## 4th Quarter 2013

 Supplemental Information

Retail Opportunity Investments Corp.

## Our Company

Retail Opportunity Investments Corporation (Nasdaq:ROIC) is a fully integrated, self-managed real estate investment trust ("REIT"). ROIC specializes in the acquisition, ownership and management of necessity-based community and neighborhood shopping centers, anchored by national or regional supermarkets and drugstores. At December 31, 2013, ROIC's property portfolio included 54 shopping centers encompassing approximately 5.8 million square feet. Additional information is available at www.roireit.net.

## Forward Looking Information

Certain information contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, risks associated with the Company's ability to identify and acquire retail real estate investments that meet the Company's investment standards; the level of rental revenue and net interest income the Company achieves from its target assets; the market value of the Company's assets and the supply of, and demand for, retail real estate investments in which the Company invests; the conditions in the local markets in which the Company operates, as well as changes in national economic and market conditions; consumer spending and confidence trends; the Company's ability to enter into new leases or to renew leases with existing tenants at the properties at favorable rates; the Company's ability to anticipate changes in consumer buying practices and the space needs of tenants; the competitive landscape impacting the properties the Company acquires and their tenants; the Company's relationships with its tenants and their financial condition; the Company's use of debt as part of its financing strategy and its ability to make payments or to comply with any covenants under any borrowings or other debt facilities; the level of the Company's operating expenses, changes in interest rates that could impact the market price of the Company's common stock and the cost of the Company's borrowings; and legislative and regulatory changes (including changes to laws governing the taxation of REITs). Additional information regarding these and other factors is described in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K and the Company's Quarterly Reports on Form 10-Q. Forward looking statements are based on estimates as of the date of this supplemental data. The Company disclaims any obligation to publicly release the results of any revisions to these forward looking statements reflecting new estimates, events or circumstances after the date of this supplemental data. For further information, please refer to the Company's filings with the Securities and Exchange Commission.

## Supplemental Information

The enclosed information should be read in conjunction with the Company's filings with the Securities and Exchange Commission, including but not limited to, the Company's Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

## Financial Data

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Investor Information
(unaudited, dollars in thousands)

| As Of |  |  |  |
| :---: | :---: | :---: | :---: |
| 12/31/13 |  | 12/31/12 |  |
| \$ | 458,252 | \$ | 283,445 |
|  | 914,182 |  | 588,248 |
|  | $(57,500)$ |  | $(32,365)$ |
|  | 1,314,934 |  | 839,329 |
|  | - |  | 10,000 |
|  | - |  | 15,295 |
| 1,314,934 |  |  | 864,624 |
| 7,920 |  |  | 4,692 |
| 1,299 |  |  | 1,701 |
| 20,389 |  |  | 12,455 |
| 775 |  |  | 2,000 |
| 55,887 |  |  | 41,231 |
| 1,371 |  |  | 1,246 |
| 33,122 |  |  | 21,623 |
| 3,393 |  |  | 1,340 |
| \$ | 1,439,090 | \$ | 950,912 |
| \$ | 200,000 | \$ | 200,000 |
| \$ | 56,950 |  | 119,000 |
| 245,845 |  |  | - |
| 118,903 |  |  | 72,690 |
| 85,284 |  |  | 57,372 |
| 13,349 |  |  | 6,469 |
| 3,423 |  |  | 2,337 |
| 9,926 |  |  | 26,503 |
| 733,680 |  |  | 484,369 |
| 7 |  |  | 5 |
| 732,702 |  |  | 523,540 |
| $(47,617)$ |  |  | $(38,851)$ |
| $(8,969)$ |  |  | $(18,155)$ |
| 676,123 |  |  | 466,540 |
| 29.287 |  |  | 2 |
| 705,410 |  |  | 466,542 |
| \$ | 1,439,090 | \$ | 950,912 |

The Company's Form 10-Q for the quarters ended September 30, 2013, June 30, 2013 and March 31, 2013, and Form 10-K for the years ended December 31, 2013 and 2012 should be read in conjunction with the above information.
(unaudited, in thousands, except per share amounts)

## REVENUES:

Base rents
Recoveries from tenants
Mortgage interest income
Other income
total REVENUES
OPERATING EXPENSES:
Property operating
Property taxes
Depreciation and amortization
General \& administrative expenses
Acquisition transaction costs
Other expenses
total operating expenses
NET OPERATING INCOME
NON-OPERATING INCOME (EXPENSES):
Interest expense and other finance expenses
Gain on consolidation of joint ventures
Gain on bargain purchase

| Three Months Ended |  |  | Twelve Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 | 12/31/12 |  | 12/31/13 |  | 12/31/12 |  |
| \$ 25,997 | \$ | 16,484 | \$ | 86,195 | \$ | 59,219 |
| 6,948 |  | 4,056 |  | 22,497 |  | 13,484 |
| - |  | 204 |  | 624 |  | 1,106 |
| 691 |  | 696 |  | 1,916 |  | 1,287 |
| 33,636 |  | 21,440 |  | 111,232 |  | 75,096 |

Equity in income of unconsolidated joint ventures
Interest income
TOTAL NON-OPERATING INCOME (EXPENSES)
INCOME FROM CONTINUING OPERATIONS
Loss from sale of real estate
NET INCOME

| 6,546 | 3,456 | 19,750 | 12,780 |
| :---: | :---: | :---: | :---: |
| 3,353 | 2,166 | 11,247 | 7,281 |
| 12,585 | 8,337 | 40,398 | 29,075 |
| 2,080 | 4,267 | 10,059 | 12,733 |
| 119 | 400 | 1,688 | 1,348 |
| 117 | 76 | 315 | 324 |
| 24,800 | 18,701 | 83,457 | 63,542 |
| 8,836 | 2,740 | 27,775 | 11,554 |

NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.
NET INCOME ATTRIBUTABLE TO NON CONTROLLING INTERESTS

|  | $(4,881)$ |  | $(3,235)$ |  | $(15,855)$ |  | $(11,380)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | 20,382 |  | 2,145 |
|  | - |  | - |  | - |  | 3,864 |
|  | - |  | 217 |  | 2,390 |  | 1,698 |
|  | - |  | - |  | - |  | 12 |
|  | $(4,881)$ |  | $(3,018)$ |  | 6,917 |  | $(3,661)$ |
|  | 3,955 |  | (278) |  | 34,692 |  | 7,893 |
|  | - |  | - |  | (714) |  | - |
| \$ | 3,955 | \$ | (278) | \$ | 33,978 | \$ | 7,893 |
| \$ | 3,790 | \$ | (278) | \$ | 33,813 | \$ | 7,893 |
| \$ | (165) | \$ | - | \$ | (165) | \$ | - |
| \$ | 0.05 | \$ | (0.01) | \$ | 0.50 | \$ | 0.15 |
| \$ | 0.05 | \$ | (0.01) | \$ | 0.48 | \$ | 0.15 |
|  | 72,194 |  | 52,753 |  | 67,419 |  | 51,059 |
|  | 76,780 |  | 55,706 |  | 71,004 |  | 52,371 |

The Company's Form 10-Q for the quarters ended September 30, 2013, June 30, 2013 and March 31, 2013, and Form 10-K for the years ended December 31, 2013 and 2012 should be read in conjunction with the above information.
(unaudited, in thousands, except per share amounts)

|  | Three Months Ended |  |  |  | Twelve Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/13 |  | 12/31/12 |  | 12/31/13 |  | 12/31/12 |  |
| Funds from Operations (FFO) ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |
| Net income attributable to ROIC for the period | \$ | 3,790 | \$ | (278) | \$ | 33,813 | \$ | 7,893 |
| Plus: |  |  |  |  |  |  |  |  |
| Depreciation and amortization expense |  | 12,585 |  | 8,337 |  | 40,398 |  | 29,075 |
| Depreciation and amortization attributable to unconsolidated joint ventures |  | - |  | 449 |  | 1,060 |  | 2,175 |
| Loss from sale of real estate |  | - |  | - |  | 714 |  | - |
| FUNDS FROM OPERATIONS | \$ | 16,375 | \$ | 8,508 | \$ | 75,985 | \$ | 39,142 |
| FUNDS FROM OPERATIONS PER SHARE - BASIC | \$ | 0.23 | \$ | 0.16 | \$ | 1.13 | \$ | 0.77 |
| FUNDS FROM OPERATIONS PER SHARE - DILUTED | \$ | 0.21 | \$ | 0.15 | \$ | 1.07 | \$ | 0.75 |
| Weighted average common shares outstanding - basic |  | 72,194 |  | 52,753 |  | 67,419 |  | 51,059 |
| Weighted average common shares outstanding - diluted |  | 76,780 |  | 55,706 |  | 71,004 |  | 52,371 |
| Common dividends per share | \$ | 0.15 | \$ | 0.14 | \$ | 0.60 | \$ | 0.53 |
| FFO Payout Ratio |  | 71.4\% |  | 93.3\% |  | 56.1\% |  | 70.7\% |

 frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP.

 excludes the assumption that the value of its real estate assets diminishes predictably over time and industry analysts have accepted it as a performance measure. However, FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which generally reflects all cash effects of transactions and other events in the determination of net income); and
- should not be considered an alternative to net income as an indication of our performance.

FFO as defined by us may not be comparable to similarly titled items reported by other real estate investment trusts due to possible differences in the application of the NAREIT definition used by such REITs.

Same-Center Net Operating Income Analysis
(unaudited, in thousands, except per share amounts)

Number of shopping centers included in same-center analysis ${ }^{(1)}$
Same-center occupancy
REVENUES:
Base rents
Recoveries from tenants
Other property income
TOTAL REVENUES
OPERATING EXPENSES:
Property operating expenses
Bad debt expense
Property taxes
TOTAL OPERATING EXPENSES
SAME CENTER NET OPERATING INCOME, CASH ${ }^{(2)}$

| Three Months Ended |  |  | Twelve Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 | 12/31/12 | \% Change | 12/31/13 | 12/31/12 | \% Change |

(unaudited, in thousands, except per share amounts)

Debt coverage ratios, three months ending:
Interest coverage ratio (EBITDA/interest expense)
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))
Net Debt (Total debt less cash \& equivalents)/Annualized EBITDA
Debt/equity ratios, at period end:
Total debt/total market capitalization
Total debt/total equity market capitalization
Total debt/total book assets
Total debt/undepreciated book value ${ }^{(1)}$
Secured debt/undepreciated book value ${ }^{(1)}$

Market capitalization calculations, at period end:
Common shares outstanding

Warrants outstanding
Common stock price per share
Warrants price per share

Common market equity
Warrants market equity
Total equity market capitalization
Total debt end of period
TOTAL MARKET CAPITALIZATION

Unsecured Senior Notes Financial Covenants ${ }^{(2)}$
Total debt to total assets not to exceed $60 \%$
43.2\%

Total secured debt to total assets not to exceed $40 \%$
8.3\%

Total unencumbered assets to total unsecured debt not to be less than $150 \%$
231.4\%

Consolidated income available for debt service to interest expense not to be less than 1.5:1

[^0](2) The Company completed its inaugural bond issue on December 9, 2013.
(unaudited, dollars in thousands)

Fixed Rate Debt:
Euclid Plaza
Country Club Gate
Renaissance Towne Centre
Crossroads
Gateway Village III
Bernardo Heights
Santa Teresa Village
Senior Unsecured Notes
Interest rate swaps
Total Fixed Rate Debt
Variable Rate Debt:
Credit Facility
Term Loan Facility
Interest rate swaps
Total Variable Rate Debt:

## TOTAL DEBT

Net unamortized premiums on mortgages Net unamortized discount on notes
TOTAL DEBT - NET

| Outstanding <br> Balance |
| :---: |

\$ 8,159

| 12,236 | $5.0 \%$ |
| ---: | ---: |
| 16,490 | $5.1 \%$ |
| 49,415 | $6.5 \%$ |
| 7,369 | $6.1 \%$ |
| 8,748 | $5.7 \%$ |
| 11,032 | $6.2 \%$ |
| 250,000 | $5.0 \%$ |
| 75,000 | $3.9 \%$ |
| 438,449 | $5.1 \%$ |


| 56,950 | 1.3\% | 1.3\% | 08/29/17 | 9.2\% |
| :---: | :---: | :---: | :---: | :---: |
| 200,000 | 1.5\% | 1.5\% | 08/29/17 | 32.2\% |
| $(75,000)$ |  |  |  |  |
| 181,950 | 1.4\% | 2.1\% |  | 29.3\% |
| 620,399 | 4.0\% | 3.8\% |  | 100.0\% |
| $\begin{gathered} 5,454 \\ (4,155) \end{gathered}$ |  |  |  |  |

GAAP
Interest Rate Interest Rate
.2\% 4.2\% 1\% $6.5 \%$
$6.1 \%$
$5.7 \%$ $.2 \%$ $\begin{array}{r}3.3 \% \\ 3.3 \% \\ 5.2 \% \\ 3.9 \% \\ \hline 4.6 \%\end{array}$
Maturity

Percent of Date Total Indebtedness

| $11 / 01 / 14$ | $1.3 \%$ |
| ---: | ---: |
| $01 / 01 / 15$ | $2.0 \%$ |
| $06 / 01 / 15$ | $2.7 \%$ |
| $09 / 01 / 15$ | $8.0 \%$ |
| $07 / 01 / 16$ | $1.2 \%$ |
| $07 / 11 / 17$ | $1.4 \%$ |
| $02 / 01 / 18$ | $1.8 \%$ |
| $12 / 15 / 23$ | $40.3 \%$ |
| Various | $12.1 \%$ |

/29/17 08/29/17 $\quad 32.2 \%$ 29.3\%


[^1]
(dollars in thousands)


[^2](dollars in thousands)

Shopping Centers
Northern California
Norwood Shopping Center
Pleasant Hill Marketplace
Pinole Vista Shopping Center
Mills Shopping Center
Morada Ranch
Country Club Gate Center
Round Hill Square Shopping Center
Marlin Cove
Green Valley Station
The Village at Novato
Santa Teresa Village
Granada Shopping Center
Country Club Village
Northern California Totals
Southern California
Paramount Plaza
Santa Ana Downtown Plaza
Claremont Promenade
Sycamore Creek
Gateway Village
Marketplace Del Rio
Desert Springs Marketplace
Renaissance Towne Centre
Euclid Plaza
Seabridge Marketplace
Glendora Shopping Center
Bay Plaza
Cypress Center West
Redondo Beach Plaza
Harbor Place Center
Diamond Bar Town Center
Bernardo Heights Plaza
Diamond Hills Plaza
Hawthorne Crossings
Five Points Plaza
Peninsula Marketplace
Plaza de la Cañada
Southern California Totals

| * | Sacramento | CA | $04 / 06 / 10$ |
| :--- | :--- | :--- | :--- |
| * | Pleasant Hill | CA | $04 / 08 / 10$ |
| * | Pinole | CA | $01 / 06 / 11$ |
| * | Rancho Cordova | CA | $02 / 17 / 11$ |
| * | Stockton | CA | $05 / 16 / 11$ |
| * | Pacific Grove | CA | $07 / 08 / 11$ |
| * | Zephyr Cove | NV | $09 / 21 / 11$ |
| * | Foster City | CA | $05 / 04 / 12$ |
| * | Cameron Park | CA | $06 / 15 / 12$ |
| * | Novato | CA | $07 / 24 / 12$ |
|  | San Jose | CA | $11 / 08 / 12$ |
|  | Livermore | CA | $06 / 27 / 13$ |
|  | San Ramon | CA | $11 / 26 / 13$ |


| 88,851 | $98.9 \%$ | $\$$ |
| ---: | ---: | ---: |
| 69,715 | $100.0 \%$ | 1,204 |
| 165,025 | $98.9 \%$ | 1,343 |
| 23,081 | $74.2 \%$ | 1,770 |
| 101,842 | $100.0 \%$ | 1,742 |
| 109,331 | $93.6 \%$ | 1,194 |
| 115,984 | $83.1 \%$ | 1,842 |
| 73,186 | $97.2 \%$ | 1,713 |
| 52,245 | $77.4 \%$ | 757 |
| 20,043 | $90.6 \%$ | 506 |
| 125,162 | $97.6 \%$ | 2,244 |
| 69,325 | $100.0 \%$ | 891 |
| 111,172 | $91.1 \%$ | 1,708 |
| $\mathbf{1 , 3 4 0 , 9 6 2}$ | $\mathbf{9 1 . 1 \%}$ | $\mathbf{1 9 , 6 1 4}$ |
|  |  |  |
| 95,062 | $98.0 \%$ | 1,688 |
| 100,305 | $100.0 \%$ | 1,887 |
| 9,529 | $96.0 \%$ | 2,040 |
| 7,198 | $100.0 \%$ | 1,621 |
| 96,959 | $93.2 \%$ | 2,703 |
| 177,136 | $98.3 \%$ | 3,177 |
| 105,157 | $97.1 \%$ | 2,244 |
| 53,074 | $100.0 \%$ | 2,132 |
| 77,044 | $100.0 \%$ | 1,364 |
| 93,784 | $95.2 \%$ | 1,453 |
| 106,535 | $95.1 \%$ | 1,121 |
| 73,324 | $95.1 \%$ | 1,653 |
| 106,451 | $97.5 \%$ | 1,797 |
| 110,509 | $100.0 \%$ | 1,998 |
| 119,821 | $100.0 \%$ | 1,471 |
| 100,342 | $100.0 \%$ | 2,086 |
| 37,729 | $100.0 \%$ | 853 |
| 139,505 | $100.0 \%$ | 3,204 |
| 141,288 | $95.6 \%$ | 2,950 |
| 160,906 | $100.0 \%$ | 3,367 |
| 95,416 | $100.0 \%$ | 2,123 |
| 100,408 | $100.0 \%$ | 2,391 |
| $\mathbf{2 , 2 5 6 , 4 8 2}$ | $\mathbf{9 8 . 2 \%}$ | $\mathbf{4 5 , 3 2 2}$ |
|  |  |  |

Major Tenants

Viva Supermarket, Rite Aid Pharmacy, Citi Trends
Buy Buy Baby, Office Depot, Basset Furniture Kmart, SaveMart (Lucky) Supermarket ${ }^{(2)}$
Warehouse Markets, Dollar Tree
Raleys Supermarket
SaveMart (Lucky) Supermarket, Rite Aid Pharmacy
Safeway Supermarket, US Postal Service
99 Ranch Market
CVS Pharmacy
Trader Joe's
Raleys (Nob Hill) Supermarket
SaveMart (Lucky) Supermarket Walmart Neighborhood Market, CVS Pharmacy

Fresh \& Easy, Rite Aid Pharmacy, TJ Maxx
Kroger (Food 4 Less) Supermarket, Marshalls
Super King Supermarket
Safeway (Vons) Supermarket, CVS Pharmacy ${ }^{(2)}$
Sprouts Farmers Market
Stater Brothers Supermarket, Walgreens, Ace Hardware
Kroger (Ralph's) Supermarket, Rite Aid Pharmacy CVS Pharmacy
Vallarta Supermarket, Walgreens
Safeway (Vons) Supermarket
Albertson's Supermarket
Seafood City Supermarket
Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Safeway (Vons) Supermarket, Petco
AA Supermarket, Ross Dress For Less
National grocery tenant
Sprouts Farmers Market
H-Mart Supermarket, Rite Aid Pharmacy
Mitsuwa Supermarket, Ross Dress For Less, Staples
Trader Joe's, Old Navy, Pier 1
Kroger (Ralph's) Supermarket
Gelson's Supermarket, TJMaxx, Rite Aid Pharmacy
(dollars in thousands)

| Shopping Centers |  | City | State | Date Acquired | Owned GLA | $\%$ <br> Leased |  | $\mathbf{B R}^{(1)}$ | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portland Metropolitan |  |  |  |  |  |  |  |  |  |
| Vancouver Market Center | * | Vancouver | WA | 06/17/10 | 118,385 | 92.7\% |  | 942 | Albertson's Supermarket |
| Happy Valley Town Center | * | Happy Valley | OR | 07/14/10 | 138,696 | 95.1\% |  | 2,998 | New Seasons Supermarket |
| Oregon City Point | * | Oregon City | OR | 07/14/10 | 35,305 | 92.6\% |  | 870 | Starbucks, West Coast Bank, FedEx Kinko's |
| Wilsonville Old Town Square | * | Wilsonville | OR | 07/15/10 | 49,937 | 100.0\% |  | 1,675 | Kroger (Fred Meyer) ${ }^{(2)}$ |
| Cascade Summit Town Square | * | West Linn | OR | 08/20/10 | 95,508 | 100.0\% |  | 1,473 | Safeway Supermarket |
| Heritage Market Center | * | Vancouver | WA | 09/23/10 | 107,468 | 98.1\% |  | 1,584 | Safeway Supermarket, Dollar Tree |
| Division Crossing | * | Portland | OR | 12/22/10 | 104,089 | 94.8\% |  | 1,050 | Ross Dress For Less, Rite Aid Pharmacy |
| Halsey Crossing |  | Gresham | OR | 12/22/10 | 99,428 | 95.9\% |  | 750 | Safeway Supermarket, Dollar Tree |
| Hillsboro Market Center | * | Hillsboro | OR | 11/23/11 | 156,021 | 97.5\% |  | 2,266 | Albertson's Supermarket, Dollar Tree, Marshalls |
| Robinwood Shopping Center |  | West Linn | OR | 08/23/13 | 70,831 | 96.6\% |  | 881 | Walmart Neighborhood Market |
| Portland Metropolitan Totals |  |  |  |  | $\mathbf{9 7 5 , 6 6 8}$ | 96.3\% |  | 14,489 |  |
| Seattle Metropolitan |  |  |  |  |  |  |  |  |  |
| Meridian Valley Plaza | * | Kent | WA | 02/01/10 | 51,597 | 100.0\% |  | 630 | Kroger (QFC) Supermarket |
| The Market at Lake Stevens | * | Lake Stevens | WA | 03/11/10 | 74,130 | 100.0\% |  | 1,324 | Haggen Food \& Pharmacy |
| Canyon Park Shopping Center | * | Bothell | WA | 07/29/11 | 123,627 | 100.0\% |  | 1,565 | Albertson's Supermarket, Rite Aid Pharmacy |
| Hawks Prairie Shopping Center |  | Lacey | WA | 09/09/11 | 154,781 | 100.0\% |  | 1,820 | Safeway Supermarket, Dollar Tree, Big Lots |
| The Kress Building |  | Seattle | WA | 09/30/11 | 73,563 | 100.0\% |  | 1,793 | IGA Supermarket, TJMaxx |
| Gateway Shopping Center |  | Marysville | WA | 02/16/12 | 106,104 | 97.9\% |  | 2,507 | WinCo Foods ${ }^{(2)}$, Rite Aid Pharmacy, Ross Dress For Less |
| Aurora Square | * | Shoreline | WA | 05/02/12 | 38,030 | 100.0\% |  | 313 | Central Supermarket |
| Canyon Crossing |  | Puyallup | WA | 04/15/13 | 120,504 | 87.3\% |  | 2,159 | Safeway Supermarket |
| Crossroads Shopping Center |  | Bellevue | WA | 2010/2013 ${ }^{(3)}$ | 463,538 | 99.6\% |  | 8,776 | Kroger (QFC) Supermarket, Bed Bath \& Beyond, Sports Authority |
| Seattle Metropolitan Totals |  |  |  |  | 1,205,874 | 98.4\% |  | 20,887 |  |
| TOTAL SHOPPING CENTERS |  |  |  |  | 5,778,986 | 96.3\% | \$ | 100,312 |  |

(1) Annual base rent ("ABR") is equal to the annualized cash rent for all leases in-place at period end (including initial cash rent for new leases).
(2) These retailers own their own space and are not tenants of the Company.
(3) The Company acquired a $49 \%$ interest in Crossroads on December 23,2010 and acquired the remaining $51 \%$ on September $27,2013$.
*Denotes properties in same center pool for 4Q 2013.

| Tenant | Number of Leases | GLA | Percent of Total Leased GLA | ABR |  | Percent of <br> Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Safeway Supermarket | 9 | 475,182 | 8.5\% | \$ | 5,012 | 5.0\% |
| 2 Kroger Supermarket | 6 | 243,634 | 4.4\% |  | 3,283 | 3.3\% |
| 3 Rite Aid Pharmacy | 10 | 179,272 | 3.2\% |  | 2,562 | 2.6\% |
| 4 Marshalls / TJMaxx | 5 | 141,271 | 2.5\% |  | 2,224 | 2.2\% |
| 5 JP Morgan Chase | 12 | 51,412 | 0.9\% |  | 1,606 | 1.6\% |
| 6 Ross Dress For Less | 4 | 105,115 | 1.9\% |  | 1,391 | 1.4\% |
| 7 Raley's Supermarket | 2 | 92,318 | 1.7\% |  | 1,361 | 1.4\% |
| 8 Walmart Neighborhood Market | 3 | 130,870 | 2.4\% |  | 1,355 | 1.3\% |
| 9 Albertson's Supermarket | 4 | 201,445 | 3.6\% |  | 1,354 | 1.3\% |
| 10 CVS Pharmacy | 4 | 72,251 | 1.3\% |  | 1,145 | 1.1\% |
| Top 10 Tenants Total | 59 | 1,692,770 | 30.4\% |  | 21,292 | 21.2\% |
| Other Tenants | 1,087 | 3,871,041 | 69.6\% |  | 79,020 | 78.8\% |
| Total Portfolio | 1,146 | 5,563,811 | 100.0\% | \$ | $\underline{ }$ | 100.0\% |


| Anchor Tenants ${ }^{(1)}$ | Number of Leases Expiring ${ }^{(2)}$ | Leased GLA | $\begin{gathered} \text { Percent of } \\ \text { Total Leased GLA } \\ \hline \end{gathered}$ |  | ABR <br> Per Sq. Ft. | Percent of <br> Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 1 | 19,251 | 0.3\% | \$ | 12.90 | 0.2\% |
| 2015 | 5 | 182,445 | 3.3\% |  | 9.14 | 1.7\% |
| 2016 | 8 | 280,261 | 5.0\% |  | 8.82 | 2.5\% |
| 2017 | 7 | 209,115 | 3.8\% |  | 8.92 | 1.9\% |
| 2018 | 11 | 276,252 | 5.0\% |  | 15.52 | 4.3\% |
| 2019 | 9 | 263,059 | 4.7\% |  | 14.45 | 3.8\% |
| 2020 | 9 | 303,196 | 5.5\% |  | 10.78 | 3.3\% |
| 2021 | 3 | 120,129 | 2.2\% |  | 8.07 | 1.0\% |
| 2022 | 7 | 197,051 | 3.5\% |  | 15.24 | 3.0\% |
| 2023+ | 25 | 1,099,014 | 19.8\% |  | 14.00 | 15.3\% |
|  | 85 | 2,949,773 | 53.1\% | \$ | 12.53 | 36.9\% |
| Non-Anchor Tenants |  |  |  |  |  |  |
|  | Number of Leases Expiring ${ }^{(2)}$ | Leased GLA | Percent of Total Leased GLA |  | $\begin{aligned} & \text { BRR } \\ & \text { Sq. Ft. } \end{aligned}$ | Percent of <br> Total ABR |
| 2014 | 177 | 355,739 | 6.4\% | \$ | 23.93 | 8.5\% |
| 2015 | 169 | 394,353 | 7.1\% |  | 23.02 | 9.1\% |
| 2016 | 199 | 400,569 | 7.2\% |  | 24.77 | 9.9\% |
| 2017 | 186 | 434,959 | 7.8\% |  | 24.96 | 10.8\% |
| 2018 | 147 | 342,531 | 6.2\% |  | 24.78 | 8.5\% |
| 2019 | 48 | 132,399 | 2.4\% |  | 23.06 | 3.0\% |
| 2020 | 19 | 60,119 | 1.1\% |  | 25.56 | 1.5\% |
| 2021 | 27 | 108,930 | 2.0\% |  | 21.87 | 2.4\% |
| 2022 | 35 | 129,836 | 2.3\% |  | 26.30 | 3.4\% |
| 2023+ | 54 | 249,132 | 4.5\% |  | 24.46 | 6.1\% |
|  | 1.061 | 2,608,567 | 46.9\% | \$ | 24.28 | 63.1\% |
| All Tenants |  |  |  |  |  |  |
|  | Number of Leases Expiring ${ }^{(2)}$ | Leased GLA | Percent of Total Leased GLA |  | BR <br> Sq. Ft. | Percent of <br> Total ABR |
| 2014 | 178 | 374,990 | 6.7\% | \$ | 23.37 | 8.7\% |
| 2015 | 174 | 576,798 | 10.4\% |  | 18.63 | 10.7\% |
| 2016 | 207 | 680,830 | 12.2\% |  | 18.21 | 12.4\% |
| 2017 | 193 | 644,074 | 11.6\% |  | 19.75 | 12.7\% |
| 2018 | 158 | 618,783 | 11.1\% |  | 20.65 | 12.7\% |
| 2019 | 57 | 395,458 | 7.1\% |  | 17.33 | 6.8\% |
| 2020 | 28 | 363,315 | 6.5\% |  | 13.23 | 4.8\% |
| 2021 | 30 | 229,059 | 4.1\% |  | 14.63 | 3.3\% |
| 2022 | 42 | 326,887 | 5.9\% |  | 19.63 | 6.4\% |
| 2023+ | 79 | 1,348,146 | 24.3\% |  | 15.93 | 21.4\% |
|  | 1,146 | 5,558,340 | 100.0\% | \$ | 18.05 | 100.0\% |

(1) Anchor tenants are leases equal to or greater than 15,000 square feet.
(2) Does not assume exercise of renewal options.

New Leases

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

| Non-Anchors |  | Anchors |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 |  | 1 |  | 32 |
|  | 108,964 |  | 25,500 |  | 134,464 |
| \$ | 18.68 | \$ | 5.00 | \$ | 16.08 |
| \$ | 8.47 | \$ | 2.84 | \$ | 7.40 |
| \$ | 1.30 | \$ | - | \$ | 1.06 |


| For the Twelve Months Ended December 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Anchors |  |  |  |  |  |  |  | Anchors |  |  | Total |  |
|  | 108 |  | 3 |  | 111 |  |  |  |  |  |  |  |
| $\$$ | 260,489 |  | 130,743 |  | 391,232 |  |  |  |  |  |  |  |
| $\$$ | 19.88 | $\$$ | 8.17 | $\$$ | 15.97 |  |  |  |  |  |  |  |
| $\$$ | 12.45 | $\$$ | 3.63 | $\$$ | 9.50 |  |  |  |  |  |  |  |
| $\$$ | 2.06 | $\$$ | 0.57 | $\$$ | 1.56 |  |  |  |  |  |  |  |

## Renewals

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

| For the Three Months Ended December 31, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-Anchors |  | Anchors |  | Total |  |
|  | 20 |  | - |  | 20 |  |
| $\$$ | 72,622 |  | - |  | 72,622 |  |
| $\$$ | 21.80 | $\$$ | - |  | 21.80 |  |
| $\$$ | - | $\$$ | - | $\$$ | - |  |
| $\$$ | - | $\$$ | - | $\$$ | - |  |


| For the Twelve Months Ended December 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Anchors |  |  |  |  |  |  |  | Anchors |  |  | Total |  |
|  | 79 |  | - |  | 79 |  |  |  |  |  |  |  |
| $\$$ | 233,176 |  | - |  | 233,176 |  |  |  |  |  |  |  |
| $\$$ | 25.17 | $\$$ | - | $\$$ | 25.17 |  |  |  |  |  |  |  |
| $\$$ | 0.15 | $\$$ | - | $\$$ | 0.15 |  |  |  |  |  |  |  |
|  | - | $\$$ | - | $\$$ | - |  |  |  |  |  |  |  |

## Total

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)

For the Three Months Ended December 31, 2013

| Non-Anchors |  |  | Anchors |  |  | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 51 |  | 1 |  | 52 |  |  |
|  | 181,586 |  | 25,500 |  | 207,086 |  |  |
| $\$$ | 19.93 |  | $\$$ | 5.00 |  | $\$$ |  |
| $\$$ | 5.08 |  | $\$$ | 2.84 |  | $\$$ |  |
| $\$$ | 0.78 |  | $\$$ | - |  | $\$$ |  |

For the Twelve Months Ended December 31, 2013

| Non-Anchors |  | Anchors |  |  | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 187 |  | 3 |  | 190 |  |
|  | 493,665 |  | 130,743 |  | 624,408 |  |
| $\$$ | 22.38 |  | $\$$ | 8.17 |  |  |
| $\$$ | 6.64 | $\$$ | 3.63 |  | $\$$ |  |
| $\$$ | 1.09 | $\$$ | 0.57 |  | $\$$ |  |

Retail Opportunity Investments Corp.
www.roireit.net
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## Research Coverage

Bank of America Merrill Lynch
Bank of Montreal
Green Street
J.P. Morgan

Janney Montgomery Scott
KeyBanc Capital Markets
MLV \& Co LLC
Raymond James

| Craig Schmidt | 646.855 .3640 |
| :--- | :--- |
| Paul Adornato | 212.885 .4170 |
| Jason White | 949.640 .8780 |
| Mark Streeter | 212.834 .5086 |
| Michael Gorman | 212.665 .6224 |
| Todd Thomas | 917.368 .2286 |
| Paul Morgan | 415.325 .4187 |
| RJ Milligan | 727.567 .2660 |

## Ratings Agency Coverage

Moody's Investors Service
Standard \& Poor's Rating Services

Merrie Frankel
212.553.3652

Jaime Gitler 212.438.5049


[^0]:    (1) Excludes accumulated depreciation on operating assets.

[^1]:    Net unamortized premiums on mortgages
    5,454
    Net unamortized discount on notes

    |  | $(4,155)$ |
    | ---: | ---: |
    | $\$ \quad 621,698$ |  |

[^2]:    (1) The Company acquired a $49 \%$ interest in Crossroads on December 23, 2010 and acquired the remaining $51 \%$ on September 27, 2013

