

3rd QUARTER 2023

SUPPLEMENTAL INFORMATION



Retail Opportunity Investments Corp. 11250 El Camino Real, Suite 200 San Diego, CA 92130

www.roireit.net



Overview

Our Company

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely populated, metropolitan markets across the West Coast. As of September 30, 2023, ROIC owned 93 shopping centers encompassing approximately 10.6 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services, S&P Global Ratings and Fitch Ratings, Inc. Additional information is available at www.roireit.net.

Supplemental Information

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

Non-GAAP Disclosures

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (rental revenue and other income), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions and extraordinary items. Other REITs may use different methodologies for calculating cash NOI, and acc



Table of Contents

	Page
Financial Data	
Balance Sheets	4
Income Statements	5
Funds From Operations	6
Summary of Debt Outstanding	7
Selected Financial Analysis	9
Portfolio Data	
Property Portfolio	10
Same-Center Cash Net Operating Income Analysis	13
Top Ten Tenants	14
Lease Expiration Schedule	
Leasing Summary	
Same-Space Comparative Leasing Summary	17
Leased vs. Billed Summary	18
Footnotes	19
Investor Information	20



Balance Sheets

(unaudited, dollars in thousands, except par values and share amounts)			
	09/30/23	12/31/22	
ASSETS:			
Real Estate Investments:			
Land	\$ 958,419	\$ 958,236	
Building and improvements	2,476,389	2,452,857	
	3,434,808	3,411,093	
Less: accumulated depreciation	632,087	578,593	
	2,802,721	2,832,500	
Mortgage note receivable	4,718	4,786	
Real Estate Investments, net	2,807,439	2,837,286	
Cash and cash equivalents	205,260	5,598	
Restricted cash	2,252	1,861	
Tenant and other receivables, net	58,923	57,546	
Deposits	_	500	
Acquired lease intangible assets, net	45,636	52,428	
Prepaid expenses	1,627	5,957	
Deferred charges, net	28,585	26,683	
Other assets	17,465	16,420	
TOTAL ASSETS	\$ 3,167,187	\$ 3,004,279	
LIABILITIES:			
Term loan	\$ 199,684	\$ 299,253	
Credit facility	_	88,000	
Senior Notes	1,293,012	946,849	
Mortgage notes payable	60,271	60,917	
Acquired lease intangible liabilities, net	142,356	152,117	
Accounts payable and accrued expenses	64,466	22,885	
Tenants' security deposits	7,993	7,701	
Other liabilities	39,500	41,959	
TOTAL LIABILITIES	1,807,282	1,619,681	
EQUITY:			
Common stock, \$0.0001 par value, 500,000,000 shares authorized	13	12	
Additional paid-in capital	1,628,663	1,612,126	
Accumulated dividends in excess of earnings	(346,260)	(315,984)	
Accumulated other comprehensive income	1,270	14	
Total Retail Opportunity Investments Corp. stockholders' equity	 1,283,686	1,296,168	
Non-controlling interests	76,219	88,430	
TOTAL EQUITY	1,359,905	1,384,598	
TOTAL LIABILITIES AND EQUITY	\$ 3,167,187	\$ 1,296,168 88,430	



Income Statements

(unaudited, in thousands, except per share amounts)

		Three Mo	nths E	Ended		Nine Mon	ths I	Ended
	(09/30/23		09/30/22		09/30/23		09/30/22
REVENUES:								
Rental revenue	\$	78,273	\$	77,420	\$	236,902	\$	229,675
Other income		3,472		618		6,179		3,061
TOTAL REVENUES		81,745		78,038		243,081		232,736
OPERATING EXPENSES:								
Property operating		13,210		12,705		40,993		37,468
Property taxes		8,909		8,876		26,677		25,812
Depreciation and amortization		27,050		24,332		77,280		72,444
General and administrative expenses		5,492		5,203		16,588		16,145
Other expense		157		111		811		778
TOTAL OPERATING EXPENSES		54,818		51,227		162,349		152,647
Gain on sale of real estate		_		7,653		_		7,653
OPERATING INCOME		26,927		34,464		80,732		87,742
NON-OPERATING EXPENSES:								
Interest expense and other finance expenses		(17,998)		(14,678)		(52,589)		(43,176)
NET INCOME		8,929		19,786		28,143		44,566
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS		(501)		(1,264)		(1,644)		(2,896)
NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.	\$	8,428	\$	18,522	\$	26,499	\$	41,670
NET INCOME PER COMMON SHARE - BASIC	\$	0.07	\$	0.15	\$	0.21	\$	0.34
NET INCOME PER COMMON SHARE - DILUTED	\$	0.07	\$	0.15	\$	0.21	\$	0.33
Weighted average common shares outstanding - basic		125,256		123,798		124,873		123,254
Weighted average common shares outstanding - diluted		133,157		132,738		133,136		132,354
RENTAL REVENUE								
Base rents	\$	56,942	\$	55,392	\$	170,749	\$	163,654
Recoveries from tenants	•	19,718	•	18,878	•	59,750	•	56,043
Straight-line rent		362		922		1,688		2,288
Amortization of above- and below-market rent		2,118		2,906		7,591		9,218
Bad debt		(867)		(678)		(2,876)		(1,528)
TOTAL RENTAL REVENUE	\$	78,273	\$	77,420	\$	236,902	\$	229,675

Funds From Operations

(unaudited, in thousands, except per share amounts)

	Three Months Ended Nine Months Ended				nded		
	 09/30/23	09/30/22 09/30/23		09/30/22			
Funds from Operations (FFO):							
Net income attributable to ROIC common stockholders	\$ 8,428	\$	18,522	\$	26,499	\$	41,670
Plus: Depreciation and amortization expense	27,050		24,332		77,280		72,444
Less: Gain on sale of real estate	 _		(7,653)		_		(7,653)
FUNDS FROM OPERATIONS - BASIC	35,478		35,201		103,779		106,461
Net income attributable to non-controlling interests	 501		1,264		1,644		2,896
FUNDS FROM OPERATIONS - DILUTED	\$ 35,979	\$	36,465	\$	105,423	\$	109,357
FUNDS FROM OPERATIONS PER SHARE - BASIC	\$ 0.28	\$	0.28	\$	0.83	\$	0.86
FUNDS FROM OPERATIONS PER SHARE - DILUTED	\$ 0.27	\$	0.27	\$	0.79	\$	0.83
Weighted average common shares outstanding - basic	125,256		123,798		124,873		123,254
Weighted average common shares outstanding - diluted	133,157		132,738		133,136		132,354
Common dividends per share	\$ 0.15	\$	0.15	\$	0.45	\$	0.41
FFO Payout Ratio	55.6 %	Ó	55.6 %)	57.0 %	Ď	49.4 %
Additional Disclosures:							
Non Cash Expense (Income)							
Straight line rent	\$ (362)	\$	(922)	\$	(1,688)	\$	(2,288)
Above/below market rent amortization, net	(2,118)		(2,906)		(7,591)		(9,218)
Non-cash interest income	_		(14)		(15)		(42)
Deferred financing costs and mortgage premiums, net	1,043		671		2,879		1,884
Stock based compensation	3,225		3,221		9,582		8,821
Capital Expenditures							
Tenant improvements	\$ 5,858	\$	6,147	\$	17,280	\$	22,494
Leasing commissions	515		580		1,410		1,480
Building improvements	979		418		2,564		620
Reimbursable property improvements	1,448		2,445		2,710		3,810
Pad and other development	5,418		4,603		9,713		11,091
Value enhancing tenant improvements	3		1,752		112		6,108



Summary of Debt Outstanding

(unaudited, dollars in thousands)

	tanding lance	Interest Rate	GAAP Interest Rate	Maturity Date	Percent of Total Indebtedness
Fixed Rate Debt	 				100011110000000000000000000000000000000
Mortgage Debt:					
Fullerton Crossroads	\$ 26,000	4.73 %	3.82 %	4/6/2024	1.7 %
Diamond Hills Plaza	34,219	3.55 %	3.61 %	10/1/2025	2.2 %
Total Mortgage Debt	60,219	4.06 %	3.70 %	1.4 Years (WA)	3.9 %
Unsecured Senior Notes:					
Senior Notes Due 2023	250,000	5.00 %	5.21 %	12/15/2023	16.0 %
Senior Notes Due 2024	250,000	4.00 %	4.21 %	12/15/2024	16.0 %
Senior Notes Due 2026	200,000	3.95 %	3.95 %	9/22/2026	12.8 %
Senior Notes Due 2027	250,000	4.19 %	4.19 %	12/15/2027	16.0 %
Senior Notes Due 2028	 350,000	6.75 %	6.86 %	10/15/2028	22.5 %
Total Unsecured Senior Notes	1,300,000	4.96 %	5.07 %	2.9 Years (WA)	83.3 %
Term Loan:					
Interest rate swap	100,000	5.58 %	5.58 %	8/31/2024	6.4 %
Interest rate swap	 50,000	5.13 %	5.13 %	8/31/2024	3.2 %
Total Term Loan	150,000	5.43 %	5.43 %	_	9.6 %
Total Fixed Rate Debt	 1,510,219	4.97 %	5.05 %	2.8 Years (WA) (1)	96.8 %
Variable Rate Debt				(2)	
Credit Facility	_	— %	— %	3/2/2027 (2)	— %
Term Loan	200,000	6.43 %	6.43 %	1/20/2025	3.2 %
Interest rate swaps - Term Loan	 (150,000)				
Total Variable Rate Debt	50,000	6.43 %	6.43 %	1.3 Years (WA)	3.2 %
TOTAL PRINCIPAL DEBT	\$ 1,560,219	5.02 %	5.10 %	2.6 Years (WA) ⁽¹⁾	100.0 %
Net unamortized premiums on mortgages	126				
Net unamortized discounts on notes	(2,321)				
Net unamortized deferred financing charges (3)	 (5,057)				
Total Debt	\$ 1,552,967				



Summary of Debt Outstanding, continued

(unaudited, dollars in thousands)

Summary of Principal Maturities

	Mortgage Principal	Mortgage Principal			Senior	Total Principal	Percentage of
Year	Payments	due at Maturity	Credit Facility	Term Loan	Unsecured Notes	Payments	Debt Maturing
2023	\$ 174	\$	\$	\$	\$ 250,000	\$ 250,174	16.0 %
2024	708	26,000	_	_	250,000	276,708	17.7 %
2025	550	32,787	_	200,000	_	233,337	15.0 %
2026	_	_	_	_	200,000	200,000	12.8 %
2027	_	_	_	_	250,000	250,000	16.0 %
2028	_	_	_	_	350,000	350,000	22.5 %
Thereafter			_				%
	\$ 1,432	\$ 58,787	\$ —	\$ 200,000	\$ 1,300,000	\$ 1,560,219	100.0 %

Summary of Unencumbered/Encumbered Properties

	Number of		Percentage
	Properties	GLA	of GLA
Unencumbered properties	91	10,207,982	96.6 %
Encumbered properties	2	359,354	3.4 %
	93	10,567,336	100.0 %

Summary of Unsecured Debt/Secured Debt

			Percentage of Total
Unsecured principal debt Secured principal debt Total Principal Debt		Principal Debt	
Unsecured principal debt	\$	1,500,000	96.1 %
Secured principal debt		60,219	3.9 %
Total Principal Debt	\$	1,560,219	100.0 %



Selected Financial Analysis

(unaudited, in thousands, except per share amounts)						
	09/30/23	06/30/23	03/31/23		12/31/22	09/30/22
Debt coverage ratios, three months ending:						
Interest coverage ratio (EBITDA/interest expense)	3.0x	3.0x	3.0x		3.2x	3.5x
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))	3.0x	3.0x	3.0x		3.2x	3.5x
Net principal debt (Total principal debt less cash & equivalents)/Annualized EBITDA	6.4x	6.5x	6.7x		6.6x	6.6x
Net principal debt (Total principal debt less cash & equivalents)/TTM EBITDA	6.4x	6.5x	6.6x		6.8x	6.7x
Debt/book value ratios, at period end:						
Total principal debt/total book assets	49.3%	46.1%	45.9%)	46.6%	45.4%
Total principal debt/undepreciated book value	41.1%	38.2%	38.3%)	39.0%	38.3%
Secured principal debt/undepreciated book value	1.6%	1.7%	1.7%)	1.7%	1.7%
Market capitalization calculations, at period end:						
Common shares outstanding	125,256	125,256	124,228		123,815	123,813
Operating partnership units (OP units) outstanding	7,437	7,437	8,447		8,447	8,447
Common stock price per share	\$ 12.38	\$ 13.51	\$ 13.96	\$	15.03	\$ 13.76
Total equity market capitalization	\$ 1,642,741	\$ 1,792,684	\$ 1,852,151	\$	1,987,894	\$ 1,819,900
Total principal debt	1,560,219	1,373,389	1,377,557		1,398,731	1,362,899
TOTAL MARKET CAPITALIZATION	\$ 3,202,960	\$ 3,166,073	\$ 3,229,708	\$	3,386,625	\$ 3,182,799
Unsecured Senior Notes Financial Covenants: (4)						
Total debt to total assets not to exceed 60%	42.8%	40.1%	40.3%)	41.1%	40.3%
Total secured debt to total assets not to exceed 40%	1.7%	1.8%	1.8%)	1.8%	1.8%
Total unencumbered assets to total unsecured debt not to be less than 150%	234.5%	251.2%	250.3%)	245.0%	250.5%
Consolidated income available for debt service to interest expense not to be less than 1.5:1	3.1x	3.2x	3.3x		3.5x	3.5x



Property Portfolio

			Date	Owned	%		
Metro Area	City	State	Acquired	GLA	Leased	ABR (5)	Major Tenants
Los Angeles metro area							
Paramount Plaza	Paramount	CA	12/22/09	95,062	96.4 % \$	1,917	Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Claremont Promenade	Claremont	CA	09/23/10	92,177	80.5 %	1,922	Super King Supermarket
Gateway Village	Chino Hills	CA	12/17/10	96,959	91.6 %	3,015	Sprouts Market
Seabridge Marketplace	Oxnard	CA	05/31/12	98,348	89.3 %	1,811	Safeway (Vons) Supermarket
Glendora Shopping Center	Glendora	CA	08/01/12	106,535	100.0 %	1,560	Albertsons Supermarket
Redondo Beach Plaza	Redondo Beach	CA	12/28/12	110,509	98.9 %	2,449	Safeway (Vons) Supermarket, Petco
Diamond Bar Town Center	Diamond Bar	CA	02/01/13	100,342	100.0 %	2,502	Walmart Neighborhood Market, Crunch Fitness
Diamond Hills Plaza	Diamond Bar	CA	04/22/13	139,455	100.0 %	4,287	H-Mart Supermarket, Planet Fitness
Plaza de la Cañada	La Cañada Flintridge	CA	12/13/13	100,425	100.0 %	2,712	Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
allbrook Shopping Center	Los Angeles	CA	06/13/14	755,164	99.1 %	13,920	Sprouts Market, Trader Joes, Kroger (Ralph's) Supermarket*, TJ Maxx
Moorpark Town Center	Moorpark	CA	12/03/14	133,547	92.8 %	2,095	Kroger (Ralph's) Supermarket, CVS Pharmacy
Ontario Plaza	Ontario	CA	01/06/15	150,149	97.2 %	2,451	El Super Supermarket, Rite Aid Pharmacy
Park Oaks Shopping Center	Thousand Oaks	CA	01/06/15	110,092	97.2 %	2,866	Safeway (Vons) Supermarket, Dollar Tree
Varner Plaza	Woodland Hills	CA	12/31/15	110,918	94.7 %	4,621	Sprouts Market, Kroger (Ralph's) Supermarket*, Rite Aid Pharmacy*
Magnolia Shopping Center	Santa Barbara	CA	03/10/16	116,089	100.0 %	2,582	Kroger (Ralph's) Supermarket
Casitas Plaza Shopping Center	Carpinteria	CA	03/10/16	105,118	100.0 %	2,003	Albertsons Supermarket, CVS Pharmacy
Bouquet Center	Santa Clarita	CA	04/28/16	148,903	98.4 %	3,845	Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
North Ranch Shopping Center	Westlake Village	CA	06/01/16	146,444	89.7 %	4,902	Kroger (Ralph's) Supermarket, Trader Joe's, Planet Fitness
The Knolls	Long Beach	CA	10/03/16	51,858	100.0 %	1,450	Trader Joe's, Pet Food Express
The Terraces	Rancho Palos Verdes	CA	03/17/17	172,922	93.1 %	3,667	Trader Joe's, Marshall's, LA Fitness
Los Angeles metro area total				2,941,016	96.6 % \$		
Seattle metro area							
Meridian Valley Plaza	Kent	WA	02/01/10	51,597	98.1 % \$	918	Kroger (QFC) Supermarket
The Market at Lake Stevens	Lake Stevens	WA	03/11/10	74,130	100.0 %	1,706	Albertsons (Haggen) Supermarket
Canyon Park Shopping Center	Bothell	WA	07/29/11	123,592	100.0 %	2,687	PCC Community Markets, Rite Aid Pharmacy, Petco
Hawks Prairie Shopping Center	Lacey	WA	09/09/11	157,529	100.0 %	2,050	Safeway Supermarket, Dollar Tree, Big Lots, Ace Hardware
Gateway Shopping Center	Marysville	WA	02/16/12	104,298	100.0 %	2,722	WinCo Foods*, Rite Aid Pharmacy, Ross Dress For Less
Canyon Crossing	Puyallup	WA	04/15/13	120,398	100.0 %	2,950	Safeway Supermarket
Crossroads Shopping Center	Bellevue	WA	2010/2013	473,131	99.3 %	12,763	Kroger (QFC) Supermarket, Dick's Sporting Goods, Edgeworks Climbing
Bellevue Marketplace	Bellevue	WA	12/10/15	113,758	100.0 %	3,734	Asian Family Market
Four Corner Square	Maple Valley	WA	12/21/15	119,531	100.0 %	2,770	Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden
Bridle Trails Shopping Center	Kirkland	WA	10/17/16	110,257	100.0 %	2,536	Grocery Outlet Supermarket, Rite Aid (Bartell) Pharmacy, Dollar Tree
PCC Community Markets Plaza	Edmonds	WA	01/25/17	34,459	100.0 %	759	PCC Community Markets
Highland Hill Shopping Center	Tacoma	WA	05/09/17	163,926	100.0 %	3,110	WinCo Foods, LA Fitness, Dollar Tree, Petco
North Lynnwood Shopping Center	Lynnwood	WA	10/19/17	63,606	92.9 %	1,041	Grocery Outlet Supermarket, Dollar Tree
tadium Center	Tacoma	WA	02/23/18	48,888	100.0 %	1,124	Thriftway Supermarket
lummerwalk Village	Lacey	WA	12/13/19	61,545	100.0 %	989	Walmart Neighborhood Market
South Point Plaza	Everett	WA	11/10/21	189,960	100.0 %	2,418	Grocery Outlet Supermarket, Rite Aid Pharmacy, Hobby Lobby, Pep Boys
Olympia West Center	Olympia	WA	12/06/21	69,212	91.5 %	1,394	Trader Joe's, Petco
Olympia Square North	Olympia	WA	04/01/22	89,884	100.0 %	1,128	Albertsons Supermarket
Thomas Lake Shopping Center	Mill Creek	WA	08/19/22	111,311	100.0 %	2,056	Albertsons Supermarket, Rite Aid Pharmacy
Ballinger Village	Shoreline	WA	08/19/22	112,228	100.0 %	2,515	Thriftway Supermarket, Rite Aid Pharmacy
Seattle metro area total				2,393,240	99.4 % \$	51,370	•

^{*} These retailers are not tenants of ROIC.



Property Portfolio, continued

(dollars in thousands)			Date	Owned	%		
Metro Area	City	State	Acquired	GLA	Leased	ABR (5)	Major Tenants
Portland metro area							·
Happy Valley Town Center	Happy Valley	OR	07/14/10	138,397	99.1 % \$	4,081	New Seasons Market
Wilsonville Old Town Square	Wilsonville	OR	2010/2012	49,880	100.0 %	2,023	Kroger (Fred Meyer) Supermarket*
Cascade Summit Town Square	West Linn	OR	08/20/10	94,934	100.0 %	2,112	Safeway Supermarket, U.S. Postal Service
Heritage Market Center	Vancouver	WA	09/23/10	107,468	100.0 %	1,896	Safeway Supermarket, Dollar Tree
Division Crossing	Portland	OR	12/22/10	103,561	100.0 %	1,346	Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware
Halsey Crossing	Gresham	OR	12/22/10	99,428	100.0 %	1,511	24 Hour Fitness, Dollar Tree
Hillsboro Market Center	Hillsboro	OR	11/23/11	156,021	100.0 %	2,748	Albertsons Supermarket, Dollar Tree, Ace Hardware
Robinwood Shopping Center	West Linn	OR	08/23/13	70,831	100.0 %	1,184	Walmart Neighborhood Market
Tigard Marketplace	Tigard	OR	02/18/14	136,889	100.0 %	2,314	H-Mart Supermarket, Bi-Mart
Wilsonville Town Center	Wilsonville	OR	12/11/14	167,829	100.0 %	3,110	Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree
Tigard Promenade	Tigard	OR	07/28/15	88,043	100.0 %	1,608	Safeway Supermarket, Petco
Sunnyside Village Square	Happy Valley	OR	07/28/15	92,278	100.0 %	1,698	Grocery Outlet Supermarket, Snap Fitness, Ace Hardware
Johnson Creek Center	Happy Valley	OR	11/09/15	108,588	100.0 %	2,375	Trader Joe's, Walgreens, Sportsman's Warehouse
Rose City Center	Portland	OR	09/15/16	60,680	100.0 %	805	Safeway Supermarket
Division Center	Portland	OR	04/05/17	123,072	99.0 %	2,280	Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco
Riverstone Marketplace	Vancouver	WA	10/11/17	95,774	100.0 %	2,416	Kroger (QFC) Supermarket
King City Plaza	King City	OR	05/18/18	62,676	99.2 %	1,025	Grocery Outlet Supermarket, Anytime Fitness
Powell Valley Junction	Gresham	OR	04/01/22	108,639	100.0 %	1,176	Walmart Neighborhood Market, Planet Fitness
Portland metro area total			•	1,864,988	99.8 % \$	35,708	
San Francisco metro area							
Pleasant Hill Marketplace	Pleasant Hill	CA	04/08/10	69,715	100.0 % \$	1,524	Total Wine and More, Buy Buy Baby, Basset Furniture
Pinole Vista Shopping Center	Pinole	CA	01/06/11	141,093	95.8 %	3,105	Save Mart (Lucky California) Supermarket, Planet Fitness
Country Club Gate Center	Pacific Grove	CA	07/08/11	109,331	98.4 %	2,396	
Marlin Cove Shopping Center	Foster City	CA	05/04/12	73,943	95.9 %	2,554	99 Ranch Market
The Village at Novato	Novato	CA	07/24/12	20,081	78.3 %	458	Trader Joe's
Santa Teresa Village	San Jose	CA	11/08/12	131,263	97.9 %	3,406	Grocery Outlet Supermarket, Dollar Tree, MedVet Silicon Valley
Granada Shopping Center	Livermore	CA	06/27/13	71,525	100.0 %	1,555	Save Mart (Lucky California) Supermarket
Country Club Village	San Ramon	CA	11/26/13	111,093	96.7 %	2,203	Walmart Neighborhood Market, CVS Pharmacy
North Park Plaza	San Jose	CA	04/30/14	76,697	100.0 %	2,839	H-Mart Supermarket
Winston Manor	South San Francisco	CA	01/07/15	49,852	96.8 %	1,836	Grocery Outlet Supermarket
Jackson Square	Hayward	CA	07/01/15	114,220	100.0 %	2,481	Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness
Gateway Centre	San Ramon	CA	09/01/15	112,553	95.5 %	2,724	Save Mart (Lucky California) Supermarket, Walgreens
Iron Horse Plaza	Danville	CA	12/04/15	61,915	100.0 %	2,432	, , , , , , , , , , , , , , , , , , ,
Monterey Center	Monterey	CA	07/14/16	25,626	100.0 %	1,106	Trader Joe's
Santa Rosa Southside Shopping Center	Santa Rosa	CA	03/24/17	88,606	100.0 %	1,850	REI, Cost Plus World Market, DSW
Monta Loma Plaza	Mountain View	CA	09/19/17	49,694	100.0 %	1,625	Safeway Supermarket
Canyon Creek Plaza	San Jose	CA	09/01/21	64,662	98.2 %	2,169	New Seasons Market
Village Oaks Shopping Center	Martinez	CA	05/17/22	79,875	97.9 %	1,490	Save Mart (Lucky California) Supermarket, Rite Aid Pharmacy*
San Francisco metro area total				1,451,744	97.9 % \$	37,753	

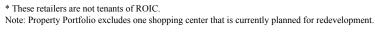


^{*} These retailers are not tenants of ROIC.

Property Portfolio, continued

		_	Date	Owned	%	(5)	
Metro Area	City	State	Acquired	GLA	Leased	ABR (5)	Major Tenants
Orange County metro area							
Santa Ana Downtown Plaza	Santa Ana	CA	01/26/10	105,536	98.3 % \$	2,438	Kroger (Food 4 Less) Supermarket, Marshall's
Sycamore Creek	Corona	CA	09/30/10	74,198	98.2 %	1,927	Safeway (Vons) Supermarket, CVS Pharmacy*
Desert Springs Marketplace	Palm Desert	CA	02/17/11	113,718	97.0 %	2,872	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Cypress Center West	Cypress	CA	12/04/12	112,080	94.3 %	2,212	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Harbor Place Center	Garden Grove	CA	12/28/12	122,636	94.5 %	1,802	AA Supermarket, Ross Dress For Less, AutoZone Mega Hub
5 Points Plaza	Huntington Beach	CA	09/27/13	161,170	99.7 %	4,933	Trader Joe's
Peninsula Marketplace	Huntington Beach	CA	10/15/13	95,416	100.0 %	2,560	Kroger (Ralph's) Supermarket, Planet Fitness
Fullerton Crossroads	Fullerton	CA	10/11/17	219,899	97.0 %	3,402	Kroger (Ralph's) Supermarket, Kohl's, Jo-Ann Fabrics and Crafts
The Village at Nellie Gail Ranch	Laguna Hills	CA	11/30/17	89,041	98.1 %	3,133	Smart & Final Extra Supermarket
Orange Country metro area total				1,093,694	97.4 % \$	25,279	
San Diego metro area							
Marketplace Del Rio	Oceanside	CA	01/03/11	183,787	95.7 % \$	3,657	Stater Brothers Supermarket, Walgreens, Planet Fitness
Renaissance Towne Centre	San Diego	CA	08/03/11	52,866	99.1 %	2,780	CVS Pharmacy
Bay Plaza	San Diego	CA	10/05/12	73,324	93.6 %	2,128	Seafood City Supermarket
Bernardo Heights Plaza	Rancho Bernardo	CA	02/06/13	37,729	100.0 %	987	Sprouts Market
Hawthorne Crossings	San Diego	CA	06/27/13	141,288	100.0 %	3,632	Mitsuwa Supermarket, Ross Dress For Less, Staples
Creekside Plaza	Poway	CA	02/28/14	133,914	99.2 %	3,434	Stater Brothers Supermarket, AMC Theatres
Palomar Village	Temecula	CA	10/12/21	125,130	98.4 %	2,141	Albertsons Supermarket, CVS Pharmacy
San Diego metro area total				748,038	97.8 % \$	18,759	•

	Number of	Owned	%	
Metro Area Summary	Centers	GLA	Leased	ABR (5)
Los Angeles	20	2,941,016	96.6 %	66,577
Seattle	20	2,393,240	99.4 %	51,370
Portland	18	1,864,988	99.8 %	35,708
San Francisco	18	1,451,744	97.9 %	37,753
Orange County	9	1,093,694	97.4 %	25,279
San Diego	7	748,038	97.8 %	18,759
TOTAL SHOPPING CENTER PORTFOLIO	92	10,492,720	98.2 %	3 235,446





Same-Center Cash Net Operating Income Analysis

(unaudited, dollars in thousands)

	Three Months Ended						Nine Months Ended							
		09/30/23		09/30/22	\$	Change	% Change		09/30/23		09/30/22		\$ Change	% Change
Number of shopping centers included in same-center analysis (6)		90		90					87		87			
Same-center leased rate		98.1 %	ó	98.1 %			— %		98.1 %		98.0 %	,)		0.1 %
REVENUES:														
Base rents	\$	55,324	\$	53,990	\$	1,334	2.5 %	\$	162,912	\$	158,652	\$	4,260	2.7 %
Percentage rent		419		199		220	110.6 %		1,055		554		501	90.4 %
Recoveries from tenants		19,327		18,520		807	4.4 %		57,545		54,346		3,199	5.9 %
Other property income		3,090		441		2,649	600.7 %		4,497		2,314		2,183	94.3 %
Bad debt		(767)		(568)		(199)	35.0 %		(2,416)		(1,287)		(1,129)	87.7 %
TOTAL REVENUES		77,393		72,582	_	4,811	6.6 %		223,593	_	214,579		9,014	4.2 %
OPERATING EXPENSES:														
Property operating expenses		13,261		12,646		615	4.9 %		40,122		37,158		2,964	8.0 %
Property taxes		8,682	_	8,701		(19)	(0.2)%		25,616		25,084		532	2.1 %
TOTAL OPERATING EXPENSES		21,943		21,347		596	2.8 %	_	65,738		62,242		3,496	5.6 %
SAME-CENTER CASH NET OPERATING INCOME	\$	55,450	<u>s</u>	51,235	\$	4,215	8.2 %	\$	157,855	\$	152,337	\$	5,518	3.6 %
SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION														
GAAP Operating Income	\$	26,927	\$	34,464				\$	80,732	\$	87,742			
Depreciation and amortization		27,050		24,332					77,280		72,444			
General and administrative expenses		5,492		5,203					16,588		16,145			
Other expense		157		111					811		778			
Gain on sale of real estate		_		(7,653)					_		(7,653)			
Straight-line rent		(362)		(922)					(1,688)		(2,288)			
Amortization of above- and below-market rent		(2,118)		(2,906)					(7,591)		(9,218)			
Property revenues and other expenses (7)		138		(16)					(523)		(176)			
TOTAL COMPANY CASH NET OPERATING INCOME		57,284		52,613					165,609		157,774	-		
Non Same-Center Cash NOI		(1,834)		(1,378)					(7,754)		(5,437)			
SAME-CENTER CASH NET OPERATING INCOME	\$	55,450	\$	51,235				\$	157,855	\$	152,337			



Top Ten Tenants

(dollars in thousands)

				Percent		
		Number of	Leased	of Total		Percent of
Te	nant	Leases	GLA	Leased GLA	ABR (5)	Total ABR
1 Alt	pertsons / Safeway Supermarkets	21	1,052,996	10.2 %	\$ 13,361	5.7 %
2 Kro	oger Supermarkets	11	488,735	4.8 %	7,884	3.4 %
3 Rit	e Aid Pharmacy	15	280,038	2.7 %	3,993	1.7 %
4 Sav	ve Mart Supermarkets	5	234,713	2.3 %	3,495	1.5 %
5 Tra	nder Joe's	9	113,097	1.1 %	3,403	1.4 %
6 Gro	ocery Outlet Supermarkets	10	225,004	2.2 %	3,178	1.3 %
7 JP	Morgan Chase	20	82,348	0.8 %	3,001	1.3 %
8 Spi	routs Markets	4	145,777	1.4 %	2,721	1.2 %
9 H-1	Mart Supermarkets	3	147,040	1.4 %	2,684	1.1 %
10 Ro	ss Dress For Less / dd's Discounts	6	166,703	1.6 %	2,552	1.1 %
Тој	p 10 Tenants Total	104	2,936,451	28.5 %	\$ 46,272	19.7 %
Oth	ner Tenants	1,934	7,354,021	71.5 %	189,174	80.3 %
Tot	tal Portfolio	2,038	10,290,472	100.0 %	\$ 235,446	100.0 %



Lease Expiration Schedule

2033+

(dollars in thousands)							
(aonars in inousanas)							
Anchor Tenants (8)		N	TJ	D	T-4-1	D	ABR
inchoi Tenunis		Number ofLeases Expiring ⁽⁹⁾	Leased GLA	Percent of Total Leased GLA	Total ABR ⁽⁵⁾	Percent of Total ABR	Per Sq. Ft.
	2023	Leases Expiring 2	44,072	0.4 % \$	491	0.2 % \$	11.15
	2024	7	280,724	2.7 %	3,293	1.4 %	11.73
	2025	23	761,444	7.4 %	10,599	4.5 %	13.92
	2026	24	784,371	7.6 %	10,260	4.4 %	13.08
	2027	14	460,659	4.5 %	5,364	2.3 %	11.64
	2028	29	957,099	9.3 %	17,561	7.4 %	18.35
	2029	20	690,126	6.7 %	12,309	5.2 %	17.84
	2030	11	382,128	3.7 %	6,531	2.8 %	17.09
	2031	11	335,269	3.3 %	5,207	2.2 %	15.53
	2032	7	236,380	2.3 %	3,463	1.5 %	14.65
	2033+	23	842,658	8.2 %	13,118	5.6 %	15.57
		171	5,774,930	56.1 % \$	88,196	37.5 % \$	15.27
Non-Anchor Tenants		Number of	Leased	Percent of	Total	Percent of	ABR
		Leases Expiring (9)	GLA	Total Leased GLA	ABR	Total ABR	Per Sq. Ft.
	2023	65	96,949	0.9 % \$	3,357	1.4 % \$	34.63
	2024	258	510,871	5.0 %	16,854	7.2 %	32.99
	2025	288	611,568	5.9 %	19,519	8.3 %	31.92
	2026	298	676,229	6.7 %	21,667	9.2 %	32.04
	2027	288	683,515	6.7 %	22,539	9.6 %	32.98
	2028	261	626,260	6.1 %	21,305	9.0 %	34.02
	2029	108	311,787	3.0 %	9,559	4.0 %	30.66
	2030	55	169,331	1.6 %	5,793	2.5 %	34.21
	2031	51	169,368	1.6 %	5,414	2.3 %	31.97
	2032	76	251,965	2.4 %	8,052	3.4 %	31.96
	2033+	119	407,699	4.0 %	13,191	5.6 %	32.35
		1,867	4,515,542	43.9 % \$	147,250	62.5 % \$	32.61
ATT TO		N. I. C	Y 1	D . C	T. 4.1	D 4 6	A DD
All Tenants		Number of Leases Expiring ⁽⁹⁾	Leased GLA	Percent of Total Leased GLA	Total ABR	Percent of Total ABR	ABR Per Sq. Ft.
	2023	67	141,021	1.3 % \$	3,848	1.6 % \$	27.29
	2024	265	791,595	7.7 %	20,147	8.6 %	25.45
	2025	311	1,373,012	13.3 %	30,118	12.8 %	21.94
	2026	322	1,460,600	14.3 %	31,927	13.6 %	21.86
	2027	302	1,144,174	11.2 %	27,903	11.9 %	24.39
	2028	290	1,583,359	15.4 %	38,866	16.4 %	24.55
	2029	128	1,001,913	9.7 %	21,868	9.2 %	21.83
	2030	66	551,459	5.3 %	12,324	5.3 %	22.35
	2031	62	504,637	4.9 %	10,621	4.5 %	21.05
	2032	83	488,345	4.7 %	11,515	4.9 %	23.58
	2032	63	1 250 257	1.7 /0	11,313	1.2 %	25.56



22.88

26,309

235,446

12.2 %

100.0 %

11.2 %

100.0 %

1,250,357

10,290,472

2,038

Leasing Summary

	For the Three Months Ended September 30, 2023				For the Nine Months Ended September 30, 20						
New Leases	No	n-Anchor		Anchor (8)	Total	No	n-Anchor		Anchor (8)		Total
Number of Leases		29		5	34		107		6		113
Gross Leasable Area (sq. ft.)		48,780		106,805	155,585		167,263		124,505		291,768
Initial Base Rent (\$/sq. ft.) (10)	\$	36.46	\$	9.54	\$ 17.98	\$	37.15	\$	8.96	\$	25.12
Tenant Improvements (\$/sq. ft.)	\$	0.01	\$	_	\$ _	\$	0.75	\$		\$	0.43
Leasing Commissions (\$/sq. ft.)	\$	3.94	\$	2.20	\$ 2.74	\$	4.60	\$	1.88	\$	3.44
Weighted Average Lease Term (Yrs.) (9)		7.8		5.4	6.1		7.9		4.7		6.5
Renewals	No	n-Anchor		Anchor	Total	No	n-Anchor		Anchor		Total
Number of Leases		55		6	61		194		23		217
Gross Leasable Area (sq. ft.)		111,368		198,234	309,602		417,638		744,625		1,162,263
Initial Base Rent (\$/sq. ft.) (10)	\$	38.47	\$	21.57	\$ 27.65	\$	34.94	\$	20.28	\$	25.55
Tenant Improvements (\$/sq. ft.)	\$	_	\$	2.08	\$ 1.33	\$	0.11	\$	0.55	\$	0.39
Leasing Commissions (\$/sq. ft.)	\$	0.38	\$	_	\$ 0.14	\$	0.11	\$	_	\$	0.04
Weighted Average Lease Term (Yrs.) (9)		4.7		4.0	4.3		4.9		4.7		4.8
Total	No	n-Anchor		Anchor	Total	No	n-Anchor		Anchor		Total
Number of Leases		84		11	95		301		29		330
Gross Leasable Area (sq. ft.)		160,148		305,039	465,187		584,901		869,130		1,454,031
Initial Base Rent (\$/sq. ft.) (10)	\$	37.86	\$	17.36	\$ 24.42	\$	35.57	\$	18.66	\$	25.46
Tenant Improvements (\$/sq. ft.)	\$	_	\$	1.35	\$ 0.89	\$	0.29	\$	0.48	\$	0.40
Leasing Commissions (\$/sq. ft.)	\$	1.46	\$	0.77	\$ 1.01	\$	1.39	\$	0.27	\$	0.72
Weighted Average Lease Term (Yrs.) (9)		5.7		4.5	4.9		5.7		4.7		5.0



Same-Space Comparative Leasing Summary

	For the Three Months Ended September 30, 2023					For the Nine Months Ended September 30, 2023							
New Leases	No	n-Anchor	A	Anchor ⁽⁸⁾		Total	No	n-Anchor	A	Anchor (8)		Total	
Comparative # of Leases		15		2		17		55		3		58	
Comparative GLA (sq. ft.) (11)		24,149		38,200		62,349		91,677		55,900		147,577	
Prior Base Rent (\$/sq. ft.) (12)	\$	33.42	\$	6.88	\$	17.16	\$	31.94	\$	5.46	\$	21.91	
Initial Base Rent (\$/sq. ft.) (10)	\$	37.53	\$	14.38	\$	23.34	\$	35.78	\$	11.54	\$	26.60	
Percentage Change in Base Rents		12.3%		108.9%		36.0%		12.0%		111.4%		21.4%	
Tenant Improvements (\$/sq. ft.)	\$	0.02	\$	_	\$	0.01	\$	1.36	\$	_	\$	0.85	
Leasing Commissions (\$/sq. ft.)	\$	4.99	\$	2.32	\$	3.35	\$	4.49	\$	1.58	\$	3.39	
Weighted Average Lease Term (Yrs.) (9)		8.3		8.3		8.3		8.1		5.8		7.2	
Renewals	No	on-Anchor	Aı	nchor	To	otal	No	on-Anchor	Aı	nchor	Т	otal	
Comparative # of Leases		55		6		61		194		23		217	
Comparative GLA (sq. ft.) (11)		111,368		198,234		309,602		417,638		744,625		1,162,263	
Prior Base Rent (\$/sq. ft.) (12)	\$	35.73	\$	20.21	\$	25.79	\$	32.67	\$	19.08	\$	23.96	
Initial Base Rent (\$/sq. ft.) (10)	\$	38.47	\$	21.57	\$	27.65	\$	34.94	\$	20.28	\$	25.55	
Percentage Change in Base Rents		7.7%		6.7%		7.2%		7.0%		6.3%		6.6%	
Tenant Improvements (\$/sq. ft.)	\$	_	\$	2.08	\$	1.33	\$	0.11	\$	0.55	\$	0.39	
Leasing Commissions (\$/sq. ft.)	\$	0.38	\$	_	\$	0.14	\$	0.11	\$	_	\$	0.04	
Weighted Average Lease Term (Yrs.) (9)		4.7		4.0		4.3		4.9		4.7		4.8	
Total	No	on-Anchor	Anchor T		Total		No	Non-Anchor		nchor	Т	otal	
Comparative # of Leases		70		8	-	78		249		26		275	
Comparative GLA (sq. ft.) (11)		135,517		236,434		371,951		509,315		800,525		1,309,840	
Prior Base Rent (\$/sq. ft.) (12)	\$	35.32	\$	18.06	\$	24.35	\$	32.54	\$	18.13	\$	23.73	
Initial Base Rent (\$/sq. ft.) (10)	\$	38.30	\$	20.41	\$	26.93	\$	35.10	\$	19.67	\$	25.67	
Percentage Change in Base Rents		8.5%		13.0%		10.6%		7.9%		8.5%		8.1%	
Tenant Improvements (\$/sq. ft.)	\$	_	\$	1.75	\$	1.11	\$	0.33	\$	0.52	\$	0.45	
Leasing Commissions (\$/sq. ft.)	\$	1.20	\$	0.37	\$	0.67	\$	0.90	\$	0.11	\$	0.42	
Weighted Average Lease Term (Yrs.) (9)		5.4		4.7		5.0		5.5		4.8		5.1	



Leased vs. Billed Summary

(dollars in thousands)

	09/30/23	 06/30/23	03/31/23	12/31/22
% leased at beginning of quarter	98.3%	98.3%	98.1%	97.8%
% billed at beginning of quarter	95.7%	95.1%	94.2%	93.3%
ABR of new leases signed/not yet commenced - at beginning of quarter (5)	\$ 7,213	\$ 6,485	\$ 7,625	\$ 9,115
less: ABR of new leases commenced during quarter	(1,918)	(1,920)	(2,142)	(3,385)
plus: ABR of new leases signed during quarter	1,994	2,648	1,002	1,895
ABR of new leases signed/not yet commenced - at end of quarter	\$ 7,289	\$ 7,213	\$ 6,485	\$ 7,625
% leased at end of quarter	98.2%	98.3%	98.3%	98.1%
% billed at end of quarter	95.7%	95.7%	95.1%	94.2%
ABR of new leases commenced during quarter - amount billed	\$ 205	\$ 182	\$ 274	\$ 430



Footnotes

- 1. Weighted Average (WA) excludes interest rate swap maturity dates.
- 2. Does not include extension options available to ROIC.
- 3. Net unamortized deferred financing charges for the Term Loan, Senior Notes and Mortgages.
- 4. Calculated in accordance with GAAP pursuant to underlying bond indentures.
- 5. ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.
- 6. Same centers are those shopping centers which were owned for the entirety of the current and comparable prior year period, except for one shopping center that is currently planned for redevelopment and is no longer being managed as a retail asset.
- 7. Includes anchor lease termination fees net of contractual amounts, if any, expense and recovery adjustments related to prior periods and other miscellaneous adjustments.
- 8. Anchor tenants are leases equal to or greater than 15,000 square feet.
- 9. Does not assume exercise of renewal options.
- 10. Initial Base Rent is on a cash basis and is the initial contractual monthly rent, annualized.
- 11. Comparative GLA includes spaces that were vacant for less than 12 months, excludes spaces that were not leased at the time of acquisition.
- 12. Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.



Investor Information

Retail Opportunity Investments Corp. www.roireit.net NASDAQ: ROIC 11250 El Camino Real, Suite 200 San Diego, CA 92130	Investor Relations: Nicolette O'Leary noleary@roireit.net 858.255.4913	Transfer Agent: Syed Hussaini Computershare syed.hussaini@computershare.com
Equity Research Coverage		
Bank of America Merrill Lynch	Jeffrey Spector	646.855.1363
Bank of Montreal	John P. Kim Juan Sanabria	212.885.4115 312.845.4074
Baird	Wes Golladay	216.737.7510
BTIG	Michael Gorman	212.738.6138
Citi	Nicholas Joseph Craig Mailman	212.816.1909 212.816.4471
Green Street	Paulina Rojas Schmidt	949.640.8780
J.P. Morgan	Michael W. Mueller	212.622.6689
Jefferies	Linda Tsai	212.778.8011
KeyBanc Capital Markets	Todd Thomas	917.368.2286
Raymond James	RJ Milligan	908.447.4493
Wells Fargo Securities	James Feldman	212.214.5328
Fixed Income Research Coverage		
J.P. Morgan	Mark Streeter	212.834.5086
Ratings Agency Coverage		
Fitch Ratings, Inc.	Christopher Wimmer	646.582.3412
Moody's Investors Service	Bill Fahy	212.553.1687
S&P Global Ratings	Michael Souers	212.438.2508

