

#### 4th QUARTER 2020

#### SUPPLEMENTAL INFORMATION





www.roireit.net



#### **Overview**

#### **Our Company**

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely populated, metropolitan markets across the West Coast. As of December 31, 2020, ROIC owned 88 shopping centers encompassing approximately 10.1 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services, S&P Global Ratings and Fitch Ratings, Inc. Additional information is available at www.roireit.net.

#### **Supplemental Information**

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

#### **Non-GAAP Disclosures**

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.



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#### **Balance Sheets**

(dollars in thousands, except par values and share amounts)

	12/31/20	12/31/19
ASSETS:	12/31/20	12/31/19
Real Estate Investments:		
Land	\$ 881,872	\$ 879,540
Building and improvements	2,274,680	2,252,301
Building and improvements	3,156,552	3,131,841
Less: accumulated depreciation	460,165	390,916
2000 accumulated depreciation	2,696,387	2,740,925
Mortgage note receivable	4,959	13,000
Real Estate Investments, net	2,701,346	2,753,925
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Cash and cash equivalents	4,822	3,800
Restricted cash	1,814	1,658
Tenant and other receivables, net	58,756	45,821
Acquired lease intangible assets, net	50,110	59,701
Prepaid expenses	4,811	3,169
Deferred charges, net	22,893	27,652
Other assets	17,296	18,031
TOTAL ASSETS	\$ 2,861,848	\$ 2,913,757
LIABILITIES:		
Term loan	\$ 298,524	\$ 298,330
Credit facility	45,238	80,743
Senior Notes	943,655	942,850
Mortgage notes payable	86,509	87,523
Acquired lease intangible liabilities, net	125,796	144,757
Accounts payable and accrued expenses	17,687	17,562
Tenants' security deposits	6,854	7,177
Other liabilities	46,426	42,987
TOTAL LIABILITIES	1,570,689	1,621,929
EQUITY:		
Common stock, \$.0001 par value 500,000,000 shares authorized	12	12
Additional paid-in capital	1,497,662	1,481,466
Dividends in excess of earnings	(289,309)	(297,998)
Accumulated other comprehensive loss	(8,812)	(4,132)
Total Retail Opportunity Investments Corp. stockholders' equity	1,199,553	1,179,348
Non-controlling interests	91,606	112,480
TOTAL EQUITY	1,291,159	1,291,828
TOTAL LIABILITIES AND EQUITY	\$ 2,861,848	\$ 2,913,757



#### **Income Statements**

(in thousands, except per share amounts)

	3 Months End	led (unaudited)	Year I	Ended
	12/31/20	12/31/19	12/31/20	12/31/19
REVENUES:	·			
Rental revenue (1)	\$ 71,391	\$ 72,282	\$ 280,388	\$ 291,263
Other income	1,527	1,337	3,726	3,777
TOTAL REVENUES	72,918	73,619	284,114	295,040
OPERATING EXPENSES:				
Property operating	10,847	10,896	41,050	43,662
Property taxes	8,023	8,205	33,288	32,388
Depreciation and amortization	24,690	24,192	97,731	97,559
General and administrative expenses	4,781	4,157	16,755	17,831
Other expense	318	41	843	1,405
TOTAL OPERATING EXPENSES	48,659	47,491	189,667	192,845
Gain on sale of real estate	-	-	-	13,175
OPERATING INCOME	24,259	26,128	94,447	115,370
NON-OPERATING EXPENSES:				
Interest expense and other finance expenses	(14,679)	(15,002)	(59,726)	(61,687)
NET INCOME	9,580	11,126	34,721	53,683
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	(681)	(975)	(2,707)	(4,839)
NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.	\$ 8,899	\$ 10,151	\$ 32,014	\$ 48,844
NET INCOME PER COMMON SHARE - BASIC	\$ 0.08	\$ 0.09	\$ 0.27	\$ 0.42
NET INCOME PER COMMON SHARE - DILUTED	\$ 0.08	\$ 0.09	\$ 0.27	\$ 0.42
Weighted average common shares outstanding - basic	117,353	115,518	116,732	114,178
Weighted average common shares outstanding - diluted	126,496	126,938	126,627	125,741
(1) RENTAL REVENUE				
Base rents	\$ 50,295	\$ 52,518	\$ 205,549	\$ 206,816
Recoveries from tenants	\$ 50,295 15,909	\$ 52,518 17,053	\$ 203,349 67,141	\$ 206,816 67,715
Straight-line rent	516	433	1,079	3,083
Amortization of above- and below-market rent	6,898	2,593	17,654	15,618
Bad debt	(2,227)	(315)	(11,035)	(1,969)
TOTAL RENTAL REVENUE	\$ 71,391	\$ 72,282	\$ 280,388	\$ 291,263
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#### Funds From Operations

(in thousands, except per share amounts)

,	3 Months En	ded (unaudited)	Year Ended			
	12/31/20	12/31/19	12/31/20	12/31/19		
Funds from Operations (FFO) (1):						
Net income attributable to ROIC common stockholders	\$ 8,899	\$ 10,151	\$ 32,014	\$ 48,844		
Plus:						
Depreciation and amortization expense	24,690	24,192	97,731	97,559		
Less:						
Gain on sale of real estate	-	-	-	(13,175)		
FUNDS FROM OPERATIONS - BASIC	33,589	34,343	129,745	133,228		
Net income attributable to non-controlling interests	681	975	2,707	4,839		
FUNDS FROM OPERATIONS - DILUTED	\$ 34,270	\$ 35,318	\$ 132,452	\$ 138,067		
FUNDS FROM OPERATIONS PER SHARE - BASIC	\$ 0.29	\$ 0.30	\$ 1.11	\$ 1.17		
FUNDS FROM OPERATIONS PER SHARE - DILUTED	\$ 0.27	\$ 0.28	\$ 1.05	\$ 1.10		
Weighted average common shares outstanding - basic	117,353	115,518	116,732	114,178		
Weighted average common shares outstanding - diluted	126,496	126,938	126,627	125,741		
Common dividends per share	\$ -	\$ 0.1970	\$ 0.2000	\$ 0.7880		
FFO Payout Ratio	-	70.4%	19.0%	71.6%		
Additional Disclosures:						
Non Cash Expense (Income)						
Straight line rent	\$ (516)	\$ (433)	\$ (1,079)	\$ (3,083)		
Above/below market rent amortization, net	(6,898)	(2,593)	(17,654)	(15,618)		
Non-cash interest expense	73	74	293	524		
Deferred financing costs and mortgage premiums, net	596	523	2,219	2,076		
Stock based compensation	2,549	2,443	8,914	8,567		
Capital Expenditures						
Tenant improvements	\$ 4,901	\$ 4,886	\$ 18,569	\$ 20,919		
Leasing commissions	410	370	1,365	1,178		
Building improvements	321	118	868	794		
Reimbursable property improvements	85	351	1,289	2,758		
Pad and other development	4,839	1,138	9,715	4,958		
Value enhancing tenant improvements	1,395	486	5,678	4,668		

<sup>(1) -</sup> Funds from operations ("FFO"), is a widely-recognized non GAAP financial measure for REITs that ROIC believes, when considered with financial statements determined in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs. ROIC computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common shareholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring and sales of property, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.





## Summary of Debt Outstanding

(unaudited, dollars in thousands)

	Outstanding Balance		Interest Rate	GAAP Interest Rate	Maturity Date	Percent of Total Indebtedness
Fixed Rate Debt	Daian	····	merest Rate	Interest Rate	Date	Total Indebtedness
Mortgage Debt:						
Casitas Plaza Shopping Center	\$	6,835	5.32%	4.20%	06/01/22	0.5%
Riverstone Marketplace		17,245	4.96%	3.80%	07/01/22	1.2%
Fullerton Crossroads		26,000	4.73%	3.82%	04/06/24	1.9%
Diamond Hills Plaza		35,500	3.55%	3.61%	10/01/25	2.6%
Net unamortized premiums/deferred financing charges		929				
Total Mortgage Debt		86,509	4.33%	3.76%	3.4 Years (WA)	6.2%
Unsecured Senior Notes:						
Senior Notes Due 2023	2	250,000	5.00%	5.21%	12/15/23	18.1%
Senior Notes Due 2024	2	250,000	4.00%	4.21%	12/15/24	18.1%
Senior Notes Due 2026	2	200,000	3.95%	3.95%	09/22/26	14.4%
Senior Notes Due 2027	2	250,000	4.19%	4.19%	12/15/27	18.1%
Net unamortized discounts/deferred financing charges		(6,345)			. <u></u> .	·
Total Unsecured Senior Notes	9	943,655	4.30%	4.41%	4.9 Years (WA)	68.7%
Term Loan:						
Interest rate swaps	1	100,000	3.59%	3.59%	8/31/2022	7.2%
Interest rate swaps		200,000	2.74%	2.74%	8/31/2022	14.4%
Total Term Loan	3	300,000	3.02%	3.02%		21.6%
Total Fixed Rate Debt	1,	330,164	4.02%	4.06%	4.7 Years (WA)	96.5%
Variable Rate Debt						
Credit Facility		48,000	1.05%	1.05%	02/20/24 (1)	3.5%
Net unamortized deferred financing charges		(2,762)				
Credit Facility, net		45,238				
Term Loan	3	300,000			01/20/25	
Net unamortized deferred financing charges		(1,476)				
Term Loan, net		298,524				
Interest rate swaps - Term loan	(3	300,000)				
Total Variable Rate Debt		43,762	1.05%	1.05%	3.9 Years (WA)	3.5%
TOTAL DEBT	\$ 1,3	373,926	3.91%	3.96%	4.5 Years (WA)	100.0%
Net unamortized premiums on mortgages		(1,113)			<u> </u>	
Net unamortized discounts on notes		3,025				
Net unamortized deferred financing charges		7,742				
Total Principal Debt	\$ 1,3	383,580				



#### Summary of Debt Outstanding, continued

(unaudited, dollars in thousands)

**Summary of Principal Maturities** 

-	Mortga	Mortgage Principal Mortgage Principal							Senior	Tot	al Principal	Percentage of		
Year	Pa	yments	du	e at Maturity	Cred	lit Facility	T	erm Loan	<b>Unsecured Notes</b>		1	Payments	Debt Maturing	
2021	\$	717	\$	-	\$	-	\$	-	\$	-	\$	717	0.0%	
2022		1,003		23,129		-		-		-		24,132	1.7%	
2023		686		-		-		-		250,000		250,686	18.1%	
2024		708		26,000		48,000(1)		-		250,000		324,708	23.6%	
2025		550		32,787		-		300,000		-		333,337	24.1%	
2026		-		-		-		-		200,000		200,000	14.4%	
2027		-		-		-		-		250,000		250,000	18.1%	
Thereafter		-		-		-		-		-		-	- %	
	\$	3,664	\$	81,916	\$	48,000	\$	300,000	\$	950,000	\$	1,383,580	100.0%	

**Summary of Unencumbered/Encumbered Properties** 

	Number of		Percentage
	Properties	GLA	of GLA
Unencumbered properties	84	9,514,763	94.5%
Encumbered properties	4	552,471	5.5%
	88	10,067,234	100.0%

**Summary of Unsecured Debt/Secured Debt** 

		Percentage of Total
	Amount	Principal Debt
Unsecured principal debt	\$ 1,298,000	93.8%
Secured principal debt	85,580	6.2%
Total Principal Debt	\$ 1,383,580	100.0%



## Selected Financial Analysis

(unaudited, in thousands, except per share amounts)							
	12/31/20	 09/30/20	 06/30/20	_	03/31/20	_	12/31/19
Debt coverage ratios, three months ending:							
Interest coverage ratio (EBITDA/interest expense)	3.4x	3.1x	3.0x		3.5x		3.4x
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))	3.3x	3.1x	2.9x		3.5x		3.3x
Net principal debt (Total principal debt less cash & equivalents)/Annualized EBITDA	7.5x	7.3x	7.9x		7.0x		7.0x
Net principal debt (Total principal debt less cash & equivalents)/TTM EBITDA	7.1x	7.1x	7.2x		7.1x		7.0x
Debt/book value ratios, at period end:							
Total principal debt/total book assets	48.3%	49.3%	51.8%		50.3%		48.7%
Total principal debt/undepreciated book value	41.6%	42.8%	45.4%		44.2%		43.0%
Secured principal debt/undepreciated book value	2.6%	2.5%	2.5%		2.6%		2.6%
Market capitalization calculations, at period end:							
Common shares outstanding	117,409	117,264	116,962		115,440		115,871
Operating partnership units (OP units) outstanding	8,966	9,111	9,413		10,934		11,051
Common stock price per share	\$ 13.39	\$ 10.42	\$ 11.33	\$	8.29	\$	17.66
Total equity market capitalization	\$ 1,692,160	\$ 1,316,827	\$ 1,431,828	\$	1,047,648	\$	2,241,442
Total principal debt	 1,383,580	 1,439,228	1,569,373		1,489,515		1,420,157
TOTAL MARKET CAPITALIZATION	\$ 3,075,740	\$ 2,756,055	\$ 3,001,201	\$	2,537,163	\$	3,661,599
Unsecured Senior Notes Financial Covenants: (1)							
Total debt to total assets not to exceed 60%	44.1%	45.4%	48.1%		46.9%		45.4%
Total secured debt to total assets not to exceed 40%	2.7%	2.7%	2.6%		2.7%		2.8%
Total unencumbered assets to total unsecured debt not to be less than 150%	227.5%	220.9%	207.7%		213.5%		221.2%
Consolidated income available for debt service to interest expense not to be less than 1.5:1	3.2x	3.2x	3.3x		3.3x		3.3x



## Property Portfolio

Southern Colifornia	(dollars in thousands)				Date	Owned	%			
December Name   Permanent	Southern California		City	State	Acquired			Α	ABR (1)	Major Tenants
Claremone   Promotine   Care   Open   Care   Open   Care   Open   Care   Open   Care   Open   Care   Open   Open	Los Angeles metro area						·			
Calcanger   Calc	Paramount Plaza	*	Paramount	CA	12/22/09	95,062	100.0%	\$	1,948	Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Searching Mulesplace   General CA   6931/12   99,5348   93.5%   18.79   Safrway (Youns Supermarket Cellenders Morphing Center   General Cellenders Morphing Center   General Cellenders Morphing Center   Reducida Reach   CA   1228/12   111,519   100.0%   2,375   Sacrway (Youns Supermarket, Petro S	Claremont Promenade	*	Claremont	CA	09/23/10	92,297	97.2%		2,472	Super King Supermarket
Gendorn   Coloration   Colora	Gateway Village	*	Chino Hills	CA	12/17/10	96,959	92.1%		2,843	Sprouts Market
Glandon Shopping Center   Candions Napoping Center   Reclosified Brach   Candida Plant   Can	Seabridge Marketplace	*	Oxnard	CA	05/31/12	98,348	95.3%		1,879	Safeway (Vons) Supermarket
Redmoth Reach Plazar   Plaza		*	Glendora	CA	08/01/12	106,535	92.4%		1,308	
Diamond Bar Town Center   Diamond Bar		*	Redondo Beach	CA	12/28/12		100.0%		2,357	•
Diamond Hills Plaza	Diamond Bar Town Center	*	Diamond Bar				99.0%			• • • • •
Failbrook Shopping Center   Lox Anageles   CA   06/13/14   75/5/209   98.8%   1.3042   Sprouts Market, Trader lock, Kroger (Rajbyk) Supermarket, CV2 Pharmacy Ontario Plaza   Ontario Plaza	Diamond Hills Plaza	*	Diamond Bar	CA	04/22/13	139,505	97.2%		3,944	
Failbrook Shopping Center   Lox Angeles   CA   06/13/14   75.5.299   98.8%   1.3042   Sprouts Market, Trader Jock, Kroger (Rajph's) Supermarket (***), TJ Max Moorpark Town Center   Moorpark CA   10/30/14   13/3.547   80.8%   1.796   Kroger (Rajph's) Supermarket, Pharmacy Ontario Plaza   Notation Plaza   Notat	Plaza de la Cañada	*	La Cañada Flintridge	CA	12/13/13	100,425	100.0%		2,673	Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
Mooppark   CA   1203/14   133.547   89.8%   1.796   Knoger (Ralph's) Suppermarket, CVS Pharmacy Ondrairo Plaza   Ontario Data of Data of Ontario Data of Data of Ontario Data of Data of Ontario Plaza   Ontario Ontario Plaza Shopping Center   Sama Barbara   CA   03/1016   110,518   99.9%   2.118   Knoger (Ralph's) Supermarket, Politar Plaza Shopping Center   Capititeria   CA   04/2816   148,003   95.5%   3.527   Albertson's Supermarket, CVS Pharmacy Plaza Shopping Center   Sama Cariatia   CA   04/2816   148,003   95.5%   3.527   Salievay (Yono) Supermarket, CVS Pharmacy Plaza   Ontario Plaza		*								Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket <sup>(2)</sup> , TJ Maxx
Committed   Comm	*** •	*	•							
Park Oak Shopping Center	•	*	•	CA			94.4%		2,317	
Wordland Hills		*		CA			88.4%		2,474	• •
Magnolia Shopping Center   *   Santa Barbara   CA   03/10/16   116,360   85.9%   2,118   Kroger (Ralph's) Supermarket   Casitas Plaza Shopping Center   *   Carpinteria   CA   03/10/16   105,118   96.9%   1,799   Albertson's Supermarket, CVS Pharmacy   Shouged Center   *   Santa Clarita   CA   04/28/16   148,903   95.5%   3.527   Saleway (Von's) Supermarket, CVS Pharmacy, Ross Dress For Less   North Ranch Shopping Center   *   Westlake Village   CA   06/01/16   146,448   91.8%   4.803   Kroger (Ralph's) Supermarket, CVS Pharmacy, Ross Dress For Less   Casita Plaza   Ca		*		CA			91.1%		4,326	Sprouts Market, Kroger (Ralph's) Supermarket (2), Rite Aid Pharmacy (2)
Castias Plaza Shopping Center   * Carpinteria   CA   03/10/16   105.118   96.9%   1.799   Albertson's Supermarket, CVS Pharmacy, Ross Dress For Less Bouquet Center   * Santa Clarin   CA   04/28/16   148,903   95.5%   3.527   Safeway (Yons) Supermarket, CVS Pharmacy, Ross Dress For Less Oscillator   CA   06/01/16   146,448   91.8%   4.803   4.803   Kroger (Ralph's) Supermarket, CVS Pharmacy, Ross Dress For Less Oscillator   CA   10/03/16   52,021   95.2%   1.268   Trader Joe's, Pet Food Express   Trader Joe's, Pet Food Express   Trader Joe's, Marshall's, LA Fitness   Los Angeles metro area total   CA   03/17/17   172,922   93.1%   3.455   Trader Joe's, Marshall's, LA Fitness   CA   03/17/17   172,922   93.1%   CA   03/17/17   Trader Joe's, Marshall's, LA Fitness   CA   03/17/17   Trader Joe's   CA   03/17/17   Trade	Magnolia Shopping Center	*	Santa Barbara	CA	03/10/16	116,360	85.9%		2,118	Kroger (Ralph's) Supermarket
Bouquet Center   * Santa Claria   CA   O42816   148,903   95.5%   3.527   Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less North Ranch Shopping Center   * Westlake Village   CA   O601/16   146,448   91.8%   4.803   Kroger (Ralphfs) Supermarket, Trader Joe's, Rine Aid Pharmacy, Petro Trade For North Ranch Palvos Verdes   CA   03/17/17   172,922   93.1%   3.455   Trader Joe's, Pet Food Express   Trader Joe's, Marshall's, LA Fitness   Los Angeles metro area total   Canada		*	Carpinteria	CA	03/10/16		96.9%		1,799	
North Ranch Shopping Center	*** •	*	Santa Clarita	CA	04/28/16	148,903	95.5%		3,527	Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
The Knolls	-	*		CA			91.8%		4,803	• • • • • • • • • • • • • • • • • • • •
Los Angeles metro area total	** *	*	~	CA	10/03/16		95.2%		1,268	
Los Angeles metro area total	The Terraces	*	C	CA	03/17/17		93.1%		3,455	
Cardea County metro area	Los Angales metro area total					2 941 759	05 49/-	•	62 605	
Santa Ana Downtown Plaza	· ·					2,741,737	23.470	Ψ	02,073	
Sycamore Creek   *   Corona   CA   09/30/10   74,198   98.2%   1,859   Safeway (Vons) Supermarket, CVS Pharmacy   CVS Pharma	0 ,	*	Santa Ana	CA	01/26/10	105 536	96.0%	\$	2.235	Kroger (Food 4 Less) Supermarket Marshall's
Desert Springs Marketplace		*						-		
Cypress Center West   * Cypress   CA   12/04/12   107,246   94,1%   2,033   Kroger (Ralph's) Supermarket, Rite Aid Pharmacy	*	*								
Harbor Place Center		*								
Foints Plaza		*	**							
Peninsula Marketplace		*								•
Fullerton Crossroads		*	•							
The Village at Nellie Gail Ranch    Laguna Hills    CA	•	*	•							
San Diego metro area           Marketplace Del Rio         * Oceanside         CA         01/03/11         183,787         96.0%         \$ 3,469         Stater Brothers Supermarket, Walgreens           Renaissance Towne Centre         * San Diego         CA         08/03/11         53,272         87.0%         2,334         CVS Pharmacy           Euclid Plaza         * San Diego         CA         03/29/12         77,044         100.0%         1,579         Vallarta Supermarket, Walgreens           Bay Plaza         * San Diego         CA         10/05/12         73,324         98.0%         2,098         Seafood City Supermarket           Bernardo Heights Plaza         * Rancho Bernardo         CA         02/06/13         37,729         100.0%         966         Sprouts Market           Hawthorne Crossings         * San Diego         CA         06/27/13         141,288         94.9%         3,151         Mitsuwa Supermarket, Ross Dress For Less, Staples           Creekside Plaza         * Poway         CA         02/28/14         133,852         93.3%         3,064         Stater Brothers Supermarket, AMC Theatres    **San Diego metro area total		*								
San Diego metro area         Marketplace Del Rio         * Oceanside         CA         01/03/11         183,787         96.0%         \$ 3,469         Stater Brothers Supermarket, Walgreens           Renaissance Towne Centre         * San Diego         CA         08/03/11         53,272         87.0%         2,334         CVS Pharmacy           Euclid Plaza         * San Diego         CA         03/29/12         77,044         100.0%         1,579         Vallarta Supermarket, Walgreens           Bay Plaza         * San Diego         CA         10/05/12         73,324         98.0%         2,098         Seafood City Supermarket           Bernardo Heights Plaza         * Rancho Bernardo         CA         02/06/13         37,729         100.0%         966         Sprouts Market           Hawthorne Crossings         * San Diego         CA         06/27/13         141,288         94.9%         3,151         Mitsuwa Supermarket, Ross Dress For Less, Staples           Creekside Plaza         * Poway         CA         02/28/14         133,852         93.3%         3,064         Stater Brothers Supermarket, AMC Theatres    **San Diego metro area total	Orange Country metro area total					1.085,312	97.3%	\$	23,899	
Marketplace Del Rio         * Oceanside         CA         01/03/11         183,787         96.0%         \$ 3,469         Stater Brothers Supermarket, Walgreens           Renaissance Towne Centre         * San Diego         CA         08/03/11         53,272         87.0%         2,334         CVS Pharmacy           Euclid Plaza         * San Diego         CA         03/29/12         77,044         100.0%         1,579         Vallarta Supermarket, Walgreens           Bay Plaza         * San Diego         CA         10/05/12         73,324         98.0%         2,098         Seafood City Supermarket           Bernardo Heights Plaza         * Rancho Bernardo         CA         02/06/13         37,729         100.0%         966         Sprouts Market           Hawthorne Crossings         * San Diego         CA         06/27/13         141,288         94.9%         3,151         Mitsuwa Supermarket, Ross Dress For Less, Staples           Creekside Plaza         * Poway         CA         02/28/14         133,852         93.3%         3,064         Stater Brothers Supermarket, AMC Theatres    San Diego metro area total	•					,,		*	- 3	
Renaissance Towne Centre	•	*	Oceanside	CA	01/03/11	183,787	96.0%	\$	3,469	Stater Brothers Supermarket, Walgreens
Euclid Plaza	•	*								
Bay Plaza		*	C							•
Remardo Heights Plaza   * Rancho Bernardo   CA   02/06/13   37,729   100.0%   966   Sprouts Market		*	•							
Hawthorne Crossings		*	C							
Creekside Plaza         * Poway         CA         02/28/14         133,852         93.3%         3,064         Stater Brothers Supermarket, AMC Theatres           San Diego metro area total         700,296         95.4%         \$ 16,661	•	*								•
	•	*	•							
Southern California Totals 4 727 367 95 9% \$ 103 255	San Diego metro area total					700,296	95.4%	\$	16,661	
	Southern California Totals					4,727,367	95.9%	\$	103,255	

<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.



<sup>(2)</sup> These retailers are not tenants of ROIC.

<sup>\*</sup>Denotes properties in same center pool for 4Q 2020.

## Property Portfolio, continued

				Date	Owned	%			
Northern California		City	State	Acquired	GLA	Leased	A	BR (1)	Major Tenants
San Francisco metro area									
Pleasant Hill Marketplace	*	Pleasant Hill	CA	04/08/10	69,715	100.0%	\$	1,471	Total Wine and More, Buy Buy Baby, Basset Furniture
Pinole Vista Shopping Center	*	Pinole	CA	01/06/11	135,962	99.1%		3,944	SaveMart (Lucky) Supermarket, Planet Fitness
Country Club Gate Center	*	Pacific Grove	CA	07/08/11	109,331	90.1%		2,153	SaveMart (Lucky) Supermarket, Rite Aid Pharmacy
Marlin Cove Shopping Center	*	Foster City	CA	05/04/12	73,943	100.0%		2,471	99 Ranch Market
The Village at Novato	*	Novato	CA	07/24/12	20,081	100.0%		560	Trader Joe's, Pharmaca Pharmacy
Santa Teresa Village	*	San Jose	CA	11/08/12	127,888	94.6%		2,986	Grocery Outlet Supermarket, Dollar Tree, MedVet Silicon Valley
Granada Shopping Center	*	Livermore	CA	06/27/13	71,525	100.0%		1,485	SaveMart (Lucky) Supermarket
Country Club Village	*	San Ramon	CA	11/26/13	111,093	98.8%		2,286	Walmart Neighborhood Market, CVS Pharmacy
North Park Plaza	*	San Jose	CA	04/30/14	76,697	100.0%		2,613	H-Mart Supermarket
Winston Manor	*	South San Francisco	CA	01/07/15	49,852	100.0%		1,796	Grocery Outlet Supermarket
Jackson Square	*	Hayward	CA	07/01/15	114,220	99.1%		2,251	Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness
Gateway Centre	*	San Ramon	CA	09/01/15	112,553	96.6%		2,638	SaveMart (Lucky) Supermarket, Walgreens
Iron Horse Plaza	*	Danville	CA	12/04/15	61,915	100.0%		2,351	Lunardi's Market
Monterey Center	*	Monterey	CA	07/14/16	25,626	93.7%		1,021	Trader Joe's, Pharmaca Pharmacy
Santa Rosa Southside Shopping Center	*	Santa Rosa	CA	03/24/17	88,535	95.9%		1,577	REI, Cost Plus World Market, DSW
Monta Loma Plaza	*	Mountain View	CA	09/19/17	48,078	100.0%		1,547	Safeway Supermarket
San Francisco metro area total					1,297,014	97.7%	\$	33,150	
Sacramento metro area									
Mills Shopping Center	*	Rancho Cordova	CA	02/17/11	235,514	89.3%	\$	2,724	Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree
Green Valley Station	*	Cameron Park	CA	06/15/12	52,245	85.8%		919	CVS Pharmacy
Sacramento metro area total					287,759	88.7%	\$	3,643	
Northern California Totals					1,584,773	96.0%	\$	36,793	



<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.

<sup>\*</sup>Denotes properties in same center pool for 4Q 2020.

## Property Portfolio, continued

(dollars in thousands)									
				Date	Owned	%			
Pacific Northwest		City	State	Acquired	GLA	Leased	A	ABR (1)	Major Tenants
Seattle metro area									
Meridian Valley Plaza	*	Kent	WA	02/01/10	51,597	100.0%	\$	873	Kroger (QFC) Supermarket
The Market at Lake Stevens	*	Lake Stevens	WA	03/11/10	74,130	100.0%		1,681	Albertson's (Haggen) Supermarket
Canyon Park Shopping Center	*	Bothell	WA	07/29/11	123,592	100.0%		2,533	PCC Community Markets, Rite Aid Pharmacy, Petco
Hawks Prairie Shopping Center	*	Lacey	WA	09/09/11	157,529	100.0%		1,960	Safeway Supermarket, Dollar Tree, Big Lots
The Kress Building	*	Seattle	WA	09/30/11	74,616	69.2%		1,434	IGA Supermarket, TJMaxx
Gateway Shopping Center	*	Marysville	WA	02/16/12	104,298	93.9%		2,497	WinCo Foods (2), Rite Aid Pharmacy, Ross Dress For Less
Aurora Square	*	Shoreline	WA	2012/2014	108,558	97.4%		1,909	Central Supermarket, Marshall's
Canyon Crossing	*	Puyallup	WA	04/15/13	120,398	100.0%		2,864	Safeway Supermarket
Crossroads Shopping Center	*	Bellevue	WA	2010/2013	473,147	98.1%		11,187	Kroger (QFC) Supermarket, Bed Bath & Beyond, Dick's Sporting Goods
Bellevue Marketplace	*	Bellevue	WA	12/10/15	113,758	100.0%		3,415	Asian Family Market
Four Corner Square	*	Maple Valley	WA	12/21/15	119,531	100.0%		2,634	Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden
Bridle Trails Shopping Center	*	Kirkland	WA	10/17/16	110,640	100.0%		2,393	Grocery Outlet Supermarket, Bartell Drugs, Dollar Tree
PCC Community Markets Plaza	*	Edmonds	WA	01/25/17	34,459	100.0%		690	PCC Community Markets
Highland Hill Shopping Center	*	Tacoma	WA	05/09/17	163,926	100.0%		3,084	Safeway Supermarket, LA Fitness, Dollar Tree, Petco
North Lynnwood Shopping Center	*	Lynnwood	WA	10/19/17	63,606	80.1%		934	Grocery Outlet Supermarket
Stadium Center	*	Tacoma	WA	02/23/18	48,888	100.0%		1,037	Thriftway Supermarket
Summerwalk Village		Lacey	WA	12/13/19	60,379	98.0%		880	Walmart Neighborhood Market
Seattle metro area total					2,003,052	97.2%	\$	42,005	
Portland metro area									
Happy Valley Town Center	*	Happy Valley	OR	07/14/10	138,397	100.0%	\$	3,805	New Seasons Supermarket
Wilsonville Old Town Square	*	Wilsonville	OR	2010/2012	49,937	100.0%		1,850	Kroger (Fred Meyer) Supermarket (2)
Cascade Summit Town Square	*	West Linn	OR	08/20/10	94,934	100.0%		1,832	Safeway Supermarket
Heritage Market Center	*	Vancouver	WA	09/23/10	108,054	100.0%		1,893	Safeway Supermarket, Dollar Tree
Division Crossing	*	Portland	OR	12/22/10	103,561	100.0%		1,314	Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware
Halsey Crossing	*	Gresham	OR	12/22/10	99,428	98.0%		1,371	24 Hour Fitness, Dollar Tree
Hillsboro Market Center	*	Hillsboro	OR	11/23/11	156,021	99.3%		2,599	Albertson's Supermarket, Dollar Tree, Ace Hardware
Robinwood Shopping Center	*	West Linn	OR	08/23/13	70,831	100.0%		1,095	Walmart Neighborhood Market
Tigard Marketplace	*	Tigard	OR	02/18/14	136,889	100.0%		2,086	H-Mart Supermarket, Bi-Mart
Wilsonville Town Center	*	Wilsonville	OR	12/11/14	167,829	100.0%		2,916	Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree
Tigard Promenade	*	Tigard	OR	07/28/15	88,043	100.0%		1,512	Safeway Supermarket
Sunnyside Village Square	*	Happy Valley	OR	07/28/15	92,278	100.0%		1,605	Grocery Outlet Supermarket, Snap Fitness, Ace Hardware
Johnson Creek Center	*	Happy Valley	OR	11/09/15	108,588	100.0%		2,278	Trader Joe's, Walgreens, Sportsman's Warehouse
Rose City Center	*	Portland	OR	09/15/16	60,680	100.0%		833	Safeway Supermarket
Division Center	*	Portland	OR	04/05/17	118,122	100.0%		2,115	Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco
Riverstone Marketplace	*	Vancouver	WA	10/11/17	95,774	100.0%		2,265	Kroger (QFC) Supermarket
King City Plaza	*	King City	OR	05/18/18	62,676	90.0%		910	Grocery Outlet Supermarket
Portland metro area total					1,752,042	99.5%	\$	32,279	
Pacific Northwest Totals					3,755,094	98.3%	\$	74,284	
#0#4* @********							_		
TOTAL SHOPPING CENTERS					10,067,234	96.8%	\$	214,332	

<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.



<sup>(2)</sup> These retailers are not tenants of ROIC.

<sup>\*</sup>Denotes properties in same center pool for 4Q 2020.

#### Same-Center Cash Net Operating Income Analysis

(unaudited, dollars in thousands)														
		<b>Three Months Ended</b>								Year E	nded			
	12/31/20		12/31/19		\$ (	\$ Change % Change			12/31/20	1	12/31/19	\$	Change	% Change
(D)														
Number of shopping centers included in same-center analysis (1)		87		87					87		87			
Same-center occupancy		96.8%		97.9%			(1.1)%		96.8%		97.9%			(1.1)%
REVENUES:														
Base rents	\$	49,887	\$	51,385	\$	(1,498)	(2.9%)	\$	204,148	\$	203,334	\$	814	0.4%
Percentage rent		237		1,008		(771)	(76.5%)		505		1,324		(819)	(61.9%)
Recoveries from tenants		15,816		16,719		(903)	(5.4%)		66,336		66,255		81	0.1%
Other property income		1,227		1,051		176	16.7%		2,390		2,945		(555)	(18.8)%
Bad debt		(1,945)		(306)		(1,639)	535.6%		(10,196)		(1,417)		(8,779)	619.5%
TOTAL REVENUES		65,222		69,857		(4,635)	(6.6%)		263,183		272,441		(9,258)	(3.4%)
OPERATING EXPENSES:														
Property operating expenses		11,055		11,142		(87)	(0.8%)		42,671		44,100		(1,429)	(3.2%)
Property taxes		8,002		8,110		(108)	(1.3)%		33,091		31,783		1,308	4.1%
TOTAL OPERATING EXPENSES		19,057	_	19,252		(195)	(1.0%)		75,762		75,883		(121)	(0.2%)
		. ,		- , -		( /		_	,	_	,		, ,	(31.11)
SAME-CENTER CASH NET OPERATING INCOME	\$	46,165	\$	50,605	\$	(4,440)	(8.8%)	\$	187,421	\$	196,558	\$	(9,137)	(4.6%)
SAME-CENTER CASH NET OPERATING INCOME RECONCILIATI		24.250	Φ.	2 < 120					0.4.445	Φ.	115.050			
GAAP Operating Income	\$	24,259	\$	26,128				\$	94,447	\$	115,370			
Depreciation and amortization		24,690		24,192					97,731		97,559			
General and administrative expenses		4,781		4,157					16,755		17,831			
Other expense		318		41					843		1,405			
Gain on sale of real estate		-		-					-		(13,175)			
Straight-line rent		(516)		(433)					(1,079)		(3,083)			
Amortization of above- and below-market rent		(6,898)		(2,593)					(17,654)		(15,618)			
Property revenues and other expenses (2)		(12)		(278)					(374)		(142)			
TOTAL COMPANY CASH NET OPERATING INCOME		46,622		51,214					190,669		200,147			
Non Same-Center Cash NOI		(457)		(609)					(3,248)		(3,589)			
SAME-CENTER CASH NET OPERATING INCOME	\$	46,165	\$	50,605				\$	187,421	\$	196,558			



<sup>(1)</sup> Same centers are those properties which were owned for the entirety of the current and comparable prior year period.

<sup>(2)</sup> Includes anchor lease termination fees net of contractual amounts, if any, expense and recovery adjustments related to prior periods and other miscellaneous adjustments.

### Top Ten Tenants

(dollars in thousands)

			Percent		
	Number of	Leased	of Total		Percent of
Tenant	Leases	GLA	Leased GLA	ABR	Total ABR
1 Albertson's / Safeway Supermarkets	18	898,425	9.2%	\$ 11,689	5.5%
2 Kroger Supermarkets	11	483,455	5.0%	7,335	3.4%
3 SaveMart Supermarkets	4	187,639	1.9%	3,983	1.9%
4 JP Morgan Chase	21	95,163	1.0%	3,157	1.5%
5 Rite Aid Pharmacy	12	232,586	2.4%	3,080	1.4%
6 Marshall's / TJMaxx	6	178,195	1.8%	2,840	1.3%
7 Trader Joe's	8	96,714	1.0%	2,802	1.3%
8 Sprouts Markets	4	159,163	1.6%	2,747	1.3%
9 Ross Dress For Less / dd's Discounts	7	191,703	2.0%	2,693	1.3%
10 Grocery Outlet Supermarkets	9	194,443	2.0%	2,662	1.2%
Top 10 Tenants Total	100	2,717,486	27.9%	\$ 42,988	20.1%
Other Tenants	1,804	7,022,784	72.1%	171,344	79.9%
Total Portfolio	1,904	9,740,270	100.0%	\$ 214,332	100.0%



# Lease Expiration Schedule

(dollars in thousands)						
Anchor Tenants (1)	Number of	Leased	Percent of	Total	Percent of	ABR
	Leases Expiring (2)	GLA	Total Leased GLA	ABR	Total ABR	Per Sq. Ft.
2021	4	103,663	1.1%	1,315	0.6%	12.69
2022	16	494,010	5.1%	6,207	2.9%	12.57
2023	27	860,417	8.8%	13,536	6.3%	15.73
2024	15	505,124	5.2%	8,415	3.9%	16.66
2025	20	660,405	6.8%	9,095	4.2%	13.77
2026	18	655,780	6.7%	8,346	3.9%	12.73
2027	6	123,082	1.3%	1,817	0.8%	14.76
2028	14	514,446	5.3%	9,360	4.4%	18.19
2029	12	433,505	4.4%	7,976	3.7%	18.40
2030	7	267,773	2.7%	4,181	2.0%	15.61
2031+	24	854,982	8.8%	12,977	6.1%	15.18
	163	5,473,187	56.2%	\$ 83,225	38.8%	\$ 15.21
Non-Anchor Tenants	Number of	Leased	Percent of	Total	Percent of	ABR
	Leases Expiring (2)	GLA	<b>Total Leased GLA</b>	ABR	Total ABR	Per Sq. Ft.
2021	304	573,204	5.9%	17,752	8.3%	30.97
2022	280	603,908	6.2%	18,360	8.6%	30.40
2023	285	631,016	6.5%	19,848	9.3%	31.45
2024	248	592,562	6.1%	18,427	8.6%	31.10
2025	234	581,519	6.0%	17,216	8.0%	29.61
2026	121	342,888	3.5%	10,001	4.7%	29.17
2027	66	214,140	2.2%	6,283	2.9%	29.34
2028	57	182,442	1.9%	6,460	3.0%	35.41
2029	44	143,132	1.5%	4,592	2.1%	32.08
2030	40	116,234	1.2%	4,473	2.1%	38.48
2031+	62	286,038	2.8%	7,695	3.6%	26.91
	1,741	4,267,083	43.8%	\$ 131,107	61.2%	\$ 30.73
All Tenants	Number of	Leased	Percent of	Total	Percent of	ABR
	Leases Expiring (2)	GLA	<b>Total Leased GLA</b>	ABR	Total ABR	Per Sq. Ft.
2021	308	676,867	7.0%	19,067	8.9%	28.17
2022	296	1,097,918	11.3%	24,567	11.5%	22.38
2023	312	1,491,433	15.3%	33,384	15.6%	22.38
2024	263	1,097,686	11.3%	26,842	12.5%	24.45
2025	254	1,241,924	12.8%	26,311	12.2%	21.19
2026	139	998,668	10.2%	18,347	8.6%	18.37
2027	72	337,222	3.5%	8,100	3.7%	24.02
2028	71	696,888	7.2%	15,820	7.4%	22.70
2029	56	576,637	5.9%	12,568	5.8%	21.79
2030	47	384,007	3.9%	8,654	4.1%	22.54
2031+	86	1,141,020	11.6%	20,672	9.7%	18.12
	1,904	9,740,270	100.0%	\$ 214,332	100.0%	\$ 22.00

<sup>(1)</sup> Anchor tenants are leases equal to or greater than 15,000 square feet.



<sup>(2)</sup> Does not assume exercise of renewal options.

# Leasing Summary

		For the Three Months Ended December 31, 2020				For the Year Ended December 31, 2020						
New Leases	Nor	n-Anchor	A	nchor		Total	Nor	n-Anchor	A	nchor		Total
Number of Leases		36		-		36		106		3		109
Gross Leasable Area (sq. ft.)		110,268		-		110,268		273,831		104,075		377,906
Initial Base Rent (\$/sq. ft.) (1)	\$	23.09	\$	-	\$	23.09	\$	25.63	\$	12.63	\$	22.05
Tenant Improvements (\$/sq. ft.)	\$	7.88	\$	-	\$	7.88	\$	4.90	\$	4.80	\$	4.87
Leasing Commissions (\$/sq. ft.)	\$	2.02	\$	-	\$	2.02	\$	2.98	\$	-	\$	2.16
Weighted Average Lease Term (Yrs.) (2)		7.5		-		7.5		6.8		17.4		9.7
Renewals	Nor	ı-Anchor	A	anchor		Total	Noi	n-Anchor	A	Anchor		Total
Number of Leases		35		3		38		151		15		166
Gross Leasable Area (sq. ft.)		94,669		89,653		184,322		349,656		481,569		831,225
Initial Base Rent (\$/sq. ft.) (1)	\$	27.90	\$	13.57	\$	20.93	\$	29.83	\$	12.50	\$	19.79
Tenant Improvements (\$/sq. ft.)	\$	-	\$	-	\$	-	\$	0.61	\$	0.26	\$	0.41
Leasing Commissions (\$/sq. ft.)	\$	-	\$	-	\$	-	\$	0.16	\$	-	\$	0.07
Weighted Average Lease Term (Yrs.) (2)		4.5		4.6		4.5		4.7		4.8		4.7
Total	Nor	ı-Anchor	A	anchor		Total	Noi	n-Anchor	A	Anchor		Total
Number of Leases		71		3	_	74	1	257		18		275
Gross Leasable Area (sq. ft.)		204,937		89,653		294,590		623,487		585,644		1,209,131
Initial Base Rent (\$/sq. ft.) (1)	\$	25.31	\$	13.57	\$	21.74	\$	27.99	\$	12.53	\$	20.50
Tenant Improvements (\$/sq. ft.)	\$	4.24	\$	-	\$	2.95	\$	2.49	\$	1.07	\$	1.80
Leasing Commissions (\$/sq. ft.)	\$	1.09	\$	-	\$	0.76	\$	1.40	\$	=	\$	0.72
Weighted Average Lease Term (Yrs.) (2)		6.1		4.6		5.6		5.6		7.0		6.3



<sup>(1)</sup> Initial Base Rent is on a cash basis and is the initial contractual monthly rent, annualized.

<sup>(2)</sup> Does not assume exercise of renewal options.

#### Same-Space Comparative Leasing Summary

		For the Th	ree Month	s Ended Decemb	ber 31, 2020	)		For th	e Year En	ded December 3	31, 2020	
New Leases	Noi	n-Anchor	A	Anchor		Total	No	n-Anchor	A	Anchor		Total
Comparative # of Leases		29		-		29	\ <u></u>	70		3		73
Comparative GLA (sq. ft.) (1)		67,021		-		67,021		163,769		104,075		267,844
Prior Base Rent (\$/sq. ft.) (2)	\$	26.93	\$	-	\$	26.93	\$	27.28	\$	11.03	\$	20.97
Initial Base Rent (\$/sq. ft.)	\$	29.38	\$	-	\$	29.38	\$	30.56	\$	12.63	\$	23.60
Percentage Change in Base Rents		9.1%		-		9.1%		12.0%		14.5%		12.5%
Tenant Improvements (\$/sq. ft.)	\$	12.97	\$	-	\$	12.97	\$	7.94	\$	4.80	\$	6.72
Leasing Commissions (\$/sq. ft.)	\$	3.32	\$	-	\$	3.32	\$	3.70	\$	-	\$	2.26
Weighted Average Lease Term (Yrs.) (3)		8.0		-		8.0		7.6		17.4		11.4
Renewals	Noi	n-Anchor	A	Anchor		Total	Noi	n-Anchor	A	Anchor		Total
Comparative # of Leases		35		3		38		151		15		166
Comparative GLA (sq. ft.)		94,669		89,653		184,322		349,656		481,569		831,225
Prior Base Rent (\$/sq. ft.) (2)	\$	27.14	\$	13.00	\$	20.26	\$	27.62	\$	11.61	\$	18.35
Initial Base Rent (\$/sq. ft.)	\$	27.90	\$	13.57	\$	20.93	\$	29.83	\$	12.50	\$	19.79
Percentage Change in Base Rents		2.8%		4.4%		3.3%		8.0%		7.7%		7.9%
Tenant Improvements (\$/sq. ft.)	\$	-	\$	-	\$	-	\$	0.61	\$	0.26	\$	0.41
Leasing Commissions (\$/sq. ft.)	\$	-	\$	-	\$	-	\$	0.16	\$	-	\$	0.07
Weighted Average Lease Term (Yrs.) (3)		4.5		4.6		4.5		4.7		4.8		4.7
Total	Noi	n-Anchor	A	Anchor		Total	Noi	n-Anchor	A	Anchor		Total
Comparative # of Leases		64		3		67		221		18		239
Comparative GLA (sq. ft.) (1)		161,690		89,653		251,343		513,425		585,644		1,099,069
Prior Base Rent (\$/sq. ft.) (2)	\$	27.05	\$	13.00	\$	22.04	\$	27.51	\$	11.51	\$	18.98
Initial Base Rent (\$/sq. ft.)	\$	28.52	\$	13.57	\$	23.19	\$	30.06	\$	12.53	\$	20.72
Percentage Change in Base Rents		5.4%		4.4%		5.2%		9.3%		8.9%		9.1%
Tenant Improvements (\$/sq. ft.)	\$	5.38	\$	-	\$	3.46	\$	2.95	\$	1.07	\$	1.95
Leasing Commissions (\$/sq. ft.)	\$	1.38	\$	-	\$	0.89	\$	1.29	\$	-	\$	0.60
Weighted Average Lease Term (Yrs.) (3)		6.0		4.6		5.5		5.6		7.0		6.4



<sup>(1)</sup> Comparative GLA includes spaces that were vacant for less than 12 months, excluding spaces that were not leased at the time of acquisition.

<sup>(2)</sup> Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.

<sup>(3)</sup> Does not assume exercise of renewal options.

# Leased vs. Billed Summary

(dollars in thousands)

	12	2/31/20	09/30/20	06/30/20	 03/31/20
% leased at beginning of quarter		96.8%	97.0%	97.7%	97.9%
% billed at beginning of quarter		93.4%	94.2%	93.9%	94.4%
ABR of new leases signed/not yet commenced - at beginning of quarter	\$	6,855	\$ 5,890	\$ 7,041	\$ 6,482
less: ABR of new leases commenced during quarter		(929)	(1,196)	(844)	(954)
less: ABR of new leases dismissed during quarter		-	-	(865)	-
plus: ABR of new leases signed during quarter		2,664	2,161	 558	1,513
ABR of new leases signed/not yet commenced - at end of quarter	\$	8,590	\$ 6,855	\$ 5,890	\$ 7,041
% leased at end of quarter		96.8%	96.8%	97.0%	97.7%
% billed at end of quarter		92.8%	93.4%	94.2%	93.9%
ABR of new leases commenced during quarter - actual cash received	\$	140	\$ 179	\$ 183	\$ 169



# COVID-19 Update

	% of	Billed Base Rent Pa	aid <sup>(1)</sup>	% Open (1)		% of	Billed Base Rent P	aid (1)	% Open (1)
	2Q20 (2)	3Q20 (3)	4Q20	by ABR		2Q20 (2)	3Q20 (3)	4Q20	by ABR
	as of 7/27/20	as of 10/22/20	as of 2/18/21	as of 2/18/21		as of 7/27/20	as of 10/22/20	as of 2/18/21	as of 2/18/21
Tenant Type (1)					Anchor & Non-Anchor	, (1)			
Grocery	98.7%	99.3%	99.2%	100.0%	Anchors	89.4%	93.1%	93.8%	93.1%
Drug Store	98.7%	99.0%	99.3%	100.0%	Non-Anchors	77.5%	86.0%	90.3%	96.8%
Automotive Supply	99.8%	99.9%	100.0%	100.0%	Total	81.9%	88.7%	91.6%	95.4%
Home Improvement	99.1%	99.7%	99.8%	100.0%					
Electronics	99.4%	99.8%	99.5%	100.0%					
Off-price	91.6%	99.3%	99.6%	100.0%	National, Regional & I	Local (1)			
Pet Supply	91.9%	93.8%	90.7%	100.0%	National	84.7%	92.9%	94.7%	95.3%
Postal Services	88.9%	96.2%	95.4%	100.0%	Regional	81.8%	94.9%	96.6%	97.3%
Sporting Goods	78.8%	98.0%	81.2%	98.9%	Local	76.5%	79.3%	84.5%	95.0%
Financial Services	97.7%	99.2%	98.8%	99.7%	Total	81.9%	88.7%	91.6%	95.4%
Home Decor	56.9%	97.1%	99.0%	99.4%					
Wireless	86.0%	90.5%	93.2%	100.0%					
Local Services	83.0%	89.9%	92.6%	99.4%					
Medical & Dental	84.9%	92.3%	96.8%	98.6%	Metro Market (1)				
Fast Food Restaurants	86.3%	92.0%	94.6%	98.0%	Los Angeles	81.6%	88.8%	91.2%	94.4%
Limited Service Restaurants	70.2%	78.9%	85.5%	93.9%	Orange County	76.5%	84.6%	91.6%	95.5%
General Retail	60.2%	87.0%	95.8%	96.7%	San Diego	85.2%	85.8%	93.2%	94.0%
Non-retail	91.2%	91.2%	97.3%	95.3%	Southern California	80.9%	87.3%	91.6%	94.6%
Full Service Restaurants	62.7%	63.0%	78.5%	94.7%	San Francisco	83.7%	88.8%	91.3%	95.9%
Salons	55.7%	75.7%	81.3%	92.9%	Sacramento	86.2%	89.3%	93.5%	98.3%
Education	64.0%	70.9%	87.2%	94.5%	Northern California	83.9%	88.9%	91.6%	96.1%
Apparel	83.7%	86.8%	98.8%	99.0%	Seattle	80.5%	91.0%	92.4%	96.9%
Fitness	38.2%	51.9%	56.5%	72.3%	Portland	84.7%	90.0%	90.8%	95.1%
Entertainment	59.6%	68.2%	64.8%	4.4%	Pacific Northwest	82.4%	90.6%	91.7%	96.1%
Total	81.9%	88.7%	91.6%	95.4%	Total	81.9%	88.7%	91.6%	95.4%



 $<sup>(1) \</sup> Data \ is to the best of ROIC's \ knowledge \ as of February \ 18, 2021. \ ROIC \ expects \ this \ data \ to \ change \ going \ forward.$ 

<sup>(2)</sup> Total billed base rent paid for 2Q20 as of February 18, 2021 is 87.0%.

<sup>(3)</sup> Total billed base rent paid for 3Q20 as of February 18, 2021 is 91.3%.

# Investor Information

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