# UNITED STATES 

SECURITIES AND EXCHANGE COMMISSION

RETAIL OPPORTUNITY INVESTMENTS CORP.
(Exact Name of Registrant as Specified in Its Charter)
Maryland
(State or other jurisdiction of incorporation)
Delaware
(State or other jurisdiction of incorporation)

11250 El Camino Real, Suite 200 San Diego, California (Address of Principal Executive Offices)

26-0500600
(I.R.S. Employer Identification No.)

RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP (Exact Name of Registrant as Specified in Its Charter)

| 333-189057-01 |
| :---: | :---: |
| (Commission |
| File Number) |

IR S. Employe dentification No.

92130
(Zip Code)

| (858) 677-0900 |
| :---: |
| (Registrant's telephone number, including area code) |

$\mathrm{N} / \mathrm{A}$

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d- 2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e- 4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (Section 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (Section $240.12 \mathrm{~b}-2$ of this chapter) $\square$ Emerging growth company
 Securities registered pursuant to Section 12(b) of the Act:

Name of Registrant
Retail Opportunity Investments Corp.
Retail Opportunity Investments Partnership, LP

Common Stock, par value $\$ 0.0001$ per share
None

## Trading Symbol

ROIC
None

Name of each exchange on which registered

## NASDAQ

## Explanatory Note

Retail Opportunity Investments Corp. (the "Company") is filing this amended Current Report on Form 8-K/A to furnish a revised version of the supplemental information contained in Exhibit 99.2 attached to the Company's
 Exhibit 99.2 hereto and is incorporated by reference herein. Other than the revised slide on page 19, no changes have been made to the supplemental information attached as Exhibit 99.2 to the Initial 8 -K or to the Initial 8 -K.

## Item 2.02. Results of Operations and Financial Condition.

On July 29, 2020, the Company issued an earnings release announcing its financial results for the quarter ended June 30, 2020. A copy of the earnings release is attached as Exhibit 99.1 hereto and incorporated herein by
 copy of the supplemental information is attached as Exhibit 99.2 hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 , as amended, or otherwise subject to
 incorporated by reference therein.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.
99.1
99.2

101
104

## Description

Earnings Release, dated July $\underline{29,} 2020$
Supplemental Information for the quarter ended June 30, 2020
Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document
The cover page from this Current Report on Form 8-K, formatted in Inline XBRL (and contained in Exhibit 101)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RETAIL OPPORTUNITY INVESTMENTS CORP.
By: /s/ Michael B. Haines
Name: Michael B. Haines
Title: Chief Financial Officer

RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP
By: RETAIL OPPORTUNITY INVESTMENTS GP, LLC, its general partner
By: /s/ Michael B. Haines
Name: Michael B. Haines
Title: Chief Financial Officer

# Retail Opportunity Investments Corp. Reports 2020 Second Quarter Results \& Provides COVID-19 Update 

 information regarding financial and operational activities in light of the ongoing COVID-19 pandemic.

## SECOND QUARTER 2020

- \$4.6 million of net income attributable to common stockholders (\$0.04 per diluted share)
- $\$ 29.2$ million of Funds From Operations (FFO) ${ }^{(1)}$ (\$0.23 per diluted share)
- 81.9\% of total 2Q 2020 billed base rent has been paid to date
- 97.0\% portfolio lease rate at June 30, 2020
- 8.4\% increase in same-space comparative cash rents on new leases (7.2\% on renewals)
- 9.3\% decrease in same-center cash net operating income (2Q‘20 vs. 2Q‘19)
- 3.1\% decrease in same-center cash net operating income (first 6 months of '20 vs. '19)

> COVID-19 UPDATE (as of July 27, 2020)

- All 88 shopping centers are open and operating
- $98 \%$ of total portfolio (86 out of 88 shopping centers) are grocery and/or drug-store anchored
- 87.5\% of total tenants are open, based on annualized base rent (ABR)
- 84.9\% of July 2020 billed monthly base rent has been paid to date
- $\$ 161.3$ million in cash \& cash equivalents (\$27.8 million increase since April)
- Quarterly dividend remains temporarily suspended
${ }^{(1)}$ A reconciliation of GAAP net income to FFO is provided at the end of this press release.


 time, as well as strategically positioning our business for a strong return going forward."


## SECOND QUARTER 2020 SUMMARY


 million, or $\$ 0.14$ per diluted share, as compared to GAAP net income attributable to common stockholders of $\$ 20.8$ million, or $\$ 0.18$ per diluted share, for the six months ended June 30 , 2019.

 accordance with the definition set forth by the National Association of Real Estate Investment Trusts. A reconciliation of GAAP net income to FFO is provided at the end of this press release.

 operating income to same-center comparative NOI is provided at the end of this press release.
 ongoing COVID-19 pandemic, including $\$ 5.9$ million of bad debt in the second quarter of 2020.
 32 renewed leases, totaling 121,506 square feet, achieving a $7.2 \%$ increase in base rent. ROIC reports same-space comparative base rent on a cash basis.

 94.5\% of its portfolio was unencumbered at June 30, 2020, based on GLA.

## COVID-19 UPDATE SUMMARY

The following portfolio and tenant statistics are as of July 27, 2020, to the best of ROIC's knowledge. ROIC expects that the following statistics will change going forward

 billed base rent, and thus far has received $84.9 \%$ of July 2020 monthly billed base rent.

| Region | Percentage of Tenants Open |  | Percentage of Base Rent Paid to Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | by GLA | by ABR | Second Quarter 2020 | July 2020 |
| Southern California | 86.5\% | 86.4\% | 80.9\% | 83.5\% |
| Northern California | 85.8\% | 84.2\% | 83.9\% | 88.4\% |
| Pacific Northwest | 90.7\% | 90.5\% | 82.4\% | 85.3\% |
| Total Portfolio | 88.0\% | 87.5\% | 81.9\% | 84.9\% |


 2020 and 2021, \$23.1 million maturing in mid-2022, and no secured debt maturing in 2023
 directors will continue to evaluate dividend declarations each quarter. ROIC intends to maintain compliance with REIT taxable income distribution requirements.

## CONFERENCE CALL




 archived on http://www.roireit.net/ for approximately 90 days

## ABOUT RETAIL OPPORTUNITY INVESTMENTS CORP.



 Moody's Investor Services and Standard \& Poor's. Additional information is available at: www.roireit.net



 including its most recent Annual Report on Form 10-K, which is available at: www.roireit.net.

## RETAIL OPPORTUNITY INVESTMENTS CORP

Consolidated Balance Sheets
(In thousands, except share data)

|  | June 30, 2020 (unaudited) |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Real Estate Investments: |  |  |  |  |
| Land | \$ | 881,657 | \$ | 879,540 |
| Building and improvements |  | 2,262,445 |  | 2,252,301 |
|  |  | 3,144,102 |  | 3,131,841 |
| Less: accumulated depreciation |  | 425,009 |  | 390,916 |
|  |  | 2,719,093 |  | 2,740,925 |
| Mortgage note receivable |  | 5,000 |  | 13,000 |
| Real Estate Investments, net |  | 2,724,093 |  | 2,753,925 |
| Cash and cash equivalents |  | 151,372 |  | 3,800 |
| Restricted cash |  | 1,686 |  | 1,658 |
| Tenant and other receivables, net |  | 52,805 |  | 45,821 |
| Acquired lease intangible assets, net |  | 55,419 |  | 59,701 |
| Prepaid expenses |  | 1,642 |  | 3,169 |
| Deferred charges, net |  | 25,410 |  | 27,652 |
| Other assets |  | 17,706 |  | 18,031 |
| Total assets | \$ | 3,030,133 | \$ | 2,913,757 |
|  |  |  |  |  |
| LIABILITIES AND EQUITY |  |  |  |  |
| Liabilities: |  |  |  |  |
| Term loan | \$ | 298,495 | \$ | 298,330 |
| Credit facility |  | 230,633 |  | 80,743 |
| Senior Notes |  | 943,564 |  | 942,850 |
| Mortgage notes payable |  | 87,020 |  | 87,523 |
| Acquired lease intangible liabilities, net |  | 136,889 |  | 144,757 |
| Accounts payable and accrued expenses |  | 12,333 |  | 17,562 |
| Tenants' security deposits |  | 6,970 |  | 7,177 |
| Other liabilities |  | 47,408 |  | 42,987 |
| Total liabilities |  | 1,763,312 |  | 1,621,929 |
|  |  |  |  |  |
| Commitments and contingencies |  |  |  |  |
|  |  |  |  |  |
| Equity: |  |  |  |  |
| Preferred stock, \$0.0001 par value 50,000,000 shares authorized; none issued and outstanding |  | - |  | - |
| Common stock, $\$ 0.0001$ par value, $500,000,000$ shares authorized; $117,640,038$ and $116,496,016$ shares issued and outstanding at June 30, 2020 and December 31, 2019, respectively |  | 12 |  | 12 |
| Additional paid-in capital |  | 1,488,780 |  | 1,481,466 |
| Dividends in excess of earnings |  | $(304,678)$ |  | $(297,998)$ |
| Accumulated other comprehensive loss |  | $(11,648)$ |  | $(4,132)$ |
| Total Retail Opportunity Investments Corp. stockholders' equity |  | 1,172,466 |  | 1,179,348 |
| Non-controlling interests |  | 94,355 |  | 112,480 |
| Total equity |  | 1,266,821 |  | 1,291,828 |
| Total liabilities and equity | \$ | 3,030,133 | \$ | 2,913,757 |

## RETAIL OPPORTUNITY INVESTMENTS CORP.

## (Unaudited)

(In thousands, except per share data)

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  | 2020 |  | 2019 |  |
| Revenues |  |  |  |  |  |  |  |  |
| Rental revenue | \$ | 65,734 | \$ | 71,821 | \$ | 139,931 | \$ | 147,188 |
| Other income |  | 818 |  | 1,109 |  | 1,493 |  | 1,795 |
| Total revenues |  | 66,552 |  | 72,930 |  | 141,424 |  | 148,983 |
|  |  |  |  |  |  |  |  |  |
| Operating expenses |  |  |  |  |  |  |  |  |
| Property operating |  | 9,286 |  | 10,710 |  | 19,890 |  | 21,771 |
| Property taxes |  | 8,766 |  | 7,832 |  | 16,755 |  | 16,070 |
| Depreciation and amortization |  | 24,114 |  | 24,443 |  | 48,392 |  | 49,204 |
| General and administrative expenses |  | 3,929 |  | 4,950 |  | 7,873 |  | 9,226 |
| Other expense |  | 296 |  | 1,224 |  | 360 |  | 1,317 |
| Total operating expenses |  | 46,391 |  | 49,159 |  | 93,270 |  | 97,588 |
|  |  |  |  |  |  |  |  |  |
| Gain on sale of real estate |  | - |  | 180 |  | - |  | 2,818 |
|  |  |  |  |  |  |  |  |  |
| Operating income |  | 20,161 |  | 23,951 |  | 48,154 |  | 54,213 |
| Non-operating expenses |  |  |  |  |  |  |  |  |
| Interest expense and other finance expenses |  | $(15,125)$ |  | $(15,605)$ |  | $(29,982)$ |  | $(31,284)$ |
| Net income |  | 5,036 |  | 8,346 |  | 18,172 |  | 22,929 |
| Net income attributable to non-controlling interests |  | (389) |  | (761) |  | $(1,523)$ |  | $(2,094)$ |
| Net Income Attributable to Retail Opportunity Investments Corp. | \$ | 4,647 | \$ | 7,585 | \$ | 16,649 | \$ | 20,835 |
|  |  |  |  |  |  |  |  |  |
| Earnings per share - basic and diluted | \$ | 0.04 | \$ | 0.07 | \$ | 0.14 | \$ | 0.18 |
|  |  |  |  |  |  |  |  |  |
| Dividends per common share | \$ | - | \$ | 0.1970 | \$ | 0.2000 | \$ | 0.3940 |

## CALCULATION OF FUNDS FROM OPERATIONS

(Unaudited)
(In thousands)

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  | 2020 |  | 2019 |  |
| Net income attributable to ROIC | \$ | 4,647 | \$ | 7,585 | \$ | 16,649 | \$ | 20,835 |
| Plus: Depreciation and amortization |  | 24,114 |  | 24,443 |  | 48,392 |  | 49,204 |
| Less: Gain on sale of real estate |  | - |  | (180) |  | - |  | $(2,818)$ |
| Funds from operations - basic |  | 28,761 |  | 31,848 |  | 65,041 |  | 67,221 |
| Net income attributable to non-controlling interests |  | 389 |  | 761 |  | 1,523 |  | 2,094 |
| Funds from operations - diluted | \$ | 29,150 | \$ | 32,609 | \$ | 66,564 | \$ | 69,315 |

## SAME-CENTER CASH NET OPERATING INCOME ANALYSIS

(Unaudited)
(In thousands, except number of shopping centers and percentages)

|  | Three Months Ended June 30, |  |  |  |  |  |  | Six Months Ended June 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  | \$ Change |  | \% Change | 2020 |  | 2019 |  | \$ Change |  | \% Change |
| Number of shopping centers included $\square$$\qquad$$\qquad$$\square$ in same-center analysis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Same-center occupancy |  | 97.0 \% |  | 97.9 \% |  |  | (0.9)\% |  | 97.0 \% |  | 97.9 \% |  |  | (0.9)\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base rents | \$ | 51,497 | \$ | 50,737 | \$ | 760 | 1.5 \% | \$ | 103,275 | \$ | 100,955 | \$ | 2,320 | 2.3 \% |
| Percentage rent |  | 120 |  | 46 |  | 74 | 160.9 \% |  | 213 |  | 133 |  | 80 | 60.2 \% |
| Recoveries from tenants |  | 16,677 |  | 16,421 |  | 256 | 1.6 \% |  | 33,909 |  | 33,188 |  | 721 | 2.2 \% |
| Other property income |  | 354 |  | 846 |  | (492) | (58.2)\% |  | 682 |  | 1,439 |  | (757) | (52.6)\% |
| Bad debt |  | $(5,692)$ |  | (297) |  | $(5,395)$ | 1,816.5 \% |  | $(6,177)$ |  | (902) |  | $(5,275)$ | 584.8 \% |
| Total Revenues |  | 62,956 |  | 67,753 |  | $(4,797)$ | (7.1)\% |  | 131,902 |  | 134,813 |  | $(2,911)$ | (2.2)\% |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property operating expenses |  | 9,839 |  | 11,056 |  | $(1,217)$ | (11.0)\% |  | 20,964 |  | 21,883 |  | (919) | (4.2)\% |
| Property taxes |  | 8,648 |  | 7,666 |  | 982 | 12.8 \% |  | 16,679 |  | 15,683 |  | 996 | 6.4 \% |
| Total Operating Expenses |  | 18,487 |  | 18,722 |  | (235) | (1.3)\% |  | 37,643 |  | 37,566 |  | 77 | 0.2 \% |
| Same-Center Cash Net Operating Income | \$ | 44,469 | \$ | 49,031 | \$ | $(4,562)$ | (9.3)\% | \$ | 94,259 | \$ | 97,247 | \$ | $(2,988)$ | (3.1)\% |


|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  | 2020 |  | 2019 |  |
| GAAP operating income | \$ | 20,161 | \$ | 23,951 | \$ | 48,154 | \$ | 54,213 |
| Depreciation and amortization |  | 24,114 |  | 24,443 |  | 48,392 |  | 49,204 |
| General and administrative expenses |  | 3,929 |  | 4,950 |  | 7,873 |  | 9,226 |
| Other expense |  | 296 |  | 1,224 |  | 360 |  | 1,317 |
| Gain on sale of real estate |  | - |  | (180) |  | - |  | $(2,818)$ |
| Straight-line rent |  | (319) |  | (546) |  | (230) |  | $(1,726)$ |
| Amortization of above- and below-market rent |  | $(2,522)$ |  | $(3,460)$ |  | $(8,000)$ |  | $(9,938)$ |
| Property revenues and other expenses ${ }^{(1)}$ |  | (99) |  | 43 |  | (248) |  | 296 |
| Total Company cash NOI |  | 45,560 |  | 50,425 |  | 96,301 |  | 99,774 |
| Non same-center cash NOI |  | $(1,091)$ |  | $(1,394)$ |  | $(2,042)$ |  | $(2,527)$ |
| Same-center cash NOI | \$ | 44,469 | \$ | 49,031 | \$ | 94,259 | \$ | 97,247 |

(1) Includes anchor lease termination fees, net of contractual amounts, if any, expense and recovery adjustments related to prior periods and other miscellaneous adjustments.

## NON-GAAP DISCLOSURES




 impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.








 expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements


Our Company
Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely populated, metropolitan markets across the West Coast. As of June 30, 2020, ROIC owned 88 shopping centers encompassing approximately 10.1 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping
center REIT focused exclusively on the West Coast. ROIC is a member of the S\&P SmallCap 600 Index and has investment-grade corporate debt ratings from center REIT focused exclusively on the West Coast. ROIC is a member of the S\&P SmallCap 600 Index an
Moody's Investor Services and S\&P Global Ratings. Additional information is available at www.roireit.net.
Supplemental Information
The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10 -Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally
accepted accounting principles ("GAAP").
Non-GAAP Disclosures
Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in
accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate accordance wits GAAP. The Company computes Inestment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.
The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash Nol provides useful information to investors regarding the Company's financial condition and results of operations because it reflects the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends
in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the
Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.
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| Balance Sheets |  |  |
| :---: | :---: | :---: |
|  |  |  |
| AsEET: | $\longdiv { 0 6 3 0 2 0 }$ |  |
| Real Estate Investments: <br> Land | 58.81 .57 |  |
| Builigrg nad ippocements | $\frac{2.26245}{3,44.102}$ |  |
| Less accumblacd depreciaion |  |  |
|  | $\frac{5.000}{2,24,0,93}$ |  |
| Catand cast | $\underbrace{\substack{\text { c/ }}}_{\substack{151,372 \\ 1.188}}$ |  |
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REVENUES:
Rental revenue ${ }^{\text {(1) }}$
Other income
total revenues
operating expenses:
Property operating
Property taxes
roperty taxes
Depreciation and amortization
Other expense
total operating expenses
Gain on sale of real estate
operating income
von-operativg expenses:
Interst expense and other finance expenses
net incom
vetincome attributable to non-controluing interests
NET INCOME ATTRIBUTABLE TO RETALI OPPORTUNITY INVESTMENTS CORP
et income per common share - basic
Net income per common share - diluted
Weighted average common shares outstanding - basic
Weighted average common shares outstanding - diluted
${ }^{(3)}$ rental revenue
Base rents
Straight-line rent
Amortization of above- and below-market ren
Bad debt total rental revenve


| Summary of Debt Outstanding |  |  |  |  | Supplemental DisclosureQuarter Ended June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (unauditied, dollars in thoussands) |  |  |  |  |  |  |
|  | Outstanding Balance |  | Interest Rate | $\begin{gathered} \text { GAAP } \\ \text { Interest Rate } \end{gathered}$ | $\begin{gathered} \text { Maturity } \\ \text { Date } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Percent of } \\ \text { Total Indebtedness } \end{gathered}$ |
| Fixed Rate Debt |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Casitas Plaza Shopping Center | s | 6,919 17.454 | 5.32\% | $4.20 \%$ $3.80 \%$ | 06/01/22 | 0.4\% |
| Riverstone Marketplace |  | 17,454 | 4.96\% | 3.80\% | 07/01/22 | 1.1\% |
| Fullerton Crossroads |  | 26,000 35500 | 4.73\% $3.55 \%$ | $3.82 \%$ $3.61 \%$ | 04/06/24 | 1.7\% |
| Diamond Hills Plaza |  | 35,500 | 3.55\% | 3.61\% | 10/01/25 | 2.3\% |
| Net unamortized premiumssdeferred financing charges Total Mortgage Debt |  | 1,147 | 4.34\% | 3.76\% | 3.9 Years (WA) | $5.5 \%$ |
| Unsecured Senior Notes: |  |  |  |  |  |  |
| Senior Notes Due 2023 |  | 250,000 | 5.00\% | 5.21\% | 12/15/23 | 15.9\% |
| Senior Notes Due 2024 |  | 250,000 | 4.00\% | 4.21\% | 12/15/24 | 15.9\% |
| Senior Notes Due 2026 |  | ${ }^{200,000}$ | 3.95\% | 3.95\% | 09/22/26 | 12.7\% |
| Senior Notes Due 2027 |  | 250,000 | 4.19\% | 4.19\% | 12/15/27 | 15.9\% |
| Net unamortized discounts/deferred financing charges Total Unsecured Senior Notes |  | 943,564 | 4.30\% | 4.41\% | 5.4 Years (WA) | 60.4\% |
| Term Loan: |  |  |  |  |  |  |
| Interest rate swaps |  | 100,000 | 3.59\% | 3.59\% | 8/31/2022 | 6.5\% |
| Interest rate swaps |  | 200,000 | 2.74\% | 2.74\% | 8/31/2022 | 12.7\% |
| Total Term Loan |  | 300,000 | 3.02\% | 3.02\% |  | 19.2\% |
| Total Fixed Rate Debt |  | 1,330,584 | 4.02\% | 4.06\% | 5.2 Years (WA) | 85.1\% |
| Variable Rate Debt |  |  |  |  |  |  |
| Credit Facility Net unamortized deferred financing charges |  | 23,500 | 1.08\% | 1.08\% | 02/20/24 ${ }^{(1)}$ | 14.9\% |
| Credit Facility, net |  | 230,633 |  |  |  |  |
| Term Loan |  | 300,000 |  |  | 01/20/25 |  |
| Net unamortized deferred financing charges |  | (1.505) |  |  |  |  |
| Interest rate swaps - Term loan |  |  |  |  |  |  |
| Total Variable Rate Debt |  | 229,128 | 1.08\% | 1.08\% | 4.2 Years (WA) | 14.9\% |
| total debt | s | 1,559,712 | 3.58\% | 3.62\% | 4.9 Years ( ${ }^{\text {WA) }}$ | 100.0\% |
| Net unamortized premiums on mortgages |  | (1,353) |  |  |  |  |
| Net unamortized discounts on notes |  | 3.432 |  |  |  |  |
| Total Principal Debt | s | 1,569,373 |  |  |  |  |


| $\frac{\text { Year }}{2020}$ | Mortgage Principal Payments |  | Mortgage Principal due at Maturity |  | Credit Facility |  | Term Loan |  | $\begin{gathered} \text { Senior } \\ \text { Unsecured Notes } \end{gathered}$ |  | Total PrincipalPayments |  | $\begin{aligned} & \hline \text { Percentage of } \\ & \text { Debt Maturing } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | s | 293 | s |  | s |  | s |  | s |  | s | 293 |  |
| 2021 |  | 717 |  | - |  | - |  | - |  | - |  | 717 | 0.0\% |
| 2022 |  | 1,003 |  | 23,129 |  | - |  | - |  | - |  | 24,132 | 1.5\% |
| 2023 |  | 686 |  | . |  | - |  | - |  | 250,000 |  | 250,686 | 16.0\% |
| 2024 |  | 708 |  | 26,000 |  | 233,500 ${ }^{(1)}$ |  | - |  | 250,000 |  | 510,208 | 32.6\% |
| 2025 |  | 550 |  | 32,787 |  | - |  | 300,000 |  | . |  | 333,337 | 21.3\% |
| 2026 |  | - |  | - |  | - |  | - |  | 200,000 |  | 200,000 | 12.7\% |
| 2027 |  | - |  | - |  | - |  | - |  | 250,000 |  | 250,000 | 15.9\% |
| 2028 |  | - |  | - |  | - |  | - |  | . |  | . | 0.0\% |
|  | $s$ | 3.957 | 5 | 81,916 | s | 233,500 | 5 | 300,000 | s | 950,000 | s | 1,569,373 | 100.0\% |

Summary of UnencumberedEncumbered Properties
Unencumbered properties

Summary of Unsecured Debt/Secured Debt
$\begin{array}{lll} & \text { Unsecured principal debt } & \text { Amount }\end{array} \begin{gathered}\text { Percentage of Total } \\ \text { Principal Debt }\end{gathered}$


| Securea principal debt |  | 85,873 | $5.5 \%$ |
| :--- | :--- | :--- | :--- |
|  |  |  | $1,569,373$ |

Debt coverage ratios, three months ending:
Interest coverage ratio (EBITDA/interest expense)
Debt service coverage (EBITDA/(interest expense + scheduled principal payments)) Net principal debt (Total principal debt less cash \& equivalents)/Annualized EBITDA Net principal debt (Total principal debt less cash \& equivalents) TTM EBITDA

Debtbook value ratios, at period end:
Total principal deb/total book assets
Total principal debt/undepreciated book value
Secured principal debtundepreciated book value
Market capitalization calculations, at period end:
Common shares outstanding
Operating partnership units (OP units) outstanding
Common stock price per share
Total equity market capitalization
Total principal debt
total market Capitalization
Unsecured Senior Notes Financial Covenants: ${ }^{\text {(1) }}$
Total debt to total assets not to exceed $60 \%$
Total secured debt to total assets not to exceed $40 \%$
Total unencumbered assets to total unsecured debt not to be less than $150 \%$
Consolidated income available for debt service to interest expense not to be less than 1.5:1

|  | 3.0x |  | 3.5x |  | 3.4x |  | 3.2x |  | 3.1x |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2.9x |  | 3.5x |  | 3.3x |  | 3.2 x |  | 3.1x |
|  | 7.9x |  | 7.0x |  | 7.0x |  | 7.2x |  | 7.5x |
|  | 7.2x |  | 7.1x |  | 7.0x |  | 7.0x |  | 7.2x |
|  | 51.8\% |  | 50.3\% |  | 48.7\% |  | 48.7\% |  | 50.1\% |
|  | 45.4\% |  | 44.2\% |  | 43.0\% |  | 43.2\% |  | 44.7\% |
|  | 2.5\% |  | 2.6\% |  | 2.6\% |  | 2.6\% |  | 2.6\% |
|  | 116,962 |  | 115,440 |  | 115,871 |  | 114,700 |  | 113,681 |
|  | 9,413 |  | 10,934 |  | 11,051 |  | 11,227 |  | 11,407 |
| s | 11.33 | s | 8.29 | s | 17.66 | \$ | 18.23 | s | 17.13 |
| s | 1,431,828 | \$ | 1,047,648 | s | 2,241,442 | \$ | 2,295,641 | s | 2,142,752 |
|  | 1,569,373 |  | 1,489,515 |  | 1,420,157 |  | 1,428,298 |  | 1,487,435 |
| $s$ | 3,001,201 | s | 2,537,163 | s | 3,661,599 | s | 3,723,939 | s | 3,630,187 |
|  | 48.1\% |  | 46.9\% |  | 45.4\% |  | 45.8\% |  | 46.5\% |
|  | 2.6\% |  | 2.7\% |  | 2.8\% |  | 2.8\% |  | 2.8\% |
|  | 207.7\% |  | 213.5\% |  | 221.2\% |  | 219.0\% |  | 215.5\% |
|  | 3.3 x |  | 3.3x |  | 3.3x |  | 3.3x |  | 3.3x |


| Property Portfolio |  |  |  |  |  |  |  | Supplemental Disclosure Quarter Ended June 30, 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  |  |  |  |  |  |
| Southern California | City | State | Acquired | GLA | Leased |  | $\mathrm{BR}^{(1)}$ | Majer Tenants |
| Los Angeles merro area |  |  |  |  |  |  |  |  |
| Patamount Plaza | Paramount | ca | 122209 | 95.062 | 980\% | s | ${ }^{1.863}$ | Grocery Oulte Supermarke, 9\%e Ooly Stores, Rite Aid Phurmey |
| Claremon Promenade | Claremont | ca | 0923/10 | 92.297 | 988\% |  | 2,475 | Super King Supermanket |
| Gateway Village | Chino Hils | ca | 12 1770 | 96.959 | 96\% |  | 2.979 | Sprous Market |
| Scabridge Malkeplace | Oxanard | ca | 0831/12 | 98.348 | 953\% |  | 1.859 | Sufreway (Voss) Supermaket |
| Glendoras Stopping Cemer | ${ }^{\text {Glendora }}$ | ca | $0801 / 12$ | 106.335 | 959\% |  | 1.355 | Alberson's Supemarater |
| Recondo Beach Plaza | Recoodo Beach | ca | 122812 | 110.509 | 100\%\% |  | 2341 | Sufewy (Voss) Supermuket, Peteo |
| Diamond Bas Town Center | Diamond Bar | ca | 0201/13 | 100.342 | 97.4\% |  | 2283 | Walman Neigigbortood Maket, Crunch Finoess |
| Diamond Hills Plazs | Diamond Bar | ca | 04/22/13 | 139.505 | 972\% |  | 3.871 | H-Mar Supemarket |
| Plaza de la Cafaide | La Candad Fintridge | ca | $12 / 13 / 13$ | 100.425 | 1000\% |  | 2.670 | Gelons'S Supermunket, TJ Maxx, Rie Aid Pharmey |
| Fallbook Shopping Center | Los Angeles | ca | $06613 / 4$ | 755,299 | 99.8\% |  | 12.748 |  |
| Moorpark Town Cemer | Moorpark | ca | 120314 | 133.547 | 935\% |  | 2,005 | Krogest (Ralphis) Supemarket. CVS Pharmay |
| Ontario Plaza | Otario | ca | ${ }^{010615}$ | 150,49 | 9446 |  | 2.309 | E1S Supe Supermanke, Rite Aid Pharmay |
| Park Oals Stopping Center | Thousind Oaks | ca | 010615 | 110.992 | 88.4\% |  | 2.49 | Safewy (Vons) Spermurct, Dollar Tree |
| Wamer Plaza | Woodlind Hills | ca | 1231/15 | 110918 | 90.5\% |  | 4.260 |  |
| Magolia Shopping Center | Sarat Batbara | ca | $03 / 1016$ | 116.360 | 84\% |  | 2.074 | Koger (Ratiphs Supematiket |
| Casitas Plaza Shopping Center | Capinicria | ca | ${ }^{03 / 1016}$ | 105, 118 | 96\% |  | ${ }^{1,781}$ | Alberson's Supermarket. CVS Phammey |
| Boouput Cener | Sama Claria | ca | 0428816 | 148.903 | 938\% |  | 3,141 | Sufeway (Vons) Supermuxke, CVS Pharmacy, Ross Dress For Less |
| North Ranch Slopping Center | Westake Village | ca | 0601/16 | 146.448 | 937\% |  | 4.952 | Kroget (Rapldis) Supermarket, Trader Joes, Rite Aid Plammey, Pecto |
| The Knolls | Long Beach | ca | 1003316 | 52.021 | 952\% |  | 1,268 | Trade Joes, Pet Food Express |
| The Teraces | Rancto Palos Verrds | ca | 0317717 | 172.922 | 935\% |  | 3,504 | Trader Joes, Marstalls, LA Fitiness |
| Los Angeles metro area total |  |  |  | 2,941,759 | 96.0\% | s | ${ }^{62,29}$ |  |
| Orange County metro area |  |  |  |  |  |  |  |  |
| Santa Ana Downtown Plaza | Sana Ana | ca | 012610 | 105536 | 960\% | s | 2.222 | Kroger (Food 4 Less) Supermarke, Marshalls |
| Sycamore Creek | Corona | ca | 0930/10 | 74,198 | 100\%\% |  | 1.898 |  |
| Dsest Springs Markeplace | Palm Desen | ca | 0217711 | 113,718 | 977\% |  | 2.914 | Kıoge (Rappbs) Spermatest, Rite Aid Phamacy |
| Cypress Center West | ${ }^{\text {cypress }}$ | ca | 120412 | 107246 | 955\% |  | 2,026 | Kroget (Ralphss) Supemarket, Rite Aid Phammey |
| Hatbor Place Center | Garden Grove | ca | 122812 | 119,821 | 988\% |  | 1.816 | A Supermarkec, Ross Dress For Less |
| 5 Point Plaza | Humington Beach | ca | 0927713 | 1160.536 | 925\% |  | ${ }_{4}^{4.527}$ | Trade foes |
| Penisusla Markeplace | Humington Beach | ca | 10155/3 | 95,416 | 100\%\% |  | 2,977 | Kroger (Ratphys Supermaket, Planet Finess |
| Fulleron Crossroads | Fulleron | ca | 1011/17 | 219,785 | 976\% |  | 3,411 | Krogec (Raphis) Supermarke, Kobls, Jo-Ann Fabrics and Crats |
| The Village at Nellic Gail Ranch | Laguna Hills | ca | 1130017 | 89.041 | 969\% |  | 2.987 | Smar \& Final Exta Supermarkt |
| San Diego merto area |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Mankeplikec Dit Rio | ${ }^{\text {Occanside }}$ | ca | ${ }^{01039311}$ | 183787 $\substack{3 \\ 5727}$ | ${ }^{828 \%}$ | s | 3.093 | ${ }^{\text {Sutarer Broheres Supermanke, Walgreens }}$ |
| Renaissance Towne Centre | San Diego | ca | ${ }^{0803311}$ | ${ }_{53,272}$ | 100\%\% |  | ${ }^{2} .701$ | crs Phamacy |
| Euchid Plaza | ${ }_{\text {San Diego }}^{\text {Som }}$ | Ca | ${ }^{0329912}$ | 77.024 73,324 | 100\%\% |  | 1.502 2.053 | Vallura Supermaket, Walsreens Sarfod Civ Supermakret |
| ${ }_{\text {Bemardo Heiphts Plaza }}^{\text {Bay Pas }}$ | San Diego | $\begin{aligned} & \mathrm{CA} \\ & \mathrm{CA} \end{aligned}$ | 1005/12 02/06/13 | 73,324 37,79 | 972\% |  | 2.053 <br> 946 <br> 96 | Seafod Ciy Supermarket Sprouts Markec |
| Hawhome Crosings | San Digego | ca | 06677/13 | 14.1288 | 96.0\% |  | 3.208 | Mitswan Supermaket, Ross Dress For Less, Staples |
| Creckside Plaza | Poway | ca | 022814 | 131.252 | 954\% |  | 3.088 | Stater Brothers Supermaket, AMC Theates |
| San Diego metro area total |  |  |  | ${ }^{697,696}$ | 93.5\% | s | 16.591 |  |
| Southern California Totals |  |  |  | 4,724,752 | 95.9\% | s | 103,998 |  |
| (1) ABR is aqual to annualizod base rent cen a cash basis for all leases in-place at period end. (2) These retalers are noticnant of ROIC |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |




| (unaudited, dollars in thousands) | Three Months Ended |  |  |  |  |  |  | Six Month Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/30/20 |  | 06/30/19 | SChange |  | \% Change |  | 06/30/20 | 06/30/19 |  | SChange |  | \%Change |
| Number of shopping centers included in same-center analysis ${ }^{(1)}$ |  | 87 |  | 87 |  |  |  |  | 87 |  | 87 |  |  |  |
| Same-center occupancy |  | 97.0\% |  | 97.9\% |  |  | (0.9)\% |  | 97.0\% |  | 97.9\% |  |  | (0.9)\% |
| revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base rents | \$ | 51,497 | s | 50,737 | s | 760 | 1.5\% | \$ | 103,275 | S | 100,955 | s | 2,320 | 2.3\% |
| Percentage rent |  | 120 |  | 46 |  | 74 | 160.9\% |  | 213 |  | 133 |  | 80 | 60.2\% |
| Recoveries from tenants |  | 16,677 |  | 16,421 |  | 256 | 1.6\% |  | 33,909 |  | 33,188 |  | 721 | 2.2\% |
| Other property income |  | 354 |  | 846 |  | (492) | (58.2)\% |  | 682 |  | 1,439 |  | (757) | (52.6)\% |
| Bad debt |  | (5,692) |  | (297) |  | $(5,395)$ | 1816.5\% |  | (6,177) |  | (902) |  | (5,275) | 584.8\% |
| total revenues |  | 62,956 |  | 67,753 |  | (4,797) | (7.1\%) |  | 131,902 |  | 134,813 |  | (2,911) | (2.2\%) |
| operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property operating expenses |  | 9,839 |  | 11,056 |  | $(1,217)$ | (11.0\%) |  | 20,964 |  | 21,883 |  | (919) | (4.2\%) |
| Property taxes |  | 8,648 |  | 7.666 |  | 982 | 12.8\% |  | 16,679 |  | 15.683 |  | 996 | 6.4\% |
| total operating expenses |  | 18,487 |  | 18,722 |  | (235) | (1.3\%) |  | 37,643 |  | 37,566 |  | 77 | 0.2\% |
| SAME-CENTER CASH NET OPERATING Income | $\stackrel{5}{ }$ | 44,469 | s | 49,031 | $\stackrel{ }{5}$ | (4,562) | (9.3\%) | s | 94,259 | s | 97,247 | $s$ | (2,988) | ${ }^{(3.1 \%)}$ |
| Same-center Cash net operating income reconciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP Operating Income | \$ | 20,161 | s | 23,951 |  |  |  | \$ | 48,154 | s | 54,213 |  |  |  |
| Depreciation and amortization |  | 24,114 |  | 24,443 |  |  |  |  | 48,392 |  | 49,204 |  |  |  |
| General and administrative expenses |  | 3,929 |  | 4,950 |  |  |  |  | 7,873 |  | 9,226 |  |  |  |
| Other expense |  | 296 |  | 1,224 |  |  |  |  | 360 |  | 1,317 |  |  |  |
| Gain on sale of real estate |  | - |  | (180) |  |  |  |  | - |  | $(2,818)$ |  |  |  |
| Straight-line rent |  | (319) |  | (546) |  |  |  |  | (230) |  | (1,726) |  |  |  |
| Amortization of above- and below-market rent |  | (2,522) |  | (3,460) |  |  |  |  | $(8,000)$ |  | (9,938) |  |  |  |
| Property revenues and other expenses ${ }^{(2)}$ |  | (99) |  | 43 |  |  |  |  | (248) |  | 296 |  |  |  |
| total Company cash net operating income |  | 45,560 |  | 50,425 |  |  |  |  | 96,301 |  | 99,774 |  |  |  |
| Non Same-Center Cash NOI |  | (1,091) |  | $(1,394)$ |  |  |  |  | (2,042) |  | (2,527) |  |  |  |
| SAme-center Cash net operating income | $\stackrel{ }{5}$ | 44,469 | $\stackrel{ }{s}$ | 49,031 |  |  |  | S | 94,259 | s | $\underline{97,247}$ |  |  |  |


| Tenant | Number of Leases | Leased GLA | $\begin{gathered} \text { Percent } \\ \text { of Total } \\ \text { Leased GLA } \end{gathered}$ | ABR |  | Percent of Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Albertson's / Safeway Supermarkets | 19 | 951,600 | 9.8\% | s | 11,887 | 5.6\% |
| 2 Kroger Supermarkets | 11 | 483,455 | 5.0\% |  | 7,335 | 3.4\% |
| 3 JP Morgan Chase | 21 | 95,163 | 1.0\% |  | 3,111 | 1.5\% |
| 4 Rite Aid Pharmacy | 12 | 232,586 | 2.4\% |  | 3,080 | 1.4\% |
| 5 SaveMart Supermarkets | 4 | 187,639 | 1.9\% |  | 2,901 | 1.4\% |
| 6 Marshall's / TJMaxx | 6 | 178,195 | 1.8\% |  | 2,819 | 1.3\% |
| 7 Trader Joe's | 8 | 96,714 | 1.0\% |  | 2,802 | 1.3\% |
| 8 Sprouts Markets | 4 | 159,163 | 1.6\% |  | 2,747 | 1.3\% |
| 9 Ross Dress For Less / dd's Discounts | 7 | 191,703 | 2.0\% |  | 2,693 | 1.3\% |
| 10 Grocery Outlet Supermarkets | 9 | 194,443 | 2.0\% |  | 2,662 | 1.3\% |
| Top 10 Tenants Total | 101 | 2,770,661 | 28.5\% | s | 42,037 | 19.8\% |
| Other Tenants | 1,818 | 6,987,706 | 71.5\% |  | 170,740 | 80.2\% |
| Total Portfolio | 1,919 | 9,758,367 | 100.0\% | s | 212,777 | 100.0\% |




| New Leases <br> Comparative \# of Leases | For the Three Months Ended June 30, 2020 |  |  |  |  | For the Six Months Ended June 30, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-Anchor | Anchor |  | Total |  | Non-Anchor |  | Anchor |  | Total |  |
|  | 11 |  | T |  | 12 |  | 20 |  | 2 |  | 22 |
| Comparative GLA (sq.f. f $^{(1)}$ | 19,791 |  | 21,600 |  | 41,391 |  | 35,904 |  | 74,775 |  | 110.679 |
| Prior Base Rent (S/sq.f.f) ${ }^{(2)}$ | S 29.66 | s | 14.00 | s | 21.49 | s | 31.67 | s | 10.85 | s | 17.60 |
| Initial Base Rent (S/sq. fi.) | s 33.43 | s | 14.00 | s | 23.29 | s | 35.75 | s | 13.07 | $s$ | 20.42 |
| Percentage Change in Base Rents | 12.7\% |  | - |  | 8.4\% |  | 12.9\% |  | 20.4\% |  | 16.0\% |
| Tenant Improvements (S/sq. f. ) | S 8.08 | 5 | - | s | 3.87 | $s$ | 5.95 | s | 6.69 | s | 6.45 |
| Leasing Commissions (\$/sq. fit) | s 3.15 | s | - | \$ | 1.51 | s | 2.95 | s | . | $s$ | 0.96 |
| Weighted Average Lease Term (Yrs.) ${ }^{(3)}$ | 7.1 |  | 10.8 |  | 9.0 |  | 7.0 |  | 18.3 |  | 14.6 |
| Renewals | Non-Anchor | Anchor |  | Total |  | Non-Anchor |  | Anchor |  | Total |  |
| Comparative \# of Leases | 30 |  | 2 |  | 32 |  | 82 |  | 6 |  | 88 |
| Comparative GLA (sq fit) | 46,206 |  | 75,300 |  | 121,506 |  | 152,165 |  | 187,621 |  | 339,786 |
|  | 30.41 | s | 12.94 | s | 19.59 | s | 28.62 | s | 12.08 | s | 19.49 |
| Initial Base Rent (S/sq. ft.) | S 32.39 | s | 14.00 | s | 21.00 | s | 31.17 | s | 12.73 | s | 20.99 |
| Percentage Change in Base Rents | 6.5\% |  | 8.2\% |  | 7.2\% |  | 8.9\% |  | 5.4\% |  | 7.7\% |
| Tenant Improvements (Sisq. fi.) | - | s | - | s | - | s | 0.39 | s | - | 5 | 0.17 |
| Leasing Commissions (S/sq f.f.) | s | s | . | s | - | s | 0.38 | s | - | s | 0.17 |
| Weighted Average Lease Term (Yrs.) ${ }^{\text {a }}$ | 4.2 |  | 5.0 |  | 4.7 |  | 4.8 |  | 5.0 |  | 4.9 |
| Total | Non-Anchor |  | Anchor |  | Total |  | Anchor |  | Anchor |  | Total |
| Comparative \% of Leases | 41 |  | 3 |  | ${ }^{44}$ |  | 102 |  | 8 |  | 110 |
| Comparative GLA (sq.f. ) $^{(1)}$ | 65.997 |  | 96,900 |  | 162,897 |  | 188,069 |  | 262,396 |  | 450,465 |
| Prior Base Rent (S/sq. f. ) $^{\text {(2) }}$ | 30.19 | s | 13.18 | s | 20.07 | s | 29.20 | s | 11.73 | s | 19.03 |
| Initial Base Rent (S/sq.f.) | S 32.70 | 5 | 14.00 | s | 21.58 | s | 32.05 | s | 12.83 | s | 20.85 |
| Percentage Change in Base Rents | 8.3\% |  | 6.3\% |  | 7.5\% |  | 9.7\% |  | 93\% |  | 9.6\% |
| Tenant Improvements (s/sq. fi.) | s 2.42 | s | - | $s$ | 0.98 | s | 1.45 | s | 1.91 | 5 | 1.72 |
| Leasing Commissions (\$/sq. fi.) | s 0.95 | s | - | s | 0.38 | s | 0.87 | s | - | s | 0.36 |
| Weighted Average Lease Term (Yrs.) ${ }^{(2)}$ | 5.1 |  | 6.3 |  | 5.8 |  | 5.2 |  | 8.8 |  | 7.3 |



| COVID-19 IMPACT - Status of Tenant Base |  |  |  |  |  |  |  | Supplemental Disclosure Quarter Ended June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| as of July $27,2020^{\text {(1) }}$ |  |  |  |  |  |  |  |  |  |
| Tenant Type |  |  |  |  | Anchor \& Non-Anchor |  |  |  |  |
|  | $\%$ Open ${ }^{(0)}$ |  | \% of Base Rent Paid |  |  | \% Open ${ }^{(1)}$ |  | \% of Base Rent Paid |  |
|  | by GLA | by ABR | 2Q20 | July |  | by GLA | by ABR | 2Q20 | July |
| Grocery | 100.0\% | 100.0\% | 98.7\% | 99.1\% | Anchors | 90.4\% | 90.1\% | 89.4\% | 90.1\% |
| Drug Store | 99.6\% | 99.4\% | 98.7\% | 97.2\% | Non-Anchors | 85.0\% | 85.8\% | 77.5\% | 81.9\% |
| Automotive Supply | 99.2\% | 98.8\% | 99.8\% | 99,9\% | Total | 88.0\% | 87.5\% | 81.9\% | 84.9\% |
| Electronics | 89.5\% | 88.5\% | 99.4\% | 99.8\% |  |  |  |  |  |
| Off-price | 100.0\% | 100.0\% | 91.6\% | 98.9\% | National, Regional \& Local |  |  |  |  |
| Home Improvement | 100.0\% | 100.0\% | 99.1\% | 98.6\% |  | \% Open ${ }^{(1)}$ |  | \% of Base Rent Paid |  |
| Financial Services | 91.9\% | 91.9\% | 97.7\% | 98.5\% |  | by GLA | by ABR | 2Q20 | July |
| Sporting Goods | 100.0\% | 100.0\% | 78.8\% | 96.2\% | National | 89.7\% | 89.1\% | 84.7\% | 89.5\% |
| Pet Supply | 100.0\% | 100.0\% | 91.9\% | 92.9\% | Regional | 96.7\% | 95.2\% | 81.8\% | 87.0\% |
| Medical \& Dental | 93.7\% | 93.6\% | 84.9\% | 89.7\% | Local | 80.7\% | 82.6\% | 76.5\% | 75.6\% |
| Postal Services | 100.0\% | 100.0\% | 88.9\% | 92.9\% | Total | 88.0\% | 87.5\% | 81.9\% | 84.9\% |
| Fast Food Restaurants | 95.2\% | 94.6\% | 86.3\% | 89.8\% |  |  |  |  |  |
| Local Services | 90.4\% | 91.3\% | 83.0\% | 86.7\% | Metro Market |  |  |  |  |
| Wireless | 95.2\% | 95.8\% | 86.0\% | 86.0\% |  | $\%$ Open ${ }^{(1)}$ |  | \% of Base Rent Paid |  |
| Home Decor | 96.6\% | 96.5\% | 56.9\% | 88.3\% |  | by GLA | by ABR | 2Q20 | July |
| General Retail | 96.3\% | 93.5\% | 60.2\% | 78.7\% | Los Angeles | 85.5\% | 86.4\% | 81.6\% | 84.1\% |
| Non-retail | 82.6\% | 87.9\% | 91.2\% | 73.9\% | Orange County | 91.1\% | 88.8\% | 76.5\% | 79.0\% |
| Salons | $54.5 \%$ | 53.4\% | $55.7 \%$ | 73.9\% | San Diego | 83.6\% | 83.0\% | 85.2\% | 88.0\% |
| Limited Service Restaurants | 87.3\% | 89.0\% | 70.2\% | 69.4\% | Southern California | 86.5\% | 86.4\% | 80.9\% | 83.5\% |
| Apparel | 79.0\% | 83.1\% | 83.7\% | 80.0\% | San Francisco | 85.5\% | 83.6\% | 83.7\% | 87.9\% |
| Education | 48.2\% | 49.9\% | 64.0\% | 63.5\% | Sacramento | 87.0\% | 88.9\% | 86.2\% | 93.0\% |
| Entertainment | 0.0\% | 0.0\% | 59.6\% | 50.1\% | Northern California | 85.8\% | 84.2\% | 83.9\% | 88.4\% |
| Full Service Restaurants | 89.6\% | 90.6\% | $62.7 \%$ | 60.9\% | Seatle | 89.4\% | 89.5\% | 80.5\% | 83.6\% |
| Fitness | 32.7\% | 36.4\% | 38.2\% | 40.7\% | Portland | 92.3\% | 91.9\% | 84.7\% | 87.4\% |
| Total | 88.0\% | 87.5\% | 81.9\% | 84.9\% | Pacific Northwest | 90.7\% | 90.5\% | 82.4\% | 85.3\% |
|  |  |  |  |  | Total | 88.0\% | 87.5\% | 81.9\% | 84.9\% |


| Retail Opportunity Investments Corp. www.roireit.net <br> NASDAQ: ROIC <br> 11250 El Camino Real, Suite 200 <br> San Diego, CA 92130 | Investor Relations: Ashley Rubino arubino@roireit.net 858.255.4913 | Transfer Agent: <br> Constance Adams <br> ComputerShare <br> constance.adams@computershare.com |
| :---: | :---: | :---: |
| Equity Research Coverage |  |  |
| Baird Equity Research | RJ Milligan | 813.273.8252 |
| Bank of America Merrill Lynch | Craig Schmidt | 646.855.3640 |
| Bank of Montreal | John P. Kim | 212.885 .4115 |
| BTIG | Michael Gorman | 212.738 .6138 |
| Capital One Securities, Inc. | Chris Lucas | 571.633 .8151 |
| Citi | Michael Bilerman | 212.816 .1383 |
|  | Christy McElroy | 212.816 .6981 |
| D.A. Davidson \& Co. | Barry Oxford | 212.240.9871 |
| Green Street | Vince Tibone | 949.640 .8780 |
| J.P. Morgan | Michael W. Mueller | 212.622.6689 |
| Jefferies | Linda Tsai | 212.778 .8011 |
| KeyBanc Capital Markets | Todd Thomas | 917.368 .2286 |
| Raymond James | Paul Puryear | 727.567.2253 |
|  | Collin Mings | 727.567 .2585 |
| RBC Capital Markets | Wes Golladay | 440.715 .2650 |
| Wells Fargo | Tamara Fique | 617.603.4262 |
| Fixed Income Research Coverage |  |  |
| J.P. Morgan | Mark Streeter | 212.834 .5086 |
| Ratings Agency Coverage |  |  |
| Moody's Investors Service | Juan Acosta | 212.553.4849 |
| S\&P Global Ratings | Michael Souers | 212.438.2508 |

