## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

## Date of Report (Date of earliest event reported):

April 24, 2019

## RETAIL OPPORTUNITY INVESTMENTS CORP.

(Exact Name of Registrant as Specified in Its Charter)

| Maryland |
| :---: |
| (State or other jurisdiction of incorporation) |

Delaware
(State or other jurisdiction of incorporation)
El Camino Real, Suite 200 San Diego, California

## 001-33749 <br> (Commission

File Number)

## 26-0500600 <br> (I.R.S. Employer

Identification No.)

RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP
(Exact Name of Registrant as Specified in Its Charter)

| 333-189057-01 <br> (Commission File Number) | $\mathbf{9 4 - 2 9 6 9 7 3 8}$ <br> $\mathbf{( 8 5 8 )} \mathbf{6 7 7 - 0 9 0 0}$ <br> (Registrants' Telephone Number, Including Area Code) <br> Not applicable |
| :---: | :---: |
| (Former Name or Former Address, if Changed Since Last Report) |  |

## 333-189057-01

yer Identification No.)
92130
(Zip Code)
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

[] Emerging growth company


## Item 2.02. Results of Operations and Financial Condition.


 its website, www.roireit.net. A copy of the supplemental information is attached as Exhibit 99.2 hereto and incorporated herein by reference.

 incorporated by reference therein.

Item 9.01 Financial Statements and Exhibits.
(d) Exhibits.

| Exhibit No. | Description |
| :--- | :--- |
| $\underline{99.1}$ | Earnings Release, dated March 31, 2019 |
| $\underline{99.2}$ | $\underline{\text { Supplemental Information for the quarter ended March 31, } 2019}$ |

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized. RETAIL OPPORTUNITY INVESTMENTS CORP.

Dated: April 24, 2019
By: /s/ Michael B. Haines
Name: Michael B. Haines Title: Chief Financial Officer

RETAIL OPPORTUNITY INVESTMENTS
PARTNERSHIP, LP
By: RETAIL OPPORTUNITY INVESTMENTS GP, LLC, its general partner
By: /s/ Michael B. Haines
Name: Michael B. Haines
Title: Chief Financial Officer

# Retail Opportunity Investments Corp. Reports 

## 2019 First Quarter Results

San Diego, CA, April 24, 2019 - Retail Opportunity Investments Corp. (NASDAQ:ROIC) announced today financial and operating results for the three months ended March $31,2019$.

## HIGHLIGHTS

- $\quad \$ 13.3$ million of net income attributable to common stockholders (\$0.12 per diluted share)
- $\$ 36.7$ million of Funds From Operations (FFO) ${ }^{(l)}$ (\$0.29 per diluted share)
- 97.8\% portfolio lease rate at March 31, 2019 (19th consecutive quarter at or above 97\%)
- $\quad 30.7 \%$ increase in same-space comparative cash rents on new leases (12.4\% on renewals)
- $2.9 \%$ increase in same-center cash net operating income (1Q‘19 vs. 1Q‘18)
- $\quad \$ 17.0$ million property disposition ( $\$ 2.6$ million gain on sale)
- $\quad \$ 57.0$ million of property dispositions lined up for sale
- $\quad \$ 0.1970$ per share quarterly cash dividend paid
- 2019 FFO guidance range reaffirmed (\$1.11-\$1.15 per diluted share)
${ }^{(1)}$ A reconciliation of GAAP net income to FFO is provided at the end of this press release.



 firmly on track to achieve our stated objectives for the year."


## FINANCIAL SUMMARY



 supplemental performance measure in accordance with the definition set forth
by the National Association of Real Estate Investment Trusts. A reconciliation of GAAP net income to FFO is provided at the end of this press release.

 facility at March 31, 2019. ROIC's interest coverage for the first quarter was 3.4 times and $94.6 \%$ of its portfolio was unencumbered at March 31,2019 (based on gross leasable area).

## DISPOSITION SUMMARY

 transactions, totaling approximately $\$ 57.0$ million. The pending transactions are subject to completion of customary due diligence and other closing conditions.

## PROPERTY OPERATIONS SUMMARY


 release.
 renewed leases, totaling 238,754 square feet, achieving a $12.4 \%$ increase in base rent. ROIC reports same-space comparative base rent on a cash basis.

## CASH DIVIDEND

 record on June 13, 2019.

## 2019 FFO GUIDANCE

ROIC reaffirms its previously disclosed guidance range for GAAP net income and FFO per diluted share.

|  | Year Ended December 31, $2019{ }^{(1)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Low End |  | High End |  |
| GAAP net income per diluted share | \$ | 0.40 |  | 0.44 |
| FFO per diluted share | \$ | 1.11 |  | 1.15 |
| Key Assumptions |  |  |  |  |
| Acquisitions | \$ | - |  | 50,000 |
| Dispositions | \$ | 50,000 |  | 75,000 |
| Debt retired | \$ | 50,000 |  | 25,000 |
| Same-center cash NOI growth (vs. 2018) |  |  |  | 3\% |

[^0] starting in 2019

## CONFERENCE CALL




 on http://www.roireit.net/ for approximately 90 days.

## ABOUT RETAIL OPPORTUNITY INVESTMENTS CORP.



 Moody's Investor Services and Standard \& Poor's. Additional information is available at: www.roireit.net.



 most recent Annual Report on Form 10-K, which is available at: www.roireit.net.

## RETAIL OPPORTUNITY INVESTMENTS CORP

Consolidated Balance Sheets
(In thousands, except share data)

|  | March 31, 2019 <br> (unaudited) |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Real Estate Investments: |  |  |  |  |
| Land | \$ | 890,184 | \$ | 894,240 |
| Building and improvements |  | 2,262,034 |  | 2,266,232 |
|  |  | 3,152,218 |  | 3,160,472 |
| Less: accumulated depreciation |  | 342,696 |  | 329,207 |
| Real Estate Investments, net |  | 2,809,522 |  | 2,831,265 |
| Cash and cash equivalents |  | 9,649 |  | 6,076 |
| Restricted cash |  | 1,545 |  | 1,373 |
| Tenant and other receivables, net |  | 47,744 |  | 46,832 |
| Acquired lease intangible assets, net |  | 69,062 |  | 72,109 |
| Prepaid expenses |  | 2,958 |  | 4,194 |
| Deferred charges, net |  | 32,069 |  | 33,857 |
| Other |  | 21,857 |  | 7,365 |
| Total assets | \$ | 2,994,406 | \$ | 3,003,071 |
|  |  |  |  |  |
| LIABILITIES AND EQUITY |  |  |  |  |
| Liabilities: |  |  |  |  |
| Term loan | \$ | 299,139 | \$ | 299,076 |
| Credit facility |  | 139,904 |  | 153,689 |
| Senior Notes |  | 941,796 |  | 941,449 |
| Mortgage notes payable |  | 88,264 |  | 88,511 |
| Acquired lease intangible liabilities, net |  | 158,907 |  | 166,146 |
| Accounts payable and accrued expenses |  | 27,710 |  | 15,488 |
| Tenants' security deposits |  | 7,101 |  | 7,065 |
| Other liabilities |  | 37,636 |  | 23,219 |
| Total liabilities |  | 1,700,457 |  | 1,694,643 |
|  |  |  |  |  |
| Commitments and contingencies |  |  |  |  |
|  |  |  |  |  |
| Equity: |  |  |  |  |
| Preferred stock, $\$ 0.0001$ par value $50,000,000$ shares authorized; none issued and outstanding |  | - |  | - |
| Common stock, $\$ 0.0001$ par value, $500,000,000$ shares authorized; $114,311,788$ and $113,992,837$ shares issued and outstanding at March 31, 2019 and December 31, 2018, respectively |  | 11 |  | 11 |
| Additional paid-in capital |  | 1,440,754 |  | 1,441,080 |
| Dividends in excess of earnings |  | $(265,565)$ |  | $(256,438)$ |
| Accumulated other comprehensive income |  | 751 |  | 3,561 |
| Total Retail Opportunity Investments Corp. stockholders' equity |  | 1,175,951 |  | 1,188,214 |
| Non-controlling interests |  | 117,998 |  | 120,214 |
| Total equity |  | 1,293,949 |  | 1,308,428 |
| Total liabilities and equity | \$ | 2,994,406 | \$ | 3,003,071 |

## RETAIL OPPORTUNITY INVESTMENTS CORP.

Consolidated Statements of Operations
(Unaudited)
(In thousands, except per share data)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Revenues |  |  |  |  |
| Rental revenue | \$ | 75,367 | \$ | 71,538 |
| Other income |  | 686 |  | 2,857 |
| Total revenues |  | 76,053 |  | 74,395 |
|  |  |  |  |  |
| Operating expenses |  |  |  |  |
| Property operating |  | 11,061 |  | 10,478 |
| Property taxes |  | 8,238 |  | 7,819 |
| Depreciation and amortization |  | 24,761 |  | 25,217 |
| General and administrative expenses |  | 4,276 |  | 3,531 |
| Other expense |  | 93 |  | 69 |
| Total operating expenses |  | 48,429 |  | 47,114 |
|  |  |  |  |  |
| Gain on sale of real estate |  | 2,638 |  | - |
|  |  |  |  |  |
| Operating income |  | 30,262 |  | 27,281 |
| Non-operating expenses |  |  |  |  |
| Interest expense and other finance expenses |  | $(15,679)$ |  | $(15,457)$ |
| Net income |  | 14,583 |  | 11,824 |
| Net income attributable to non-controlling interests |  | $(1,333)$ |  | $(1,122)$ |
| Net Income Attributable to Retail Opportunity Investments Corp. | \$ | 13,250 | \$ | 10,702 |
|  |  |  |  |  |
| Earnings per share - basic and diluted | \$ | 0.12 | \$ | 0.09 |
|  |  |  |  |  |
| Dividends per common share | \$ | 0.1970 | \$ | 0.1950 |

## CALCULATION OF FUNDS FROM OPERATIONS

(Unaudited)
(In thousands)
Three Months Ended March 31,

|  | 2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Net income attributable to ROIC | \$ | 13,250 | \$ | 10,702 |
| Plus: Depreciation and amortization |  | 24,761 |  | 25,217 |
| Less: Gain on sale of real estate |  | $(2,638)$ |  | - |
| Funds from operations - basic |  | 35,373 |  | 35,919 |
| Net income attributable to non-controlling interests |  | 1,333 |  | 1,122 |
| Funds from operations - diluted | \$ | 36,706 | \$ | 37,041 |

## SAME-CENTER CASH NET OPERATING INCOME ANALYSIS

(Unaudited)
(In thousands, except number of shopping centers and percentages)

|  | Three Months Ended March 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | \$ Change |  | \% Change |
| Number of shopping centers included in same-center analysis |  | 87 |  | 87 |  |  |  |
| Same-center occupancy |  | 97.8\% |  | 97.5\% |  |  | 0.3 \% |
|  |  |  |  |  |  |  |  |
| Revenues: |  |  |  |  |  |  |  |
| Base rents | \$ | 50,512 | \$ | 48,593 | \$ | 1,919 | 3.9 \% |
| Percentage rent |  | 84 |  | 110 |  | (26) | (23.6)\% |
| Recoveries from tenants |  | 16,857 |  | 15,764 |  | 1,093 | 6.9 \% |
| Other property income |  | 595 |  | 499 |  | 96 | 19.2 \% |
| Bad debt ${ }^{(1)}$ |  | (624) |  | - |  | (624) | N/A |
| Total Revenues |  | 67,424 |  | 64,966 |  | 2,458 | 3.8 \% |
| Operating Expenses |  |  |  |  |  |  |  |
| Property operating expenses |  | 10,943 |  | 10,182 |  | 761 | 7.5 \% |
| Bad debt ${ }^{(1)}$ |  | - |  | 79 |  | (79) | N/A |
| Property taxes |  | 8,042 |  | 7,644 |  | 398 | 5.2 \% |
| Total Operating Expenses |  | 18,985 |  | 17,905 |  | 1,080 | 6.0 \% |
| Same-Center Cash Net Operating Income | \$ | 48,439 | \$ | 47,061 | \$ | 1,378 | 2.9 \% |

[^1]|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| GAAP operating income | \$ | 30,262 | \$ | 27,281 |
| Depreciation and amortization |  | 24,761 |  | 25,217 |
| General and administrative expenses |  | 4,276 |  | 3,531 |
| Other expense |  | 93 |  | 69 |
| Gain on sale of real estate |  | $(2,638)$ |  | - |
| Property revenues and other expenses ${ }^{(1)}$ |  | $(7,432)$ |  | $(5,523)$ |
| Total Company cash NOI |  | 49,322 |  | 50,575 |
| Non same-center cash NOI |  | (883) |  | $(3,514)$ |
| Same-center cash NOI | \$ | 48,439 | \$ | 47,061 |

[^2]
## NON-GAAP DISCLOSURES




 impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.








 gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different


## Our Company

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of March 31, 2019 , ROIC owned 90 shopping centers encompassing approximately 10.3 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S\&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and S\&P Global Ratings. Additional information is available at www.roireit.net.

## Supplemental Information

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

## Non-GAAP Disclosures

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.
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(unaudited, dollars in thousands, except par values and share amounts)

## ASSETS:

Real Estate Investments:
Land
Building and improvements
Less: accumulated depreciation
Real Estate Investments, net

Cash and cash equivalents
Restricted cash
Tenant and other receivables, net
Acquired lease intangible assets, net
Prepaid expenses
Deferred charges, net
Other assets
TOTAL ASSETS

## LIABILITIES:

Term loan
Credit facility
Senior Notes
Mortgage notes payable
Acquired lease intangible liabilities, net
Accounts payable and accrued expenses
Tenants' security deposits
Other liabilities
TOTAL LIABILITIES

## EQUITY:

Common stock, $\$ .0001$ par value $500,000,000$ shares authorized
Additional paid-in capital
Dividends in excess of earnings
Accumulated other comprehensive income
Total Retail Opportunity Investments Corp. stockholders' equity
Non-controlling interests
TOTAL EQUITY
TOTAL LIABILITIES AND EQUITY

| 03/31/19 | 12/31/18 |
| :---: | :---: |
| \$ 890,184 | \$ 894,240 |
| 2,262,034 | 2,266,232 |
| $(342,696)$ | $(329,207)$ |
| 2,809,522 | 2,831,265 |
| 9,649 | 6,076 |
| 1,545 | 1,373 |
| 47,744 | 46,832 |
| 69,062 | 72,109 |
| 2,958 | 4,194 |
| 32,069 | 33,857 |
| 21,857 | 7,365 |
| \$ 2,994,406 | \$ 3,003,071 |
| \$ 299,139 | \$ 299,076 |
| 139,904 | 153,689 |
| 941,796 | 941,449 |
| 88,264 | 88,511 |
| 158,907 | 166,146 |
| 27,710 | 15,488 |
| 7,101 | 7,065 |
| 37,636 | 23,219 |
| 1,700,457 | 1,694,643 |


| 11 | 11 |
| :---: | :---: |
| 1,440,754 | 1,441,080 |
| $(265,565)$ | $(256,438)$ |
| 751 | 3,561 |
| 1,175,951 | 1,188,214 |
| 117,998 | 120,214 |
| 1,293,949 | 1,308,428 |
| \$ 2,994,406 | \$ 3,003,071 |

(in thousands, except per share amounts)

|  | 3 Months Ended (Unaudited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 03/31/19 |  | 03/31/18 |  |
| REVENUES: |  |  |  |  |
| Rental revenue | \$ | 75,367 | \$ | 71,538 |
| Other income |  | 686 |  | 2,857 |
| TOTAL REVENUES |  | 76,053 |  | 74,395 |
| OPERATING EXPENSES: |  |  |  |  |
| Property operating |  | 11,061 |  | 10,478 |
| Property taxes |  | 8,238 |  | 7,819 |
| Depreciation and amortization |  | 24,761 |  | 25,217 |
| General and administrative expenses |  | 4,276 |  | 3,531 |
| Other expense |  | 93 |  | 69 |
| TOTAL OPERATING EXPENSES |  | 48,429 |  | 47,114 |
| Gain on sale of real estate |  | 2,638 |  | - |
| OPERATING INCOME |  | 30,262 |  | 27,281 |
| NON-OPERATING EXPENSES: |  |  |  |  |
| Interest expense and other finance expenses |  | $(15,679)$ |  | $(15,457)$ |
| NET INCOME |  | 14,583 |  | 11,824 |
| NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS |  | $(1,333)$ |  | $(1,122)$ |
| NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP. | \$ | 13,250 | \$ | 10,702 |
| NET INCOME PER COMMON SHARE - BASIC | \$ | 0.12 | \$ | 0.09 |
| NET INCOME PER COMMON SHARE - DILUTED | \$ | 0.12 | \$ | 0.09 |
| Weighted average common shares outstanding - basic |  | 113,681 |  | 112,163 |
| Weighted average common shares outstanding - diluted |  | 125,441 |  | 124,127 |

(in thousands, except per share amounts)

Funds from Operations (FFO) ${ }^{a}$ :
Net income attributable to ROIC common stockholders
Plus:
Depreciation and amortization expense
Less:
Gain on sale of real estate
FUNDS FROM OPERATIONS - BASIC
Net income attributable to non-controlling interests
FUNDS FROM OPERATIONS - DILUTED
FUNDS FROM OPERATIONS PER SHARE - BASIC
FUNDS FROM OPERATIONS PER SHARE - DILUTED
Weighted average common shares outstanding - basic
Weighted average common shares outstanding - diluted

| $03 / 31 / 19$ |  | 03/31/18 |  |
| :---: | :---: | :---: | :---: |
| \$ | 13,250 | \$ | 10,702 |
|  | 24,761 |  | 25,217 |
|  | $(2,638)$ |  | - |
|  | 35,373 |  | 35,919 |
|  | 1,333 |  | 1,122 |
| \$ | 36,706 | \$ | 37,041 |
| \$ | 0.31 | \$ | 0.32 |
| S | 0.29 | \$ | 0.30 |
|  | 113,681 |  | 112,163 |
|  | 125,441 |  | 124,127 |
| \$ | 0.1970 | \$ | 0.1950 |
|  | 67.9\% |  | 65.0\% |


| Additional Disclosures: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Non Cash Expense (Income) |  |  |  |  |
| Straight line rent | S | $(1,180)$ | \$ | $(1,471)$ |
| Above/below market rent amortization, net |  | $(6,478)$ |  | $(4,075)$ |
| Non-cash interest expense |  | 301 |  | 535 |
| Deferred financing costs and mortgage premiums, net |  | 515 |  | 449 |
| Stock based compensation |  | 1,651 |  | 1,428 |
| Capital Expenditures |  |  |  |  |
| Tenant improvements | S | 5,026 | \$ | 3,107 |
| Leasing commissions |  | 318 |  | 753 |
| Building improvements |  | (167) |  | 361 |
| Reimbursable property improvements |  | 761 |  | 193 |
| Pad and other development |  | 1,593 |  | 1,017 |
| Value enhancing tenant improvements |  | 2,256 |  | 2,378 |

(1) - Funds from operations ("FFO"), is a widely-recognized non GAAP financial measure for REITs that ROIC believes, when considered with financial statements deternined in accordance with GAAP, provides additionalal and useful means to assess its friancial performance. FFO is frequently securities analysts, investors and other intersted parties to cvaluate the performance of REITs. ROIC computes FFO in acoordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attrib)
 The abowe does not purport to disclose all items required under GAAP.

## (unaudited, dollars in thousands)

|  | Outstanding Balance |  | Interest Rate | GAAP <br> Interest Rate | Maturity Date | Percent of Total Indebtedness |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Rate Debt |  |  |  |  |  |  |
| Mortgage Debt: |  |  |  |  |  |  |
| Casitas Plaza Shopping Center | \$ | 7,120 | 5.32\% | 4.20\% | 06/01/22 | 0.5\% |
| Riverstone Marketplace |  | 17,950 | 4.96\% | 3.80\% | 07/01/22 | 1.2\% |
| Fullerton Crossroads |  | 26,000 | 4.73\% | 3.82\% | 04/06/24 | 1.8\% |
| Diamond Hills Plaza |  | 35,500 | 3.55\% | 3.61\% | 10/01/25 | 2.4\% |
| Net unamortized premiums/deferred financing charges |  | 1,694 |  |  |  |  |
| Total Mortgage Debt |  | 88,264 | 4.34\% | 3.76\% | 5.1 Years (WA) | 5.9\% |
| Unsecured Senior Notes: |  |  |  |  |  |  |
| Senior Notes Due 2023 |  | 250,000 | 5.00\% | 5.21\% | 12/15/23 | 16.9\% |
| Senior Notes Due 2024 |  | 250,000 | 4.00\% | 4.21\% | 12/15/24 | 16.9\% |
| Senior Notes Due 2026 |  | 200,000 | 3.95\% | 3.95\% | 09/22/26 | 13.5\% |
| Senior Notes Due 2027 |  | 250,000 | 4.19\% | 4.19\% | 12/15/27 | 16.9\% |
| Net unamortized discounts/deferred financing charges |  | $(8,204)$ |  |  |  |  |
| Total Unsecured Senior Notes |  | 941,796 | 4.30\% | 4.41\% | 6.6 Years (WA) | 64.2\% |
| Term Loan: |  |  |  |  |  |  |
| Interest rate swaps |  | 100,000 | 3.69\% | 3.69\% | 8/31/2022 | 6.8\% |
| Interest rate swaps |  | 200,000 | 2.84\% | 2.84\% | 8/31/2022 | 13.5\% |
| Total Term Loan |  | 300,000 | 3.12\% | 3.12\% | 3.4 Years (WA) | 20.3\% |
| Total Fixed Rate Debt |  | 1,330,060 | 4.04\% | 4.08\% | 5.8 Years (WA) | 90.4\% |
| Variable Rate Debt |  |  |  |  |  |  |
| Credit Facility |  | 142,000 | 3.50\% | 3.50\% | 09/08/21 ${ }^{(1)}$ | 9.6\% |
| Net unamortized deferred financing charges |  | $(2,096)$ |  |  |  |  |
| Credit Facility, net |  | 139,904 |  |  |  |  |
| Term Loan |  | 300,000 |  |  | 09/08/22 |  |
| Net unamortized deferred financing charges |  | (861) |  |  |  |  |
| Term Loan, net |  | 299,139 |  |  |  |  |
| Interest rate swaps - Term loan |  | $(300,000)$ |  |  |  |  |
| Total Variable Rate Debt |  | 139,043 | 3.50\% | 3.50\% | 2.4 Years (WA) | 9.6\% |
| TOTAL DEBT | S | 1,469,103 | 3.99\% | 4.03\% | 5.5 Years (WA) | 100.0\% |
| Net unamortized premiums on mortgages |  | $(1,954)$ |  |  |  |  |
| Net unamortized discounts on notes |  | 4,403 |  |  |  |  |
| Net unamortized deferred financing charges |  | 7,018 |  |  |  |  |
| Total Principal Debt | S | 1,478,570 |  |  |  |  |

Summary of Debt Outstanding, continued
(unaudited, dollars in thousands)
Summary of Principal Maturities
Mortgage Principal

Payments $\quad$\begin{tabular}{c}
Mortgage Principal <br>
due at Maturity

$\quad$

Credit Facility
\end{tabular}

Summary of Unencumbered/Encumbered Properties

|  | Number of <br> Properties | GLA | Percentage <br> of GLA |
| :--- | :---: | :---: | :---: |
| Unencumbered properties | 86 | $9,729,219$ | $94.6 \%$ |
| Encumbered properties | 4 | 560,163 | $5.4 \%$ |
|  | 90 | $10,289,382$ | $100.0 \%$ |

Summary of Unsecured Debt/Secured Debt

|  |  | Amount | Percentage of Total <br> Principal Debt |
| :--- | :---: | :---: | :---: |
| Unsecured principal debt | $\$$ | $1,392,000$ | $94.1 \%$ |
| Secured principal debt |  | 86,570 | $5.9 \%$ |
| Total Principal Debt | $\$$ | $1,478,570$ | $100.0 \%$ |

(unanadiexd, in thoossands, execept per sharre amounts)

Debt coverage ratios, three months ending:
Interest coverage ratio (EBITDA/interest expense)
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))
Net principal debt (Total principal debt less cash \& equivalents)/Annualized EBITDA
Net principal debt (Total principal debt less cash \& equivalents)/TTM EBITDA

## Debt/equity ratios, at period end:

Total principal debt/total market capitalization
$40.5 \% \quad 42.9 \% \quad 38.7 \% \quad 39.3 \%$

Total principal debt/total equity market capitalization
Total principal debt/total book assets
Total principal debt/undepreciated book value
Secured principal debt/undepreciated book value
Market capitalization calculations, at period end:
Common shares outstanding


## Unsecured Senior Notes Financial Covenants: ${ }^{\text {(1) }}$

Total debt to total assets not to exceed $60 \%$

| $46.1 \%$ | $46.6 \%$ | $46.2 \%$ | $47.9 \%$ |
| ---: | ---: | ---: | ---: |
| $2.8 \%$ | $2.8 \%$ | $2.8 \%$ | $3.1 \%$ |
| $217.7 \%$ | $215.0 \%$ | $217.2 \%$ | $207.6 \%$ |
| 3.3 x | 3.3 x | 3.4 x | 3.5 x |

(dollars in thousands)
Dispositions

| Shopping Centers | Location | Date Sold | Sales Amount |  | Owned GLA |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q 2019 |  |  |  |  |  |
| Vancouver Market Center | Vancouver, WA | 02/15/19 | \$ | 17,000 | 118,385 |
| Total 2019 Dispositions |  |  | \$ | 17,000 | 118,385 |

(dollars in thousands)

| Southern California | City | State | Date Acquired | Owned GLA | $\begin{gathered} \% \\ \text { Leased } \end{gathered}$ | $\mathrm{ABR}^{(1)}$ |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Los Angeles metro area |  |  |  |  |  |  |  |  |
| Paramount Plaza | * Paramount | CA | 12/22/09 | 95,062 | 98.0\% | \$ | 1,791 | Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy |
| Claremont Promenade | * Claremont | CA | 09/23/10 | 92,297 | 98.8\% |  | 2,440 | Super King Supermarket |
| Gateway Village | * Chino Hills | CA | 12/17/10 | 96,959 | 96.9\% |  | 2,918 | Sprouts Market |
| Seabridge Marketplace | * Oxnard | CA | 05/31/12 | 98,348 | 97.4\% |  | 1,883 | Safeway (Vons) Supermarket |
| Glendora Shopping Center | * Glendora | CA | 08/01/12 | 106,535 | 95.8\% |  | 1,345 | Albertson's Supermarket |
| Redondo Beach Plaza | - Redondo Beach | CA | 12/28/12 | 110,509 | 100.0\% |  | 2,212 | Safeway (Vons) Supermarket, Petco |
| Diamond Bar Town Center | * Diamond Bar | CA | 02/01/13 | 100,342 | 96.4\% |  | 2,264 | Walmart Neighborhood Market, Crunch Fitness |
| Diamond Hills Plaza | * Diamond Bar | CA | 04/22/13 | 139,486 | 99.2\% |  | 3,661 | H-Mart Supermarket, Rite Aid Pharmacy |
| Plaza de la Cañada | * La Cañada Flintridge | CA | 12/13/13 | 100,401 | 100.0\% |  | 2,685 | Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy |
| Fallbrook Shopping Center | * Los Angeles | CA | 06/13/14 | 755,299 | 99.6\% |  | 13,020 | Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket ${ }^{(2)}$, TJ Maxx |
| Moorpark Town Center | * Moorpark | CA | 12/03/14 | 133,547 | 95.5\% |  | 2,015 | Kroger (Ralph's) Supermarket, CVS Pharmacy |
| Ontario Plaza | * Ontario | CA | 01/06/15 | 150,149 | 100.0\% |  | 2,364 | El Super Supermarket, Rite Aid Pharmacy |
| Park Oaks Shopping Center | * Thousand Oaks | CA | 01/06/15 | 110,092 | 89.8\% |  | 2,511 | Safeway (Vons) Supermarket, Dollar Tree |
| Wamer Plaza | * Woodland Hills | CA | 12/31/15 | 110,918 | 99.7\% |  | 4,665 | Sprouts Market, Kroger (Ralph's) Supermarket ${ }^{(2)}$, Rite Aid Pharmacy ${ }^{(2)}$ |
| Magnolia Shopping Center | * Santa Barbara | CA | 03/10/16 | 116,360 | 88.2\% |  | 2,096 | Kroger (Ralph's) Supermarket |
| Casitas Plaza Shopping Center | * Carpinteria | CA | 03/10/16 | 105,118 | 97.7\% |  | 1,784 | Albertson's Supermarket, CVS Pharmacy |
| Bouquet Center | * Santa Clarita | CA | 04/28/16 | 148,903 | 94.1\% |  | 3,164 | Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less |
| North Ranch Shopping Center | * Westlake Village | CA | 06/01/16 | 146,448 | 89.5\% |  | 4,685 | Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco |
| The Knolls | * Long Beach | CA | 10003/16 | 52,021 | 95.2\% |  | 1,268 | Trader Joe's, Pet Food Express |
| The Terraces | * Rancho Palos Verdes | CA | 03/17/17 | 172,922 | 94.7\% |  | 3,448 | Trader Joe's, Marshalls, LA Fitness |
| Los Angeles metro area total |  |  |  | 2,941,716 | 96.9\% | s | 62,219 |  |
| Orange County metro area |  |  |  |  |  |  |  |  |
| Santa Ana Downtown Plaza | * Santa Ana | CA | 01/26/10 | 105,536 | 95.0\% | s | 2,165 | Kroger (Food 4 Less) Supermarket, Marshall's |
| Sycamore Creek | * Corona | CA | 09/30/10 | 74,198 | 100.0\% |  | 1,905 | Safeway (Vons) Supermarket, CVS Pharmacy ${ }^{(2)}$ |
| Desert Springs Marketplace | * Palm Desert | CA | 02/17/11 | 113,718 | 96.3\% |  | 2.716 | Kroger (Ralph's) Supermarket, Rite Aid Pharmacy |
| Cypress Center West | * Cypress | CA | 12/04/12 | 107,246 | 100.0\% |  | 2,059 | Kroger (Ralph's) Supermarket, Rite Aid Pharmacy |
| Harbor Place Center | * Garden Grove | CA | 12/28/12 | 119,821 | 97.4\% |  | 1,738 | AA Supermarket, Ross Dress For Less |
| 5 Points Plaza | * Huntington Beach | CA | 09/27/13 | 160,536 | 95.0\% |  | 4,238 | Trader Joe's, Pier 1 |
| Peninsula Marketplace | * Huntington Beach | CA | 10/15/13 | 95,416 | 100.0\% |  | 2,502 | Kroger (Ralph's) Supermarket, Planet Fitness |
| Fullerton Crossroads | * Fullerton | CA | 10/11/17 | 219,785 | 96.8\% |  | 3,220 | Kroger (Ralph's) Supermarket, Kohl's, Jo-Ann Fabrics and Crafts |
| The Village at Nellie Gail Ranch | * Laguna Hills | CA | 11/30/17 | 89,041 | 98.7\% |  | 2,970 | Smart \& Final Extra Supermarket |
| Orange Country metro area total |  |  |  | 1,085,297 | 97.4\% | s | 23,513 |  |
| San Diego metro area |  |  |  |  |  |  |  |  |
| Marketplace Del Rio | * Oceanside | CA | 01/03/11 | 177,203 | 91.3\% | \$ | 3,364 | Stater Brothers Supermarket, Walgreens |
| Renaissance Towne Centre | * San Diego | CA | 08/03/11 | 53,012 | 100.0\% |  | 2,606 | CVS Pharmacy |
| Euclid Plaza | * San Diego | CA | 03/29/12 | 77,044 | 95.4\% |  | 1,386 | Vallarta Supermarket, Walgreens |
| Bay Plaza | * San Diego | CA | 10005/12 | 73,324 | 99.9\% |  | 2,021 | Seafood City Supermarket |
| Bernardo Heights Plaza | * Rancho Bernardo | CA | 02/06/13 | 37,729 | 100.0\% |  | 945 | Sprouts Market |
| Hawthorne Crossings | * San Diego | CA | 06/27/13 | 141,288 | 96.3\% |  | 3,141 | Mitsuwa Supermarket, Ross Dress For Less, Staples |
| Creekside Plaza | * Poway | CA | 02/28/14 | 128,852 | 97.1\% |  | 3,053 | Stater Brothers Supermarket, AMC Theatres |
| San Diego metro area total |  |  |  | 688,452 | 95.9\% | 5 | 16,516 |  |
| Southern California Totals |  |  |  | 4,715,465 | 96.9\% | \$ | 102,248 |  |

(dollars in thousands)

| Northern California |  | City | State | Date Acquired | Owned GLA | $\begin{gathered} \% \\ \text { Leased } \end{gathered}$ | $\mathbf{A B R}^{(1)}$ |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| San Francisco metro area |  |  |  |  |  |  |  |  |  |
| Pleasant Hill Marketplace | * | Pleasant Hill | CA | 04/08/10 | 69,715 | 100.0\% | \$ | 1.471 | Total Wine and More, Buy Buy Baby, Basset Furniture |
| Pinole Vista Shopping Center | * | Pinole | CA | 01/06/11 | 135,962 | 97.8\% |  | 2,722 | SaveMart (Lucky) Supermarket, Planet Fitness |
| Country Club Gate Center | * | Pacific Grove | CA | 07/08/11 | 109,331 | 97.6\% |  | 2,095 | SaveMart (Lucky) Supermarket, Rite Aid Pharmacy |
| Marlin Cove Shopping Center | * | Foster City | CA | 05/04/12 | 73,943 | 100.0\% |  | 2,351 | 99 Ranch Market |
| The Village at Novato | * | Novato | CA | 07/24/12 | 20,081 | 100.0\% |  | 552 | Trader Joe's, Pharmaca Pharmacy |
| Santa Teresa Village | * | San Jose | CA | 11/08/12 | 124,306 | 98.9\% |  | 2,727 | Grocery Outlet Supermarket, Dollar Tree |
| Granada Shopping Center | * | Livermore | CA | 06/27/13 | 69,325 | 100.0\% |  | 1,328 | SaveMart (Lucky) Supermarket |
| Country Club Village | * | San Ramon | CA | 11/26/13 | 111,093 | 100.0\% |  | 2,426 | Walmart Neighborhood Market, CVS Pharmacy |
| North Park Plaza | * | San Jose | CA | 04/30/14 | 76,697 | 98.7\% |  | 2,521 | H-Mart Supermarket |
| Winston Manor | * | South San Francisco | CA | 01/07/15 | 49,852 | 100.0\% |  | 1,592 | Grocery Outlet Supermarket |
| Jackson Square | * | Hayward | CA | 07/01/15 | 114,220 | 100.0\% |  | 2,205 | Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness |
| Gateway Centre | * | San Ramon | CA | 09/01/15 | 112,553 | 98.9\% |  | 2,713 | SaveMart (Lucky) Supermarket, Walgreens |
| Iron Horse Plaza | * | Danville | CA | 12,04/15 | 62,007 | 100.0\% |  | 2,338 | Lunardi's Market |
| Monterey Center | * | Monterey | CA | 07/14/16 | 25,626 | 87.9\% |  | 946 | Trader Joe's, Pharmaca Pharmacy |
| Santa Rosa Southside Shopping Center | * | Santa Rosa | CA | 03/24/17 | 88,535 | 98.0\% |  | 1,625 | REI, Cost Plus World Market |
| Monta Loma Plaza | * | Mountain View | CA | 09/19/17 | 48,078 | 100.0\% |  | 1,458 | Safeway Supermarket |
| San Francisco metro area total |  |  |  |  | 1,291,324 | 98.9\% | \$ | 31,070 |  |
| Sacramento metro area |  |  |  |  |  |  |  |  |  |
| Norwood Shopping Center | * | Sacramento | CA | 04/06/10 | 85,706 | 100.0\% | \$ | 1,357 | Viva Supermarket, Rite Aid Pharmacy, Citi Trends |
| Mills Shopping Center | * | Rancho Cordova | CA | 02/17/11 | 235,514 | 86.9\% |  | 2,560 | Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree |
| Morada Ranch | * | Stockton | CA | 05/16/11 | 101,842 | 97.5\% |  | 2,263 | Raleys Supermarket |
| Green Valley Station | * | Cameron Park | CA | 06/15/12 | 52,245 | 82.3\% |  | 915 | cVS Pharmacy |
| Sacramento metro area total |  |  |  |  | 475,307 | 91.0\% | S | 7,095 |  |
| Northern California Totals |  |  |  |  | 1,766,631 | 96.8\% | 5 | 38,165 |  |

(dollars in thousands)

| Pacific Northwest |  | City | State | Date Acquired | Owned GLA | $\%$ <br> Leased | ABR ${ }^{(1)}$ |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Seattle metro area |  |  |  |  |  |  |  |  |  |
| Meridian Valley Plaza | * | Kent | WA | 02/01/10 | 51,597 | 100.0\% | \$ | 835 | Kroger (QFC) Supermarket |
| The Market at Lake Stevens | * | Lake Stevens | WA | 03/11/10 | 74,130 | 100.0\% |  | 1,474 | Albertson's (Haggen) Supermarket |
| Canyon Park Shopping Center | * | Bothell | WA | 07/29/11 | 123,592 | 100.0\% |  | 2,455 | PCC Community Markets, Rite Aid Pharmacy, Petco |
| Hawks Prairie Shopping Center | * | Lacey | WA | 09/09/11 | 157,529 | 100.0\% |  | 1,867 | Safeway Supermarket, Dollar Tree, Big Lots |
| The Kress Building | * | Seattle | WA | 09/30/11 | 74,616 | 100.0\% |  | 1,961 | IGA Supermarket, TJMaxx |
| Gateway Shopping Center | * | Marysville | WA | 02/16/12 | 104,298 | 93.8\% |  | 2,479 | WinCo Foods ${ }^{(2)}$, Rite Aid Pharmacy, Ross Dress For Less |
| Aurora Square | * | Shoreline | WA | 2012/2014 | 108,558 | 100.0\% |  | 1,757 | Central Supermarket, Marshall's, Pier 1 |
| Canyon Crossing | * | Puyallup | WA | 04/15/13 | 120,398 | 100.0\% |  | 2,789 | Safeway Supermarket |
| Crossroads Shopping Center | * | Bellevue | WA | 2010/2013 | 473,813 | 99.8\% |  | 10,690 | Kroger (QFC) Supermarket, Bed Bath \& Beyond, Dick's Sporting Goods |
| Bellevue Marketplace | * | Bellevue | WA | 12/10/15 | 113,758 | 100.0\% |  | 3,293 | Asian Family Market |
| Four Comer Square | * | Maple Valley | WA | 12/21/15 | 119,560 | 100.0\% |  | 2,590 | Grocery Outlet Supermarket, Walgreens, Johnsons Home \& Garden |
| Bridle Trails Shopping Center | * | Kirkland | WA | 10/17/16 | 108,377 | 100.0\% |  | 2,232 | Grocery Outlet Supermarket, Bartell Drugs, Dollar Tree |
| PCC Community Markets Plaza | * | Edmonds | WA | 01/25/17 | 34,459 | 100.0\% |  | 690 | PCC Community Markets |
| Highland Hill Shopping Center | * | Tacoma | WA | 05/09/17 | 163,926 | 100.0\% |  | 2,816 | Safeway Supermarket, LA Fitness, Dollar Tree, Petco |
| North Lynnwood Shopping Center | * | Lynnwood | WA | 10/19/17 | 63,606 | 95.8\% |  | 874 | Kroger (QFC) Supermarket |
| Stadium Center |  | Tacoma | WA | 02/23/18 | 48,888 | 100.0\% |  | 1.029 | Thritiway Supermarket |
| Seattle metro area total |  |  |  |  | 1,941,105 | 99.5\% | \$ | 39,831 |  |
| Portland metro area |  |  |  |  |  |  |  |  |  |
| Happy Valley Town Center | * | Happy Valley | OR | 07/14/10 | 138,662 | 100.0\% | \$ | 3,685 | New Seasons Supermarket |
| Wilsonville Old Town Square | * | Wilsonville | OR | 2010/2012 | 49,937 | 95.3\% |  | 1,753 | Kroger (Fred Meyer) Supermarket ${ }^{\text {2) }}$ |
| Cascade Summit Town Square | * | West Linn | OR | 08/20/10 | 94,934 | 100.0\% |  | 1,749 | Safeway Supermarket |
| Heritage Market Center | + | Vancouver | WA | 09/23/10 | 107,468 | 97.3\% |  | 1,694 | Safeway Supermarket, Dollar Tree |
| Division Crossing | * | Portland | OR | 12/22/10 | 103,561 | 100.0\% |  | 1,272 | Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware |
| Halsey Crossing | * | Gresham | OR | 12/22/10 | 99,428 | 100.0\% |  | 1,379 | 24 Hour Fitness, Dollar Tree |
| Hillsboro Market Center | * | Hillsboro | OR | 11/23/11 | 156,021 | 100.0\% |  | 2,580 | Albertson's Supermarket, Dollar Tree, Ace Hardware |
| Robinwood Shopping Center | * | West Linn | OR | 08/23/13 | 70,831 | 100.0\% |  | 1,064 | Walmart Neighborhood Market |
| Tigard Marketplace | * | Tigard | OR | 02/18/14 | 136,889 | 99.3\% |  | 2,014 | H-Mart Supermarket, Bi-Mart Pharmacy |
| Wilsonville Town Center | * | Wilsonville | OR | 12/11/14 | 167,829 | 100.0\% |  | 2,823 | Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree |
| Tigard Promenade | * | Tigard | OR | 07/28/15 | 88,043 | 100.0\% |  | 1,479 | Safeway Supermarket |
| Sunnyside Village Square | * | Happy Vallcy | OR | 07/28/15 | 92,278 | 100.0\% |  | 1,577 | Grocery Outlet Supermarket, 24 Hour Fitness, Ace Hardware |
| Johnson Creek Center | * | Happy Valley | OR | 11/09/15 | 108,588 | 98.4\% |  | 2,269 | Trader Joe's, Walgreens, Sportsman's Warehouse |
| Rose City Center | * | Portland | OR | 09/15/16 | 60,680 | 100.0\% |  | 829 | Safeway Supermarket |
| Division Center | * | Portland | OR | 04/05/17 | 121,904 | 100.0\% |  | 1,951 | Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco |
| Riverstone Marketplace | * | Vancouver | WA | 10/11/17 | 95,774 | 100.0\% |  | 2,198 | Kroger (QFC) Supermarket |
| King City Plaza |  | King City | OR | 05/18/18 | 62,676 | 100.0\% |  | 982 | Grocery Outlet Supermarket |
| Portland metro area total |  |  |  |  | 1,755,503 | 99.5\% | \$ | 31,298 |  |
| Pacific Northwest Totals |  |  |  |  | 3,696,608 | 99.5\% | \$ | 71,129 |  |
| TOTAL SHOPPING CENTERS |  |  |  |  | 10,178,704 | 97.8\% | S | 211,542 |  |

(1) ABR is equal to annualized base rent on a casb basis for all leases in-place at period end.
(2) These retailers are not tenants of ROIC.

Note: Property Portfolio excludes one shopping center that is currently under contract to be sold (slated for new multi-family developmern).
*Denotes properties in same center pool for IQ 2019.
(unaudited, dollars in thousands)

|  | Three Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/19 |  | 03/31/18 |  | \$ Change |  | \% Change |
| Number of shopping centers included in same-center analysis ${ }^{(1)}$ |  | 87 |  | 87 |  |  |  |
| Same-center occupancy |  | 97.8\% |  | 97.5\% |  |  | 0.3\% |
| REVENUES: |  |  |  |  |  |  |  |
| Base rents | \$ | 50,512 | \$ | 48,593 | \$ | 1,919 | 3.9\% |
| Percentage rent |  | 84 |  | 110 |  | (26) | (23.6\%) |
| Recoveries from tenants |  | 16,857 |  | 15,764 |  | 1,093 | 6.9\% |
| Other property income |  | 595 |  | 499 |  | 96 | 19.2\% |
| Bad debt ${ }^{(2)}$ |  | (624) |  | - |  | (624) | N/A |
| TOTAL REVENUES |  | 67,424 |  | 64,966 |  | 2,458 | 3.8\% |
| OPERATING EXPENSES: |  |  |  |  |  |  |  |
| Property operating expenses |  | 10,943 |  | 10,182 |  | 761 | 7.5\% |
| Bad debt ${ }^{(2)}$ |  | - |  | 79 |  | (79) | N/A |
| Property taxes |  | 8,042 |  | 7,644 |  | 398 | 5.2\% |
| TOTAL OPERATING EXPENSES |  | 18,985 |  | 17,905 |  | 1,080 | 6.0\% |
| SAME-CENTER CASH NET OPERATING INCOME | \$ | 48,439 | \$ | 47,061 | \$ | 1,378 | 2.9\% |

SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION

| GAAP Operating Income | \$ | 30,262 | \$ | 27,281 |
| :---: | :---: | :---: | :---: | :---: |
| Depreciation and amortization |  | 24,761 |  | 25,217 |
| General and administrative expenses |  | 4,276 |  | 3,531 |
| Other expense |  | 93 |  | 69 |
| Gain on sale of real estate |  | $(2,638)$ |  | - |
| Property revenues and other expenses ${ }^{(3)}$ |  | $(7,432)$ |  | $(5,523)$ |
| TOTAL COMPANY CASH NET OPERATING INCOME |  | 49,322 |  | 50,575 |
| Non Same-Center Cash NOI |  | (883) |  | $(3,514)$ |
| SAME-CENTER CASH NET OPERATING INCOME | \$ | 48,439 | \$ | 47,061 |

(1) Same centers are those properties which were owned for the entirety of the current and comparable prior year period.
(2) In connection with the adoption of the lease accounting standard ASU No. 2016-2, effective January 1, 2019, bad debt is now classified as an offset to reverne instead of being included in operating expenses.
(3) Includes straight-line rents, amortization of above and below-market lease intangibles, anclor lease termination fees net of contractual amounts, and expense and recovery adjustments related to prior periods.

Note: Anulysis excludes one shopping eenter that is currenty under contract to be sold (slated for new multi-family development).
(dollars in thousands)

| Tenant | Number of Leases | Leased GLA | $\begin{gathered} \text { Percent } \\ \text { of Total } \\ \text { Leased GLA } \\ \hline \end{gathered}$ | ABR |  | Percent of <br> Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Albertson's/ Safeway Supermarkets | 19 | 951,600 | 9.5\% | \$ | 11,774 | 5.6\% |
| 2 Kroger Supermarkets | 12 | 511,240 | 5.1\% |  | 7,385 | 3.5\% |
| 3 Rite Aid Pharmacy | 14 | 266,921 | 2.7\% |  | 3,304 | 1.6\% |
| 4 JP Morgan Chase | 22 | 98,473 | 1.0\% |  | 3,112 | 1.5\% |
| 5 Marshall's / TJMaxx | 6 | 178,195 | 1.8\% |  | 2,819 | 1.3\% |
| 6 SaveMart Supermarkets | 4 | 187,639 | 1.9\% |  | 2,813 | 1.3\% |
| 7 Sprouts Markets | 4 | 159,163 | 1.6\% |  | 2,747 | 1.3\% |
| 8 Ross Dress For Less / dd's Discounts | 7 | 191,703 | 1.9\% |  | 2,655 | 1.3\% |
| 9 Trader Joe's | 8 | 96,714 | 1.0\% |  | 2,588 | 1.2\% |
| 10 H-Mart Supermarkets | 3 | 147,040 | 1.5\% |  | 2,400 | 1.1\% |
| Top 10 Tenants Total | 99 | 2,788,688 | 28.0\% | \$ | 41,597 | 19.7\% |
| Other Tenants | 1,869 | 7,177,529 | 72.0\% |  | 170,468 | 80.3\% |
| Total Portfolio | 1,968 | 9,966,217 | 100.0\% | S | 212,065 | 100.0\% |


New Leases
$\quad$ Number of Leases
$\quad$ Gross Leasable Area (sq. ft.)
$\quad$ Initial Base Rent (\$/sq. ft.)
$\quad$ Tenant Improvements (\$/sq. ft.)
$\quad$ Leasing Commissions ( $\$ / \mathrm{sq} . \mathrm{ft}$.

Weighted Average Lease Term (Yrs.) ${ }^{(2)}$

| For the Three Months Ended March 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Anchor |  |  | Anchor |  | Total |
|  | 27 |  | $\cdot$ |  | 27 |
|  | 72,903 |  | - |  | 72,903 |
| \$ | 28.23 | \$ | - | \$ | 28.23 |
| \$ | 3.65 | \$ | - | \$ | 3.65 |
| \$ | 2.77 | \$ | - | \$ | 2.77 |
|  | 7.0 |  | - |  | 7.0 |

## Renewals

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent ( $\mathrm{S} / \mathrm{sq} . \mathrm{ft}.)^{\text {(1) }}$
Tenant Improvements (\$/sq. ft.)
Leasing Commissions ( $\$ / \mathrm{sq} . \mathrm{ft}$.)
Weighted Average Lease Term (Yrs.) ${ }^{(2)}$

| Non-Anchor |  |
| ---: | ---: |
|  | 77 |
|  | 129,339 |
| $\$$ | 32.71 |
| $\$$ | 0.26 |
| $\$$ | - |
|  | 4.8 |


| Anchor |  | Total |  |
| :---: | ---: | ---: | ---: |
|  | 4 |  | 81 |
|  | 109,415 |  | 238,754 |
| $\$$ | 19.70 |  | 26.75 |
| $\$$ | 1.80 | $\$$ | 0.97 |
| $\$$ | - | $\$$ | - |
|  | 8.1 |  | 6.3 |

Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent ( $\mathrm{S} / \mathrm{sq} . \mathrm{ft}$.) ${ }^{01}$
Tenant Improvements ( $\$ / \mathrm{sq}, \mathrm{ft}$.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(2)}$

| Non-Anchor |  | Anchor |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 104 |  | 4 |  | 108 |
|  | 202,242 |  | 09,415 |  | 311,657 |
| \$ | 31.10 | \$ | 19.70 | \$ | 27.09 |
| \$ | 1.48 | \$ | 1.80 | \$ | 1.59 |
| \$ | 1.00 | \$ | - | \$ | 0.65 |
|  | 5.6 |  | 8.1 |  | 6.5 |


| New Leases | For the Three Months Ended March 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-Anchor |  | Anchor |  | Total |  |
| Comparative \# of Leases |  | 19 |  | - |  | 19 |
| Comparative GLA (sq. ft.) ${ }^{(1)}$ |  | 39,759 |  | - |  | 39,759 |
| Prior Base Rent (\$/sq. ft.) ${ }^{(2)}$ | \$ | 23.73 | S | - | S | 23.73 |
| Initial Base Rent (\$/sq. ft.) | \$ | 31.02 | \$ | - | \$ | 31.02 |
| Percentage Change in Base Rents |  | 30.7\% |  | - |  | 30.7\% |
| Tenant Improvements ( $\mathrm{S} / \mathrm{sq} . \mathrm{ft}$.) | \$ | 4.78 | \$ | - | S | 4.78 |
| Leasing Commissions (\$/sq. ft.) | \$ | 4.38 | \$ | - | \$ | 4.38 |
| Weighted Average Lease Term (Yrs.) ${ }^{(3)}$ |  | 7.4 |  | - |  | 7.4 |
| Renewals |  | Anchor |  | Anchor |  | Total |
| Comparative \# of Leases |  | 77 |  | 4 |  | 81 |
| Comparative GLA (sq. ft.) |  | 129,339 |  | 109,415 |  | 238,754 |
| Prior Base Rent (\$/sq. ft.) ${ }^{(2)}$ | \$ | 30.52 | \$ | 15.84 | \$ | 23.79 |
| Initial Base Rent (\$/sq. ft.) | \$ | 32.71 | \$ | 19.70 | \$ | 26.75 |
| Percentage Change in Base Rents |  | 7.2\% |  | 24.3\% |  | 12.4\% |
| Tenant Improvements (\$/sq. ft.) | \$ | 0.26 | \$ | 1.80 | \$ | 0.97 |
| Leasing Commissions (\$/sq. ft.) | \$ | - | s | - | \$ | - |
| Weighted Average Lease Term (Yrs.) ${ }^{(3)}$ |  | 4.8 |  | 8.1 |  | 6.3 |
| Total |  | Anchor |  | Anchor |  | Total |
| Comparative \# of Leases |  | 96 |  | 4 |  | 100 |
| Comparative GLA (sq. ft.) ${ }^{(1)}$ |  | 169,098 |  | 109,415 |  | 278,513 |
| Prior Base Rent (\$/sq. ft.) ${ }^{(2)}$ | \$ | 28.92 | S | 15.84 | \$ | 23.78 |
| Initial Base Rent (\$/sq. ft.) | \$ | 32.32 | S | 19.70 | \$ | 27.36 |
| Percentage Change in Base Rents |  | 11.7\% |  | 24.3\% |  | 15.0\% |
| Tenant Improvements (\$/sq. ft.) | \$ | 1.32 | S | 1.80 | S | 1.51 |
| Leasing Commissions (\$/sq. ft.) | \$ | 1.03 | \$ | - | \$ | 0.62 |
| Weighted Average Lease Term (Yrs.) ${ }^{(3)}$ |  | 5.4 |  | 8.1 |  | 6.5 |

(1) Comparative GLA includes spaces that were vacant for less than 12 mouths, excluding spaces that were not leased at the time of acquisition.
(2) Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.

|  | 03/31/19 |  |
| :---: | :---: | :---: |
| \% leased at beginning of quarter |  | 97.7\% |
| \% billed at beginning of quarter |  | 94.9\% |
| ABR of new leases signed/not yet commenced - at beginning of quarter | S | 6,804 |
| less: $A B R$ of new leases commenced during quarter |  | $(2,010)$ |
| plus: $A B R$ of new leases signed during quarter |  | 1,726 |
| ABR of new leases signed/not yet commenced - at end of quarter | S | 6,520 |
| \% leased at end of quarter |  | 97.8\% |
| $\%$ billed at end of quarter |  | 95.2\% |
| ABR of new leases commenced during quarter - actual cash received | \$ | 283 |

Retail Opportunity Investments Corp.
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| Collin Mings | 727.567 .2585 |
| Wes Golladay | 440.715 .2650 |
| Jeff Donnelly | 617.603 .4262 |S\&P Global Ratings212.438.2508


[^0]:    

[^1]:    1) In connection with the adoption of the lease accounting standard ASU No. 2016-2, effective January 1,2019 , bad debt is now classified as an offset to revenue instead of being included in operating expenses.
[^2]:    (1) Includes straight-line rents, amortization of above and below-market lease intangibles, anchor lease termination fees, net of contractual amounts, and expense and recovery adjustments related to prior periods.

