\% | 3.8\% | 05/01/14 | 1.4\% |
| Euclid Plaza |  | 8,199 | 5.2\% | 3.8\% | 11/01/14 | 1.7\% |
| Country Club Gate |  | 12,298 | 5.0\% | 4.2\% | 01/01/15 | 2.5\% |
| Renaissance Towne Centre |  | 16,560 | 5.1\% | 4.8\% | 06/01/15 | 3.3\% |
| Crossroads |  | 49,614 | 6.5\% | 3.0\% | 09/01/15 | 10.0\% |
| Gateway Village III |  | 7,392 | 6.1\% | 4.8\% | 07/01/16 | 1.5\% |
| Bernardo Heights |  | 8,788 | 5.7\% | 3.3\% | 07/11/17 | 1.8\% |
| Santa Teresa Village |  | 11,081 | 6.2\% | 3.3\% | 02/01/18 | 2.2\% |
| Interest rate swaps |  | 175,000 | 4.1\% | 4.1\% | Various | 35.3\% |
| Total Fixed Rate Debt | \$ | 295,689 | 4.8\% | $3.9 \%$ |  | 59.7\% |
| Variable Rate Debt: |  |  |  |  |  |  |
| Credit facility | \$ | 174,750 | 1.8\% | 1.8\% | 08/29/16 | 35.3\% |
| Term loan facility |  | 200,000 | 1.8\% | 1.8\% | 08/29/17 | 40.4\% |
| Interest rate swaps |  | $(175,000)$ |  |  |  |  |
| Total Variable Rate Debt: | \$ | 199,750 | 1.8\% | 1.8\% |  | 40.3\% |
| TOTAL DEBT | \$ | 495,439 | $3.6 \%$ | 3.0\% |  | 100.0\% |
| Net unamortized premiums on mortgages |  | 6,222 |  |  |  |  |
| TOTAL DEBT - NET | \$ | 501,661 |  |  |  |  |


| Principal <br> Maturities | Principal <br> Amortization | Principal due <br> at Maturity | Credit facilities | Total | Percentage of <br> Debt Maturing |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2013 | $\$$ | 526 | $\$$ | - | $\$$ | - |
| 2014 | 2,062 | 14,653 | $\$$ | 526 | $0.1 \%$ |  |
| 2015 | 1,256 | 76,013 | - | 16,715 | $3.4 \%$ |  |
| 2016 | 463 | 7,120 | - | 77,269 | $15.6 \%$ |  |
| 2017 | 361 | 4,099 | 374,750 | 383,210 | $1.5 \%$ |  |
| 2018 | 42 | 10,094 | - | 10,136 | $77.3 \%$ |  |


|  | Summary of Unencumbered/Encumbered Properties |  |  |
| :---: | :---: | :---: | :---: |
|  | \# of <br> Properties | GLA | \% |
| Unencumbered | 44 | 4,533,191 | 82.9\% |
| Encumbered | 7 | 931,931 | 17.1\% |
|  | 51 | 5,465,122 | 100.0\% |

(1) Reflects the market interest rate at the date the mortgage was assumed.

The Company's Form 10-Q for the quarters ended September 30, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.
The above does not purport to disclose all items required under GAAP.
(dollars in thousands)

Shopping Centers

## 1Q 2013

Diamond Bar Town Center
Bernardo Heights Plaza
Total 1Q 2013

## 2Q 2013

Canyon Crossing
Diamond Hills Plaza
Granada Shopping Center
Hawthorne Crossings
Total 2Q 2013

## 3Q 2013

Robinwood Shopping Center
Five Points Plaza
Crossroads Shopping Center ${ }^{(1)}$
Total 3Q 2013

Total 2013 Acquisitions
Location

| Date <br> Acquired | $\%$ <br> Owned | Purchase <br> Amount |
| :---: | :---: | :---: |


| Diamond Bar, CA | $02 / 01 / 13$ | $100.0 \%$ |
| :--- | :--- | :--- |
| Rancho Bernardo, CA | $02 / 06 / 13$ | $100.0 \%$ |


| $\$$ | 27,400 |
| :--- | ---: |
|  | 12,400 |
|  | 39,800 |


| 100,342 |
| ---: |
| 37,729 |
| 138,071 |

## Puyallup, WA

Diamond Bar, CA
Livermore, CA
San Diego, CA

| $04 / 15 / 13$ | $100.0 \%$ |
| :--- | :--- |
| $04 / 22 / 13$ | $100.0 \%$ |
| $06 / 27 / 13$ | $100.0 \%$ |
| $06 / 27 / 13$ | $100.0 \%$ |


| \$ | 35,000 | 120,504 |
| :---: | :---: | :---: |
|  | 48,000 | 139,505 |
|  | 17,500 | 69,325 |
|  | 41,500 | 141,288 |
|  | 142,000 | 470,622 |
| \$ | 14,150 | 70,831 |
|  | 52,432 | 160,906 |
|  | 87,112 | 463,538 |
|  | 153,694 | 695,275 |
| \$ | 335,494 | 1,303,968 |

(dollars in thousands)

## Shopping Centers

Northern California
Norwood Shopping Center
Pleasant Hill Marketplace
Pinole Vista Shopping Center
Mills Shopping Center
Morada Ranch
Country Club Gate Center
Round Hill Square Shopping Center
Marlin Cove
Green Valley Station
The Village at Novato
Santa Teresa Village
Granada Shopping Center

## Northern California Totals

 Southern CaliforniaParamount Plaza
Santa Ana Downtown Plaza
Claremont Promenade
Sycamore Creek
Gateway Village
Marketplace Del Rio
Desert Springs Marketplace
Renaissance Towne Centre
Euclid Plaza
Seabridge Marketplace
Glendora Shopping Center
Bay Plaza
Cypress Center West
Redondo Beach Plaza
Harbor Place Center
Diamond Bar Town Center
Bernardo Heights Plaza
Diamond Hills Plaza
Hawthorne Crossings
Five Points Plaza
Southern California Totals

| City | State | $\begin{gathered} \% \\ \text { Owned } \end{gathered}$ | Date Acquired | $\text { GLA }^{(1)}$ | $\begin{gathered} \% \\ \text { Leased } \\ \hline \end{gathered}$ |  |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sacramento | CA | 100.0\% | 04/06/10 | 88,851 | 96.4\% | \$ | 1,173 | Viva Supermarket, Rite Aid, Citi Trends |
| Pleasant Hill | CA | 100.0\% | 04/08/10 | 69,715 | 100.0\% |  | 1,343 | Buy Buy Baby, Office Depot, Basset Furniture |
| Pinole | CA | 100.0\% | 01/06/11 | 165,025 | 97.6\% |  | 1,767 | Kmart, SaveMart (Lucky) Supermarket (3) |
| Rancho Cordova | CA | 100.0\% | 02/17/11 | 239,081 | 73.2\% |  | 1,706 | Warehouse Markets, Dollar Tree |
| Stockton | CA | 100.0\% | 05/16/11 | 101,842 | 97.8\% |  | 2,155 | Raleys Supermarket |
| Pacific Grove | CA | 100.0\% | 07/08/11 | 109,331 | 93.6\% |  | 1,842 | SaveMart (Lucky) Supermarket, Rite Aid |
| Zephyr Cove | NV | 100.0\% | 09/21/11 | 115,984 | 80.6\% |  | 1,663 | Safeway Supermarket, US Postal Service |
| Foster City | CA | 100.0\% | 05/04/12 | 73,186 | 97.2\% |  | 1,687 | 99 Ranch Market |
| Cameron Park | CA | 100.0\% | 06/15/12 | 52,245 | 77.4\% |  | 766 | CVS |
| Novato | CA | 100.0\% | 07/24/12 | 20,043 | 90.6\% |  | 506 | Trader Joe's |
| San Jose | CA | 100.0\% | 11/08/12 | 125,162 | 97.6\% |  | 2,231 | Raleys (Nob Hill) Supermarket |
| Livermore | CA | 100.0\% | 06/27/13 | 69,325 | 98.7\% |  | 887 | SaveMart (Lucky) Supermarket |
|  |  |  |  | 1,229,790 | 90.0\% |  | 17,726 |  |
| Paramount | CA | 100.0\% | 12/22/09 | 95,062 | 96.5\% |  | 1,658 | Fresh \& Easy, Rite Aid, TJ Maxx |
| Santa Ana | CA | 100.0\% | 01/26/10 | 100,305 | 100.0\% |  | 1,876 | Kroger (Food 4 Less) Supermarket, Marshalls |
| Claremont | CA | 100.0\% | 09/23/10 | 91,529 | 97.7\% |  | 2,072 | Super King Supermarket |
| Corona | CA | 100.0\% | 09/30/10 | 74,198 | 97.8\% |  | 1,556 | Safeway (Vons) Supermarket, CVS (3) |
| Chino Hills | CA | 100.0\% | 12/17/10 | 96,959 | 93.2\% |  | 2,677 | Sprouts Farmers Market |
| Oceanside | CA | 100.0\% | 01/03/11 | 177,136 | 98.3\% |  | 3,223 | Stater Brothers Supermarket, Walgreens, Ace Hardware |
| Palm Desert | CA | 100.0\% | 02/17/11 | 105,157 | 97.1\% |  | 2,234 | Kroger (Ralph's) Supermarket, Rite Aid |
| San Diego | CA | 100.0\% | 08/03/11 | 53,074 | 100.0\% |  | 2,098 | CVS |
| San Diego | CA | 100.0\% | 03/29/12 | 77,044 | 100.0\% |  | 1,359 | Vallarta Supermarket, Walgreens |
| Oxnard | CA | 100.0\% | 05/31/12 | 93,784 | 95.2\% |  | 1,455 | Safeway (Vons) Supermarket |
| Glendora | CA | 100.0\% | 08/01/12 | 106,535 | 95.1\% |  | 1,141 | Albertson's Supermarket |
| San Diego | CA | 100.0\% | 10/05/12 | 73,324 | 97.4\% |  | 1,728 | Seafood City Supermarket |
| Cypress | CA | 100.0\% | 12/04/12 | 106,451 | 97.5\% |  | 1,787 | Kroger (Ralph's) Supermarket, Rite Aid |
| Redondo Beach | CA | 100.0\% | 12/28/12 | 110,509 | 100.0\% |  | 1,986 | Safeway (Vons) Supermarket, Petco |
| Garden Grove | CA | 100.0\% | 12/28/12 | 119,821 | 100.0\% |  | 1,453 | AA Supermarket, Ross Dress For Less |
| Diamond Bar | CA | 100.0\% | 02/01/13 | 100,342 | 84.8\% |  | 1,877 | National grocery tenant |
| Rancho Bernardo | CA | 100.0\% | 02/06/13 | 37,729 | 100.0\% |  | 853 | Sprouts Farmers Market |
| Diamond Bar | CA | 100.0\% | 04/22/13 | 139,505 | 97.9\% |  | 3,142 | H-Mart Supermarket, Rite Aid |
| San Diego | CA | 100.0\% | 06/27/13 | 141,288 | 95.2\% |  | 2,914 | Mitsuwa Supermarket, Ross Dress For Less, Staples |
| Huntington Beach | CA | 100.0\% | 09/27/13 | 160,906 | 100.0\% |  | 3,365 | Trader Joe's, Old Navy, Pier 1 |
|  |  |  |  | 2,060,658 | 97.1\% |  | 40,454 |  |

(dollars in thousands)

| Shopping Centers | City | State | \% Owned | Date Acquired | $\text { GLA }^{(1)}$ | \% <br> Leased |  |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portland Metropolitan |  |  |  |  |  |  |  |  |  |
| Vancouver Market Center | Vancouver | WA | 100.0\% | 06/17/10 | 118,385 | 90.6\% |  | 874 | Albertson's Supermarket |
| Happy Valley Town Center | Happy Valley | OR | 100.0\% | 07/14/10 | 135,896 | 97.6\% |  | 3,022 | New Seasons Supermarket |
| Oregon City Point | Oregon City | OR | 100.0\% | 07/14/10 | 35,305 | 92.6\% |  | 866 | Starbucks, West Coast Bank, FedEx Kinko's |
| Wilsonville Old Town Square | Wilsonville | OR | 100.0\% | 07/15/10 | 49,937 | 100.0\% |  | 1,675 | Kroger (Fred Meyer) (3) |
| Cascade Summit Town Square | West Linn | OR | 100.0\% | 08/20/10 | 95,508 | 100.0\% |  | 1,464 | Safeway Supermarket |
| Heritage Market Center | Vancouver | WA | 100.0\% | 09/23/10 | 107,468 | 100.0\% |  | 1,676 | Safeway Supermarket |
| Division Crossing | Portland | OR | 100.0\% | 12/22/10 | 100,021 | 81.7\% |  | 868 | Rite Aid, Ross Dress For Less |
| Halsey Crossing | Gresham | OR | 100.0\% | 12/22/10 | 99,428 | 90.4\% |  | 760 | Safeway Supermarket, Dollar Tree |
| Hillsboro Market Center | Hillsboro | OR | 100.0\% | 11/23/11 | 156,021 | 98.4\% |  | 2,293 | Albertson's Supermarket, Dollar Tree, Marshalls |
| Robinwood Shopping Center | West Linn | OR | 100.0\% | 08/23/13 | 70,831 | 95.6\% |  | 881 | Wal-Mart (Neighborhood Market) |
| Portland Metropolitan Totals |  |  |  |  | $\mathbf{9 6 8 , 8 0 0}$ | $\mathbf{9 4 . 8 \%}$ |  | 14,379 |  |
| Seattle Metropolitan |  |  |  |  |  |  |  |  |  |
| Meridian Valley Plaza | Kent | WA | 100.0\% | 02/01/10 | 51,597 | 100.0\% |  | 640 | Kroger (QFC) Supermarket |
| The Market at Lake Stevens | Lake Stevens | WA | 100.0\% | 03/11/10 | 74,130 | 100.0\% |  | 1,321 | Haggen Food \& Pharmacy |
| Canyon Park Shopping Center | Bothell | WA | 100.0\% | 07/29/11 | 123,627 | 100.0\% |  | 1,617 | Albertson's Supermarket, Rite Aid |
| Hawks Prairie Shopping Center | Lacey | WA | 100.0\% | 09/09/11 | 154,781 | 100.0\% |  | 1,826 | Safeway Supermarket, Dollar Tree, Big Lots |
| The Kress Building | Seattle | WA | 100.0\% | 09/30/11 | 73,563 | 100.0\% |  | 1,793 | IGA Supermarket, TJMaxx |
| Gateway Shopping Center | Marysville | WA | 100.0\% | 02/16/12 | 106,104 | 97.9\% |  | 2,488 | WinCo Foods (3), Rite Aid, Ross Dress For Less |
| Aurora Square | Shoreline | WA | 100.0\% | 05/02/12 | 38,030 | 100.0\% |  | 311 | Central Supermarket |
| Canyon Crossing | Puyallup | WA | 100.0\% | 04/15/13 | 120,504 | 83.8\% |  | 2,042 | Safeway Supermarket |
| Crossroads Shopping Center | Bellevue | WA | 100.0\% | 2010/2013 ${ }^{(4)}$ | 463,538 | 99.5\% |  | 8,581 | Kroger (QFC) Supermarket, Bed Bath \& Beyond, Sports Authority |
| Seattle Metropolitan Totals |  |  |  |  | 1,205,874 | 98.0\% |  | 20,618 |  |
| TOTAL SHOPPING CENTERS |  |  |  |  | 5,465,122 | 95.3\% | \$ | 93,177 |  |

[^0](2) Annual base rent ("ABR") is equal to monthly rent, on an annualized basis, at September 30, 2013. Annual base rent does not include concessions or future rent increases.
(3) These retailers own their own space and are not tenants of the Company
(4) The Company acquired a $49 \%$ interest in Crossroads in December 2010 and acquired the remaining $51 \%$ in September 2013.
(Based on ABR for Wholly-owned Properties)

| Tenant | Number of Leases | ABR ${ }^{(1)}$ |  | Percent of <br> Total ABR | GLA | Percent of <br> Total Leased GLA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Safeway Supermarket | 9 | \$ | 5,012 | 5.4\% | 475,182 | 9.1\% |
| 2 Rite Aid | 9 |  | 2,331 | 2.5\% | 167,272 | 3.2\% |
| 3 Kroger Supermarket | 5 |  | 2,262 | 2.4\% | 192,053 | 3.7\% |
| 4 JP Morgan Chase | 12 |  | 1,606 | 1.7\% | 51,412 | 1.0\% |
| 5 Marshalls / T.J. MAXX | 4 |  | 1,502 | 1.6\% | 101,154 | 1.9\% |
| 6 Ross Dress For Less | 4 |  | 1,391 | 1.5\% | 105,115 | 2.0\% |
| 7 Raley's Supermarket | 2 |  | 1,361 | 1.5\% | 92,318 | 1.8\% |
| 8 Albertson's Supermarket | 4 |  | 1,354 | 1.5\% | 201,445 | 3.9\% |
| 9 Sprouts Farmers Market | 2 |  | 1,040 | 1.1\% | 51,113 | 1.0\% |
| 10 Starbucks | 15 |  | 899 | 1.0\% | 24,396 | 0.5\% |
|  | 66 | \$ | 18,757 | 20.1\% | $\xrightarrow{1,461,460}$ | 28.1\% |

[^1](Wholly-owned Properties)
Anchor Tenants

|  | Number of <br> Leases Expiring (1) |
| :---: | :---: |
| 2013 | 0 |
| 2014 | 2 |
| 2015 | 5 |
| 2016 | 8 |
| 2017 | 7 |
| 2018 | 11 |
| 2019 | 9 |
| 2020 | 5 |
| 2021 | 3 |
| $2022+$ | 28 |
|  | 78 |
|  |  |


| Leased <br> GLA | Percent of <br> Total Leased GLA |
| :---: | :---: |
| $-\overline{7}$ | $0.0 \%$ |
| 182,4515 | $0.9 \%$ |
| 280,261 | $3.5 \%$ |
| 209,115 | $5.4 \%$ |
| 276,252 | $4.0 \%$ |
| 263,059 | $5.3 \%$ |
| 149,974 | $5.1 \%$ |
| 120,129 | $2.9 \%$ |
| $1,193,763$ | $2.3 \%$ |
| $2,719,749$ | $22.9 \%$ |


| ABR <br> Per Sq. Ft. |  |
| :---: | :---: |
| $\$$ | - |
|  | 7.09 |
|  | 9.14 |
|  | 8.82 |
|  | 8.92 |
|  | 15.36 |
|  | 14.45 |
|  | 8.84 |
|  | 8.07 |
|  | 13.81 |
| $\$$ | 12.19 |


| Percent of <br> Total ABR |
| :---: |
| $0.0 \%$ |
| $0.3 \%$ |
| $1.8 \%$ |
| $2.7 \%$ |
| $2.0 \%$ |
| $4.6 \%$ |
| $4.1 \%$ |
| $1.4 \%$ |
| $1.0 \%$ |
| $17.7 \%$ |
| $35.6 \%$ |

Non-Anchor Tenants

|  | Leases Expiring |
| :--- | :---: |
| 2013 | 48 |
| 2014 | 148 |
| 2015 | 161 |
| 2016 | 189 |
| 2017 | 173 |
| 2018 | 135 |
| 2019 | 30 |
| 2020 | 17 |
| 2021 | 27 |
| $2022+$ | 80 |
|  |  |
|  |  |


| Leased <br> GLA |
| ---: |
| 101,690 |
| 306,243 |
| 382,424 |
| 368,221 |
| 411,166 |
| 339,389 |
| 88,638 |
| 55,869 |
| 108,930 |
| 323,888 |
| $2,486,458$ |


| Percent of <br> Total Leased GLA |
| :---: |
| $2.0 \%$ |
| $5.9 \%$ |
| $7.3 \%$ |
| $7.1 \%$ |
| $7.9 \%$ |
| $6.5 \%$ |
| $1.7 \%$ |
| $1.1 \%$ |
| $2.1 \%$ |
| $6.2 \%$ |
| $47.8 \%$ |


| ABR <br> Per Sq. Ft. |  |
| :---: | ---: |
| $\$$ | 23.77 |
|  | 23.89 |
|  | 22.44 |
|  | 25.03 |
|  | 24.56 |
|  | 24.06 |
|  | 24.43 |
|  | 26.53 |
|  | 21.74 |
|  | 25.37 |
| $\$$ | 24.14 |


| Percent of <br> Total ABR |
| :---: |
| $2.6 \%$ |
| $7.9 \%$ |
| $9.2 \%$ |
| $9.9 \%$ |
| $10.8 \%$ |
| $8.8 \%$ |
| $2.3 \%$ |
| $1.6 \%$ |
| $2.5 \%$ |
| $8.8 \%$ |
| $64.4 \%$ |

All Tenants

|  | Number of <br> Leases Expiring |
| :---: | :---: |
| 2013 | 48 |
| 2014 | 150 |
| 2015 | 166 |
| 2016 | 197 |
| 2017 | 180 |
| 2018 | 146 |
| 2019 | 39 |
| 2020 | 22 |
| 2021 | 30 |
| $2022+$ | 108 |
|  |  |
|  |  |


| $\begin{array}{c}\text { Leased } \\ \text { GLA }\end{array}$ |
| ---: |
| 101,690 |
| 350,994 |
| 564,869 |
| 648,482 |
| 620,281 |
| 615,641 |
| 351,697 |
| 205,843 |
| 229,059 |
| $1,517,651$ |
| $5,206,207$ |


|  |
| :---: |
| Percent of <br> Total Leased GLA |
| $2.0 \%$ |
| $6.7 \%$ |
| $10.8 \%$ |
| $12.5 \%$ |
| $11.9 \%$ |
| $11.8 \%$ |
| $6.8 \%$ |
| $4.0 \%$ |
| $4.4 \%$ |
| $29.2 \%$ |
| $100.0 \%$ |


| ABR <br> Per Sq. Ft. |  |
| :---: | ---: |
| $\$$ | 23.77 |
|  | 21.74 |
|  | 18.15 |
|  | 18.03 |
|  | 19.29 |
|  | 20.16 |
|  | 16.96 |
|  | 13.64 |
|  | 14.57 |
|  | 16.28 |
| $\$$ | 17.90 |


| Percent of <br> Total ABR |
| :---: |
| $2.6 \%$ |
| $8.2 \%$ |
| $11.0 \%$ |
| $12.5 \%$ |
| $12.8 \%$ |
| $13.3 \%$ |
| $6.4 \%$ |
| $3.0 \%$ |
| $3.6 \%$ |
| $26.5 \%$ |
| $100.0 \%$ |

Anchor tenants are leases equal to or greater than 15,000 square feet
Does not assume exercise of renewal options.
(Wholly-owned Properties)

New Leases

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

| Non-Anchors |  | Anchors |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 33 |  | - |  | 33 |
|  | 70,231 |  | - |  | 70,231 |
| \$ | 21.90 | \$ | - | \$ | 21.90 |
| \$ | 18.22 | \$ | - | \$ | 18.22 |
| \$ | 2.91 | \$ | - | \$ | 2.91 |


| Non-Anchors |  | Anchors |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 77 |  | 2 |  | 79 |
|  | 151,525 |  | ,243 |  | 256,768 |
| \$ | 20.74 | \$ | 8.94 | \$ | 15.90 |
| \$ | 15.32 | \$ | 3.82 | \$ | 10.60 |
| \$ | 2.61 | \$ | 0.71 | \$ | 1.83 |

## Renewals

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions ( $\$ / \mathrm{sq} . \mathrm{ft}$.)

Total



For the Three Months Ended September 30, 2013

| Non-Anchors |  |  | Anchors |  |  | Total |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 58 |  | - |  | 58 |  |  |
|  | 163,547 |  | - |  | 163,547 |  |  |
| $\$$ | 26.00 |  | - |  | $\$$ | 26.00 |  |
| $\$$ | 7.94 |  | $\$$ | - |  | $\$$ |  |
| $\$$ | 1.25 |  | $\$$ | - |  | $\$$ |  |

For the Nine Months Ended September 30, 2013

| Non-Anchors |  | Anchors |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 136 |  | 2 |  | 138 |
|  | 312,079 |  | 5,243 |  | 417,322 |
| \$ | 23.81 | \$ | 8.94 | \$ | 20.06 |
| \$ | 7.55 | \$ | 3.82 | \$ | 6.61 |
| \$ | 1.27 | \$ | 0.71 | \$ | 1.13 |

Retail Opportunity Investments Corp.<br>www.roireit.net<br>NASDAQ: ROIC<br>8905 Towne Centre Drive, Suite 108<br>San Diego, CA 92122

## Investor Relations:

Ashley Bulot
abulot@roireit.net
858.255 .4913 (o)
760.688 .8647 (c)

## Transfer Agent:

Constance Adams
ComputerShare
constance.adams@computershare.com
201.680.5258

## Research Coverage

Bank of America Merrill Lynch
Bank of Montreal
Green Street
Janney Montgomery Scott
KeyBanc Capital Markets
Raymond James
Ratings Agency Coverage
Moody's Investors Service
Standard \& Poor's Rating Services

| Craig Schmidt | 646.855 .3640 |
| :--- | :--- |
| Paul Adornato | 212.885 .4170 |
| Jason White | 949.640 .8780 |
| Michael Gorman | 212.665 .6224 |
| Todd Thomas | 917.368 .2286 |
| RJ Milligan | 727.567 .2660 |

Merrie Frankel 212.553.3652
Jaime Gitler


[^0]:    1) GLA does not include unowned pads or spaces
[^1]:    (1) Annual base rent ("ABR") is equal to monthly rent, on an annualized basis, at September 30, 2013. Annual base rent does not include concessions or future rent increases.

