### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 22, 2017

**RETAIL OPPORTUNITY INVESTMENTS CORP.** 

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or other jurisdiction of incorporation)

**001-33749** (Commission File Number) **26-0500600** (I.R.S. Employer Identification No.)

### **RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or other jurisdiction of incorporation)

8905 Towne Centre Drive, Suite 108 San Diego, California

**333-189057-01** (Commission File Number) 94-2969738 (LR.S. Employer Identification No.)

> 92122 (Zip Code)

(858) 677-0900

(Registrants' Telephone Number, Including Area Code)

Not applicable (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On February 22, 2017, Retail Opportunity Investments Corp. (the "Company") issued an earnings release announcing its financial results for the quarter and year ended December 31, 2016. A copy of the earnings release is attached as Exhibit 99.1 hereto and incorporated herein by reference. On February 22, 2017, in connection with this earnings release, the Company posted certain supplemental information regarding the Company's operations for the quarter ended December 31, 2016 on its website, www.roireit.net. A copy of the supplemental information is attached as Exhibit 99.2 hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

#### Exhibit No. Description

- 99.1 Earnings Release, dated February 22, 2017
- 99.2 Supplemental Information for the quarter ended December 31, 2016

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RETAIL OPPORTUNITY INVESTMENTS CORP.

Dated: February 22, 2017

By: <u>/s/ Michael B. Haines</u> Name: Michael B. Haines Title: Chief Financial Officer

RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP

By: RETAIL OPPORTUNITY INVESTMENTS GP, LLC, its general partner

By: <u>/s/ Michael B. Haines</u> Name: Michael B. Haines Title: Chief Financial Officer Retail Opportunity Investments Corp. 8905 Towne Centre Drive, Suite 108 San Diego, CA 92122 TRADED: NASDAQ: ROIC

FOR IMMEDIATE RELEASE Wednesday, February 22, 2017

### Retail Opportunity Investments Corp. Reports Strong 2016 Results

San Diego, CA, February 22, 2017 - Retail Opportunity Investments Corp. (NASDAQ:ROIC) announced today financial and operating results for the twelve and three months ended December 31, 2016.

#### YEAR 2016 HIGHLIGHTS

- \$32.8mm of net income attributable to common stockholders (\$0.31 per diluted share)
- 12.5% increase in Funds From Operations (FFO)<sup>(1)</sup> per diluted share to \$1.08 ('16 vs. '15)
- \$332.6 million of grocery-anchored shopping center acquisitions completed in 2016
- 5.3% increase in same-center cash net operating income (2016 vs. 2015)
- 97.6% portfolio lease rate at year-end 2016 (4th consecutive year above 96%)
- 1.3 million square feet of leases executed (new and renewed)
- 29.3% increase in same-space cash rents on new leases (12.2% increase on renewals)
- \$424.1 million of capital raised (stock, operating partnership units and unsecured debt)
- 31.4% debt-to-total market cap ratio at year-end 2016 (lowest year-end level since 2011)

#### **4TH QUARTER 2016 HIGHLIGHTS**

- \$9.6mm of net income attributable to common stockholders (\$0.09 per diluted share)
- 8.0% increase in FFO per diluted share to \$0.27 (4Q'16 vs 4Q'15)
- \$61.9 million of grocery-anchored shopping center acquisitions completed in 4Q'16
- 5.5% increase in same-center cash net operating income (4Q'16 vs. 4Q'15)
- 33.1% increase in same-space cash rents on new leases (16.7% increase on renewals)
- 4.0x interest coverage (4th consecutive year-end at or above 4.0x)
- \$0.18 quarterly cash dividend paid
- 4.2% increase in quarterly cash dividend (\$0.1875 quarterly cash dividend declared)

(1) A reconciliation of GAAP net income to Funds From Operations (FFO) is provided at the end of this press release.

Stuart A. Tanz, President and Chief Executive Officer of Retail Opportunity Investments Corp. stated, "2016 proved to be another stellar year of growth and performance for the company. We continued to enhance our presence across the West Coast, through our disciplined acquisition program, adding \$332.6 million of grocery-anchored shopping centers to our portfolio. For the fourth consecutive year we achieved a portfolio lease rate above 96%, finishing 2016 at a strong 97.6%. We again posted solid rent growth, including a 29.3% increase in base rents on new leases, which helped to drive same-center net operating income to new heights, achieving a 5.3% increase for the year. Additionally, we continued to maintain our financial strength and flexibility raising a balance of new capital, totaling \$424.1 million, to prudently fund our growth." Tanz concluded, "Looking ahead at 2017 and beyond, we intend to remain steadfast to the core principals that have driven our success thus far and are confident in our ability to continue to build value and deliver strong results."

#### FINANCIAL SUMMARY

For the twelve months ended December 31, 2016, GAAP net income attributable to common stockholders was \$32.8 million, or \$0.31 per diluted share, as compared to GAAP net income of \$23.9 million, or \$0.25 per diluted share for the twelve months ended December 31, 2015. For the three months ended December 31, 2016, GAAP net income attributable to common stockholders was \$9.6 million, or \$0.09 per diluted share, as compared to GAAP net income of \$6.9 million, or \$0.07 per diluted share for the three months ended December 31, 2015.

FFO for the full year 2016 was \$124.8 million, or \$1.08 per diluted share, as compared to \$96.0 million in FFO, or \$0.96 per diluted share for the full year 2015, representing a 12.5% increase on a per diluted share basis. FFO for the fourth quarter of 2016 was \$33.2 million, or \$0.27 per diluted share, as compared to \$25.9 million in FFO, or \$0.25 per diluted share for the fourth quarter of 2015, representing an 8.0% increase on a per diluted share basis. ROIC reports FFO as a supplemental performance measure in accordance with the definition set forth by the National Association of Real Estate Investment Trusts. A reconciliation of GAAP net income to FFO is provided at the end of this press release.

At December 31, 2016, ROIC had a total market capitalization of approximately \$3.7 billion with approximately \$1.2 billion of principal debt outstanding, equating to a 31.4% debt-to-total market capitalization ratio. ROIC's debt outstanding was comprised of \$70.7 million of mortgage debt and approximately \$1.1 billion of unsecured debt, including \$98.0 million outstanding on its unsecured revolving credit facility at December 31, 2016. For the fourth quarter of 2016, ROIC's interest coverage was 4.0 times and 94.5% of its portfolio was unencumbered (based on gross leasable area) at year-end 2016.

#### 2016 ACQUISITION SUMMARY

During 2016, ROIC acquired eight grocery-anchored shopping centers totaling \$332.6 million, encompassing approximately 752,000 square feet. Included in the \$332.6 million, during the fourth quarter ROIC acquired the following grocery-anchored shopping centers for a total of \$61.9 million.

#### Trader Joe's At The Knolls

In October 2016, ROIC acquired Trader Joe's At The Knolls for \$29.1 million. The shopping center is approximately 52,000 square feet and is anchored by Trader Joe's. The property is located in Long Beach, California and is currently 100% leased.

#### **Bridle Trails Shopping Center**

In October 2016, ROIC acquired Bridle Trails Shopping Center for \$32.8 million. The shopping center is approximately 104,000 square feet and is anchored by Unified (Red Apple) Supermarket and Bartell Drugs, a Seattle-based regional pharmacy. The property is located in Kirkland, Washington, within the Seattle metropolitan area, and is currently 100% leased.

#### 2017 YEAR-TO-DATE ACQUISITION ACTIVITY

Year-to-date in 2017, ROIC has \$91.8 million of grocery-anchored acquisitions committed, including one shopping center acquired thus far in the first quarter.

#### PCC Natural Markets Plaza

In January 2017, ROIC acquired PCC Natural Markets Plaza for \$8.6 million. The shopping center is approximately 34,000 square feet and is anchored by PCC Natural Markets and Walgreens Pharmacy (NAP). The property is located in Edmonds, Washington, within the Seattle metropolitan area, and is currently 100% leased.

ROIC currently has binding contracts to acquire the following two shopping centers, in separate transactions.

#### The Terraces

ROIC has a binding contract to acquire The Terraces for \$54.1 million. The shopping center is approximately 173,000 square feet and is anchored by Trader Joe's. The property is located in Rancho Palos Verdes, California, within the Los Angeles metropolitan area, and is currently 89.0% leased.

#### Santa Rosa Southside Shopping Center

ROIC has a binding contract to acquire Santa Rosa Southside Shopping Center for \$29.1 million. The shopping center is approximately 124,000 square feet and is anchored by Cost Plus World Market, REI and Toys R Us. The property is located in Santa Rosa, California and is currently 100% leased. ROIC expects to fund the acquisition in part with the issuance of approximately \$3.9 million of ROIC common equity in the form of operating partnership units, based on a value of \$23.00 per unit.

#### **PROPERTY OPERATIONS SUMMARY**

At December 31, 2016, ROIC's portfolio was 97.6% leased. For the full year 2016, same-center net operating income (NOI) was \$125.7 million, as compared to \$119.3 million in same-center NOI for the full year 2015, representing a 5.3% increase. The full year comparative same-center NOI includes all of the properties owned by ROIC as of January 1, 2015, totaling 61 shopping centers. For the fourth quarter of 2016, same-center NOI was \$35.8 million, as compared to \$33.9 million in same-center NOI for the fourth quarter of 2015, representing a 5.5% increase. The fourth quarter comparative same-center NOI includes all of the properties owned by ROIC as of October 1, 2015, totaling 68 shopping centers. ROIC reports same-center NOI on a cash basis. A reconciliation of GAAP operating income to same-center NOI is provided at the end of this press release.

For the full year 2016, ROIC executed 386 leases, totaling approximately 1.3 million square feet, achieving an 18.3% increase in same-space comparative base rent, including 168 new leases, totaling 585,414 square feet, achieving a 29.3% increase in same-space comparative base rent, and 218 renewed leases, totaling 763,069 square feet, achieving a 12.2% increase in base rent. During the fourth quarter of 2016, ROIC executed 107 leases, totaling 446,661 square feet, achieving a 24.3% increase in same-space comparative base rent, including 49 new leases, totaling 240,542 square feet, achieving a 33.1% increase in same-space comparative base rent, and 58 renewed leases, totaling 206,119 square feet, achieving a 16.7% increase in base rent. ROIC reports same-space comparative base rent on a cash basis.

#### CAPITAL MARKETS SUMMARY

During 2016, ROIC raised a total of \$424.1 million in capital. In March 2016, ROIC issued \$46.1 million of ROIC common equity in the form of operating partnership units in connection with shopping center acquisitions. Additionally, in 2016 ROIC issued approximately 2.2 million shares of common stock through its ATM program, raising \$45.0 million in net proceeds. Furthermore, in July 2016, ROIC issued approximately 6.6 million shares of common stock through an underwritten public offering, raising \$133.0 million in net proceeds. In September 2016, ROIC sold, through a direct private placement, \$200 million principal amount of 3.95% senior unsecured notes due 2026.

#### CASH DIVIDEND

On December 29, 2016, ROIC distributed an \$0.18 per share cash dividend. On February 22, 2017, ROIC's board of directors declared a cash dividend of \$0.1875 per share, payable on March 30, 2017 to stockholders of record on March 16, 2017. The \$0.1875 per share dividend represents a 4.2% increase as compared to ROIC's previous dividend.

#### **2017 FFO GUIDANCE**

ROIC currently estimates that FFO for the full year 2017 will be within the range of \$1.10 to \$1.14 per diluted share, and net income to be within the range of \$0.38 to \$0.40 per diluted share. The following table provides a reconciliation of GAAP net income to FFO.

		Year Ended De	ecember	31, 2017
	Ι	low End		High End
GAAP net income applicable to stockholders	\$	47,400	\$	49,124
Plus: Depreciation and amortization		89,000		92,266
Funds From Operations (FFO) applicable to common stockholders	\$	136,400	\$	141,390
Diluted Shares		124,000		124,000
Earnings per share (diluted)	\$	0.38	\$	0.40
FFO per share (diluted)	\$	1.10	\$	1.14

ROIC's estimates are based on numerous underlying assumptions. ROIC's management will discuss the company's guidance and underlying assumptions on its February 23, 2017 conference call. ROIC's guidance is a forward-looking statement and is subject to risks and other factors described elsewhere in this press release.

#### **CONFERENCE CALL**

ROIC will conduct a conference call and audio webcast to discuss its results on Thursday, February 23, 2017 at 12:00 p.m. Eastern Time / 9:00 a.m. Pacific Time. Those interested in participating in the conference call should dial (877) 312-8783 (domestic), or (408) 940-3874 (international) at least ten minutes prior to the scheduled start of the call. When prompted, provide the Conference ID: 47933196. A live webcast will also be available in listen-only mode at <a href="http://www.roireit.net/">http://www.roireit.net/</a>. The conference call will be recorded and available for replay beginning at 3:00 p.m. Eastern Time on February 23, 2017 and will be available until 11:59 p.m. Eastern Time on March 2, 2017. To access the conference call recording, dial (855) 859-2056 (domestic) or (404) 537-3406 (international) and use the Conference ID: 47933196. The conference call will also be archived on <a href="http://www.roireit.net/">http://www.roireit.net/</a> for approximately 90 days.

#### ABOUT RETAIL OPPORTUNITY INVESTMENTS CORP.

Retail Opportunity Investments Corp. (NASDAQ: ROIC), is a fully-integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of December 31, 2016, ROIC owned 81 shopping centers encompassing approximately 9.4 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and Standard & Poor's. Additional information is available at: www.roireit.net.

When used herein, the words "believes," "anticipates," "projects," "should," "estimates," "expects," "guidance" and similar expressions are intended to identify forward-looking statements within the meaning of that term in Section 27A of the Securities Act of 1933, as amended, and in Section 21F of the Securities and Exchange Act of 1934, as amended. Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results of ROIC to differ materially from future results expressed or implied by such forward-looking statements. Information regarding such risks and factors is described in ROIC's filings with the SEC, including its most recent Annual Report on Form 10-K, which is available at: www.roireit.net.

Contact: Ashley Rubino, *Investor Relations* 858-255-4913 <u>arubino@roireit.net</u>

# RETAIL OPPORTUNITY INVESTMENTS CORP. Consolidated Balance Sheets (In thousands, except share data)

	December 31,			
		2016		2015
ASSETS				
Real Estate Investments:				
Land	\$	766,199	\$	669,307
Building and improvements		1,920,819		1,627,310
		2,687,018		2,296,617
Less: accumulated depreciation		193,021		134,311
Real Estate Investments, net		2,493,997		2,162,306
Cash and cash equivalents		13,125		8,844
Restricted cash		125		227
Tenant and other receivables, net		35,820		28,652
Deposits		—		500
Acquired lease intangible assets, net		79,205		66,942
Prepaid expenses		3,317		1,953
Deferred charges, net		34,753		30,129
Other		2,627		1,895
Total assets	\$	2,662,969	\$	2,301,448
LIABILITIES AND EQUITY				
Liabilities:				
Term loan	\$	299,191	\$	298,802
Credit facility		95,654		132,028
Senior Notes Due 2026		199,727		
Senior Notes Due 2024		245,354		244,833
Senior Notes Due 2023		245,051		244,426
Mortgage notes payable		71,303		62,156
Acquired lease intangible liabilities, net		154,958		124,861
Accounts payable and accrued expenses		18,294		13,205
Tenants' security deposits		5,950		5,085
Other liabilities		11,922		11,036
Total liabilities		1,347,404		1,136,432
Commitments and contingencies				
Non-controlling interests – redeemable OP Units		—		33,674
Equity:				
Preferred stock, \$.0001 par value 50,000,000 shares authorized; none issued and outstanding		_		_
Common stock, \$.0001 par value 500,000,000 shares authorized; and 109,301,762 and 99,531,034 shares issued and outstanding at				
December 31, 2016 and 2015, respectively		11		10
Additional paid-in capital		1,357,910		1,166,395
Dividends in excess of earnings		(165,951)		(122,991)
Accumulated other comprehensive loss		(3,729)		(6,743)
Total Retail Opportunity Investments Corp. stockholders' equity		1,188,241		1,036,671
Non-controlling interests	_	127,324		94,671
Total equity		1,315,565		1,131,342
Total liabilities and equity	\$	2,662,969	\$	2,301,448
Total monthly and equily	+	_,,		_,,

#### RETAIL OPPORTUNITY INVESTMENTS CORP. Consolidated Statements of Operations (In thousands, except per share data)

		Three Months Er	nded D	ecember 31,		Year Ended	Decem	ber 31,
		2016		2015		2016		2015
Revenues								
Base rents	\$	48,401	\$	39,738	\$	183,330	\$	148,622
Recoveries from tenants		13,812		10,753		51,454		40,562
Other income		857		794		2,405		3,515
Total revenues		63,070		51,285		237,189		192,699
Operating expenses								
Property operating		8,440		7,411		32,201		28,475
Property taxes		6,756		5,339		25,058		19,690
Depreciation and amortization		22,503		18,390		88,359		70,957
General and administrative expenses		3,065		3,263		13,120		12,650
Acquisition transaction costs		211		458		824		965
Other expense		95		120		456		627
Total operating expenses		41,070		34,981		160,018		133,364
Operating income		22,000		16,304		77,171	_	59,335
Non-operating expenses								
Interest expense and other finance expenses		(11,348)		(8,836)		(40,741)		(34,243)
Net income		10,652		7,468		36,430		25,092
Net income attributable to non-controlling interests		(1,031)		(547)		(3,676)		(1,228)
Net Income Attributable to Retail Opportunity Investments Corp.	\$	9,621	\$	6,921	\$	32,754	\$	23,864
Earnings per share – basic and diluted	\$	0.09	\$	0.07	\$	0.31	\$	0.25
Landings per share basic and anared	-		-	5.07	+		+	
Dividends per common share	\$	0.18	\$	0.17	\$	0.72	\$	0.68

# CALCULATION OF FUNDS FROM OPERATIONS (Unaudited) (In thousands)

	Three Months Ended December 31,					Year Ended December 31,			
	 2016		2015		2016		2015		
Net income attributable to ROIC	\$ 9,621	\$	6,921	\$	32,754	\$	23,864		
Plus: Depreciation and amortization	22,503		18,390		88,359		70,957		
Funds from operations – basic	 32,124		25,311		121,113		94,821		
Net income attributable to non-controlling interests	1,031		547		3,676		1,228		
Funds from operations – diluted	\$ 33,155	\$	25,858	\$	124,789	\$	96,049		

# SAME-CENTER CASH NET OPERATING INCOME ANALYSIS (Unaudited) (In thousands, except number of shopping centers and percentages)

		Three Months Ended December 31,					Year Ended December 31,						
		2016		2015		\$ Change	% Change	 2016		2015		\$ Change	% Change
Number of shopping centers included in same-center analysis		68		68				61		61			
Same-center occupancy		97.4%		97.3%			0.1 %	97.3%		97.2%			0.1 %
Revenues:													
Base rents	\$	35,993	\$	34,883	\$	1,110	3.2 %	\$ 128,703	\$	123,998	\$	4,705	3.8 %
Percentage rent		975		755		220	29.1 %	1,423		1,096		327	29.8 %
Recoveries from tenants		11,506		10,679		827	7.7 %	41,107		38,188		2,919	7.6 %
Other property income		321		477		(156)	(32.7)%	1,273		1,253		20	1.6 %
Total Revenues		48,795		46,794		2,001	4.3 %	 172,506	<u></u>	164,535		7,971	4.8 %
Operating Expenses			. <u> </u>						• •		. —		
Property operating expenses	\$	7,612	\$	7,384	\$	228	3.1 %	\$ 26,983	\$	25,833	\$	1,150	4.5 %
Bad debt expense		138		227		(89)	(39.2)%	972		1,128		(156)	(13.8)%
Property taxes		5,282		5,293		(11)	(0.2)%	18,893		18,264		629	3.4 %
Total Operating Expenses	-	13,032		12,904	_	128	1.0 %	 46,848		45,225		1,623	3.6 %
Same-Center Cash Net Operating Income	\$	35,763	\$	33,890	\$	1,873	5.5 %	\$ 125,658	\$	119,310	\$	6,348	5.3 %

#### SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION (Unaudited) (In thousands)

	Three Months Ended December 31,			Year Ended December 31,				
		2016		2015		2016		2015
Same-center cash NOI	\$	35,763	\$	33,890	\$	125,658	\$	119,310
Adjustments								
Depreciation and amortization		(22,503)		(18,390)		(88,359)		(70,957)
General and administrative expenses		(3,065)		(3,263)		(13,120)		(12,650)
Acquisition transaction costs		(211)		(458)		(824)		(965)
Other expense		(95)		(120)		(456)		(627)
Property revenues and expenses (1)		4,117		3,530		18,775		16,223
Non same-center cash NOI		7,994		1,115		35,497		9,001
GAAP operating income	\$	22,000	\$	16,304	\$	77,171	\$	59,335

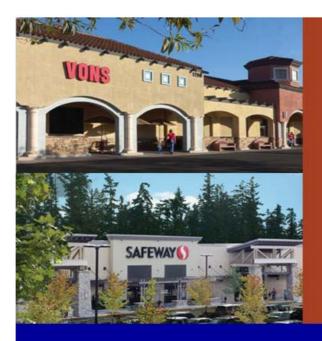
(1) Includes straight-line rents, amortization of above and below-market lease intangibles, anchor lease termination fees, net of contractual amounts, and expense and recovery adjustments related to prior periods.

#### NON-GAAP DISCLOSURES

Funds from operations ("FFO"), is a widely recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expenses items such as straight-line rent and amortization of lease intangibles, debt-related expenses and obsers from property acquisitions and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions, and ispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different

methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.



### 4th QUARTER 2016

### SUPPLEMENTAL INFORMATION





Retail Opportunity Investments Corporation 8905 Towne Centre Drive Suite 108 San Diego, CA 92122

www.roireit.net

#### **Our Company**

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of December 31, 2016, ROIC owned 81 shopping centers encompassing approximately 9.4 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and Standard & Poor's. Additional information is available at www.roireit.net.

#### Supplemental Information

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

#### Non-GAAP Disclosures

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National ascordance with GAAP excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating performance of the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company believes cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expenses items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization requisition transaction costs, other expense, interest expense, gains and losses from property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and the adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization acquisition transaction costs, other expense, i





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### **Balance** Sheets

(dollars in thousands, except par values of	and share amounts)		
		12/31/16	12/31/15
	ASSETS:		
	Real Estate Investments:		
	Land	\$ 766,199	\$ 669,307
	Building and improvements	1,920,819	1.627.310
	Less: accumulated depreciation	(193,021)	(134,311)
	Real Estate Investments, net	2,493,997	2,162,306
	Cash and cash equivalents	13,125	8,844
	Restricted cash	125	227
	Tenant and other receivables, net	35,820	28,652
	Deposits		500
	Acquired lease intangible assets, net of accumulated amortization	79,205	66,942
	Prepaid expenses	3,317	1,953
	Deferred charges, net of accumulated amortization	34,753	30,129
	Other	2,627	1,895
	TOTAL ASSETS	\$ 2,662,969	\$ 2,301,448
	LIABILITIES:		
	Term loan	\$ 299,191	\$ 298,802
	Credit facility	95,654	132,028
	Senior Notes Due 2026	199,727	-
	Senior Notes Due 2024	245,354	244,833
	Senior Notes Due 2023	245,051	244,426
	Mortgage notes payable	71.303	62,156
	Acquired lease intangibles liabilities, net of accumulated amortization	154,958	124,861
	Accounts payable and accrued expenses	18,294	13,205
	Tenants' security deposits	5,950	5,085
	Other liabilities	11,922	11,036
	TOTAL LIABILITIES	1,347,404	1,136,432
	Non-controlling interests - redeemable OP Units		33,674
	EQUITY:		
	Common stock, \$.0001 par value 500,000,000 shares authorized	11	10
	Additional paid-in-capital	1,357,910	1,166,395
	Dividends in excess of earnings	(165,951)	(122,991)
	Accumulated other comprehensive loss	(3,729)	(6,743)
	Total Retail Opportunity Investments Corp. stockholders' equity	1,188,241	1,036,671
	Non-controlling interests	127,324	94,671
	TOTAL EQUITY	1,315,565	1,131,342
	TOTAL LIABILITIES AND EQUITY	\$ 2,662,969	\$ 2,301,448

The Company's Form 10-Q for the quarters ended September 30, 2016, June 30, 2016 and March 31, 2016, and Form 10-K for the years ended December 31, 2016 and 2015 should be read in conjunction with the above information.



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### Income Statements

Supplemental Disclosure Quarter Ended December 31, 2016

(in thousands, except per share amounts)	3 Months End	ed (Unaudited)	12 Mont	hs Ended
	12/31/16	12/31/15	12/31/16	12/31/15
REVENUES:				
Base rents	\$ 48,401	\$ 39,738	\$ 183,330	\$ 148,622
Recoveries from tenants	13,812	10,753	51,454	40,562
Other income	857	794	2,405	3,515
TOTAL REVENUES	63,070	51,285	237,189	192,699
OPERATING EXPENSES:				
Property operating	\$ 8,440	\$ 7,411	\$ 32,201	\$ 28,475
Property taxes	6,756	5,339	25,058	19,690
Depreciation and amortization	22,503	18,390	88,359	70,957
General and administrative expenses	3,065	3,263	13,120	12,650
Acquisition transaction costs	211	458	824	965
Other expense	95	120	456	627
TOTAL OPERATING EXPENSES	41,070	34,981	160,018	133,364
OPERATING INCOME	22,000	16,304	77,171	59,335
NON-OPERATING EXPENSES:				
Interest expense and other finance expenses	(11,348)	(8,836)	(40,741)	(34,243)
TOTAL NON-OPERATING EXPENSES	(11,348)	(8,836)	(40,741)	(34,243)
NET INCOME	\$ 10,652	\$ 7,468	\$ 36,430	\$ 25,092
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	(1,031)	(547)	(3,676)	(1,228)
NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.	\$ 9,621	\$ 6,921	\$ 32,754	\$ 23,864
NET INCOME PER COMMON SHARE - BASIC	\$ 0.09	\$ 0.07	\$ 0.31	\$ 0.25
NET INCOME PER COMMON SHARE - DILUTED	\$ 0.09	\$ 0.07	\$ 0.31	\$ 0.25
Weighted average common shares outstanding - basic	108,872	99,131	104,072	95,652
Weighted average common shares outstanding - diluted	120,791	104,290	116,040	100,018

The Company's Form 10-Q for the quarters ended September 30, 2016, June 30, 2016 and March 31, 2016, and Form 10-K for the years ended December 31, 2016 and 2015 should be read in conjunction with the above information.



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### Funds From Operations

Supplemental Disclosure Quarter Ended December 31, 2016

(in thousands, except per share amounts)				
	3 Months Eng	ded (Unaudited)	12 Mont	hs Ended
	12/31/16	12/31/15	12/31/16	12/31/15
Funds from Operations (FFO) <sup>(1)</sup> :	100	2 <del></del>	965 - 973 -	- 10
Net income attributable to ROIC common stockholders	\$ 9,621	\$ 6,921	\$ 32,754	\$ 23,864
Plus:				
Depreciation and amortization expense	22,503	18,390	88,359	70,957
FUNDS FROM OPERATIONS - BASIC	\$ 32,124	\$ 25,311	\$ 121,113	\$ 94,821
Net income attributable to non-controlling interests	1,031	547	3,676	1,228
FUNDS FROM OPERATIONS - DILUTED	\$ 33,155	\$ 25,858	\$ 124,789	\$ 96,049
FUNDS FROM OPERATIONS PER SHARE - BASIC	\$ 0.30	\$ 0.26	\$ 1.16	\$ 0.99
FUNDS FROM OPERATIONS PER SHARE - DILUTED	\$ 0.27	\$ 0.25	\$ 1.08	\$ 0.96
Weighted average common shares outstanding - basic	108,872	99,131	104,072	95,652
Weighted average common shares outstanding - diluted	120,791	104,290	116,040	100,018
Common dividends per share	\$ 0.18	\$ 0.17	\$ 0.72	\$ 0.68
FFO Payout Ratio	66.7%	68.0%	66.7%	70.8%

(1) - Funds from operations (TFPOT), is a widely-recognized non GAAP financial measure for RETS that ROIC believes, when considered with financial statements determined in accordance with GAAP, provides additional and useful means to assess its financial performance. FPO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs. BOIC computes FPO in accordance with the "White Paper" on FPO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FPO as not income attributable to common shareholders (determined in accordance with GAAP) eschafing gains or losses from debt restructuring and sales of property, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint contracts.

The above does not purport to disclose all items required under GAAP.

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### Summary of Debt Outstanding

Supplemental Disclosure Quarter Ended December 31, 2016

		rtstanding Balance	Interest Rate	GAAP Interest Rate	Maturity Date	Percent of Total Indebtednes
xed Rate Debt						
Mortgage Debt:						
Bernardo Heights Plaza	\$	8,216	5.70%	3.30%	07/11/17	0.7%
Santa Teresa Village		10,383	6.20%	3.26%	02/01/18	0.9%
Magnolia Shopping Center		9,135	5.50%	3.86%	10/01/18	0.8%
Casitas Plaza Shopping Center		7,449	5.32%	4.20%	06/01/22	0.6%
Diamond Hills Plaza		35,500	3.55%	3.61%	10/01/25	3.0%
Net unamortized premiums on mortgages		1,037				
Net unamortized deferred financing charges	-	(417)				
Total Mortgage Debt	\$	71,303	4.6%	3.6%	5.4 Years (WA)	6.0%
Unsecured Senior Notes:	2					
Senior Notes Due 2023	\$	250,000	5.00%	5.21%	12/15/23	21.4%
Net unamortized discount on notes		(3,119)				
Net unamortized deferred financing charges		(1,830)				
Senior Notes Due 2023, net		245,051				
Senior Notes Due 2024		250,000	4.00%	4.21%	12/15/24	21.4%
Net unamortized discount on notes		(2,891)				
Net unamortized deferred financing charges		(1,755)				
Senior Notes Due 2024, net	-	245,354				
Senior Notes Due 2026		200,000	3.95%	3.95%	09/22/26	17.1%
Net unamortized deferred financing charges		(273)				
Senior Notes Due 2026, net		199,727				
Total Unsecured Senior Notes	\$	690,132	4.34%	4.49%	8.1 Years (WA)	59.9%
Interest rate swaps		100,000	1.96%	1.96%	1/31/2019	8.6%
otal Fixed Rate Debt	\$	861,435	4.09%	4.13%	7.2 Years (WA)	74.5%
ariable Rate Debt						
Credit Facility	S	98,000	1.72%	1.72%	01/31/19(1)	8.4%
Net unamortized deferred financing charges	-	(2,346)				
Credit Facility, net		95,654				
Term Loan		300,000	1.71%	1.71%	01/31/19(1)	25.7%
Net unamortized deferred financing charges	10	(809)				
Term Loan, net	_	299,191				
Interest rate swaps		(100,000)				(8.6)%
otal Variable Rate Debt	\$	294,845	1.71%	1.71%	2.1 Years (WA)	25.5%
OTAL DEBT	\$	1,156,280	3.63%	3.66%	6.1 Years (WA)	100.0%
Net unamortized premiums on mortgages		(1,037)				
Net unamortized discount on notes		6,010				
Net unamortized deferred financing charges		7,430				
otal Principal Debt	\$	1,168,683				

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(unaudited, dollars in thousands)

Year		Mortgage Principal Mortgage Principal Amortization due at Maturity Credit Facility		00 1				Senior Term Loan Unsecured Notes							Percentage of Debt Maturin
2017	s	689	S	8,099	S		s		S		s	8,788	0.8%		
2018		336		18,900								19,236	1.6%		
2019		157				98,000 <sup>(1)</sup>		300,000(1)				398,157	34.1%		
2020		166		2		-		-		-		166	0.0%		
2021		282		-		-				-		282	0.0%		
2022		738		6,585						-		7,323	0.6%		
2023		686								250,000		250,686	21.5%		
2024		708		-				-		250,000		250,708	21.5%		
2025		550		32,787						-		33,337	2.9%		
2026		-		-		-		-		200,000		200,000	17.0%		
	\$	4,312	S	66,371	\$	98,000	S	300,000	S	700,000	S	1,168,683	100.0%		

.....

### Summary of Unencumbered/Encumbered Properties

Number of		Percentage
Properties	GLA	of GLA
76	8,841,801	94.5%
5	516,163	5.5%
81	9,357,964	100.0%
	Properties	Properties         GLA           76         8.841.801           5         516,163

### Summary of Unsecured Debt/Secured Debt

		Amount	Percentage of Total Principal Debt
Unsecured principal debt	S	1,098,000	94.0%
Secured principal debt		70,683	6.0%
Total Principal Debt	S	1,168,683	100.0%

Does not include extension options available to ROIC.
 Negligible percentage rounds down to zero.

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# Selected Financial Analysis

Supplemental Disclosure Quarter Ended December 31, 2016

		12/31/16	<u></u>	09/30/16		06/30/16	_	03/31/16 <sup>(1)</sup>	<u>19 -</u> 3	12/31/15
Debt coverage ratios, three months ending:										
Interest coverage ratio (EBITDA/interest expense)		4.0x		4.2x		4.1x		4.2x		4.0x
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))		3.9x		4.1x		4.0x		4.1x		3.95
Net principal debt (Total principal debt less cash & equivalents)/Annualized EBITDA		6.4x		6.4x		7.3x		6.5x		6.9:
Debt/equity ratios, at period end:										
Total principal debt/total market capitalization		31.4%		29.0%		32.8%		31.8%		33.2%
Total principal debt/total equity market capitalization		45.9%		40.8%		48.9%		46.6%		49.7%
Total principal debt/total book assets		43.9%		41.7%		46.9%		44.0%		42.9%
Total principal debt/undepreciated book value		40.9%		39.0%		44.1%		41.4%		40.6%
Secured principal debt/undepreciated book value		2.4%		2.5%		2.6%		3.1%		2.69
Market capitalization calculations, at period end:										
Common shares outstanding		108,891		108,749		101,564		99,526		99,148
Operating partnership units (OP units) outstanding		11,668		11,810		12,180		12,274		12,196
Common stock price per share	s	21.13	\$	21.96	\$	21.67	s	20.12	\$	17.90
Total equity market capitalization	s	2,547,411	\$	2,647,473	\$	2,464,823	s	2,249,419	\$	1,993,043
Total principal debt		1,168,683	222	1,078,869		1,204,551		1,047,869		991,432
TOTAL MARKET CAPITALIZATION	\$	3,716,094		\$3,726,342	_	\$3,669,374	\$	3,297,288	\$	2,984,475
Unsecured Senior Notes Financial Covenants: <sup>(2)</sup>										
Total debt to total assets not to exceed 60%		42.7%		40.7%		46.1%		43.3%		42.9%
Total secured debt to total assets not to exceed 40%		2.6%		2.7%		2.8%		3.3%		2.7%
Total unencumbered assets to total unsecured debt not to be less than 150%		234.3%		246.9%		216.6%		232.9%		237.6%
Consolidated income available for debt service to interest expense not to be less than 1.5:1		4.1x		4.1x		4.0x		3.9x		3.8

 Commencing Q1 2016, calculations are measured using actual principal debt ou
 Calculated in accordance with GAAP pursuant to underlying bond indentures. ding without adjustment for debt issuance costs, premiums or discounts. All prior periods are as historically reported.



# 2016 Property Acquisitions

(dollars in thousands)

Shopping Centers	Location	Date Acquired	Purcl	nase Amount	Owned GLA
10 2016					
Magnolia Shopping Center	Santa Barbara, CA	03/10/16	s	39,154	116,360
Casitas Plaza Shopping Center	Carpinteria, CA	03/10/16		24,866	97,407
Total 1Q 2016			s	64,020	213,767
2Q 2016					
Bouquet Center	Santa Clarita, CA	04/28/16	s	59,000	148,903
North Ranch Shopping Center	Westlake Village, CA	06/01/16		122,800	146,625
Total 2Q 2016			\$	181,800	295,528
3Q 2016					
Monterey Center	Monterey, CA	07/14/16	s	12,125	25,798
Rose City Center	Portland, OR	09/15/16		12,750	60,680
Total 3Q 2016			\$	24,875	86,478
4Q 2016					
Trader Joe's at the Knolls	Long Beach, CA	10/03/16	s	29,150	52,021
Bridle Trails Shopping Center	Kirkland, WA	10/17/16		32,764	104,281
Total 4Q 2016			s	61,914	156,302
Total 2016 Acquisitions			s	332,609	752,075

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# Property Portfolio

(dollars in thousands)				Date	Owned	%			
Southern California		City	State	Acquired	GLA	Leased	Α	BR W	Major Tenants
Los Angeles metro area									
Paramount Plaza		Paramount	CA	12/22/09	95,062	100.0%	\$	1,773	Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Claremont Promenade		Claremont	CA	09/23/10	92,297	97.5%		2,230	Super King Supermarket
Gateway Village	٠	Chino Hills	CA	12/17/10	96,959	93.9%		2,714	Sprouts Market
Seabridge Marketplace	٠	Oxnard	CA	05/31/12	93,630	100.0%		1,607	Safeway (Vons) Supermarket
Glendora Shopping Center		Glendora	CA	08/01/12	106,535	100.0%		1,287	Albertson's Supermarket
Redondo Beach Plaza		Redondo Beach	CA	12/28/12	110,509	100.0%		2,136	Safeway (Vons) Supermarket, Petco
Diamond Bar Town Center		Diamond Bar	CA	02/01/13	100,342	98.5%		2,183	Walmart Neighborhood Market, Crunch Fitness
Diamond Hills Plaza		Diamond Bar	CA	04/22/13	139,505	96.3%		3,399	H-Mart Supermarket, Rite Aid Pharmacy
Plaza de la Cañada		La Cañada Flintridge	CA	12/13/13	100,408	100.0%		2,443	Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
Fallbrook Shopping Center		Los Angeles	CA	06/13/14	755,299	99.8%		12,114	Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket <sup>(2)</sup> , TJ Maxx
Moorpark Town Center		Moorpark	CA	12/03/14	133,547	100.0%		2,023	Kroger (Ralph's) Supermarket, CVS Pharmacy
Ontario Plaza		Ontario	CA	01/06/15	150,149	97.1%		2,053	El Super Supermarket, Rite Aid Pharmacy
Park Oaks Shopping Center		Thousand Oaks	CA	01/06/15	110,092	100.0%		2,734	Safeway (Vons) Supermarket, Dollar Tree
Warner Plaza		Woodland Hills	CA	12/31/15	112,261	89.7%		4,169	Sprouts Market, Kroger (Ralph's) Supermarket (2), Rite Aid Pharmacy (2)
Magnolia Shopping Center		Santa Barbara	CA	03/10/16	116,360	100.0%		2,236	Kroger (Ralph's) Supermarket
Casitas Plaza Shopping Center		Carpinteria	CA	03/10/16	97,407	100.0%		1,526	Albertson's Supermarket, CVS Pharmacy
Bouquet Center		Santa Clarita	CA	04/28/16	148,903	98.9%		3,366	Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
North Ranch Shopping Center		Westlake Village	CA	06/01/16	146,625	98.7%		5,079	Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco
Trader Joe's at the Knolls		Long Beach	CA	10/03/16	52,021	100.0%		1,292	Trader Joe's, Pet Food Express
Los Angeles metro area total					2,757,911	98.7%	\$	56,364	
Orange County metro area					2,757,311	20,7 %	*	20,004	
				010000	101.016	100.007	s		
Santa Ana Downtown Plaza		Santa Ana	CA	01/26/10	105,546	100.0%	3	2,187	Kroger (Food 4 Less) Supermarket, Marshall's Safeway (Vons) Supermarket, CVS Pharmacy <sup>(2)</sup>
Sycamore Creek		Corona	CA	09/30/10	74,198	100.0%		1,708	
Desert Springs Marketplace		Palm Desert	CA	02/17/11	109,806	100.0%		2,665	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Cypress Center West		Cypress	CA	12/04/12 12/28/12	107,246	99.0%		1,940	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Harbor Place Center Five Points Plaza		Garden Grove	CA	09/27/13	160,536	100.0% 98.3%		1,617 4,152	AA Supermarket, Ross Dress For Less Trader Joe's, Pier 1
		Huntington Beach	CA						
Peninsula Marketplace Mission Foothill Marketplace		Huntington Beach Mission Viejo	CA	10/15/13 12/04/14	95,416 110,678	100.0% 92.3%		2,436	Kroger (Ralph's) Supermarket, Planet Fitness Safeway (Vons) Supermarket <sup>(3)</sup> , CVS Pharmacy
		oneston viepo		1200014			5		and the second sec
Orange Country metro area total					883,247	98.6%	2	18,410	
San Diego metro area				0100001					6 B 4 6 1 B
Marketplace Del Rio		Oceanside	CA	01/03/11	177,142	85.3%	s	2,906	Stater Brothers Supermarket, Walgreens
Renaissance Towne Centre		San Diego	CA	08/03/11	53,074	100.0%		2,406	CVS Pharmacy
Euclid Plaza		San Diego	CA	03/29/12	77,044	100.0%		1,460	Vallarta Supermarket, Walgreens
Bay Plaza		San Diego	CA	10/05/12	73,324	93.8%		1,800	Seafood City Supermarket
Bernardo Heights Plaza	:	Rancho Bernardo	CA	02/06/13	37,729	100.0%		942	Sprouts Market
Hawthorne Crossings		San Diego	CA	06/27/13	141,288	100.0%		3,234	Mitsuwa Supermarket, Ross Dress For Less, Staples
Creekside Plaza		Poway	CA	02/28/14	128,852	100.0%		2,721	Stater Brothers Supermarket, DigiPlex Theatre
San Diego metro area total					688,453	95.6%	\$	15,469	
Southern California Totals					4,329,611	98.2%	\$	90,243	

(1) This relatives are not tenantication of ROIC.
 (3) This relatives are not tenantication of ROIC.
 (3) This tenant is not in possession of the space but has an ongoing financial obligation to ROIC.
 \*Denotes properties in same center pool for 4Q 2016.

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# Property Portfolio, continued

(dollars in thousands)				D. (	0				
Northern California		City	State	Date Acquired	Owned GLA	% Leased	Δ	BR W	Major Tenants
San Francisco metro area	_						_		ingo: semino
Pleasant Hill Marketplace		Pleasant Hill	CA	04/08/10	69,715	100.0%	s	1,471	Buy Buy Baby, Total Wine and More, Basset Furniture
Pinole Vista Shopping Center		Pinole	CA	01/06/11	223,502	91.3%		2,658	SaveMart (Lucky) Supermarket, Kmart
Country Club Gate Center		Pacific Grove	CA	07/08/11	109,331	94.1%		1,979	SaveMart (Lucky) Supermarket, Rite Aid Pharmacy
Marlin Cove Shopping Center		Foster City	CA	05/04/12	73,280	96.8%		2,130	99 Ranch Market
The Village at Novato		Novato	CA	07/24/12	20,081	100.0%		521	Trader Joe's, Pharmaca Pharmacy
Santa Teresa Village		San Jose	CA	11/08/12	125,162	91.1%		2,343	Raleys (Nob Hill) Supermarket, Dollar Tree
Granada Shopping Center		Livermore	CA	06/27/13	69,325	100.0%		1,225	SaveMart (Lucky) Supermarket
Country Club Village		San Ramon	CA	11/26/13	111,093	100.0%		2,086	Walmart Neighborhood Market, CVS Pharmacy
North Park Plaza		San Jose	CA	04/30/14	76,697	100.0%		2,236	H-Mart Supermarket
Winston Manor		South San Francisco	CA	01/07/15	49,852	96.8%		1,255	Grocery Outlet Supermarket
Jackson Square		Hayward	CA	07/01/15	114,220	100.0%		2,119	Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness
Gateway Centre		San Ramon	CA	09/01/15	112,640	96.5%		2,539	SaveMart (Lucky) Supermarket, Walgreens
Iron Horse Plaza		Danville	CA	12/04/15	61,860	96.3%		2,115	Lunardi's Market
Monterey Center		Monterey	CA	07/14/16	25,798	100.0%		1,064	Trader Joe's, Pharmaca Pharmacy
San Francisco metro area total					1.242.556	96.2%	\$	25,741	
Sacramento metro area									
Norwood Shopping Center		Sacramento	CA	04/06/10	85,623	95.2%	s	1,284	Viva Supermarket, Rite Aid Pharmacy, Citi Trends
Mills Shopping Center		Rancho Cordova	CA	02/17/11	235,314	86.5%		2,360	Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree
Morada Ranch		Stockton	CA	05/16/11	101,842	99.4%		2,254	Raleys Supermarket
Round Hill Square Shopping Center		Zephyr Cove	NV	09/21/11	115,984	98.0%		1,926	Safeway Supermarket, Dollar Tree, US Postal Service
Green Valley Station		Cameron Park	CA	06/15/12	52,245	92.2%		913	CVS Pharmacy
Sacramento metro area total					591,008	92.7%	\$	8,737	
Northern California Totals					1,833,564	95.1%	\$	34,478	

(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end. \*Denotes properties in same center pool for 4Q 2016.

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# Property Portfolio, continued

dollars in thousands)				Date	Owned	%			
Pacific Northwest		City	State	Acquired	GLA	Leased	A	BR 10	Maior Tenants
Seattle metro area									
Meridian Valley Plaza		Kent	WA	02/01/10	51,597	96.9%	s	611	Kroger (QFC) Supermarket
The Market at Lake Stevens		Lake Stevens	WA	03/11/10	74,130	100.0%		1,454	Albertson's (Haggen) Supermarket
Canyon Park Shopping Center		Bothell	WA	07/29/11	123,592	100.0%		2,339	PCC Natural Markets, Rite Aid Pharmacy, Petco
Hawks Prairie Shopping Center		Lacey	WA	09/09/11	154,781	94.2%		1,635	Safeway Supermarket, Dollar Tree, Big Lots
The Kress Building		Seattle	WA	09/30/11	74,616	100.0%		1,808	IGA Supermarket, TJMaxx
Gateway Shopping Center		Marysville	WA	02/16/12	104,298	87.4%		2,312	WinCo Foods (3), Rite Aid Pharmacy, Ross Dress For Less
Aurora Square		Shoreline	WA	05/02/12	38,030	100.0%		336	Central Supermarket
Canyon Crossing		Puyallup	WA	04/15/13	120,508	96.9%		2,536	Safeway Supermarket
Crossroads Shopping Center		Bellevue	WA	2010/2013	463,846	99.6%		10,198	Kroger (QFC) Supermarket, Bed Bath & Beyond, Dick's Sporting Goods
Aurora Square II		Shoreline	WA	05/22/14	65,680	100.0%		1,072	Marshall's, Pier 1 Imports
Bellevue Marketplace		Bellevue	WA	12/10/15	113,758	100.0%		2,782	Asian Food Center
Four Corner Square		Maple Valley	WA	12/21/15	119,560	100.0%		2,511	Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden
Bridle Trails Shopping Center		Kirkland	WA	10/17/16	104,281	100.0%		1,744	Unified (Red Apple) Supermarket, Bartell Drugs
Seattle metro area total					1,608,677	98.2%	\$	31,338	
Portland metro area									
Vancouver Market Center		Vancouver	WA	06/17/10	118,385	77.6%	\$	1,102	Skyzone
Happy Valley Town Center		Happy Valley	OR	07/14/10	138,662	100.0%		3,342	New Seasons Supermarket
Wilsonville Old Town Square		Wilsonville	OR	2010/2012	49,937	100.0%		1,781	Kroger (Fred Meyer) Supermarket (2)
Cascade Summit Town Square		West Linn	OR	08/20/10	94,934	98.9%		1,625	Safeway Supermarket
Heritage Market Center		Vancouver	WA	09/23/10	107,468	100.0%		1,713	Safeway Supermarket, Dollar Tree
Division Crossing		Portland	OR	12/22/10	103,561	100.0%		1,199	Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware
Halsey Crossing	*	Gresham	OR	12/22/10	99,414	100.0%		1,352	24 Hour Fitness, Dollar Tree
Hillsboro Market Center		Hillsboro	OR	11/23/11	156,021	100.0%		2,415	Albertson's Supermarket, Dollar Tree, Marshall's
Robinwood Shopping Center		West Linn	OR	08/23/13	70,831	98.3%		962	Walmart Neighborhood Market
Tigard Marketplace		Tigard	OR	02/18/14	136,889	100.0%		1,935	H-Mart Supermarket, Bi-Mart Pharmacy
Wilsonville Town Center		Wilsonville	OR	12/11/14	167,829	99.0%		2,613	Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree
Tigard Promenade		Tigard	OR	07/28/15	88,043	100.0%		1,439	Safeway Supermarket
Sunnyside Village Square		Happy Valley	OR	07/28/15	84,870	100.0%		1,428	Grocery Outlet Supermarket, 24 Hour Fitness, Ace Hardware
Johnson Creek Center		Happy Valley	OR	11/09/15	108,588	100.0%		2,173	Trader Joe's, Walgreens, Sportsman's Warehouse
Rose City Center		Portland	OR	09/15/16	60,680	100.0%		671	Safeway Supermarket
Portland metro area total					1,586,112	98.1%	\$	25,750	
Pacific Northwest Totals					3,194,789	98.1%	\$	57,088	
TOTAL SHOPPING CENTERS					9,357,964	97.6%	ŝ	181,809	
I OTAL SHOTTANO CLATERS					7,007,704	2128 10	-	101,009	

ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.
 These retailers are not tenants of ROIC.
 "Denotes properties in same center pool for 4Q 2016.



### Same-Center Cash Net Operating Income Analysis

Supplemental Disclosure Quarter Ended December 31, 2016

(unaudited, dollars in thousands)														
				3 Months	Ende	d		_			12 Months	s End	led	
	_1	2/31/16	_1	2/31/15	\$	Change	% Change	_	12/31/16		12/31/15	\$	Change	% Change
Number of shopping centers included in same-center analysis (1)		68		68					61		61			
Same-center occupancy		97.4%		97.3%			0.1%		97.3%		97.2%			0.1%
REVENUES:														
Base rents	\$	35,993	s	34,883	s	1,110	3.2%	s	128,703	s	123,998	s	4,705	3.8%
Percentage rent		975		755		220	29.1%		1,423		1,096		327	29.8%
Recoveries from tenants		11,506		10,679		827	7.7%		41,107		38,188		2,919	7.6%
Other property income		321		477		(156)	(32.7)%		1,273		1,253		20	1.6%
TOTAL REVENUES	_	48,795	_	46,794	- 15 	2,001	4.3%	_	172,506	_	164,535	_	7,971	4.8%
OPERATING EXPENSES:														
Property operating expenses	s	7,612	s	7,384	s	228	3.1%	s	26,983	s	25,833	s	1,150	4.5%
Bad debt expense		138		227		(89)	(39.2)%		972		1,128		(156)	(13.8)%
Property taxes		5,282		5,293		(11)	(0.2)%		18,893		18,264		629	3.4%
TOTAL OPERATING EXPENSES		13,032	_	12,904		128	1.0%		46,848		45,225	_	1,623	3.6%
SAME-CENTER CASH NET OPERATING INCOME	\$	35,763	\$	33,890	\$	1,873	5.5%	\$	125,658	\$	119,310	\$	6,348	5.3%
SAME-CENTER CASH NET OPERATING INCOME RECONCILIA'	FION													
Same-center cash net operating income	\$	35,763	s	33,890				s	125,658	\$	119,310			
ADJUSTMENTS:														
Depreciation and amortization		(22,503)		(18,390)					(88,359)		(70,957)			
General and administrative expenses		(3,065)		(3,263)					(13,120)		(12,650)			
Acquisition transaction costs		(211)		(458)					(824)		(965)			
Other income (expense)		(95)		(120)					(456)		(627)			
Property revenues and expenses (2)		4,117		3,530					18,775		16,223			
Non same-center cash NOI		7,994		1,115					35,497		9,001			
GAAP OPERATING INCOME	\$	22,000	\$	16,304				\$	77,171	\$	59,335			

Same centers are those properties which were owned for the entirety of the current and comparable prior year period.
 Includes straight-line rents, amortization of above and below-market lease intangibles, anchor lease termination fees net of contractual amounts, and expense and recovery adjustments related to prior periods.

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# Top Ten Tenants

(dollars in thousands)

Tenant	Number of Leases	Leased GLA	Percent of Total Leased GLA		ABR	Percent of Total ABR
1 Albertson's / Safeway Supermarkets	19	951,474	10.4%	\$	11,180	6.1%
2 Kroger Supermarkets	9	368,461	4.0%	1	5,334	2.9%
3 Rite Aid Pharmacy	13	245,682	2.7%		3,123	1.7%
4 SaveMart Supermarkets	4	187,639	2.1%		2,813	1.5%
5 JP Morgan Chase	19	85,873	0.9%		2,655	1.5%
6 Marshall's / TJMaxx	6	178,645	2.0%		2,587	1.4%
7 Sprouts Markets	4	159,163	1.7%		2,568	1.4%
8 Ross Dress For Less / dd's Discounts	7	191,703	2.1%		2,558	1.4%
9 H-Mart Supermarkets	3	147,040	1.6%		2,383	1.3%
10 CVS Pharmacy	8	150,359	1.6%		2,194	1.2%
Top 10 Tenants Total	92	2,666,039	29.1%	\$	37,395	20.4%
Other Tenants	1,716	6,460,259	70.9%		144,414	79.6%
Total Portfolio	1,808	9,126,298	100.0%	\$	181,809	100.0%



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# Lease Expiration Schedule

Anchor Tenants (1)	Number of	Leased	Percent of		Total	Percent of		ABR
	Leases Expiring (2)	GLA	Total Leased GLA		ABR	Total ABR	Р	er Sq. Ft.
2017	5	157,461	1.7%	s	1,602	1.2%	\$	10.18
2018	18	526,557	5.8%		7,909	4.5%		15.02
2019	15	446,065	4.9%		7,303	4.0%		16.3
2020	14	482,573	5.3%		5,516	3.0%		11.4.
2021	13	473,042	5.2%		5,039	2.8%		10.6
2022	15	433,635	4.8%		5,440	2.9%		12.5
2023	12	450,021	4.9%		7,086	3.9%		15.7
2024	5	246,034	2.7%		3,152	1.7%		12.8
2025	10	341,785	3.7%		4,919	2.7%		14.3
2026	11	356,257	3.9%		4,829	2.7%		13.5
2027+	26	1,099,296	12.0%		16,532	8.6%		15.0
	144	5,012,726	54.9%	s	69,327	38.0%	\$	13.8
Non-Anchor Tenants	Number of	Leased	Percent of		Total	Percent of		ABR
	Leases Expiring (2)	GLA	Total Leased GLA		ABR	Total ABR	Р	er Sq. Ft.
2017	276	498,716	5.5%	s	14,004	8.6%	\$	28.0
2018	260	567,801	6.2%		16,197	8.9%		28.5
2019	254	561,381	6.2%		14,746	8.1%		26.2
2020	228	522,902	5.7%		14,323	7.9%		27.3
2021	250	576,158	6.3%		16,389	8.9%		28.4
2022	133	428,301	4.7%		10,997	5.4%		25.6
2023	49	154,907	1.7%		4,405	2.4%		28.4
2024	59	183,293	2.0%		5,134	2.8%		28.0
2025	42	157,136	1.7%		3,751	2.1%		23.8
2026	54	171,157	1.9%		4,872	2.7%		28.4
2027+	59	291,820	3.2%		7,664	4.2%		26.2
	1,664	4,113,572	45.1%	S	112,482	62.0%	\$	27.3
All Tenants	Number of	Leased	Percent of		Total	Percent of		ABR
	Leases Expiring <sup>(2)</sup>	GLA	Total Leased GLA		ABR	Total ABR	Р	er Sq. Ft.
2017	281	656,177	7.2%	s	15,606	9.8%	\$	23.7
2018	278	1,094,358	12.0%		24,106	13.4%		22.0
2019	269	1,007,446	11.1%		22,049	12.1%		21.8
2020	242	1,005,475	11.0%		19,839	10.9%		19.7
2021	263	1,049,200	11.5%		21,428	11.7%		20.4
2022	148	861,936	9.5%		16,437	8.3%		19.0
2023	61	604,928	6.6%		11,491	6.3%		19.0
2024	64	429,327	4.7%		8,286	4.5%		19.3
2025	52	498,921	5.4%		8,670	4.8%		17.3
2026	65	527,414	5.8%		9,701	5.4%		18.
2027+	85	1,391,116	15.2%		24,196	12.8%		17.
	1,808	9,126,298	100.0%	s	181,809	100.0%	s	19.9

Anchor tenants are leases equal to or greater than 15,000
 Does not assume exercise of renewal options.

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# Leasing Summary

#### Supplemental Disclosure Quarter Ended December 31, 2016

New Leases	Nor	-Anchor	Λ	nchor		Total	Nor	1-Anchor	1	Anchor		Total
Number of Leases		45		4		49		159		9		168
Gross Leasable Area (sq. ft.)		121,788		118,754		240,542		322,407		263,007		585,414
nitial Base Rent (\$/sq. ft.) (1)	s	30.25	s	16.90	s	23.66	s	29.20	S	16.85	s	23.66
Fenant Improvements (\$/sq. ft.)	s	11.87	s	8.13	s	10.02	\$	18.33	s	25.85	s	21.71
easing Commissions (\$/sq. ft.)	s	3.70	s	3.56	s	3.63	s	3.42	s	3.36	\$	3.40
Weighted Average Lease Term (Yrs.) <sup>(2)</sup>		8.7		11.3		10.0		7.2		11.7		9.2
Renewals	Nor	Non-Anchor		Anchor Total		Total	Nor	-Anchor	/	Anchor		Total
Number of Leases		56	-	2		58		209		9		218
Gross Leasable Area (sq. ft.)		140,741		65,378		206,119		478,664		284,405		763,069
Initial Base Rent (\$/sq. ft.) (1)	s	28.94	s	9.49	S	22.77	\$	30.32	s	10.29	s	22.86
Cenant Improvements (\$/sq. ft.)	s	0.26	s		s	0.18	\$	1.37	s		\$	0.86
easing Commissions (\$/sq. ft.)	s	0.36	s	-	S	0.25	\$	0.14	S	1.75	\$	0.09
Weighted Average Lease Term (Yrs.) (2)		4.8		7.1		5.5		4.7		5.3		4.9
Total	Nor	-Anchor	Λ	nchor		Total	Nor	-Anchor	/	Anchor		Total
Number of Leases		101		6		107		368		18		386
Gross Leasable Area (sq. ft.)		262,529		184,132		446,661		801,071		547,412		1,348,483
nitial Base Rent (\$/sq. ft.) (1)	s	29.55	s	14.27	s	23.25	\$	29.87	s	13.44	\$	23.20
Fenant Improvements (\$/sq. ft.)	s	5.64	s	5.24	s	5.48	\$	8.20	s	12.42	\$	9.91
easing Commissions (\$/sq. ft.)	s	1.91	s	2.30	s	2.07	\$	1.46	s	1.62	\$	1.52
Weighted Average Lease Term (Yrs.) (2)		6.6		9.8		7.9		5.7		8.4		6.7

(1) Initial Base Rent is on a cash basis and is the initial contractual monthly rent, annualized.
 (2) Does not assume exercise of renewal options.

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### Same-Space Comparative Leasing Summary

#### Supplemental Disclosure Quarter Ended December 31, 2016

	For the Three Months Ended December 31, 2016						For the Twelve Months Ended December 31, 2016					
New Leases	Not	n-Anchor	1	Anchor	32	Total	Nor	-Anchor	1	Anchor	935	Total
Comparative # of Leases		27		4		31		97		9		10
Comparative GLA (sq. ft.) (1)		89,156		117,597		206,753		224,101		261,850		485,95
Prior Base Rent (\$/sq. ft.) (2)	S	21.73	s	12.64	s	16.56	S	24.22	s	11.94	S	17.6
Initial Base Rent (\$/sq. ft.)	s	28.60	s	17.07	s	22.04	s	29.58	s	16.93	S	22.7
Percentage Change in Base Rents		31.6%		35.0%		33.1%		22.1%		41.8%		29.3
Tenant Improvements (\$/sq. ft.)	s	11.79	s	8.21	\$	9.75	s	20.93	\$	25.96	s	23.6
Leasing Commissions (\$/sq. ft.)	s	3.46	s	3.60	\$	3.54	s	3.74	s	3.38	s	3.5
Weighted Average Lease Term (Yrs.) (3)		9.3		11.4		10.5		7.8		11.8		9.9
Renewals	Non-Anchor		Anchor		Total		Non-Anchor		Anchor		Total	
Comparative # of Leases		56		2		58		209		9		21
Comparative GLA (sq. ft.)		140,741		65,378		206,119		478,664		284,405		763,06
Prior Base Rent (\$/sq. ft.) (2)	s	25.48	s	6.64	\$	19.50	s	26.93	s	9.32	s	20.3
Initial Base Rent (\$/sq. ft.)	s	28.94	s	9.49	s	22.77	s	30.32	s	10.29	s	22.8
Percentage Change in Base Rents		13.6%		43.0%		16.7%		12.6%		10.4%		12.2
Tenant Improvements (\$/sq. ft.)	s	0.26	s	-	s	0.18	s	1.37	s		S	0.8
Leasing Commissions (\$/sq. ft.)	s	0.36	s		\$	0.25	\$	0.14	s		s	0.0
Weighted Average Lease Term (Yrs.) (3)		4.8		7.1		5.5		4.7		5.3		4.9
Total	Non-Anchor		Anchor		Total		Non-Anchor		Anchor		Total	
Comparative # of Leases	-	83		6		89	-	306		18		32
Comparative GLA (sq. ft.) (1)		229,897		182,975		412,872		702,765		546,255		1,249,020
Prior Base Rent (\$/sq. ft.) (2)	S	24.03	s	10.49	s	18.03	s	26.07	S	10.57	S	19.2
Initial Base Rent (\$/sq. ft.)	s	28.81	s	14.36	s	22.40	s	30.09	s	13.47	s	22.8
Percentage Change in Base Rents		19.9%		36.8%		24.3%		15.4%		27.4%		18.3
Tenant Improvements (\$/sq. ft.)	s	4.73	s	5.28	s	4.97	s	7.61	s	12.45	s	9.7
Leasing Commissions (\$/sq. ft.)	s	1.56	s	2.31	s	1.90	s	1.29	s	1.62	s	1.4
Weighted Average Lease Term (Yrs.) (3)		6.5		9.9	-	8.0		5.7	-	8.4		6.9

 Comparative GLA includes spaces that were vacant for less than 12 months, excluding spaces that were not leased at the time of acquisition (2) Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.
 Does not assume exercise of renewal options.

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### Investor Information

Supplemental Disclosure Quarter Ended December 31, 2016

Retail Opportunity Investments Corp. www.roireit.net NASDAQ: ROIC 8905 Towne Centre Drive, Suite 108	Investor Relations: Ashley Bulot <u>abulot@roireit.net</u> 858.255.4913	Transfer Agent: Constance Adams ComputerShare constance.adams@computershare.com	
Equity Research Coverage			
Baird Equity Research	RJ Milligan	813.273.8252	
Bank of America Merrill Lynch	Craig Schmidt	646.855.3640	
Bank of Montreal	Paul Adornato	212.885.4170	
BTIG	Michael Gorman	212.738.6138	
Canaceord Genuity	Paul Morgan	415.325.4187	
Capital One Securities, Inc.	Chris Lucas	571.633.8151	
Citi	Michael Bilerman Christy McElroy	212.816.1383 212.816.6981	
D.A. Davidson & Co.	James O. Lykins	503.603.3041	
FBR & Co.	Bryan Maher	646.885.5423	
Green Street	Daniel J. Busch Jay Carlington	949.640.8780 949.640.8780	
J.P. Morgan	Michael W. Mueller	212.622.6689	
Jefferies	George Hoglund	212.284.2226	
KeyBanc Capital Markets	Todd Thomas	917.368.2286	
Raymond James	Paul Puryear Collin Mings	727.567.2253 727.567.2585	
RBC Capital Markets	Michael Carroll	440.715.2649	
Wells Fargo	Jeff Donnelly	617.603.4262	
Fixed Income Research Coverage			
J.P. Morgan	Mark Streeter	212.834.5086	
Ratings Agency Coverage			
Moody's Investors Service	Dilara Sukhov	212.553.1438	
S&P Global Ratings	Michael Souers	212.438.2508	
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