## 1st Quarter 2013 Supplemental Information



Retail Opportunity Investments Corp. 8905 Towne Centre Drive, Suite 108 San Diego, CA 92122

## Our Company

Retail Opportunity Investments Corporation (Nasdaq:ROIC) is a fully integrated, self-managed real estate investment trust. ROIC specializes in the acquisition, ownership and management of necessity-based community and neighborhood shopping centers, anchored by national or regional supermarkets and drugstores. At March 31, 2013, ROIC's property portfolio included 47 shopping centers encompassing approximately 5.0 million square feet. Additional information is available at www.roireit.net.

## Forward Looking Information

Certain information contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, risks associated with the Company's ability to identify and acquire retail real estate investments that meet the Company's investment standards; the level of rental revenue and net interest income the Company achieves from its target assets; the market value of the Company's assets and the supply of, and demand for, retail real estate investments in which the Company invests; the conditions in the local markets in which the Company operates, as well as changes in national economic and market conditions; consumer spending and confidence trends; the Company's ability to enter into new leases or to renew leases with existing tenants at the properties at favorable rates; the Company's ability to anticipate changes in consumer buying practices and the space needs of tenants; the competitive landscape impacting the properties the Company acquires and their tenants; the Company's relationships with its tenants and their financial condition; the Company's use of debt as part of its financing strategy and its ability to make payments or to comply with any covenants under any borrowings or other debt facilities; the level of the Company's operating expenses, including amounts we are required to pay to the Company's management team and to engage third party property managers; changes in interest rates that could impact the market price of the Company's common stock and the cost of the Company's borrowings; and legislative and regulatory changes (including changes to laws governing the taxation of REITs). Additional information regarding these and other factors is described in the Company's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K. and the Company's Quarterly Reports on Form 10-Q. Forward looking statements are based on estimates as of the date of this supplemental data. The Company disclaims any obligation to publicly release the results of any revisions to these forward looking statements reflecting new estimates, events or circumstances after the date of this supplemental data. For further information, please refer to the Company's filings with the Securities and Exchange Commission.

## Supplemental Information

The enclosed information should be read in conjunction with the Company's filings with the Securities and Exchange Commission, including but not limited to, the Company's Form 10-Qs filed quarterly and Form $10-\mathrm{Ks}$ filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").
Financial Data
Balance Sheets ..... 4
Income Statements ..... 5
Funds From Operations ..... 6
Selected Financial Analyses ..... 7
Summary of Debt Outstanding ..... 8
Portfolio Data
2013 Property Acquisitions ..... 9
Property Portfolio ..... 10
Top Ten Tenants ..... 12
Lease Expiration Schedule ..... 13
Leasing Summary ..... 14
Investor Information ..... 15
(unaudited, dollars in thousands)

## ASSETS:

Real estate investments:
Land
Buildings and improvements
Less: accumulated depreciation and amortization

Mortgage notes receivable
Investment in and advances to unconsolidated joint ventures

Real Estate Investments, net
Cash and cash equivalents
Restricted cash
Tenant and other receivables
Deposits
Acquired lease intangible asset, net of accumulated amortization
Prepaid expenses
Deferred charges, net of accumulated amortization
Other assets
TOTAL ASSETS

## LIABILITIES:

Term loan
Credit facility
Mortgage notes payable
Acquired lease intangibles liability, net of accumulated amortization
Accounts payable and accrued expenses
Tenants' security deposits
Other liabilities
TOTAL LIABILITIES
EQUITY:
Common stock, $\$ .0001$ par value $500,000,000$ shares authorized
Additional paid-in-capital
Accumulated deficit
Accumulated other comprehensive loss
Total Retail Opportunity Investments Corp. stockholders' equity
Noncontrolling interests
TOTAL EQUITY
TOTAL LIABILITIES AND EQUITY

| As Of |
| :---: |
| $03 / 31 / 13 \quad 12 / 31 / 12$ |


| \$ | 296,177 | \$ | 283,445 |
| :---: | :---: | :---: | :---: |
|  | 617,112 |  | $588,248$ |
|  | $(37,851)$ |  | $(32,365)$ |
|  | 875,438 |  | 839,329 |
|  | 10,294 |  | 10,000 |
|  | 15,526 |  | 15,295 |
|  | 901,258 |  | 864,624 |
|  | 6,894 |  | 4,692 |
|  | 1,880 |  | 1,701 |
|  | 13,973 |  | 12,455 |
|  | 2,000 |  | 2,000 |
|  | 40,345 |  | 41,231 |
|  | 3,099 |  | 1,246 |
|  | 21,975 |  | 21,623 |
|  | 949 |  | 1,340 |
| \$ | 992,373 | \$ | 950,912 |
| \$ | 200,000 | \$ | 200,000 |
|  | 18,000 |  | 119,000 |
|  | 81,753 |  | 72,690 |
|  | 56,774 |  | 57,372 |
|  | 3,800 |  | 6,469 |
|  | 2,428 |  | 2,337 |
|  | 24,387 |  | 26,503 |
|  | 387,142 |  | 484,369 |


| 7 5 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 668,342 |  | 523,540 |
|  | $(46,486)$ |  | $(38,851)$ |
|  | $(16,634)$ |  | $(18,155)$ |
|  | 605,229 |  | 466,540 |
|  | 2 |  | 2 |
|  | 605,231 |  | 466,542 |
| \$ | 992,373 | \$ | 950,912 |

The Company's Form 10-Q for the quarters ended March 31, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.

The above does not purport to disclose all items required under GAAP.
(unaudited, in thousands, except per share amounts)

| Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 03/31/13 |  | 03/31/12 |  |
| \$ | 19,350 | \$ | 13,341 |
|  | 4,830 |  | 3,104 |
|  | 204 |  | 202 |
|  | 24,384 |  | 16,648 |
|  | 4,159 |  | 2,969 |
|  | 2,315 |  | 1,599 |
|  | 8,881 |  | 6,650 |
|  | 2,736 |  | 2,420 |
|  | 409 |  | 123 |
|  | 18,500 |  | 13,761 |
|  | 5,884 |  | 2,887 |
|  | $(3,825)$ |  | $(2,294)$ |
|  | 231 |  | 524 |
|  | - |  | 10 |
|  | $(3,594)$ |  | $(1,759)$ |
| \$ | 2,290 | \$ | 1,127 |
| \$ | 0.04 | \$ | 0.02 |
| \$ | 0.04 | \$ | 0.02 |
|  | 57,373 |  | 49,604 |
|  | 60,816 |  | 49,690 |

The Company's Form 10-Q for the quarters ended March 31, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information

The above does not purport to disclose all items required under GAAP.
(unaudited, in thousands, except per share amounts)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 03/31/13 |  | 03/31/12 |  |
| Funds from Operations: (FFO)(1) |  |  |  |  |
| Net income for the period | \$ | 2,290 | \$ | 1,127 |
| Plus: |  |  |  |  |
| Depreciation and amortization expense |  | 8,881 |  | 6,650 |
| Depreciation attributable to unconsolidated joint venture |  | 352 |  | 606 |
| FUNDS FROM OPERATIONS | \$ | 11,523 | \$ | 8,383 |
| FUNDS FROM OPERATIONS PER SHARE - BASIC | \$ | 0.20 | \$ | 0.17 |
| FUNDS FROM OPERATIONS PER SHARE - DILUTED | \$ | 0.19 | \$ | 0.17 |
| Weighted average common shares outstanding - basic |  | 57,373 |  | 49,604 |
| Weighted average common shares outstanding - diluted |  | 60,816 |  | 49,690 |
| Common dividends per share | \$ | 0.15 | \$ | 0.12 |
| Cash dividend | \$ | 9,897 | \$ | 5,954 |
| FFO Payout Ratio |  | 86\% |  | 71\% |

 performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP.

 performance because it primarily excludes the assumption that the value of its real estate assets diminishes predictably over time and industry analysts have accepted it as a performance measure. However, FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which generally reflects all cash effects of transactions and other events in the determination of net income); and
- should not be considered an alternative to net income as an indication of our performance.

FFO as defined by us may not be comparable to similarly titled items reported by other real estate investment trusts due to possible differences in the application of the NAREIT definition used by such REITs.
The Company's Form 10-Q for the quarters ended March 31, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.

The above does not purport to disclose all items required under GAAP.
(unaudited, in thousands, except per share amounts)

## Same Property NOI Analysis

Debt coverage ratios:
Interest coverage ratio (EBITDA/interest expense)
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))
Net Debt (Total debt less cash \& equivalents)/ EBITDA
4.0x
3.7x $\quad 3.4 \mathrm{x}$
4.8x 8.2x

Debt/equity ratios:

| Total debt/total market capitalization | $23.5 \%$ | $35.1 \%$ |
| :--- | :--- | :--- |
| Total debt/total equity market capitalization | $30.7 \%$ | $54.2 \%$ |
| Total debt/total book assets | $30.2 \%$ | $41.2 \%$ |
| Total debt/undepreciated book value (1) | $29.1 \%$ | $39.8 \%$ |
| Secured debt/undepreciated book value (1) | $7.9 \%$ | $7.4 \%$ |

Market capitalization calculations:

| Common shares outstanding | 66,628 |  |  | 52,857 |
| :---: | :---: | :---: | :---: | :---: |
| Warrants outstanding |  | 20,693 |  | 49,399 |
| Common stock price per share, end of period | \$ | 14.02 | \$ | 12.85 |
| Warrants price per share, end of period | \$ | 2.00 | \$ | 0.89 |
| Common market equity at end of period | \$ | 934,119 | \$ | 679,209 |
| Warrants market equity at end of period |  | 41,386 |  | 43,965 |
| Total equity market capitalization | \$ | 975,505 | \$ | 723,175 |
| Total debt end of period |  | 299,753 |  | 391,690 |
| TOTAL MARKET CAPITALIZATION | \$ | 1,275,258 | \$ | 1,114,864 |

(1) Excludes accumulated depreciation on operating assets.

The Company's Form 10-Q for the quarters ended March 31, 2013 and 2012 and Form 10-K for the year ended December 31, 2012 should be read in conjunction with the above information.

The above does not purport to disclose all items required under GAAP.


| Principal Maturities |  |  |  |  |  |  |  |  |  | Summary of Unencumbered/Encumbered properties (3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Principal Maturities | Principal Amortization |  | Principal due at Maturity |  | Credit <br> Facilities |  | Total |  | Percentage of Debt Maturing | Unencumbered Encumbered | $\begin{gathered} \begin{array}{c} \text { \# of } \\ \text { Properties } \end{array} \\ \hline 40 \end{gathered}$ | $\begin{aligned} & \text { GLA } \\ & \hline 3,989,916 \end{aligned}$ | \% |
| 2013 | \$ | 1,067 | \$ | - | \$ | - | \$ | 1,067 | 0.4\% |  |  |  | 88.9\% |
| 2014 |  | 1,256 |  | 21,185 |  | - |  | 22,441 | 7.6\% |  |  | 499,299 | 11.1\% |
| 2015 |  | 669 |  | 28,017 |  | - |  | 28,686 | 9.7\% |  | 46 | 4,489,215 | 100.0\% |
| 2016 |  | 463 |  | 7,120 |  | 18,000 |  | 25,583 | 8.6\% |  |  |  |  |
| 2017 |  | 361 |  | 8,099 |  | 200,000 |  | 208,460 | 70.3\% |  |  |  |  |
| 2018 |  | 42 |  | 10,094 |  | - |  | 10,136 | 3.4\% |  |  |  |  |
|  | \$ | 3,858 | \$ | 74,515 | \$ | 218,000 | \$ | 296,373 | $\underline{\text { 100.0\% }}$ |  |  |  |  |
| Net unamortized premiums on mortgages 3,380 <br> $\$ \quad 299,753$  |  |  |  |  |  |  |  |  |  |  |  |  |  |

(1) Reflects the market interest rate at the date the mortgage was assumed.
(2) Includes a $\$ 25$ million forward starting swap with net interest payments that becomes effective in April, 2013. Swap interest rate reflects all-in rate, with a weighted average swap rate of $2.9 \%$.
(3) Does not include unconsolidated joint venture.

The above does not purport to disclose all items required under GAAP.
(dollars in thousands)

| Shopping Centers | Location | Date Acquired | $\begin{gathered} \% \\ \text { Owned } \\ \hline \end{gathered}$ | Purchase Amount |  | GLA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q 2013 |  |  |  |  |  |  |
| Diamond Bar Town Center | Diamond Bar, CA | 02/01/13 | 100.0\% |  | 27,400 | 100,342 |
| Bernardo Heights Plaza | Rancho Bernardo, CA | 02/06/13 | 100.0\% | \$ | 12,400 | 37,729 |
| Total 1Q 2013 |  |  |  |  | 39,800 | 138,071 |

## (dollars in thousands)

## Shopping Centers

City
State
\%

Stabilized Shopping Centers

Northern California
Norwood Shopping Center
Pleasant Hill Marketplace
Pinole Vista Shopping Center
Mills Shopping Center
Morada Ranch
Country Club Gate Center
Marlin Cove
The Village at Novato
Santa Teresa Village
Northern California Totals

## Southern California

Paramount Plaza
Santa Ana Downtown Plaza
Claremont Promenade
Gateway Village
Sycamore Creek
Marketplace Del Rio
Renaissance Towne Centre
Desert Springs Marketplace
Euclid Plaza
Seabridge Marketplace
Glendora Shopping Center
Bay Plaza
Cypress Center West
Redondo Beach Plaza
Harbor Place Center
Bernardo Heights Plaza
Diamond Bar Town Center
Southern California Totals
Portland Metropolitan
Vancouver Market Center
Happy Valley Town Center
Oregon City Point
Cascade Summit Town Square
Heritage Market Center
Division Crossing
Halsey Crossing
Hillsboro Market Center
Wilsonville Old Town Square
Portland Metropolitan Totals

| Sacramento | CA | 100.0\% | 04/06/10 | 88,851 | 94.4\% | \$ | 1,121 | Viva Supermarket, Rite Aid, Citi Trends |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pleasant Hill | CA | 100.0\% | 04/08/10 | 69,715 | 100.0\% |  | 1,343 | Buy Buy Baby, Office Depot, Basset Furniture |
| Pinole | CA | 100.0\% | 01/06/11 | 165,025 | 96.9\% |  | 1,666 | Kmart, SaveMart (Lucky) Supermarket(2) |
| Rancho Cordova | CA | 100.0\% | 02/17/11 | 239,081 | 73.2\% |  | 1,888 | Warehouse Markets, Dollar Tree |
| Stockton | CA | 100.0\% | 05/16/11 | 101,842 | 97.8\% |  | 2,152 | Raleys Supermarket |
| Pacific Grove | CA | 100.0\% | 07/08/11 | 109,331 | 93.7\% |  | 1,823 | SaveMart (Lucky) Supermarket, Rite Aid |
| Foster City | CA | 100.0\% | 05/04/12 | 73,186 | 96.3\% |  | 1,609 | 99 Ranch Market |
| Novato | CA | 100.0\% | 07/24/12 | 20,043 | 90.6\% |  | 506 | Trader Joe's |
| San Jose | CA | 100.0\% | 11/08/12 | 125,162 | 97.6\% |  | 2,211 | Raleys (Nob Hill) Supermarket |
|  |  |  |  | 992,236 | 90.9\% |  | 14,318 |  |
| Paramount | CA | 100.0\% | 12/22/09 | 95,062 | 95.7\% |  | 1,638 | Fresh \& Easy, Rite Aid, TJ Maxx |
| Santa Ana | CA | 100.0\% | 01/26/10 | 100,305 | 98.8\% |  | 1,783 | Kroger (Food 4 Less) Supermarket, Marshalls |
| Claremont | CA | 100.0\% | 09/23/10 | 91,529 | 95.5\% |  | 2,013 | Super King Supermarket |
| Chino Hills | CA | 100.0\% | 12/17/10 | 96,959 | 100.0\% |  | 2,919 | Sprouts Farmers Market |
| Corona | CA | 100.0\% | 09/30/10 | 74,198 | 96.0\% |  | 1,504 | Safeway (Vons) Supermarket, CVS(2) |
| Oceanside | CA | 100.0\% | 01/03/11 | 177,136 | 98.6\% |  | 3,136 | Stater Brothers Supermarket, Walgreens, Ace Hardware |
| San Diego | CA | 100.0\% | 08/03/11 | 53,074 | 100.0\% |  | 2,089 | CVS |
| Palm Desert | CA | 100.0\% | 02/17/11 | 105,157 | 95.8\% |  | 2,195 | Kroger (Ralph's) Supermarket, Rite Aid |
| San Diego | CA | 100.0\% | 03/29/12 | 77,044 | 100.0\% |  | 1,261 | Vallarta Supermarket, Walgreens |
| Oxnard | CA | 100.0\% | 05/31/12 | 93,784 | 94.7\% |  | 1,500 | Safeway (Vons) Supermarket |
| Glendora | CA | 100.0\% | 08/01/12 | 106,535 | 95.8\% |  | 1,111 | Albertson's Supermarket |
| San Diego | CA | 100.0\% | 10/05/12 | 73,324 | 86.4\% |  | 1,575 | Seafood City Supermarket |
| Cypress | CA | 100.0\% | 12/04/12 | 106,451 | 94.1\% |  | 1,698 | Kroger (Ralph's) Supermarket, Rite Aid |
| Redondo Beach | CA | 100.0\% | 12/27/12 | 110,509 | 100.0\% |  | 1,983 | Safeway (Vons) Supermarket, Petco |
| Garden Grove | CA | 100.0\% | 12/27/12 | 119,821 | 100.0\% |  | 1,446 | AA Supermarket, Ross Dress For Less |
| Rancho Bernardo | CA | 100.0\% | 02/06/13 | 37,729 | 100.0\% |  | 849 | Sprouts Farmers Market |
| Diamond Bar | CA | 100.0\% | 02/01/13 | 100,342 | 89.3\% |  | 1,702 | National grocery tenant |
|  |  |  |  | 1,618,959 | 96.6\% |  | 30,402 |  |
| Vancouver | WA | 100.0\% | 06/17/10 | 118,385 | 93.0\% |  | 850 | Albertson's Supermarket |
| Happy Valley | OR | 100.0\% | 07/14/10 | 132,896 | 97.2\% |  | 2,934 | New Seasons Supermarket |
| Oregon City | OR | 100.0\% | 07/14/10 | 35,305 | 87.3\% |  | 826 | Starbucks, West Coast Bank, FedEx Kinko's |
| West Linn | OR | 100.0\% | 08/20/10 | 95,508 | 100.0\% |  | 1,443 | Safeway Supermarket |
| Vancouver | WA | 100.0\% | 09/23/10 | 107,468 | 94.0\% |  | 1,577 | Safeway Supermarket |
| Portland | OR | 100.0\% | 12/22/10 | 98,321 | 81.4\% |  | 813 | Rite Aid |
| Gresham | OR | 100.0\% | 12/22/10 | 99,428 | 97.3\% |  | 798 | Safeway Supermarket, Dollar Tree |
| Hillsboro | OR | 100.0\% | 11/23/11 | 156,021 | 97.8\% |  | 2,268 | Albertson's Supermarket, Dollar Tree, Marshalls |
| Wilsonville | OR | 100.0\% | 07/15/10 | 49,937 | 97.4\% |  | 1,636 | Kroger (Fred Meyer) (2) |
|  |  |  |  | 893,269 | 94.5\% |  | 13,145 |  |

(dollars in thousands)

| Shopping Centers | City | State | \% <br> Owned | Date Acquired | GLA | $\begin{gathered} \% \\ \text { Leased } \\ \hline \end{gathered}$ |  | (1) | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Seattle Metropolitan |  |  |  |  |  |  |  |  |  |
| Meridian Valley Plaza | Kent | WA | 100.0\% | 02/01/10 | 51,597 | 100.0\% |  | 622 | Kroger (QFC) Supermarket |
| The Market at Lake Stevens | Lake Stevens | WA | 100.0\% | 03/11/10 | 74,130 | 100.0\% |  | 1,316 | Haggen Food \& Pharmacy |
| Crossroads (3) | Bellevue | WA | 49.0\% | 12/23/10 | 463,402 | 97.7\% |  | 7,983 | Kroger (QFC) Supermarket, Bed Bath \& Beyond, Sports Authority |
| Canyon Park Shopping Center | Bothell | WA | 100.0\% | 07/29/11 | 123,627 | 100.0\% |  | 1,609 | Albertson's Supermarket, Rite Aid |
| Hawks Prairie Shopping Center | Lacey | WA | 100.0\% | 09/09/11 | 154,781 | 100.0\% |  | 1,797 | Safeway Supermarket, Dollar Tree, Big Lots |
| The Kress Building | Seattle | WA | 100.0\% | 09/30/11 | 73,563 | 100.0\% |  | 1,783 | IGA Supermarket, TJMaxx |
| Gateway Shopping Center | Marysville | WA | 100.0\% | 02/16/12 | 106,104 | 100.0\% |  | 2,564 | WinCo Foods (2), Rite Aid, Ross Dress For Less |
| Aurora Square | Shoreline | WA | 100.0\% | 05/02/12 | 38,030 | 100.0\% |  | 311 | Central Supermarket |
| Seattle Metropolitan Totals |  |  |  |  | 1,085,234 | 99.0\% |  | 17,986 |  |
| STABILIZED SHOPPING CENTERS |  |  |  |  | 4,589,698 | 95.5\% | \$ | 75,851 |  |
| Repositioning Shopping Centers |  |  |  |  |  |  |  |  |  |
| Phillips Village | Pomona | CA | 100.0\% | 02/02/10 | 123,872 | 50.3\% | \$ | 723 | Fresh Choice Supermarket |
| Nimbus Village | Rancho Cordova | CA | 100.0\% | 02/17/11 | 70,818 | 69.6\% |  | 861 | Spaghetti Factory Restaurant, Cattlemens Restaurant |
| Round Hill Square Shopping Center | Zephyr Cove | NV | 100.0\% | 09/21/11 | 115,984 | 79.7\% |  | 1,602 | Safeway Supermarket, US Postal Service |
| Green Valley Station | Cameron Park | CA | 100.0\% | 06/15/12 | 52,245 | 77.4\% |  | 805 | CVS |
| REPOSITIONING SHOPPING CENTERS |  |  |  |  | 362,919 | 67.4\% |  | 3,991 |  |
| TOTAL PROPERTY PORTFOLIO |  |  |  |  | 4,952,617 | 93.4\% |  | 79,842 |  |

[^0](Based on ABR for Wholly-owned Properties)

| Tenant | Number of Leases | ABR |  | Percent of <br> Total ABR | GLA | Percent of <br> Total Leased GLA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Safeway Supermarket | 8 | \$ | 4,087 | 5.7\% | 415,362 | 10.0\% |
| 2 Rite Aid | 8 |  | 2,233 | 3.1\% | 145,832 | 3.5\% |
| 3 Kroger Supermarket | 4 |  | 1,902 | 2.6\% | 154,592 | 3.7\% |
| 4 Marshalls / T.J. MAXX | 4 |  | 1,502 | 2.1\% | 101,154 | 2.4\% |
| 5 Raley's Supermarket | 2 |  | 1,361 | 1.9\% | 92,318 | 2.2\% |
| 6 Albertson's Supermarket | 4 |  | 1,354 | 1.9\% | 201,445 | 4.8\% |
| 7 JP Morgan Chase | 9 |  | 1,065 | 1.5\% | 37,175 | 0.9\% |
| 8 Sprouts Farmers Market | 2 |  | 1,040 | 1.4\% | 51,113 | 1.2\% |
| 9 Ross Dress for Less | 3 |  | 1,035 | 1.4\% | 79,670 | 1.9\% |
| 10 Haggen Food \& Pharmacy | 1 |  | 836 | 1.2\% | 53,500 | 1.3\% |
|  | 45 | \$ | 16,415 | 22.8\% | 1,332,161 | 31.9\% |

(Wholly-owned Properties)

| Anchor Tenants |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Leases Expiring (1) | Leased GLA | Percent of <br> Total Leased GLA | Per Sq. Ft. |  | Percent of Total ABR |
| 2013 | 0 | - | 0.0\% | \$ | - | 0.0\% |
| 2014 | 3 | 91,406 | 2.2\% |  | 13.23 | 1.7\% |
| 2015 | 3 | 107,954 | 2.6\% |  | 6.16 | 0.9\% |
| 2016 | 6 | 218,562 | 5.2\% |  | 7.82 | 2.4\% |
| 2017 | 6 | 184,730 | 4.4\% |  | 8.50 | 2.2\% |
| 2018 | 8 | 209,217 | 5.0\% |  | 13.09 | 3.8\% |
| 2019 | 6 | 156,964 | 3.8\% |  | 14.14 | 3.1\% |
| 2020 | 4 | 124,529 | 3.0\% |  | 7.78 | 1.3\% |
| 2021 | 3 | 110,790 | 2.7\% |  | 6.61 | 1.0\% |
| 2022+ | 23 | 1,006,788 | 24.1\% |  | 13.36 | 18.7\% |
|  | 62 | 2,210,940 | 53.0\% | \$ | 11.43 | 35.2\% |
| Non-Anchor Tenants |  |  |  |  |  |  |
|  | Number of | Leased | Percent of |  |  | Percent of |
|  |  |  |  |  |  | Total ABR |
| 2013 | 107 | 194,922 | 4.7\% | \$ | 25.57 | 6.9\% |
| 2014 | 126 | 257,010 | 6.2\% |  | 24.42 | 8.7\% |
| 2015 | 139 | 358,317 | 8.6\% |  | 21.19 | 10.6\% |
| 2016 | 140 | 275,375 | 6.6\% |  | 23.58 | 9.0\% |
| 2017 | 136 | 315,618 | 7.6\% |  | 24.11 | 10.6\% |
| 2018 | 69 | 195,291 | 4.7\% |  | 22.51 | 6.1\% |
| 2019 | 16 | 69,405 | 1.7\% |  | 23.68 | 2.3\% |
| 2020 | 12 | 53,579 | 1.3\% |  | 24.24 | 1.8\% |
| 2021 | 13 | 42,850 | 1.0\% |  | 25.22 | 1.5\% |
| 2022+ | 49 | 197,463 | 4.7\% |  | 26.44 | 7.3\% |
|  | 807 | 1,959,830 | 47.0\% | \$ | 23.77 | 64.8\% |
| All Tenants |  |  |  |  |  |  |
|  | Number of | Leased | Percent of |  |  | Percent of |
| 2013 | Leases Expiring | GLA 194,922 | Total | \$ | 25.57 | 6.9\% |
| 2014 | 129 | 348,416 | 8.4\% |  | 21.49 | 10.4\% |
| 2015 | 142 | 466,271 | 11.2\% |  | 17.71 | 11.5\% |
| 2016 | 146 | 493,937 | 11.8\% |  | 16.60 | 11.4\% |
| 2017 | 142 | 500,348 | 12.0\% |  | 18.35 | 12.8\% |
| 2018 | 77 | 404,508 | 9.7\% |  | 17.64 | 9.9\% |
| 2019 | 22 | 226,369 | 5.4\% |  | 17.07 | 5.4\% |
| 2020 | 16 | 178,108 | 4.3\% |  | 12.73 | 3.2\% |
| 2021 | 16 | 153,640 | 3.7\% |  | 11.80 | 2.5\% |
| 2022+ | 72 | 1,204,251 | 28.9\% |  | 15.51 | 26.0\% |
|  | 869 | 4,170,770 | 100.0\% | \$ | 17.23 | 100.0\% |

(Wholly-owned Properties)

## New Leases

|  | For the Three Months Ended March 31, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-Anchors |  | Anchors |  | Total |  |
| Number of Leases |  | 20 |  | 2 |  | 22 |
| Gross Leasable Area (sq. ft.) |  | 35,397 |  | 105,243 |  | 140,640 |
| Initial Base Rent (\$/sq. ft.) | \$ | 20.73 | \$ | 8.94 | \$ | 11.91 |
| Tenant Improvements (\$/sq. ft.) | \$ | 9.98 | \$ | 3.82 | \$ | 5.37 |
| Leasing Commissions (\$/sq. ft.) | \$ | 2.01 | \$ | 0.71 | \$ | 1.04 |

Renewals

|  | For the Three Months Ended March 31, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-Anchors |  | Anchors |  | Total |  |
| Number of Leases |  | 12 |  | - |  | 12 |
| Gross Leasable Area (sq. ft.) |  | 30,560 |  | - |  | 30,560 |
| Initial Base Rent (\$/sq. ft.) | \$ | 20.84 | \$ |  | \$ | 20.84 |
| Tenant Improvements (\$/sq. ft.) | \$ | 0.16 | \$ |  | \$ | 0.16 |
| Leasing Commissions (\$/sq. ft.) | \$ | - | \$ | - | \$ | - |

## Total

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.)
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
For the Three Months Ended March 31, 2013

| Non-Anchors |  |  | Anchors |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 32 |  | 2 |  | Total |  |
|  | 65,957 |  | 105,243 |  | 34 |  |
| $\$$ | 20.78 |  | $\$$ | 8.94 |  |  |
| $\$$ | 5.43 |  | $\$$ | 3.82 |  |  |
| $\$$ | 1.08 | $\$$ | 0.71 |  | $\$$ |  |

Retail Opportunity Investments Corp.
www.roireit.net
NASDAQ: ROIC
8905 Towne Centre Drive, Suite 108
San Diego, CA 92122

## Investor Relations:

Ashley Bulot
abulot@roireit.net
858.255.4913 (o)
760.688.8647 (c)

## Transfer Agent:

Constance Adams
ComputerShare
constance.adams@computershare.com
201.680.5258

## Research Coverage

Bank of America Merrill Lynch

Bank of Montreal

Green Street

KeyBanc Capital Markets

Raymond James

Sidoti \& Company

Craig Schmidt

Paul Adornato

Jason White

Todd Thomas

RJ Milligan

Jeffrey Lau
646.855.3640
212.885 .4170
949.640.8780
917.368.2286
727.567.2660


[^0]:    (1) Annual base rent ("ABR") is equal to monthly rent, on an annualized basis, at March 31, 2013. Annual base rent does not include concessions or future rent increases
    (2) These retailers own their own space and are not tenants of the Company.
    (3) The Company owns a JV interest in Crossroads. The data above represents the total GLA, leased percentage and ABR at Crossroads.

