

## SUPPLEMENTAL INFORMATION



Retall Opportunity Investmentic Corporation 8905 TOWNE CENTRE DRIVE SUITE 108 SAN DIEGO, CALIFORNIA 92122 www.roireit.net

## Our Company

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely-populated, metropolitan markets across the West Coast. As of June 30, 2016, ROIC owned 77 shopping centers encompassing approximately 9.1 million square feet. ROIC is the largest publicly-traded, groceryanchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S\&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and Standard \& Poor's. Additional information is available at www.roireit.net.

## Supplemental Information

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

## Non-GAAP Disclosures

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company's cash NOI may not be comparable to other REITs.

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(unaudited, dollars in thousands, except par values and share amounts)

## ASSETS:

Real Estate Investments:
Land
Building and improvements

## Less: accumulated depreciation

Real Estate Investments, net
Cash and cash equivalents
Restricted cash
Tenant and other receivables, net
Deposits
Acquired lease intangible assets, net of accumulated amortization
Prepaid expenses
Deferred charges, net of accumulated amortization
Other

## TOTAL ASSETS

## LIABILITIES:

Term loan
Credit facility
Senior Notes Due 2024
Senior Notes Due 2023
Mortgage notes payable
Acquired lease intangible liabilities, net of accumulated amortization
Accounts payable and accrued expenses
Tenants' security deposits
Other liabilities
TOTAL LIABILITIES
Non-controlling interests - redeemable OP Units

## EQUITY:

Common stock, $\$ .0001$ par value 500,000,000 shares authorized
Additional paid-in-capital
Accumulated deficit
Accumulated other comprehensive loss
Total Retail Opportunity Investments Corp. stockholders' equity Non-controlling interests

TOTAL EQUITY
TOTAL LIABILITIES AND EQUITY

| 06/30/16 | 12/31/15 |
| :---: | :---: |
| \$ 730,661 | \$ 669,307 |
| 1,835,071 | 1,627,310 |
| $(162,411)$ | $(134,311)$ |
| 2,403,321 | 2,162,306 |
| 17,535 | 8,844 |
| 121 | 227 |
| 30,480 | 28,652 |
| 2,000 | 500 |
| 77,017 | 66,942 |
| 943 | 1,953 |
| 33,747 | 30,129 |
| 1,778 | 1,895 |
| \$ 2,566,942 | \$ 2,301,448 |

\$ 298,996 \$ 298,802
330,591 132,028
245,092 244,833
244,736 244,426
71,961 62,156
$142,815 \quad 124,861$
15,479 13,205
5,709 5,085


33,674

| 10 | 10 |
| :---: | :---: |
| 1,218,721 | 1,166,395 |
| $(143,563)$ | $(122,991)$ |
| $(6,328)$ | $(6,743)$ |
| 1,068,840 | 1,036,671 |
| 128,182 | 94,671 |
| 1,197,022 | 1,131,342 |
| \$ 2,566,942 | \$ 2,301,448 |

(unaudited, dollars in thousands, except per share amounts)

## REVENUES:

Base rents
Recoveries from tenants
Other income
TOTAL REVENUES

OPERATING EXPENSES:
Property operating
Property taxes
Depreciation and amortization
General and administrative expenses
Acquisition transaction costs
Other expense
TOTAL OPERATING EXPENSES
OPERATING INCOME

## NON-OPERATING EXPENSES:

Interest expense and other finance expenses
TOTAL NON-OPERATING EXPENSES

## NET INCOME

NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.

NET INCOME PER COMMON SHARE - BASIC
NET INCOME PER COMMON SHARE - DILUTED

Weighted average common shares outstanding - basic
Weighted average common shares outstanding-diluted

| Three Months Ended |  |  |  |
| :--- | ---: | ---: | ---: |
|  |  | $\mathbf{0 6 / 3 0 / 1 6}$ |  |
|  |  |  | $\mathbf{0 6 / 3 0 / 1 5}$ |
|  | 45,652 |  | 36,028 |
|  | 12,511 |  | 9,841 |
|  | 508 |  | 346 |
|  | 58,671 |  | 46,215 |


| $\$$ | 8,210 |  | \$ |
| ---: | ---: | ---: | ---: |
| 6,053 |  | 6,854 |  |
|  |  | 4,686 |  |
| 21,821 |  | 16,874 |  |
| 3,516 |  | 3,654 |  |
|  | 298 |  | 245 |
|  | 217 |  | 104 |
| ${ } &{ } &{32,417}$ |  |  |  |


| $\$$ | 15,708 |  | 13,779 |
| ---: | ---: | ---: | ---: |
| 11,708 |  | 9,418 |  |
| 42,754 |  | 34,508 |  |
| 6,835 |  | 6,295 |  |
| 434 |  | 416 |  |
| 371 |  |  |  |
|  |  | 253,810 |  |
|  |  |  | 64,669 |
|  |  | 26,668 |  |


|  | $(9,918)$ | $(8,387)$ |  |
| :---: | :---: | :---: | :---: |
|  | $(9,918)$ |  | $(8,387)$ |
| \$ | 8,638 | \$ | 5,411 |
|  | (934) |  | (210) |
| \$ | 7,704 | \$ | 5,201 |


| $\$$ | 0.08 | $\$$ | 0.05 |
| ---: | ---: | ---: | ---: |
| $\$$ | 0.08 | $\$$ | 0.05 |
|  |  |  |  |
|  | 100,166 |  | 93,586 |


|  | $(19,392)$ | $(16,881)$ |  |
| :---: | :---: | :---: | :---: |
|  | $(19,392)$ |  | (16,881) |
| \$ | 17,563 | \$ | 9,787 |
|  | $(1,832)$ |  | (386) |
| \$ | 15,731 | \$ | 9,401 |
| \$ | 0.16 | \$ | 0.10 |
|  | 0.16 | \$ | 0.10 |
| $\begin{array}{r} 99,789 \\ 111,689 \end{array}$ |  |  | 93,339 |
|  |  |  | 97,425 |

(unaudited, dollars in thousands, except per share amounts)

Funds from Operations (FFO) ${ }^{(1)}$ :
Net income attributable to ROIC common stockholders
Plus:
Depreciation and amortization expense

FUNDS FROM OPERATIONS - BASIC
Net income attributable to non-controlling interests
FUNDS FROM OPERATIONS - DILUTED

FUNDS FROM OPERATIONS PER SHARE - BASIC FUNDS FROM OPERATIONS PER SHARE - DILUTED

Weighted average common shares outstanding - basic
Weighted average common shares outstanding - diluted

Common dividends per share
FFO Payout Ratio

| Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 06/30/16 |  | 06/30/15 |  |
| \$ | 7,704 | \$ | 5,201 |
|  | 21,821 |  | 16,874 |
| \$ | 29,525 | \$ | 22,075 |
|  | 934 |  | 210 |
| \$ | 30,459 | \$ | 22,285 |
| \$ | 0.29 | \$ | 0.24 |
| \$ | 0.27 | \$ | 0.23 |


| 100,166 |  |  | 93,586 |  | ,789 |  | 93,339 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 112,643 |  |  | 97,612 |  | ,689 |  | 97,425 |
| \$ | 0.18 | \$ | 0.17 | \$ | 0.36 | \$ | 0.34 |
|  | 66.7\% |  | 73.9\% |  | 66.7\% |  | 75.6\% |

(unaudited, dollars in thousands)


## Fixed Rate Debt

Mortgage Debt:
Bernardo Heights Plaza
Santa Teresa Village
Magnolia Shopping Center
Casitas Plaza Shopping Center
Diamond Hills Plaza
Interest Rate Interest Rate Date Total Indebtedness

Net unamortized premiums on mortgages
Net unamortized deferred financing charges Total Mortgage Debt

Unsecured Senior Notes:

$$
\text { Senior Notes Due } 2023
$$

Net unamortized discount on notes
Net unamortized deferred financing charges Senior Notes Due 2023, net

Senior Notes Due 2024
Net unamortized discount on notes
Net unamortized deferred financing charges Senior Notes Due 2024, net

## Total Unsecured Senior Notes

Interest rate swaps
Total Fixed Rate Debt

## Variable Rate Debt

Credit Facility
Net unamortized deferred financing charges Credit Facility, net

## Term Loan

Net unamortized deferred financing charges

## Term Loan, net

Interest rate swaps
Total Variable Rate Debt

## TOTAL DEBT

Net unamortized premiums on mortgages
Net unamortized discount on notes
Net unamortized deferred financing charges
Total Principal Debt

| $\$$ | 8,312 |
| :---: | ---: |
|  | 10,499 |
|  | 9,223 |
|  | 7,517 |
|  | 35,500 |
|  | 1,379 |
|  | $\mathbf{( 4 1 , 9 6 1}$ |
| $\$$ |  |


| $5.7 \%$ | $3.3 \%$ |
| ---: | ---: |
| $6.2 \%$ | $3.3 \%$ |
| $5.5 \%$ | $3.9 \%$ |
| $5.3 \%$ | $4.2 \%$ |
| $3.6 \%$ | $3.6 \%$ |
|  |  |
|  | $\mathbf{3 . 7 \%}$ |


| $07 / 11 / 17$ | $0.7 \%$ |
| :---: | :---: |
| $02 / 01 / 18$ | $0.9 \%$ |
| $10 / 01 / 18$ | $0.8 \%$ |
| $06 / 01 / 22$ | $0.6 \%$ |
| $10 / 01 / 25$ | $2.8 \%$ |
|  |  |
|  |  |
| $\mathbf{5 . 9}$ Years (WA) |  |

\$ 250,000
5.0\%
5.2\%

12/15/23
20.8\%
$\begin{array}{r}(1,961) \\ \hline 244,736\end{array}$
250,000

|  | $(1,865)$ |
| :--- | ---: |
|  | $\mathbf{2 4 5 , 0 9 2}$ |
| $\$$ | $\mathbf{4 8 9 , 8 2 8}$ |


| $4.4 \%$ |
| ---: |
| $2.0 \%$ |
| $\mathbf{4 . 1 \%}$ |


| $\mathbf{4 . 7 \%}$ |
| ---: |
| $2.0 \%$ |
| $\mathbf{4 . 1 \%}$ |


| 8.0 Years (WA) |  | $\mathbf{4 1 . 6 \%}$ |
| ---: | ---: | ---: |
| $1 / 31 / 2019$ |  |  |
|  |  | $8.3 \%$ |
|  |  | $55.7 \%$ |


| $\$$ | 333,500 <br> $(2,909)$ |
| ---: | ---: |

$1.4 \%$
$1.4 \%$
$01 / 31 / 19^{(1)}$
27.7\%

330,591

|  | $\begin{array}{r} 300,000 \\ (1,004) \\ \hline \end{array}$ | 1.5\% |
| :---: | :---: | :---: |
|  | 298,996 |  |
|  | $(100,000)$ |  |
| \$ | 529,587 | 1.5\% |
| \$ | 1,191,376 | 2.9\% |
|  | $(1,379)$ |  |
|  | 6,346 |  |
|  | 8,208 |  |
| \$ | 1,204,551 |  |

1.5\%
$01 / 31 / 19^{(1)}$
24.9\%

|  |  | (8.3\%) |
| :---: | :---: | :---: |
| 1.5\% | 2.6 Years (WA) | 44.3\% |
| 3.0\% | 5.0 Years (WA) | 100.0\% |

(unaudited, dollars in thousands)

| Year |  | incipal <br> tion |  | Principal <br> Maturity | Credit Facility |  | Term Loan |  | SeniorUnsecured Notes |  | Total Principal Payments |  | Percentage of Debt Maturing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $2016{ }^{(1)}$ | \$ | 370 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 370 | 0.1\% |
| 2017 |  | 687 |  | 8,099 |  | - |  | - |  | - |  | 8,786 | 0.7\% |
| 2018 |  | 337 |  | 18,900 |  | - |  | - |  | - |  | 19,237 | 1.6\% |
| 2019 |  | 157 |  | - |  | 333,500 ${ }^{(2)}$ |  | $300,000^{(2)}$ |  | - |  | 633,657 | 52.6\% |
| 2020 |  | 166 |  | - |  | - |  | - |  | - |  | 166 | 0.0\% |
| 2021 |  | 282 |  | - |  | - |  | - |  | - |  | 282 | 0.0\% |
| 2022 |  | 737 |  | 6,585 |  | - |  | - |  | - |  | 7,322 | 0.6\% |
| 2023 |  | 686 |  | - |  | - |  | - |  | 250,000 |  | 250,686 | 20.8\% |
| 2024 |  | 708 |  | - |  | - |  | - |  | 250,000 |  | 250,708 | 20.8\% |
| 2025 |  | 550 |  | 32,787 |  | - |  | - |  | - |  | 33,337 | 2.8\% |
|  | \$ | 4,680 | \$ | 66,371 | \$ | 333,500 | \$ | 300,000 | \$ | 500,000 | \$ | 1,204,551 | 100.0\% |

Summary of Unencumbered/Encumbered Properties

| Summary of Unencumbered/Encumbered Properties |  |  |  |
| :--- | :---: | :---: | :---: |
|  | Number of <br> Properties | GLA | Percentage <br> of GLA |
| Unencumbered properties | 72 | $8,608,955$ | $94.3 \%$ |
| Encumbered properties | 5 | 516,163 | $5.7 \%$ |
|  | 77 | $9,125,118$ | $100.0 \%$ |

Summary of Unsecured Debt/Secured Debt

| Summary of Unsecured Debt/Secured Debt |  |  |  |
| :--- | :---: | :---: | :---: |
|  |  | Amount | Percentage of Total <br> Principal Debt |
| Unsecured principal debt | $\$$ | $1,133,500$ | $94.1 \%$ |
| Secured principal debt |  | 71,051 | $5.9 \%$ |
| Total Principal Debt | $\$$ | $1,204,551$ | $100.0 \%$ |

(1) On April 1, 2016, ROIC paid off the mortgage note encumbering the Gateway Village III shopping center scheduled to expire July 2016.
(2) Does not include extension options available to ROIC.
(unaudited, dollars in thousands, except per share amounts)

## Debt coverage ratios, three months ending:

Interest coverage ratio (EBITDA/interest expense)
Debt service coverage (EBITDA/(interest expense + scheduled principal payments))

|  | 06/30/16 |  | 03/31/16 ${ }^{(1)}$ |  | 12/31/15 |  | 09/30/15 |  | 06/30/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4.1x |  | 4.2x |  | 4.0x |  | 3.8x |  | 3.7x |
|  | 4.0x |  | 4.1x |  | 3.9x |  | 3.7x |  | 3.6x |
|  | 7.3x |  | 6.5 x |  | 6.9 x |  | 6.6x |  | 6.8x |
|  | 32.8\% |  | 31.8\% |  | 33.2\% |  | 33.9\% |  | 36.0\% |
|  | 48.9\% |  | 46.6\% |  | 49.7\% |  | 51.3\% |  | 56.2\% |
|  | 46.9\% |  | 44.0\% |  | 42.9\% |  | 42.3\% |  | 43.7\% |
|  | 44.1\% |  | 41.4\% |  | 40.6\% |  | 39.9\% |  | 41.4\% |
|  | 2.6\% |  | 3.1\% |  | 2.6\% |  | 2.9\% |  | 3.7\% |
|  | 101,564 |  | 99,526 |  | 99,148 |  | 99,123 |  | 93,601 |
|  | 12,180 |  | 12,274 |  | 12,196 |  | 3,771 |  | 3,771 |
|  | \$21.67 |  | \$20.12 | \$ | 17.90 | \$ | 16.54 | \$ | 15.62 |
| \$ | 2,464,823 | \$ | 2,249,419 | \$ | 1,993,043 | \$ | 1,701,866 | \$ | 1,520,959 |
|  | 1,204,551 |  | 1,047,869 |  | 991,432 |  | 872,264 |  | 855,090 |
| \$ | 3,669,374 | \$ | 3,297,288 | \$ | 2,984,475 | \$ | 2,574,130 | \$ | 2,376,049 |

## Unsecured Senior Notes Financial Covenants: ${ }^{(2)}$

Total debt to total assets not to exceed $60 \%$
Total secured debt to total assets not to exceed $40 \%$

| $46.1 \%$ | $43.3 \%$ |
| ---: | ---: |
| $2.8 \%$ | $3.3 \%$ |
| $216.6 \%$ | $232.9 \%$ |
| 4.0 x | 3.9 x |

$42.9 \%$
$2.7 \%$
$237.6 \%$
3.8 x

| $42.6 \%$ | $44.2 \%$ |
| ---: | ---: |
| $3.1 \%$ | $3.9 \%$ |
| $240.5 \%$ | $223.1 \%$ |
| $3.8 x$ | $3.8 x$ |

(1) Commencing Q1 2016, calculations are measured using actual principal debt outstanding without adjustment for debt issuance costs, premiums or discounts. All prior periods are as historically reported. (2) Calculated in accordance with GAAP persuant to underlying bond indentures.

| Shopping Centers | Location | $\begin{gathered} \text { Date } \\ \text { Acquired } \\ \hline \end{gathered}$ | Purchase Amount |  | $\begin{aligned} & \text { Owned } \\ & \text { GLA } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q 2016 |  |  |  |  |  |
| Magnolia Shopping Center | Santa Barbara, CA | 03/10/16 | \$ | 39,154 | 116,360 |
| Casitas Plaza Shopping Center | Carpinteria, CA | 03/10/16 |  | 24,866 | 97,407 |
| Total 1Q 2016 |  |  | \$ | 64,020 | 213,767 |
| 2Q 2016 |  |  |  |  |  |
| Bouquet Center | Santa Clarita, CA | 04/28/16 | \$ | 59,000 | 148,903 |
| North Ranch Shopping Center | Westlake Village, CA | 06/01/16 |  | 122,800 | 146,625 |
| Total 2Q 2016 |  |  | \$ | 181,800 | 295,528 |
| Total 2016 Acquisitions |  |  | \$ | 245,820 | 509,295 |


| Southern California |  | City | State | Date Acquired | Owned GLA | $\begin{gathered} \% \\ \text { Leased } \end{gathered}$ |  | $\mathbf{R}^{(1)}$ | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Los Angeles metro area |  |  |  |  |  |  |  |  |  |
| Paramount Plaza | * | Paramount | CA | 12/22/09 | 95,062 | 100.0\% | \$ | 1,766 | Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy |
| Claremont Promenade | * | Claremont | CA | 09/23/10 | 92,297 | 97.4\% |  | 2,153 | Super King Supermarket |
| Gateway Village | * | Chino Hills | CA | 12/17/10 | 96,959 | 90.3\% |  | 2,633 | Sprouts Market |
| Seabridge Marketplace | * | Oxnard | CA | 05/31/12 | 93,630 | 100.0\% |  | 1,594 | Safeway (Vons) Supermarket |
| Glendora Shopping Center | * | Glendora | CA | 08/01/12 | 106,535 | 96.0\% |  | 1,198 | Albertson's Supermarket |
| Redondo Beach Plaza | * | Redondo Beach | CA | 12/28/12 | 110,509 | 100.0\% |  | 2,107 | Safeway (Vons) Supermarket, Petco |
| Diamond Bar Town Center | * | Diamond Bar | CA | 02/01/13 | 100,342 | 98.5\% |  | 2,142 | Walmart Neighborhood Market, Crunch Fitness |
| Diamond Hills Plaza | * | Diamond Bar | CA | 04/22/13 | 139,505 | 100.0\% |  | 3,464 | H-Mart Supermarket, Rite Aid Pharmacy |
| Plaza de la Cañada | * | La Cañada Flintridge | CA | 12/13/13 | 100,408 | 100.0\% |  | 2,440 | Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy |
| Fallbrook Shopping Center | * | Los Angeles | CA | 06/13/14 | 766,471 | 98.4\% |  | 11,741 | Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket ${ }^{(2)}$, TJ Maxx |
| Moorpark Town Center | * | Moorpark | CA | 12/03/14 | 133,547 | 100.0\% |  | 2,010 | Kroger (Ralph's) Supermarket, CVS Pharmacy |
| Ontario Plaza | * | Ontario | CA | 01/06/15 | 149,651 | 93.1\% |  | 1,941 | El Super Supermarket, Rite Aid Pharmacy |
| Park Oaks Shopping Center | * | Thousand Oaks | CA | 01/06/15 | 110,092 | 100.0\% |  | 2,700 | Safeway (Vons) Supermarket, Dollar Tree |
| Warner Plaza |  | Woodland Hills | CA | 12/31/15 | 112,261 | 88.0\% |  | 3,963 | Sprouts Market |
| Magnolia Shopping Center |  | Santa Barbara | CA | 03/10/16 | 116,360 | 100.0\% |  | 2,183 | Kroger (Ralph's) Supermarket |
| Casitas Plaza Shopping Center |  | Carpinteria | CA | 03/10/16 | 97,407 | 100.0\% |  | 1,528 | Albertson's Supermarket, CVS Pharmacy |
| Bouquet Center |  | Santa Clarita | CA | 04/28/16 | 148,903 | 96.0\% |  | 3,171 | Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less |
| North Ranch Shopping Center |  | Westlake Village | CA | 06/01/16 | 146,625 | 98.7\% |  | 5,024 | Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco |
| Los Angeles metro area total |  |  |  |  | 2,716,564 | 97.7\% | \$ | 53,758 |  |
| Orange County metro area |  |  |  |  |  |  |  |  |  |
| Santa Ana Downtown Plaza | * | Santa Ana | CA | 01/26/10 | 100,305 | 100.0\% | \$ | 1,996 | Kroger (Food 4 Less) Supermarket, Marshall's |
| Sycamore Creek | * | Corona | CA | 09/30/10 | 74,198 | 100.0\% |  | 1,717 | Safeway (Vons) Supermarket, CVS Pharmacy ${ }^{(2)}$ |
| Desert Springs Marketplace | * | Palm Desert | CA | 02/17/11 | 105,111 | 98.7\% |  | 2,421 | Kroger (Ralph's) Supermarket, Rite Aid Pharmacy |
| Cypress Center West | * | Cypress | CA | 12/04/12 | 107,246 | 99.0\% |  | 1,924 | Kroger (Ralph's) Supermarket, Rite Aid Pharmacy |
| Harbor Place Center | * | Garden Grove | CA | 12/28/12 | 119,821 | 100.0\% |  | 1,601 | AA Supermarket, Ross Dress For Less |
| Five Points Plaza | * | Huntington Beach | CA | 09/27/13 | 160,536 | 99.1\% |  | 3,909 | Trader Joe's, Pier 1 |
| Peninsula Marketplace | * | Huntington Beach | CA | 10/15/13 | 95,416 | 100.0\% |  | 2,419 | Kroger (Ralph's) Supermarket, Planet Fitness |
| Mission Foothill Marketplace | * | Mission Viejo | CA | 12/04/14 | 110,678 | 93.7\% |  | 1,731 | Safeway (Vons) Supermarket ${ }^{(3)}$, CVS Pharmacy |
| Orange Country metro area total |  |  |  |  | 873,311 | 98.7\% | \$ | 17,718 |  |
| San Diego metro area |  |  |  |  |  |  |  |  |  |
| Marketplace Del Rio | * | Oceanside | CA | 01/03/11 | 177,142 | 95.9\% | \$ | 3,270 | Stater Brothers Supermarket, Walgreens |
| Renaissance Towne Centre | * | San Diego | CA | 08/03/11 | 53,074 | 100.0\% |  | 2,370 | CVS Pharmacy |
| Euclid Plaza | * | San Diego | CA | 03/29/12 | 77,044 | 100.0\% |  | 1,450 | Vallarta Supermarket, Walgreens |
| Bay Plaza | * | San Diego | CA | 10/05/12 | 73,324 | 89.0\% |  | 1,674 | Seafood City Supermarket |
| Bernardo Heights Plaza | * | Rancho Bernardo | CA | 02/06/13 | 37,729 | 100.0\% |  | 915 | Sprouts Market |
| Hawthorne Crossings | * | San Diego | CA | 06/27/13 | 141,288 | 100.0\% |  | 3,251 | Mitsuwa Supermarket, Ross Dress For Less, Staples |
| Creekside Plaza | * | Poway | CA | 02/28/14 | 128,852 | 100.0\% |  | 2,703 | Stater Brothers Supermarket, DigiPlex Theatre |
| San Diego metro area total |  |  |  |  | 688,453 | 97.8\% | \$ | 15,633 |  |
| Southern California Totals |  |  |  |  | 4,278,328 | 97.9\% | \$ | 87,109 |  |

(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.
(2) These retailers own their own space and are not tenants of ROIC.
(3) This tenant is not in possession of the space but has an ongoing financial obligation to ROIC *Denotes properties in same center pool for 2Q 2016.
(dollars in thousands)

| Northern California |  | City | State | Date Acquired | Owned GLA | \% <br> Leased | ABR ${ }^{(1)}$ |  | Major Tenants |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| San Francisco metro area |  |  |  |  |  |  |  |  |  |
| Pleasant Hill Marketplace | * | Pleasant Hill | CA | 04/08/10 | 69,715 | 100.0\% | \$ | 1,471 | Buy Buy Baby, Total Wine and More, Basset Furniture |
| Pinole Vista Shopping Center | * | Pinole | CA | 01/06/11 | 223,502 | 91.3\% |  | 2,495 | SaveMart (Lucky) Supermarket, Kmart |
| Country Club Gate Center | * | Pacific Grove | CA | 07/08/11 | 109,331 | 92.0\% |  | 1,941 | SaveMart (Lucky) Supermarket, Rite Aid Pharmacy |
| Marlin Cove Shopping Center | * | Foster City | CA | 05/04/12 | 73,186 | 96.8\% |  | 1,962 | 99 Ranch Market |
| The Village at Novato | * | Novato | CA | 07/24/12 | 20,081 | 100.0\% |  | 521 | Trader Joe's |
| Santa Teresa Village | * | San Jose | CA | 11/08/12 | 125,162 | 91.2\% |  | 2,302 | Raleys (Nob Hill) Supermarket, Dollar Tree |
| Granada Shopping Center | * | Livermore | CA | 06/27/13 | 69,325 | 100.0\% |  | 1,194 | SaveMart (Lucky) Supermarket |
| Country Club Village | * | San Ramon | CA | 11/26/13 | 111,093 | 100.0\% |  | 2,061 | Walmart Neighborhood Market, CVS Pharmacy |
| North Park Plaza | * | San Jose | CA | 04/30/14 | 76,697 | 98.2\% |  | 2,150 | H-Mart Supermarket |
| Winston Manor | * | South San Francisco | CA | 01/07/15 | 49,852 | 100.0\% |  | 1,273 | Grocery Outlet Supermarket |
| Jackson Square |  | Hayward | CA | 07/01/15 | 114,220 | 100.0\% |  | 2,113 | Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness |
| Gateway Centre |  | San Ramon | CA | 09/01/15 | 110,440 | 96.4\% |  | 2,384 | SaveMart (Lucky) Supermarket, Walgreens |
| Iron Horse Plaza |  | Danville | CA | 12/04/15 | 61,860 | 96.3\% |  | 2,113 | Lunardi's Market |
| San Francisco metro area total |  |  |  |  | 1,214,464 | 95.9\% | \$ | 23,980 |  |
| Sacramento metro area |  |  |  |  |  |  |  |  |  |
| Norwood Shopping Center | * | Sacramento | CA | 04/06/10 | 88,851 | 93.6\% | \$ | 1,184 | Viva Supermarket, Rite Aid Pharmacy, Citi Trends |
| Mills Shopping Center | * | Rancho Cordova | CA | 02/17/11 | 239,081 | 87.0\% |  | 2,473 | Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree, Planet Fitness |
| Morada Ranch | * | Stockton | CA | 05/16/11 | 101,842 | 99.4\% |  | 2,250 | Raleys Supermarket |
| Round Hill Square Shopping Center | * | Zephyr Cove | NV | 09/21/11 | 115,984 | 99.2\% |  | 1,980 | Safeway Supermarket, Dollar Tree, US Postal Service |
| Green Valley Station | * | Cameron Park | CA | 06/15/12 | 52,245 | 87.8\% |  | 854 | CVS Pharmacy |
| Sacramento metro area total |  |  |  |  | 598,003 | 92.5\% | \$ | 8,741 |  |
| Northern California Totals |  |  |  |  | 1,812,467 | 94.8\% | \$ | 32,721 |  |

[^0](2) These retailers own their own space and are not tenants of ROIC.
*Denotes properties in same center pool for 2Q 2016.
(dollars in thousands)
$\frac{\text { Pacific Northwest }}{\text { Seattle metro area }}$ Meride metro area The Market at Lake Stevens Canyon Park Shopping Center Hawks Prairie Shopping Center The Kress Building Gateway Shopping Center Aurora Square
Canyon Crossing
Crossroads Shopping Center Aurora Square II
Bellevue Marketplace ${ }^{(4)}$
Four Corner Square
Seattle metro area total

## Portland metro area

Vancouver Market Center Happy Valley Town Center Wilsonville Old Town Square Cascade Summit Town Square Heritage Market Center Division Crossing Halsey Crossing Hillsboro Market Center Robinwood Shopping Center Tigard Marketplace Wilsonville Town Center Tigard Promenade Sunnyside Village Square Johnson Creek Center

Portland metro area tota
Pacific Northwest Totals

## TOTAL SHOPPING CENTERS

| State |  | Date <br> Acquired |  |
| :---: | :---: | :---: | :---: |
| WA |  | $02 / 01 / 10$ |  |
| WA |  | $03 / 11 / 10$ |  |
| WA |  | $07 / 29 / 11$ |  |
| WA |  | $09 / 09 / 11$ |  |
| WA |  | $09 / 30 / 11$ |  |
| WA |  | $02 / 16 / 12$ |  |
| WA |  | $05 / 02 / 12$ |  |
| WA |  | $04 / 15 / 13$ |  |
| WA |  | $2010 / 2013$ |  |
| WA |  | $05 / 22 / 14$ |  |
| WA |  | $12 / 10 / 15$ |  |
| WA |  | $12 / 21 / 15$ |  |
|  |  |  |  |
|  |  |  |  |
| WA |  | $06 / 17 / 10$ |  |
| OR |  | $07 / 14 / 10$ |  |
| OR |  | $2010 / 2012$ |  |
| OR |  | $08 / 20 / 10$ |  |
| WA |  | $09 / 23 / 10$ |  |
| OR |  | $12 / 22 / 10$ |  |
| OR |  | $12 / 22 / 10$ |  |
| OR |  | $11 / 23 / 11$ |  |
| OR |  | $08 / 23 / 13$ |  |
| OR |  | $02 / 18 / 14$ |  |
| OR |  | $12 / 11 / 14$ |  |
| OR |  | $07 / 28 / 15$ |  |
| OR |  | $07 / 28 / 15$ |  |
| OR |  | $11 / 09 / 15$ |  |
|  |  |  |  |


| Owned GLA | $\begin{gathered} \% \\ \text { Leased } \end{gathered}$ | ABR ${ }^{(1)}$ |  |
| :---: | :---: | :---: | :---: |
| 51,597 | 96.9\% | \$ | 602 |
| 74,130 | 100.0\% |  | 1,447 |
| 123,519 | 100.0\% |  | 2,319 |
| 157,529 | 92.6\% |  | 1,630 |
| 74,616 | 100.0\% |  | 1,805 |
| 106,104 | 87.7\% |  | 2,300 |
| 38,030 | 100.0\% |  | 334 |
| 120,508 | 95.4\% |  | 2,489 |
| 463,846 | 99.5\% |  | 9,523 |
| 65,680 | 100.0\% |  | 1,065 |
| 113,758 | 100.0\% |  | 2,327 |
| 119,560 | 100.0\% |  | 2,508 |
| 1,508,877 | 97.7\% | \$ | 28,349 |
| 118,385 | 77.6\% | \$ | 1,084 |
| 138,662 | 100.0\% |  | 3,351 |
| 49,937 | 97.6\% |  | 1,639 |
| 94,934 | 100.0\% |  | 1,610 |
| 107,468 | 94.9\% |  | 1,582 |
| 103,561 | 100.0\% |  | 1,195 |
| 99,428 | 100.0\% |  | 912 |
| 156,021 | 100.0\% |  | 2,408 |
| 70,831 | 98.3\% |  | 938 |
| 136,889 | 100.0\% |  | 1,932 |
| 167,829 | 98.9\% |  | 2,582 |
| 88,043 | 97.7\% |  | 1,380 |
| 84,870 | 100.0\% |  | 1,268 |
| 108,588 | 100.0\% |  | 2,170 |
| 1,525,446 | 97.5\% | \$ | 24,051 |
| 3,034,323 | 97.6\% | \$ | 52,400 |
| 9,125,118 | 97.2\% | \$ | 172,230 |

Major Tenants
Kroger (QFC) Supermarket
Albertson's (Haggen) Supermarket
PCC Natural Markets, Rite Aid Pharmacy, Petco
Safeway Supermarket, Dollar Tree, Big Lots
IGA Supermarket, TJMaxx
WinCo Foods ${ }^{(2)}$, Rite Aid Pharmacy, Ross Dress For Less
Central Supermarket
Safeway Supermarket
Kroger (QFC) Supermarket, Bed Bath \& Beyond, Sports Authority
Marshall's, Pier 1 Imports
Asian Food Center
Grocery Outlet Supermarket, Walgreens, Johnsons Home \& Garden

Skyzone
New Seasons Supermarket
Kroger (Fred Meyer) Supermarket ${ }^{(2)}$
Safeway Supermarket
Safeway Supermarket, Dollar Tree
Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware
Safeway Supermarket, Dollar Tree
Albertson's Supermarket, Dollar Tree, Marshall's
Walmart Neighborhood Market
H-Mart Supermarket, Bi-Mart Pharmacy
Thriftway Supermarket, Rite Aid Pharmacy, Dollar Tree
Safeway Supermarket
Albertson's Supermarket ${ }^{(3)}$, Ace Hardware
Trader Joe's, Walgreens, Sportsman's Warehouse
(1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.
(2) These retailers own their own space and are not tenants of ROIC.
(3) This tenant is not in possession of the space but has an ongoing financial obligation to ROIC.
(4) Formerly known as Sternco Shopping Center
*Denotes properties in same center pool for 2Q 2016.
(unaudited, dollars in thousands)

| Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| 06/30/16 | 06/30/15 | \$ Change | \% Change |

Number of shopping centers included in same-center analysis ${ }^{(1)}$
Same-center occupancy

REVENUES:
Base rents
Percentage rent
Recoveries from tenants
Other property income
TOTAL REVENUES

## OPERATING EXPENSES:

Property operating expenses
Bad debt expense
Property taxes
TOTAL OPERATING EXPENSES

SAME-CENTER CASH NET OPERATING INCOME

| 64 |  | 64 |  |  |  | (0.2\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 97.1\% |  | 97.3\% |  |  |  |
| \$ | 33,534 | \$ | 32,127 | \$ | 1,407 | 4.4\% |
|  | 154 |  | 69 |  | 85 | 123.2\% |
|  | 10,595 |  | 9,891 |  | 704 | 7.1\% |
|  | 513 |  | 356 |  | 157 | 44.1\% |
|  | 44,796 |  | 42,443 |  | 2,353 | 5.5\% |
| \$ | 6,953 | \$ | 6,679 | \$ | 274 | 4.1\% |
|  | 753 |  | 333 |  | 420 | 126.1\% |
|  | 4,842 |  | 4,682 |  | 160 | 3.4\% |
|  | 12,548 |  | 11,694 |  | 854 | 7.3\% |
| \$ | 32,248 | \$ | 30,749 | \$ | 1,499 | 4.9\% |



| \$ | 13,073 | \$ | 12,477 | \$ | 596 | 4.8\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 799 |  | 644 |  | 155 | 24.1\% |
|  | 9,298 |  | 8,984 |  | 314 | 3.5\% |
|  | 23,170 |  | 22,105 |  | 1,065 | 4.8\% |
| \$ | 62,331 | \$ | 58,612 | \$ | 3,719 | 6.3\% |

SAME-CENTER CASH NET OPERATING INCOME RECONCILIATION
Same-center cash net operating income

## ADJUSTMENTS:

Depreciation and amortization
General and administrative expenses
Acquisition transaction costs
Other expense
Property revenues and expenses ${ }^{(2)}$
Non same-center cash NOI
GAAP OPERATING INCOME

| \$ | 32,248 | \$ | 30,749 | \$ | 62,331 | \$ | 58,612 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(21,821)$ |  | $(16,874)$ |  | $(42,754)$ |  | $(34,508)$ |
|  | $(3,516)$ |  | $(3,654)$ |  | $(6,835)$ |  | $(6,295)$ |
|  | (298) |  | (245) |  | (434) |  | (416) |
|  | (217) |  | (104) |  | (371) |  | (253) |
|  | 5,627 |  | 3,735 |  | 10,710 |  | 6,923 |
|  | 6,533 |  | 191 |  | 14,308 |  | 2,605 |
| \$ | 18,556 | \$ | 13,798 | \$ | 36,955 | \$ | 26,668 |

(1) Same centers are those properties which were owned for the entirety of the current and comparable prior year period.
(2) Includes straight-line rents, amortization of above and below-market lease intangibles, anchor lease termination fees net of contractual amounts, and expense and recovery adjustments related to prior periods.
(dollars in thousands)

| Tenant | Number of <br> Leases | Leased GLA | Percent <br> of Total <br> Leased GLA | ABR |  | Percent of <br> Total ABR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Albertson's / Safeway Supermarkets | 19 | 954,505 | 10.8\% | \$ | 10,814 | 6.3\% |
| 2 Kroger Supermarkets | 9 | 368,461 | 4.2\% |  | 5,334 | 3.1\% |
| 3 Rite Aid Pharmacy | 13 | 245,682 | 2.8\% |  | 3,108 | 1.8\% |
| 4 SaveMart Supermarkets | 4 | 187,639 | 2.1\% |  | 2,723 | 1.6\% |
| 5 JP Morgan Chase | 19 | 85,873 | 1.0\% |  | 2,643 | 1.5\% |
| 6 Marshall's / TJMaxx | 6 | 178,645 | 2.0\% |  | 2,587 | 1.5\% |
| 7 Ross Dress For Less / dd's Discounts | 7 | 191,703 | 2.2\% |  | 2,558 | 1.5\% |
| 8 Sprouts Markets | 4 | 159,163 | 1.8\% |  | 2,544 | 1.5\% |
| 9 H-Mart Supermarkets | 3 | 147,040 | 1.7\% |  | 2,383 | 1.4\% |
| 10 CVS Pharmacy | 8 | 150,359 | 1.7\% |  | 2,182 | 1.3\% |
| Top 10 Tenants Total | 92 | 2,669,070 | 30.3\% | \$ | 36,876 | 21.5\% |
| Other Tenants | 1,654 | 6,196,195 | 69.7\% |  | 135,354 | 78.5\% |
| Total Portfolio | 1,746 | 8,865,265 | 100.0\% | \$ | 172,230 | $\underline{ }$ |

Lease Expiration Schedule
(dollars in thousands)

| Anchor Tenants ${ }^{(1)}$ | Number of Leases Expiring ${ }^{(2)}$ | Leased <br> GLA | Percent of <br> Total Leased GLA | Total ABR |  | Percent of Total ABR | ABR <br> Per Sq. Ft. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2 | 112,057 | 1.3\% | \$ | 560 | 0.3\% | \$ | 5.00 |
| 2017 | 9 | 255,058 | 2.9\% |  | 2,657 | 1.5\% |  | 10.42 |
| 2018 | 19 | 544,783 | 6.1\% |  | 8,373 | 4.9\% |  | 15.37 |
| 2019 | 14 | 430,453 | 4.9\% |  | 6,788 | 3.9\% |  | 15.77 |
| 2020 | 15 | 535,337 | 6.0\% |  | 5,606 | 3.3\% |  | 10.47 |
| 2021 | 13 | 435,082 | 4.9\% |  | 5,248 | 3.0\% |  | 12.06 |
| 2022 | 10 | 309,305 | 3.5\% |  | 4,212 | 2.4\% |  | 13.62 |
| 2023 | 13 | 493,278 | 5.6\% |  | 7,748 | 4.5\% |  | 15.71 |
| 2024 | 5 | 246,034 | 2.8\% |  | 3,092 | 1.8\% |  | 12.57 |
| 2025 | 10 | 341,785 | 3.9\% |  | 4,919 | 2.9\% |  | 14.39 |
| 2026+ | 27 | 1,191,899 | 13.3\% |  | 16,663 | 9.7\% |  | 13.98 |
|  | 137 | 4,895,071 | 55.2\% | \$ | 65,866 | 38.2\% | \$ | 13.46 |
| Non-Anchor Tenants | Number of Leases Expiring ${ }^{(2)}$ | Leased GLA | Percent of Total Leased GLA |  |  | Percent of <br> Total ABR |  |  |
| 2016 | 139 | 238,244 | 2.6\% | \$ | 6,877 | 4.0\% | \$ | 28.87 |
| 2017 | 277 | 599,153 | 6.8\% |  | 16,209 | 9.4\% |  | 27.05 |
| 2018 | 253 | 542,279 | 6.1\% |  | 15,482 | 9.0\% |  | 28.55 |
| 2019 | 239 | 560,406 | 6.3\% |  | 14,345 | 8.3\% |  | 25.60 |
| 2020 | 213 | 510,125 | 5.8\% |  | 13,945 | 8.1\% |  | 27.34 |
| 2021 | 203 | 495,472 | 5.6\% |  | 13,031 | 7.6\% |  | 26.30 |
| 2022 | 72 | 245,509 | 2.8\% |  | 6,375 | 3.7\% |  | 25.97 |
| 2023 | 39 | 120,734 | 1.4\% |  | 3,331 | 1.9\% |  | 27.59 |
| 2024 | 55 | 166,951 | 1.9\% |  | 4,483 | 2.6\% |  | 26.85 |
| 2025 | 42 | 158,236 | 1.8\% |  | 3,766 | 2.2\% |  | 23.80 |
| 2026+ | 77 | 333,085 | 3.7\% |  | 8,520 | 5.0\% |  | 25.58 |
|  | 1,609 | 3,970,194 | 44.8\% | \$ | 106,364 | 61.8\% | \$ | 26.79 |
| All Tenants | Number of Leases Expiring ${ }^{(2)}$ | Leased GLA | Percent of Total Leased GLA |  |  | Percent of Total ABR |  |  |
| 2016 | 141 | 350,301 | 3.9\% | S | 7,437 | 4.3\% | \$ | 21.23 |
| 2017 | 286 | 854,211 | 9.7\% |  | 18,866 | 10.9\% |  | 22.09 |
| 2018 | 272 | 1,087,062 | 12.2\% |  | 23,855 | 13.9\% |  | 21.94 |
| 2019 | 253 | 990,859 | 11.2\% |  | 21,133 | 12.2\% |  | 21.33 |
| 2020 | 228 | 1,045,462 | 11.8\% |  | 19,551 | 11.4\% |  | 18.70 |
| 2021 | 216 | 930,554 | 10.5\% |  | 18,279 | 10.6\% |  | 19.64 |
| 2022 | 82 | 554,814 | 6.3\% |  | 10,587 | 6.1\% |  | 19.08 |
| 2023 | 52 | 614,012 | 7.0\% |  | 11,079 | 6.4\% |  | 18.04 |
| 2024 | 60 | 412,985 | 4.7\% |  | 7,575 | 4.4\% |  | 18.34 |
| 2025 | 52 | 500,021 | 5.7\% |  | 8,685 | 5.1\% |  | 17.37 |
| 2026+ | 104 | 1,524,984 | 17.0\% |  | 25,183 | 14.7\% |  | 16.51 |
|  | 1,746 | 8,865,265 | 100.0\% | \$ | 172,230 | 100.0\% | \$ | 19.43 |

(2) Does not assume exercise of renewal options.
$\quad$ New Leases
Number of Leases
Gross Leasable Area (sq. ft.)
Initial Base Rent (\$/sq. ft.) ${ }^{(1)}$
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(2)}$

| For the Three Months Ended June 30, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Anchor |  | Anchor |  |  | Total |
|  | 46 |  | - |  | 46 |
|  | 76,006 |  | - |  | 76,006 |
| \$ | 25.14 | \$ | - | \$ | 25.14 |
| \$ | 35.72 | \$ | - | \$ | 35.72 |
| \$ | 1.41 | \$ | - | \$ | 1.41 |
|  | 5.2 |  | - |  | 5.2 |


| For the Six Months Ended June 30, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Anchor |  |  | Anchor |  | Total |
|  | 75 |  | 3 |  | 78 |
|  | 124,879 |  | 62,996 |  | 187,875 |
| \$ | 25.06 | \$ | 17.37 | \$ | 22.48 |
| \$ | 26.72 | \$ | 21.14 | \$ | 24.85 |
| \$ | 1.31 | \$ | 1.64 | \$ | 1.42 |
|  | 5.4 |  | 11.2 |  | 7.3 |


| Renewals | Non-Anchor |  | Anchor |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Leases |  | 37 |  | - |  | 37 |
| Gross Leasable Area (sq. ft.) |  | 75,056 |  | - |  | 75,056 |
| Initial Base Rent (\$/sq. ft.) ${ }^{(1)}$ | \$ | 30.64 | \$ | - | \$ | 30.64 |
| Tenant Improvements (\$/sq. ft.) | \$ | 0.07 | \$ | - | \$ | 0.07 |
| Leasing Commissions (\$/sq. ft.) | \$ | - | \$ | - | \$ | - |
| Weighted Average Lease Term (Yrs.) ${ }^{(2)}$ |  | 4.4 |  | - |  | 4.4 |


| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | ---: | :---: |
|  | 104 |  | - |  | 104 |  |
|  | 215,888 |  | 45,262 |  | 261,150 |  |
| $\$$ | 30.54 | $\$$ | 21.02 |  | $\$$ |  |
| $\$$ | 0.81 | $\$$ | - |  | 28.89 |  |
| $\$$ | - | $\$$ | - | $\$$ | 0.67 |  |
|  | 4.6 |  | 4.1 |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |


| Total | Non-Anchor |  | Anchor |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Leases |  | 83 |  | - |  | 83 |
| Gross Leasable Area (sq. ft.) |  | 151,062 |  | - |  | 151,062 |
| Initial Base Rent (\$/sq. ft.) ${ }^{(1)}$ | \$ | 27.87 | \$ | - | \$ | 27.87 |
| Tenant Improvements (\$/sq. ft.) | \$ | 18.01 | \$ | - | \$ | 18.01 |
| Leasing Commissions (\$/sq. ft.) | \$ | 0.71 | \$ | - | \$ | 0.71 |
| Weighted Average Lease Term (Yrs.) ${ }^{(2)}$ |  | 4.8 |  | - |  | 4.8 |


| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 179 |  | 5 |  | 184 |  |
|  | 340,767 |  | 108,258 |  | 449,025 |  |
| $\$$ | 28.54 | $\$$ | 18.90 |  | 26.21 |  |
| $\$$ | 10.30 | $\$$ | 12.30 |  | \$ |  |
| $\$$ | 0.48 | $\$$ | 0.95 |  | $\$ 0.79$ |  |
|  | 4.9 |  | 8.2 |  | 0.60 |  |
|  |  |  |  |  | 5.7 |  |

$\quad$ New Leases
Comparative \# of Leases
Comparative GLA (sq. ft.) ${ }^{(1)}$
Prior Base Rent ( $\$ / \mathrm{sq} . \mathrm{ft}$ ) ${ }^{(2)}$
Initial Base Rent (\$/sq. ft.)
Percentage Change in Base Rents
Tenant Improvements (\$/sq. ft .)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(3)}$
$\quad$ Renewals
Comparative \# of Leases
Comparative GLA (sq. ft.)
Prior Base Rent (\$/sq. ft.) ${ }^{(2)}$
Initial Base Rent (\$/sq. ft.)
Percentage Change in Base Rents
Tenant Improvements (\$/sq. ft.)
Leasing Commissions (\$/sq. ft.)
Weighted Average Lease Term (Yrs.) ${ }^{(3)}$

| Non-Anchor |  | Anchor |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 37 |  | - |  | 37 |  |
|  | 75,056 |  | - |  | 75,056 |  |
| $\$$ | 26.44 | $\$$ | - |  | 26.44 |  |
| $\$$ | 30.64 | $\$$ | - |  | $\$$ |  |
|  | $15.9 \%$ |  | - |  | 30.64 |  |
| $\$$ | 0.07 | - | $\$$ | - | $\$$ |  |
| $\$$ | 4.4 |  | - | $\$$ | 0.07 |  |
|  |  |  | - |  | - |  |
|  |  |  |  |  |  |  |


| Non-Anchor |  |
| :---: | ---: |
|  | 64 |
|  | 119,419 |
| $\$$ | 25.17 |
| $\$$ | 29.92 |
|  | $18.9 \%$ |
| $\$$ | 19.81 |
| $\$$ | 0.66 |
|  | 4.8 |


| Anchor |  | Total |  |
| :---: | :---: | :---: | ---: |
|  | - |  | 64 |
|  | - |  | 119,419 |
| $\$$ | - | $\$$ | 25.17 |
| $\$$ | - | $\$$ | 29.92 |
|  | - |  | $18.9 \%$ |
| $\$$ | - | $\$$ | 19.81 |
| $\$$ | - | $\$$ | 0.66 |
|  | - |  | 4.8 |


| Non-Anchor |  |
| :---: | ---: |
|  | 149 |
|  | 292,305 |
| $\$$ | 25.75 |
| $\$$ | 29.77 |
|  | $15.6 \%$ |
| $\$$ | 9.63 |
| $\$$ | 0.39 |
|  | 4.9 |


| Anchor |  | Total |  |
| :---: | ---: | ---: | ---: |
|  | 3 |  | 152 |
|  | 108,258 |  | 400,563 |
| $\$$ | 17.02 |  | $\$$ |
| $\$$ | 18.90 | $\$$ | 23.39 |
|  | $11.1 \%$ |  | 14.83 |
| $\$$ | 12.30 | $\$$ | 10.35 |
| $\$$ | 0.95 | $\$$ | 0.55 |
|  | 8.2 |  | 5.8 |

## Retail Opportunity Investments Corp.

www.roireit.net
NASDAQ: ROIC
8905 Towne Centre Drive, Suite 108

Investor Relations:
Ashley Bulot
abulot@roireit.net
858.255.4913

## Transfer Agent:

Constance Adams
ComputerShare
constance.adams@computershare.com

## Equity Research Coverage

Baird Equity Research
Bank of America Merrill Lynch
Bank of Montreal
Canaccord Genuity
Capital One Securities, Inc.
Citi
D.A. Davidson \& Co.

FBR \& Co.
Green Street
J.P. Morgan

KeyBanc Capital Markets
Raymond James

RBC Capital Markets
Wells Fargo
Fixed Income Research Coverage
J.P. Morgan

Mark Streeter
212.834.5086

## Ratings Agency Coverage

| Moody’s Investors Service | Merrie Frankel | 212.553 .3652 |
| :--- | :--- | :--- |
| S\&P Global Ratings | Michael Souers | 212.438 .2508 |


[^0]:    (1) ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.

