

#### **1st QUARTER 2020**

#### SUPPLEMENTAL INFORMATION





Retail Opportunity Investments Corporation 11250 El Camino Real, Suite 200 San Diego, CA 92130

www.roireit.net

#### **Overview**

#### **Our Company**

Retail Opportunity Investments Corp. (Nasdaq: ROIC), is a fully integrated, self-managed real estate investment trust (REIT) that specializes in the acquisition, ownership and management of grocery-anchored shopping centers located in densely populated, metropolitan markets across the West Coast. As of March 31, 2020, ROIC owned 88 shopping centers encompassing approximately 10.1 million square feet. ROIC is the largest publicly-traded, grocery-anchored shopping center REIT focused exclusively on the West Coast. ROIC is a member of the S&P SmallCap 600 Index and has investment-grade corporate debt ratings from Moody's Investor Services and S&P Global Ratings. Additional information is available at www.roireit.net.

#### **Supplemental Information**

The enclosed information should be read in conjunction with ROIC's filings with the Securities and Exchange Commission, including but not limited to, its Form 10-Qs filed quarterly and Form 10-Ks filed annually. Additionally, the enclosed information does not purport to disclose all items under generally accepted accounting principles ("GAAP").

#### **Non-GAAP Disclosures**

Funds from operations ("FFO"), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP. The Company computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

The Company uses cash net operating income ("NOI") internally to evaluate and compare the operating performance of the Company's properties. The Company believes cash NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company's properties as this measure is not affected by the non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different



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### **Balance Sheets**

(unaudited, dollars in thousands, except par values and share amounts)

|   | 03/31/20     | 12/31/19     |
|---|--------------|--------------|
| ASSETS:   |              |              |
| Real Estate Investments:  |              |              |
| Land  | \$ 881,615   | \$ 879,540   |
| Building and improvements                                       | 2,255,917    | 2,252,301    |
|   | 3,137,532    | 3,131,841    |
| Less: accumulated depreciation                                  | 404,583      | 390,916      |
|   | 2,732,949    | 2,740,925    |
| Mortgage note receivable  | 13,000       | 13,000       |
| Real Estate Investments, net                                    | 2,745,949    | 2,753,925    |
| Cash and cash equivalents                                       | 63,077       | 3,800        |
| Restricted cash   | 1,851        | 1,658        |
| Tenant and other receivables, net                               | 47,344       | 45,821       |
| Acquired lease intangible assets, net                           | 57,978       | 59,701       |
| Prepaid expenses  | 3,067        | 3,169        |
| Deferred charges, net   | 26,786       | 27,652       |
| Other assets  | 17,839       | 18,031       |
| TOTAL ASSETS  | \$ 2,963,891 | \$ 2,913,757 |
|   |              |              |
| LIABILITIES:  |              |              |
| Term loan   | \$ 298,412   | \$ 298,330   |
| Credit facility   | 150,436      | 80,743       |
| Senior Notes  | 943,206      | 942,850      |
| Mortgage notes payable  | 87,271       | 87,523       |
| Acquired lease intangible liabilities, net                      | 139,999      | 144,757      |
| Accounts payable and accrued expenses                           | 28,277       | 17,562       |
| Tenants' security deposits                                      | 7,184        | 7,177        |
| Other liabilities   | 49,759       | 42,987       |
| TOTAL LIABILITIES   | 1,704,544    | 1,621,929    |
| FOURTY  |              |              |
| EQUITY:   | 10           |              |
| Common stock, \$.0001 par value 500,000,000 shares authorized   | 12           | 12           |
| Additional paid-in capital                                      | 1,472,546    | 1,481,466    |
| Dividends in excess of earnings                                 | (309,325)    | (297,998)    |
| Accumulated other comprehensive loss                            | (12,849)     | (4,132)      |
| Total Retail Opportunity Investments Corp. stockholders' equity | 1,150,384    | 1,179,348    |
| Non-controlling interests                                       | 108,963      | 112,480      |
| TOTAL EQUITY  | 1,259,347    | 1,291,828    |
| TOTAL LIABILITIES AND EQUITY                                    | \$ 2,963,891 | \$ 2,913,757 |



#### **Income Statements**

(unaudited, in thousands, except per share amounts)

|   | Three Mon          | ths Ended          |
|---|--------------------|--------------------|
|   | 03/31/20           | 03/31/19           |
| REVENUES:   |                    |                    |
| Rental revenue (1)  | \$ 74,197          | \$ 75,367          |
| Other income  | 675                | 686                |
| TOTAL REVENUES  | 74,872             | 76,053             |
| OPERATING EXPENSES:   |                    |                    |
| Property operating  | 10,604             | 11,061             |
| Property taxes  | 7,989              | 8,238              |
| Depreciation and amortization   | 24,278             | 24,761             |
| General and administrative expenses   | 3,944              | 4,276              |
| Other expense   | 64                 | 93                 |
| TOTAL OPERATING EXPENSES  | 46,879             | 48,429             |
| Gain on sale of real estate   | -                  | 2,638              |
| OPERATING INCOME  | 27,993             | 30,262             |
| NON-OPERATING EXPENSES: Interest expense and other finance expenses                                     | (14,857)           | (15,679)           |
| NET INCOME  | 13,136             | 14,583             |
| NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS  | (1,134)            | (1,333)            |
| NET INCOME ATTRIBUTABLE TO RETAIL OPPORTUNITY INVESTMENTS CORP.   | \$ 12,002          | \$ 13,250          |
| NET INCOME PER COMMON SHARE - BASIC NET INCOME PER COMMON SHARE - DILUTED                               | \$ 0.10<br>\$ 0.10 | \$ 0.12<br>\$ 0.12 |
| William I and the second  | 115.070            | 112 (01            |
| Weighted average common shares outstanding - basic Weighted average common shares outstanding - diluted | 115,970<br>127,181 | 113,681<br>125,441 |
|   |                    |                    |
| (I) RENTAL REVENUE  |                    |                    |
| Base rents  | \$ 52,106          | \$ 51,278          |
| Recoveries from tenants   | 17,417             | 17,298             |
| Straight-line rent  | (89)               | 1,180              |
| Amortization of above- and below-market rent  | 5,478              | 6,478              |
| Bad debt  | (715)              | (867)              |
| TOTAL RENTAL REVENUE  | \$ 74,197          | \$ 75,367          |

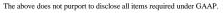


### Funds From Operations

(unaudited, in thousands, except per share amounts)

|  | Three Months Ended |         |    | nded    |
|--|--------------------|---------|----|---------|
|  | 0                  | 3/31/20 | 0  | 3/31/19 |
| Funds from Operations (FFO) (1):                     |                    |         |    |         |
| Net income attributable to ROIC common stockholders  | \$                 | 12,002  | \$ | 13,250  |
| Plus:  |                    |         |    |         |
| Depreciation and amortization expense                |                    | 24,278  |    | 24,761  |
| Less:  |                    |         |    |         |
| Gain on sale of real estate                          |                    | -       |    | (2,638) |
| FUNDS FROM OPERATIONS - BASIC                        |                    | 36,280  |    | 35,373  |
| Net income attributable to non-controlling interests |                    | 1,134   |    | 1,333   |
| FUNDS FROM OPERATIONS - DILUTED                      | \$                 | 37,414  | \$ | 36,706  |
| FUNDS FROM OPERATIONS PER SHARE - BASIC              | \$                 | 0.31    | \$ | 0.31    |
| FUNDS FROM OPERATIONS PER SHARE - DILUTED            | \$                 | 0.29    | \$ | 0.29    |
| Weighted average common shares outstanding - basic   |                    | 115,970 |    | 113,681 |
| Weighted average common shares outstanding - diluted |                    | 127,181 |    | 125,441 |
| Common dividends per share                           | \$                 | 0.2000  | \$ | 0.1970  |
| FFO Payout Ratio                                     |                    | 69.0%   |    | 67.9%   |
| Additional Disclosures:                              |                    |         |    |         |
| Non Cash Expense (Income)                            |                    |         |    |         |
| Straight line rent                                   | \$                 | 89      | \$ | (1,180) |
| Above/below market rent amortization, net            |                    | (5,478) |    | (6,478) |
| Non-cash interest expense                            |                    | 73      |    | 301     |
| Deferred financing costs and mortgage premiums, net  |                    | 526     |    | 515     |
| Stock based compensation                             |                    | 1,856   |    | 1,651   |
| Capital Expenditures                                 |                    |         |    |         |
| Tenant improvements                                  | \$                 | 5,877   | \$ | 5,026   |
| Leasing commissions                                  |                    | 497     |    | 318     |
| Building improvements                                |                    | 229     |    | (167)   |
| Reimbursable property improvements                   |                    | 387     |    | 761     |
| Pad and other development                            |                    | 2,906   |    | 1,593   |
| Value enhancing tenant improvements                  |                    | 2,080   |    | 2,256   |
|  |                    |         |    |         |

<sup>(1) -</sup> Funds from operations ("FFO"), is a widely-recognized non GAAP financial measure for REITs that ROIC believes, when considered with financial statements determined in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs. ROIC computes FFO in accordance with the "White Paper" on FFO published by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income attributable to common shareholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring and sales of property, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.



# Summary of Debt Outstanding

(unaudited, dollars in thousands)

|  |    | tstanding<br>Salance | Interest Rate | GAAP<br>Interest Rate | Maturity<br>Date | Percent of<br>Total Indebtedness |
|--|----|----------------------|---------------|-----------------------|------------------|----------------------------------|
| Fixed Rate Debt                                      |    | alance               | Interest Rate | merest Rate           | Date             | Total Indebtedness               |
| Mortgage Debt:                                       |    |                      |               |                       |                  |                                  |
| Casitas Plaza Shopping Center                        | \$ | 6.960                | 5.32%         | 4.20%                 | 06/01/22         | 0.5%                             |
| Riverstone Marketplace                               | ·  | 17,555               | 4.96%         | 3.80%                 | 07/01/22         | 1.2%                             |
| Fullerton Crossroads                                 |    | 26,000               | 4.73%         | 3.82%                 | 04/06/24         | 1.7%                             |
| Diamond Hills Plaza                                  |    | 35,500               | 3.55%         | 3.61%                 | 10/01/25         | 2.4%                             |
| Net unamortized premiums/deferred financing charges  |    | 1,256                |               |                       |                  |                                  |
| Total Mortgage Debt                                  |    | 87,271               | 4.34%         | 3.76%                 | 4.1 Years (WA)   | 5.8%                             |
| Unsecured Senior Notes:                              |    |                      |               |                       |                  |                                  |
| Senior Notes Due 2023                                |    | 250,000              | 5.00%         | 5.21%                 | 12/15/23         | 16.8%                            |
| Senior Notes Due 2024                                |    | 250,000              | 4.00%         | 4.21%                 | 12/15/24         | 16.8%                            |
| Senior Notes Due 2026                                |    | 200,000              | 3.95%         | 3.95%                 | 09/22/26         | 13.4%                            |
| Senior Notes Due 2027                                |    | 250,000              | 4.19%         | 4.19%                 | 12/15/27         | 16.8%                            |
| Net unamortized discounts/deferred financing charges |    | (6,794)              |               |                       |                  |                                  |
| Total Unsecured Senior Notes                         |    | 943,206              | 4.30%         | 4.41%                 | 5.6 Years (WA)   | 63.8%                            |
| Term Loan:   |    |                      |               |                       |                  |                                  |
| Interest rate swaps                                  |    | 100,000              | 3.59%         | 3.59%                 | 8/31/2022        | 6.7%                             |
| Interest rate swaps                                  |    | 200,000              | 2.74%         | 2.74%                 | 8/31/2022        | 13.4%                            |
| Total Term Loan                                      |    | 300,000              | 3.02%         | 3.02%                 |                  | 20.1%                            |
| Total Fixed Rate Debt                                | -  | 1,330,477            | 4.02%         | 4.06%                 | 5.5 Years (WA)   | 89.7%                            |
| Variable Rate Debt                                   |    |                      |               |                       |                  |                                  |
| Credit Facility                                      |    | 153,500              | 1.83%         | 1.83%                 | 02/20/24 (1)     | 10.3%                            |
| Net unamortized deferred financing charges           |    | (3,064)              |               |                       |                  |                                  |
| Credit Facility, net                                 |    | 150,436              |               |                       |                  |                                  |
| Term Loan  |    | 300,000              |               |                       | 01/20/25         |                                  |
| Net unamortized deferred financing charges           |    | (1,588)              |               |                       |                  |                                  |
| Term Loan, net                                       |    | 298,412              |               |                       |                  |                                  |
| Interest rate swaps - Term loan                      |    | (300,000)            |               |                       |                  |                                  |
| Total Variable Rate Debt                             |    | 148,848              | 1.83%         | 1.83%                 | 4.5 Years (WA)   | 10.3%                            |
| TOTAL DEBT   | \$ | 1,479,325            | 3.79%         | 3.83%                 | 5.2 Years (WA)   | 100.0%                           |
| Net unamortized premiums on mortgages                |    | (1,473)              |               |                       |                  |                                  |
| Net unamortized discounts on notes                   |    | 3,630                |               |                       |                  |                                  |
| Net unamortized deferred financing charges           |    | 8,033                |               |                       |                  |                                  |
| Total Principal Debt                                 | \$ | 1,489,515            |               |                       |                  |                                  |



### Summary of Debt Outstanding, continued

(unaudited, dollars in thousands)

**Summary of Principal Maturities** 

|      | Mortgage Pr | incipal | Mor | tgage Principal |      |                        |           |         |                        | Senior  | Tot | al Principal | Percentage of |
|------|-------------|---------|-----|-----------------|------|------------------------|-----------|---------|------------------------|---------|-----|--------------|---------------|
| Year | Paymer      |         |     | e at Maturity   | Cred | lit Facility           | Term Loan |         | <b>Unsecured Notes</b> |         | ]   | Payments     | Debt Maturing |
| 2020 | \$          | 435     | \$  | -               | \$   | -                      | \$        | -       | \$                     | -       | \$  | 435          | 0.0%          |
| 2021 |             | 717     |     | -               |      | -                      |           | -       |                        | -       |     | 717          | 0.0%          |
| 2022 |             | 1,003   |     | 23,129          |      | -                      |           | -       |                        | -       |     | 24,132       | 1.7%          |
| 2023 |             | 686     |     | -               |      | -                      |           | -       |                        | 250,000 |     | 250,686      | 16.8%         |
| 2024 |             | 708     |     | 26,000          |      | 153,500 <sup>(1)</sup> |           | -       |                        | 250,000 |     | 430,208      | 28.9%         |
| 2025 |             | 550     |     | 32,787          |      | -                      |           | 300,000 |                        | -       |     | 333,337      | 22.4%         |
| 2026 |             | -       |     | -               |      | -                      |           | -       |                        | 200,000 |     | 200,000      | 13.4%         |
| 2027 |             | -       |     | -               |      | -                      |           | -       |                        | 250,000 |     | 250,000      | 16.8%         |
| 2028 |             | -       |     | -               |      | -                      |           | -       |                        | -       |     | -            | 0.0%          |
|      | \$          | 4,099   | \$  | 81,916          | \$   | 153,500                | \$        | 300,000 | \$                     | 950,000 | \$  | 1,489,515    | 100.0%        |

**Summary of Unencumbered/Encumbered Properties** 

|                         | Number of  |            | Percentage |
|-------------------------|------------|------------|------------|
|                         | Properties | GLA        | of GLA     |
| Unencumbered properties | 84         | 9,508,893  | 94.5%      |
| Encumbered properties   | 4          | 552,471    | 5.5%       |
|                         | 88         | 10,061,364 | 100.0%     |

**Summary of Unsecured Debt/Secured Debt** 

|                          |                 | Percentage of Total |
|--------------------------|-----------------|---------------------|
|                          | Amount          | Principal Debt      |
| Unsecured principal debt | \$<br>1,403,500 | 94.2%               |
| Secured principal debt   | 86,015          | 5.8%                |
| Total Principal Debt     | \$<br>1,489,515 | 100.0%              |



# Selected Financial Analysis

| (unaudited, in thousands, except per share amounts)  |              |              |              |              |              |
|--|--------------|--------------|--------------|--------------|--------------|
|  | 03/31/20     | 12/31/19     | 09/30/19     | 06/30/19     | 03/31/19     |
| Debt coverage ratios, three months ending:   |              |              |              |              |              |
| Interest coverage ratio (EBITDA/interest expense)  | 3.5x         | 3.4x         | 3.2x         | 3.1x         | 3.4x         |
| Debt service coverage (EBITDA/(interest expense + scheduled principal payments))             | 3.5x         | 3.3x         | 3.2x         | 3.1x         | 3.3x         |
| Net principal debt (Total principal debt less cash & equivalents)/Annualized EBITDA          | 7.0x         | 7.0x         | 7.2x         | 7.5x         | 7.3x         |
| Net principal debt (Total principal debt less cash & equivalents)/TTM EBITDA                 | 7.1x         | 7.0x         | 7.0x         | 7.2x         | 7.1x         |
| Debt/book value ratios, at period end:   |              |              |              |              |              |
| Total principal debt/total book assets   | 50.3%        | 48.7%        | 48.7%        | 50.1%        | 49.4%        |
| Total principal debt/undepreciated book value  | 44.2%        | 43.0%        | 43.2%        | 44.7%        | 44.3%        |
| Secured principal debt/undepreciated book value  | 2.6%         | 2.6%         | 2.6%         | 2.6%         | 2.6%         |
| Market capitalization calculations, at period end:   |              |              |              |              |              |
| Common shares outstanding  | 115,440      | 115,871      | 114,700      | 113,681      | 113,681      |
| Operating partnership units (OP units) outstanding   | 10,934       | 11,051       | 11,227       | 11,407       | 11,407       |
| Common stock price per share   | \$ 8.29      | \$ 17.66     | \$ 18.23     | \$ 17.13     | \$ 17.34     |
| Total equity market capitalization   | \$ 1,047,648 | \$ 2,241,442 | \$ 2,295,641 | \$ 2,142,752 | \$ 2,169,021 |
| Total principal debt   | 1,489,515    | 1,420,157    | 1,428,298    | 1,487,435    | 1,478,570    |
| TOTAL MARKET CAPITALIZATION  | \$ 2,537,163 | \$ 3,661,599 | \$ 3,723,939 | \$ 3,630,187 | \$ 3,647,591 |
| Unsecured Senior Notes Financial Covenants: (1)  |              |              |              |              |              |
| Total debt to total assets not to exceed 60%   | 46.9%        | 45.4%        | 45.8%        | 46.5%        | 46.1%        |
| Total secured debt to total assets not to exceed 40%   | 2.7%         | 2.8%         | 2.8%         | 2.8%         | 2.8%         |
| Total unencumbered assets to total unsecured debt not to be less than 150%                   | 213.5%       | 221.2%       | 219.0%       | 215.5%       | 217.7%       |
| Consolidated income available for debt service to interest expense not to be less than 1.5:1 | 3.3x         | 3.3x         | 3.3x         | 3.3x         | 3.3x         |



# Property Portfolio

| (dollars in thousands)           |     |                       |         | Date     | Owned     | %      |    |         |   |
|----------------------------------|-----|-----------------------|---------|----------|-----------|--------|----|---------|---|
| Southern California              |     | City                  | State   | Acquired | GLA       | Leased | Δ  | ABR (1) | Major Tenants   |
| Los Angeles metro area           |     |                       |         |          |           |        |    | 1011    |   |
| Paramount Plaza                  | *   | Paramount             | CA      | 12/22/09 | 95,062    | 98.0%  | \$ | 1,855   | Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy                      |
| Claremont Promenade              | *   | Claremont             | CA      | 09/23/10 | 92,297    | 98.8%  |    | 2,467   | Super King Supermarket  |
| Gateway Village                  | *   | Chino Hills           | CA      | 12/17/10 | 96,959    | 98.5%  |    | 3,016   | Sprouts Market  |
| Seabridge Marketplace            | *   | Oxnard                | CA      | 05/31/12 | 98,348    | 95.3%  |    | 1,859   | Safeway (Vons) Supermarket  |
| Glendora Shopping Center         | *   | Glendora              | CA      | 08/01/12 | 106,535   | 95.9%  |    | 1,345   | Albertson's Supermarket   |
| Redondo Beach Plaza              | *   | Redondo Beach         | CA      | 12/28/12 | 110,509   | 100.0% |    | 2,298   | Safeway (Vons) Supermarket, Petco   |
| Diamond Bar Town Center          | *   | Diamond Bar           | CA      | 02/01/13 | 100,342   | 96.4%  |    | 2,328   | Walmart Neighborhood Market, Crunch Fitness   |
| Diamond Hills Plaza              | *   | Diamond Bar           | CA      | 04/22/13 | 139,505   | 98.9%  |    | 3,961   | H-Mart Supermarket, Planet Fitness  |
| Plaza de la Cañada               | *   | La Cañada Flintridge  | CA      | 12/13/13 | 100,425   | 100.0% |    | 2,668   | Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy                                    |
| Fallbrook Shopping Center        | 1/4 | Los Angeles           | CA      | 06/13/14 | 755,299   | 100.0% |    | 13,319  | Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket <sup>(2)</sup> , TJ Maxx |
| Moorpark Town Center             | *   | Moorpark              | CA      | 12/03/14 | 133,547   | 95.4%  |    | 2,065   | Kroger (Ralph's) Supermarket, CVS Pharmacy  |
| Ontario Plaza                    | *   | Ontario               | CA      | 01/06/15 | 150,149   | 94.4%  |    | 2,304   | El Super Supermarket, Rite Aid Pharmacy   |
| Park Oaks Shopping Center        | *   | Thousand Oaks         | CA      | 01/06/15 | 110,092   | 88.4%  |    | 2,489   | Safeway (Vons) Supermarket, Dollar Tree   |
| Warner Plaza                     | 36  | Woodland Hills        | CA      | 12/31/15 | 110,918   | 94.3%  |    | 4,476   | Sprouts Market, Kroger (Ralph's) Supermarket (2), Rite Aid Pharmacy (2)             |
| Magnolia Shopping Center         | 36  | Santa Barbara         | CA      | 03/10/16 | 116,360   | 85.9%  |    | 2,096   | Kroger (Ralph's) Supermarket  |
| Casitas Plaza Shopping Center    | 36  | Carpinteria           | CA      | 03/10/16 | 105,118   | 96.9%  |    | 1,778   | Albertson's Supermarket, CVS Pharmacy   |
| Bouquet Center                   | *   | Santa Clarita         | CA      | 04/28/16 | 148,903   | 95.5%  |    | 3,272   | Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less                       |
| North Ranch Shopping Center      | *   | Westlake Village      | CA      | 06/01/16 | 146,448   | 93.7%  |    | 4,938   | Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco                |
| The Knolls                       | *   | Long Beach            | CA      | 10/03/16 | 52,021    | 95.2%  |    | 1,268   | Trader Joe's, Pet Food Express  |
| The Terraces                     | *   | Rancho Palos Verdes   | CA      | 03/17/17 | 172,922   | 93.5%  |    | 3,432   | Trader Joe's, Marshall's, LA Fitness  |
|                                  |     | Kalicilo Falos Veides | CH      | 03/17/17 |           |        |    |         | Trader Joe's, Warshair's, LA Fitness  |
| Los Angeles metro area total     |     |                       |         |          | 2,941,759 | 96.6%  | \$ | 63,234  |   |
| Orange County metro area         |     | a                     | <b></b> | 01/05/10 | 105.525   | 07.00  |    | 2.255   | V   |
| Santa Ana Downtown Plaza         |     | Santa Ana             | CA      | 01/26/10 | 105,536   | 97.9%  | \$ | 2,256   | Kroger (Food 4 Less) Supermarket, Marshall's  |
| Sycamore Creek                   | *   | Corona                | CA      | 09/30/10 | 74,198    | 100.0% |    | 1,895   | Safeway (Vons) Supermarket, CVS Pharmacy (2)  |
| Desert Springs Marketplace       |     | Palm Desert           | CA      | 02/17/11 | 113,718   | 97.7%  |    | 2,911   | Kroger (Ralph's) Supermarket, Rite Aid Pharmacy                                     |
| Cypress Center West              |     | Cypress               | CA      | 12/04/12 | 107,246   | 95.5%  |    | 2,017   | Kroger (Ralph's) Supermarket, Rite Aid Pharmacy                                     |
| Harbor Place Center              | *   | Garden Grove          | CA      | 12/28/12 | 119,821   | 98.8%  |    | 2,735   | AA Supermarket, Ross Dress For Less   |
| 5 Points Plaza                   | 36  | Huntington Beach      | CA      | 09/27/13 | 160,536   | 92.5%  |    | 4,518   | Trader Joe's, Pier 1  |
| Peninsula Marketplace            | *   | Huntington Beach      | CA      | 10/15/13 | 95,416    | 100.0% |    | 2,477   | Kroger (Ralph's) Supermarket, Planet Fitness  |
| Fullerton Crossroads             | *   | Fullerton             | CA      | 10/11/17 | 219,785   | 97.6%  |    | 3,353   | Kroger (Ralph's) Supermarket, Kohl's, Jo-Ann Fabrics and Crafts                     |
| The Village at Nellie Gail Ranch | *   | Laguna Hills          | CA      | 11/30/17 | 89,041    | 93.4%  |    | 2,807   | Smart & Final Extra Supermarket   |
| Orange Country metro area total  |     |                       |         |          | 1,085,297 | 96.8%  | \$ | 24,969  |   |
| San Diego metro area             |     |                       |         |          |           |        |    |         |   |
| Marketplace Del Rio              | 神   | Oceanside             | CA      | 01/03/11 | 183,787   | 96.6%  | \$ | 3,451   | Stater Brothers Supermarket, Walgreens  |
| Renaissance Towne Centre         | *   | San Diego             | CA      | 08/03/11 | 53,272    | 100.0% |    | 2,689   | CVS Pharmacy  |
| Euclid Plaza                     | *   | San Diego             | CA      | 03/29/12 | 77,044    | 100.0% |    | 1,485   | Vallarta Supermarket, Walgreens   |
| Bay Plaza                        | 36  | San Diego             | CA      | 10/05/12 | 73,324    | 100.0% |    | 2,103   | Seafood City Supermarket  |
| Bernardo Heights Plaza           | *   | Rancho Bernardo       | CA      | 02/06/13 | 37,729    | 100.0% |    | 946     | Sprouts Market  |
| Hawthorne Crossings              | 非   | San Diego             | CA      | 06/27/13 | 141,288   | 92.3%  |    | 3,067   | Mitsuwa Supermarket, Ross Dress For Less, Staples                                   |
| Creekside Plaza                  | *   | Poway                 | CA      | 02/28/14 | 131,252   | 95.4%  |    | 3,077   | Stater Brothers Supermarket, AMC Theatres   |
| San Diego metro area total       |     |                       |         |          | 697,696   | 96.7%  | \$ | 16,818  |   |
| Southern California Totals       |     |                       |         |          | 4,724,752 | 96.6%  | \$ | 105,021 |   |
|                                  |     |                       |         |          |           |        |    |         |   |

<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.



<sup>(2)</sup> These retailers are not tenants of ROIC.

<sup>\*</sup>Denotes properties in same center pool for 1Q 2020.

# Property Portfolio, continued

| (dollars in thousands)               |   |                     |       | D-4-     | 01           | 0/         |    |        |   |
|--------------------------------------|---|---------------------|-------|----------|--------------|------------|----|--------|---|
| Northern California                  |   | City.               | State | Date     | Owned<br>GLA | %<br>Logad |    | BR (1) | Major Tenants   |
|                                      |   | City                | State | Acquired | GLA          | Leased     | A  | BK     | Major Tenants   |
| San Francisco metro area             |   |                     |       |          |              |            |    |        |   |
| Pleasant Hill Marketplace            | * | Pleasant Hill       | CA    | 04/08/10 | 69,715       | 100.0%     | \$ | 1,471  | Total Wine and More, Buy Buy Baby, Basset Furniture                 |
| Pinole Vista Shopping Center         | * | Pinole              | CA    | 01/06/11 | 135,962      | 99.3%      |    | 2,835  | SaveMart (Lucky) Supermarket, Planet Fitness                        |
| Country Club Gate Center             | * | Pacific Grove       | CA    | 07/08/11 | 109,331      | 97.1%      |    | 2,238  | SaveMart (Lucky) Supermarket, Rite Aid Pharmacy                     |
| Marlin Cove Shopping Center          | * | Foster City         | CA    | 05/04/12 | 73,943       | 100.0%     |    | 2,422  | 99 Ranch Market   |
| The Village at Novato                | * | Novato              | CA    | 07/24/12 | 20,081       | 100.0%     |    | 558    | Trader Joe's, Pharmaca Pharmacy                                     |
| Santa Teresa Village                 | * | San Jose            | CA    | 11/08/12 | 127,888      | 92.3%      |    | 2,865  | Grocery Outlet Supermarket, Dollar Tree                             |
| Granada Shopping Center              | * | Livermore           | CA    | 06/27/13 | 69,325       | 100.0%     |    | 1,366  | SaveMart (Lucky) Supermarket  |
| Country Club Village                 | * | San Ramon           | CA    | 11/26/13 | 111,093      | 98.8%      |    | 2,458  | Walmart Neighborhood Market, CVS Pharmacy                           |
| North Park Plaza                     | * | San Jose            | CA    | 04/30/14 | 76,697       | 99.1%      |    | 2,540  | H-Mart Supermarket  |
| Winston Manor                        | * | South San Francisco | CA    | 01/07/15 | 49,852       | 100.0%     |    | 1,706  | Grocery Outlet Supermarket  |
| Jackson Square                       | * | Hayward             | CA    | 07/01/15 | 114,220      | 100.0%     |    | 2,237  | Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness                  |
| Gateway Centre                       | * | San Ramon           | CA    | 09/01/15 | 112,553      | 100.0%     |    | 2,737  | SaveMart (Lucky) Supermarket, Walgreens                             |
| Iron Horse Plaza                     | * | Danville            | CA    | 12/04/15 | 61,915       | 100.0%     |    | 2,345  | Lunardi's Market  |
| Monterey Center                      | * | Monterey            | CA    | 07/14/16 | 25,626       | 93.7%      |    | 1,021  | Trader Joe's, Pharmaca Pharmacy                                     |
| Santa Rosa Southside Shopping Center | * | Santa Rosa          | CA    | 03/24/17 | 88,535       | 95.9%      |    | 1,577  | REI, Cost Plus World Market, DSW                                    |
| Monta Loma Plaza                     | * | Mountain View       | CA    | 09/19/17 | 48,078       | 100.0%     |    | 1,508  | Safeway Supermarket   |
| San Francisco metro area total       |   |                     |       |          | 1,294,814    | 98.4%      | \$ | 31,884 |   |
| Sacramento metro area                |   |                     |       |          |              |            |    |        |   |
| Mills Shopping Center                | * | Rancho Cordova      | CA    | 02/17/11 | 235,514      | 87.9%      | \$ | 2,616  | Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree |
| Green Valley Station                 | * | Cameron Park        | CA    | 06/15/12 | 52,245       | 90.9%      |    | 991    | CVS Pharmacy  |
| Sacramento metro area total          |   |                     |       |          | 287,759      | 88.4%      | \$ | 3,607  |   |
| Northern California Totals           |   |                     |       |          | 1,582,573    | 96.6%      | \$ | 35,491 |   |



<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.

<sup>\*</sup>Denotes properties in same center pool for 1Q 2020.

# Property Portfolio, continued

| (dollars in thousands)         |   |              |       | Date      | Owned      | %      |    |         |   |
|--------------------------------|---|--------------|-------|-----------|------------|--------|----|---------|---|
| Pacific Northwest              |   | City         | State | Acquired  | GLA        | Leased | Λ  | BR (1)  | Major Tenants   |
| Seattle metro area             |   | City         |       | required  | <u> </u>   | Ecuseu |    | DK      | riajoi renanco  |
| Meridian Valley Plaza          | * | Kent         | WA    | 02/01/10  | 51,597     | 100.0% | \$ | 854     | Kroger (QFC) Supermarket  |
| The Market at Lake Stevens     | * | Lake Stevens | WA    | 03/11/10  | 74,130     | 100.0% | Ψ  | 1,663   | Albertson's (Haggen) Supermarket                                    |
| Canyon Park Shopping Center    | * | Bothell      | WA    | 07/29/11  | 123,592    | 100.0% |    | 2,475   | PCC Community Markets, Rite Aid Pharmacy, Petco                     |
| Hawks Prairie Shopping Center  | * | Lacey        | WA    | 09/09/11  | 157,529    | 100.0% |    | 1,912   | Safeway Supermarket, Dollar Tree, Big Lots                          |
| The Kress Building             | * | Seattle      | WA    | 09/30/11  | 74,616     | 100.0% |    | 1,969   | IGA Supermarket, TJMaxx   |
| Gateway Shopping Center        | * | Marysville   | WA    | 02/16/12  | 104,298    | 96.1%  |    | 2,551   | WinCo Foods <sup>(2)</sup> , Rite Aid Pharmacy, Ross Dress For Less |
| Aurora Square                  | * | Shoreline    | WA    | 2012/2014 | 108,558    | 100.0% |    | 1,837   | Central Supermarket, Marshall's                                     |
| Canyon Crossing                | * | Puyallup     | WA    | 04/15/13  | 120,398    | 100.0% |    | 2,839   | Safeway Supermarket   |
| Crossroads Shopping Center     | * | Bellevue     | WA    | 2010/2013 | 475,413    | 98.5%  |    | 11,391  | Kroger (QFC) Supermarket, Bed Bath & Beyond, Dick's Sporting Goods  |
| Bellevue Marketplace           | * | Bellevue     | WA    | 12/10/15  | 113,758    | 100.0% |    | 3,338   | Asian Family Market   |
| Four Corner Square             | * | Maple Valley | WA    | 12/21/15  | 119,531    | 100.0% |    | 2,622   | Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden       |
| Bridle Trails Shopping Center  | * | Kirkland     | WA    | 10/17/16  | 109,800    | 100.0% |    | 2,339   | Grocery Outlet Supermarket, Bartell Drugs, Dollar Tree              |
| PCC Community Markets Plaza    | * | Edmonds      | WA    | 01/25/17  | 34,459     | 100.0% |    | 690     | PCC Community Markets   |
| Highland Hill Shopping Center  | * | Tacoma       | WA    | 05/09/17  | 163,926    | 100.0% |    | 2,894   | Safeway Supermarket, LA Fitness, Dollar Tree, Petco                 |
| North Lynnwood Shopping Center | * | Lynnwood     | WA    | 10/19/17  | 63,606     | 95.8%  |    | 1,084   | Grocery Outlet Supermarket  |
| Stadium Center                 | * | Tacoma       | WA    | 02/23/18  | 48,888     | 100.0% |    | 1,032   | Thriftway Supermarket   |
| Summerwalk Village             |   | Lacey        | WA    | 12/13/19  | 58,484     | 97.9%  |    | 808     | Walmart Neighborhood Market   |
| Seattle metro area total       |   |              |       |           | 2,002,583  | 99.3%  | \$ | 42,298  |   |
| Portland metro area            |   |              |       |           |            |        |    |         |   |
| Happy Valley Town Center       | * | Happy Valley | OR    | 07/14/10  | 138,397    | 100.0% | \$ | 3,770   | New Seasons Supermarket   |
| Wilsonville Old Town Square    | * | Wilsonville  | OR    | 2010/2012 | 49,937     | 100.0% |    | 1,848   | Kroger (Fred Meyer) Supermarket (2)                                 |
| Cascade Summit Town Square     | * | West Linn    | OR    | 08/20/10  | 94,934     | 100.0% |    | 1,788   | Safeway Supermarket   |
| Heritage Market Center         | * | Vancouver    | WA    | 09/23/10  | 107,468    | 100.0% |    | 1,772   | Safeway Supermarket, Dollar Tree                                    |
| Division Crossing              | * | Portland     | OR    | 12/22/10  | 103,561    | 100.0% |    | 1,302   | Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware                |
| Halsey Crossing                | * | Gresham      | OR    | 12/22/10  | 99,428     | 100.0% |    | 1,399   | 24 Hour Fitness, Dollar Tree  |
| Hillsboro Market Center        | * | Hillsboro    | OR    | 11/23/11  | 156,021    | 100.0% |    | 2,603   | Albertson's Supermarket, Dollar Tree, Ace Hardware                  |
| Robinwood Shopping Center      | * | West Linn    | OR    | 08/23/13  | 70,831     | 100.0% |    | 1,077   | Walmart Neighborhood Market   |
| Tigard Marketplace             | * | Tigard       | OR    | 02/18/14  | 136,889    | 100.0% |    | 2,066   | H-Mart Supermarket, Bi-Mart   |
| Wilsonville Town Center        | * | Wilsonville  | OR    | 12/11/14  | 167,829    | 98.9%  |    | 2,823   | Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree                 |
| Tigard Promenade               | * | Tigard       | OR    | 07/28/15  | 88,043     | 100.0% |    | 1,503   | Safeway Supermarket   |
| Sunnyside Village Square       | * | Happy Valley | OR    | 07/28/15  | 92,278     | 100.0% |    | 1,601   | Grocery Outlet Supermarket, 24 Hour Fitness, Ace Hardware           |
| Johnson Creek Center           | * | Happy Valley | OR    | 11/09/15  | 108,588    | 100.0% |    | 2,277   | Trader Joe's, Walgreens, Sportsman's Warehouse                      |
| Rose City Center               | * | Portland     | OR    | 09/15/16  | 60,680     | 100.0% |    | 833     | Safeway Supermarket   |
| Division Center                | * | Portland     | OR    | 04/05/17  | 118,122    | 100.0% |    | 2,106   | Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco                |
| Riverstone Marketplace         | * | Vancouver    | WA    | 10/11/17  | 95,774     | 100.0% |    | 2,228   | Kroger (QFC) Supermarket  |
| King City Plaza                | * | King City    | OR    | 05/18/18  | 62,676     | 95.1%  |    | 941     | Grocery Outlet Supermarket  |
| Portland metro area total      |   |              |       |           | 1,751,456  | 99.7%  | \$ | 31,937  |   |
| Pacific Northwest Totals       |   |              |       |           | 3,754,039  | 99.5%  | \$ | 74,235  |   |
| TOTAL SHOPPING CENTERS         |   |              |       |           | 10,061,364 | 97.7%  | \$ | 214,747 |   |
| 10171E SHOTTING CENTERS        |   |              |       |           | 10,001,504 | 31.170 | φ  | 217,/7/ |   |

<sup>(1)</sup> ABR is equal to annualized base rent on a cash basis for all leases in-place at period end.



<sup>(2)</sup> These retailers are not tenants of ROIC.

<sup>\*</sup>Denotes properties in same center pool for 1Q 2020.

### Same-Center Cash Net Operating Income Analysis

(unaudited, dollars in thousands)

|   |       |         | T  | hree Mont | hs En | ded    |          |
|---|-------|---------|----|-----------|-------|--------|----------|
|   | 0     | 3/31/20 | 0  | 3/31/19   | \$ (  | Change | % Change |
| Number of shopping centers included in same-center analysis (1) |       | 87      |    | 87        |       |        |          |
| Same-center occupancy   |       | 97.7%   |    | 97.8%     |       |        | (0.1)%   |
| REVENUES:   |       |         |    |           |       |        |          |
| Base rents  | \$    | 51,778  | \$ | 50,218    | \$    | 1,560  | 3.1%     |
| Percentage rent   |       | 93      |    | 87        |       | 6      | 6.9%     |
| Recoveries from tenants   |       | 17,232  |    | 16,767    |       | 465    | 2.8%     |
| Other property income   |       | 328     |    | 593       |       | (265)  | (44.7)%  |
| Bad debt  |       | (486)   |    | (605)     |       | 119    | (19.7)%  |
| TOTAL REVENUES  |       | 68,945  |    | 67,060    |       | 1,885  | 2.8%     |
| OPERATING EXPENSES:   |       |         |    |           |       |        |          |
| Property operating expenses                                     |       | 11,125  |    | 10,827    |       | 298    | 2.8%     |
| Property taxes  |       | 8,030   |    | 8,017     |       | 13     | 0.2%     |
| TOTAL OPERATING EXPENSES  |       | 19,155  |    | 18,844    |       | 311    | 1.7%     |
| SAME-CENTER CASH NET OPERATING INCOME                           | \$    | 49,790  | \$ | 48,216    | \$    | 1,574  | 3.3%     |
| SAME-CENTER CASH NET OPERATING INCOME RECONCIL                  | LIATI | ON      |    |           |       |        |          |
| GAAP Operating Income   | \$    | 27,993  | \$ | 30,262    |       |        |          |
| Depreciation and amortization                                   |       | 24,278  |    | 24,761    |       |        |          |
| General and administrative expenses                             |       | 3,944   |    | 4,276     |       |        |          |
| Other expense   |       | 64      |    | 93        |       |        |          |
| Gain on sale of real estate                                     |       | -       |    | (2,638)   |       |        |          |
| Straight-line rent  |       | 89      |    | (1,180)   |       |        |          |
| Amortization of above- and below-market rent                    |       | (5,478) |    | (6,478)   |       |        |          |
| Property revenues and other expenses (2)                        |       | (149)   |    | 254       |       |        |          |
| TOTAL COMPANY CASH NET OPERATING INCOME                         |       | 50,741  |    | 49,350    |       |        |          |
| Non Same-Center Cash NOI  |       | (951)   |    | (1,134)   |       |        |          |
| SAME-CENTER CASH NET OPERATING INCOME                           | \$    | 49,790  | \$ | 48,216    |       |        |          |



<sup>(1)</sup> Same centers are those properties which were owned for the entirety of the current and comparable prior year period.

<sup>(2)</sup> Includes anchor lease termination fees net of contractual amounts, if any, expense and recovery adjustments related to prior periods and other miscellaneous adjustments.

### Top Ten Tenants

(dollars in thousands)

|  |           |           | Percent    |               |            |
|--|-----------|-----------|------------|---------------|------------|
|  | Number of | Leased    | of Total   |               | Percent of |
| Tenant                                 | Leases    | GLA       | Leased GLA | ABR           | Total ABR  |
| 1 Albertson's / Safeway Supermarkets   | 19        | 951,600   | 9.7%       | \$<br>11,866  | 5.5%       |
| 2 Kroger Supermarkets                  | 11        | 483,455   | 4.9%       | 7,335         | 3.4%       |
| 3 JP Morgan Chase                      | 21        | 95,163    | 1.0%       | 3,094         | 1.4%       |
| 4 Rite Aid Pharmacy                    | 12        | 232,586   | 2.4%       | 3,080         | 1.4%       |
| 5 SaveMart Supermarkets                | 4         | 187,639   | 1.9%       | 2,901         | 1.4%       |
| 6 Marshall's / TJMaxx                  | 6         | 178,195   | 1.8%       | 2,819         | 1.3%       |
| 7 Trader Joe's                         | 8         | 96,714    | 1.0%       | 2,773         | 1.3%       |
| 8 Sprouts Markets                      | 4         | 159,163   | 1.6%       | 2,747         | 1.3%       |
| 9 Ross Dress For Less / dd's Discounts | 7         | 191,703   | 2.0%       | 2,693         | 1.3%       |
| 10 Grocery Outlet Supermarkets         | 9         | 194,443   | 2.0%       | 2,662         | 1.2%       |
| Top 10 Tenants Total                   | 101       | 2,770,661 | 28.3%      | \$<br>41,970  | 19.5%      |
| Other Tenants                          | 1,836     | 7,052,879 | 71.7%      | 172,777       | 80.5%      |
| Total Portfolio                        | 1,937     | 9,823,540 | 100.0%     | \$<br>214,747 | 100.0%     |



# Lease Expiration Schedule

| (dollars in thousands) |                     |           |                         |               |            |             |
|------------------------|---------------------|-----------|-------------------------|---------------|------------|-------------|
| Anchor Tenants (1)     | Number of           | Leased    | Percent of              | Total         | Percent of | ABR         |
|                        | Leases Expiring (2) | GLA       | Total Leased GLA        | <br>ABR       | Total ABR  | Per Sq. Ft. |
| 2020                   | 1                   | 39,956    | 0.4%                    | \$<br>535     | 0.2%       | \$<br>13.40 |
| 2021                   | 13                  | 393,554   | 4.0%                    | 4,595         | 2.1%       | 11.68       |
| 2022                   | 18                  | 530,799   | 5.4%                    | 7,055         | 3.3%       | 13.29       |
| 2023                   | 26                  | 836,758   | 8.5%                    | 13,312        | 6.2%       | 15.91       |
| 2024                   | 16                  | 595,384   | 6.1%                    | 9,669         | 4.5%       | 16.24       |
| 2025                   | 20                  | 684,653   | 7.0%                    | 9,009         | 4.2%       | 13.16       |
| 2026                   | 10                  | 367,994   | 3.7%                    | 5,206         | 2.4%       | 14.15       |
| 2027                   | 7                   | 144,682   | 1.5%                    | 2,084         | 1.0%       | 14.40       |
| 2028                   | 14                  | 514,446   | 5.2%                    | 9,360         | 4.4%       | 18.19       |
| 2029                   | 11                  | 354,143   | 3.6%                    | 6,394         | 3.0%       | 18.06       |
| 2030+                  | 27                  | 1,001,633 | 10.2%                   | 15,320        | 7.1%       | 15.30       |
|                        | 163                 | 5,464,002 | 55.6%                   | \$<br>82,539  | 38.4%      | \$<br>15.11 |
| Non-Anchor Tenants     | Number of           | Leased    | Percent of              | Total         | Percent of | ABR         |
|                        | Leases Expiring (2) | GLA       | <b>Total Leased GLA</b> | ABR           | Total ABR  | Per Sq. Ft. |
| 2020                   | 159                 | 312,649   | 3.2%                    | \$<br>9,107   | 4.2%       | \$<br>29.13 |
| 2021                   | 296                 | 596,578   | 6.1%                    | 18,071        | 8.4%       | 30.29       |
| 2022                   | 280                 | 616,955   | 6.3%                    | 18,916        | 8.8%       | 30.66       |
| 2023                   | 282                 | 647,502   | 6.6%                    | 20,089        | 9.4%       | 31.03       |
| 2024                   | 253                 | 602,583   | 6.1%                    | 18,665        | 8.7%       | 30.98       |
| 2025                   | 192                 | 513,470   | 5.2%                    | 14,422        | 6.7%       | 28.09       |
| 2026                   | 68                  | 214,307   | 2.2%                    | 6,395         | 3.0%       | 29.84       |
| 2027                   | 66                  | 210,697   | 2.1%                    | 6,169         | 2.9%       | 29.28       |
| 2028                   | 57                  | 183,155   | 1.9%                    | 6,393         | 3.0%       | 34.91       |
| 2029                   | 46                  | 149,472   | 1.5%                    | 4,825         | 2.2%       | 32.28       |
| 2030+                  | 75                  | 312,170   | 3.2%                    | 9,322         | 4.3%       | 29.86       |
|                        | 1,774               | 4,359,538 | 44.4%                   | \$<br>132,374 | 61.6%      | \$<br>30.36 |
| All Tenants            | Number of           | Leased    | Percent of              | Total         | Percent of | ABR         |
|                        | Leases Expiring (2) | GLA       | <b>Total Leased GLA</b> | ABR           | Total ABR  | Per Sq. Ft. |
| 2020                   | 160                 | 352,605   | 3.6%                    | \$<br>9,642   | 4.4%       | \$<br>27.35 |
| 2021                   | 309                 | 990,132   | 10.1%                   | 22,666        | 10.5%      | 22.89       |
| 2022                   | 298                 | 1,147,754 | 11.7%                   | 25,971        | 12.1%      | 22.63       |
| 2023                   | 308                 | 1,484,260 | 15.1%                   | 33,401        | 15.6%      | 22.50       |
| 2024                   | 269                 | 1,197,967 | 12.2%                   | 28,334        | 13.2%      | 23.65       |
| 2025                   | 212                 | 1,198,123 | 12.2%                   | 23,431        | 10.9%      | 19.56       |
| 2026                   | 78                  | 582,301   | 5.9%                    | 11,601        | 5.4%       | 19.92       |
| 2027                   | 73                  | 355,379   | 3.6%                    | 8,253         | 3.9%       | 23.22       |
| 2028                   | 71                  | 697,601   | 7.1%                    | 15,753        | 7.4%       | 22.58       |
| 2029                   | 57                  | 503,615   | 5.1%                    | 11,219        | 5.2%       | 22.28       |
| 2030+                  | 102                 | 1,313,803 | 13.4%                   | 24,642        | 11.4%      | 18.76       |
|                        | 1,937               | 9,823,540 | 100.0%                  | \$<br>214,913 | 100.0%     | \$<br>21.88 |

<sup>(1)</sup> Anchor tenants are leases equal to or greater than 15,000 square feet.



<sup>(2)</sup> Does not assume exercise of renewal options.

# Leasing Summary

|       |  | For the Three Months Ended March 31 |         |    |         |    | 1, 2020 |  |  |  |
|-------|--|-------------------------------------|---------|----|---------|----|---------|--|--|--|
| New L | eases                                  | Nor                                 | -Anchor | A  | nchor   |    | Total   |  |  |  |
|       | Number of Leases                       |                                     | 16      |    | 1       |    | 17      |  |  |  |
|       | Gross Leasable Area (sq. ft.)          |                                     | 26,480  |    | 53,175  |    | 79,655  |  |  |  |
|       | Initial Base Rent (\$/sq. ft.) (1)     | \$                                  | 37.70   | \$ | 12.69   | \$ | 21.01   |  |  |  |
|       | Tenant Improvements (\$/sq. ft.)       | \$                                  | 3.54    | \$ | 9.40    | \$ | 7.45    |  |  |  |
|       | Leasing Commissions (\$/sq. ft.)       | \$                                  | 3.39    | \$ | -       | \$ | 1.13    |  |  |  |
|       | Weighted Average Lease Term (Yrs.) (2) |                                     | 6.4     |    | 21.4    |    | 16.4    |  |  |  |
| Renew | vals                                   | Nor                                 | -Anchor | A  | anchor  |    | Total   |  |  |  |
|       | Number of Leases                       |                                     | 52      |    | 4       |    | 56      |  |  |  |
|       | Gross Leasable Area (sq. ft.)          |                                     | 105,959 |    | 112,321 |    | 218,280 |  |  |  |
|       | Initial Base Rent (\$/sq. ft.) (1)     | \$                                  | 30.64   | \$ | 11.88   | \$ | 20.99   |  |  |  |
|       | Tenant Improvements (\$/sq. ft.)       | \$                                  | 0.56    | \$ | -       | \$ | 0.27    |  |  |  |
|       | Leasing Commissions (\$/sq. ft.)       | \$                                  | 0.54    | \$ | -       | \$ | 0.26    |  |  |  |
|       | Weighted Average Lease Term (Yrs.) (2) |                                     | 5.1     |    | 5.0     |    | 5.0     |  |  |  |
| Total |  | Nor                                 | -Anchor | A  | anchor  |    | Total   |  |  |  |
|       | Number of Leases                       |                                     | 68      |    | 5       |    | 73      |  |  |  |
|       | Gross Leasable Area (sq. ft.)          |                                     | 132,439 |    | 165,496 |    | 297,935 |  |  |  |
|       | Initial Base Rent (\$/sq. ft.) (1)     | \$                                  | 32.05   | \$ | 12.14   | \$ | 20.99   |  |  |  |
|       | Tenant Improvements (\$/sq. ft.)       | \$                                  | 1.16    | \$ | 3.02    | \$ | 2.19    |  |  |  |
|       | Leasing Commissions (\$/sq. ft.)       | \$                                  | 1.11    | \$ | -       | \$ | 0.49    |  |  |  |
|       | Weighted Average Lease Term (Yrs.) (2) |                                     | 5.4     |    | 10.3    |    | 8.1     |  |  |  |
|       |  |                                     |         |    |         |    |         |  |  |  |



<sup>(1)</sup> Initial Base Rent is on a cash basis and is the initial contractual monthly rent, annualized.

<sup>(2)</sup> Does not assume exercise of renewal options.

### Same-Space Comparative Leasing Summary

|  | For the Three Months Ended March 31, 2020 |          |    |        |    |        |
|--|---|----------|----|--------|----|--------|
| New Leases                             | Non-Anchor                                |          | A  | Anchor |    | Total  |
| Comparative # of Leases                |   | 9        |    | 1      |    | 10     |
| Comparative GLA (sq. ft.) (1)          |   | 16,113   |    | 53,175 |    | 69,288 |
| Prior Base Rent (\$/sq. ft.) (2)       | \$  | 34.13    | \$ | 9.57   | \$ | 15.28  |
| Initial Base Rent (\$/sq. ft.)         | \$  | 38.59    | \$ | 12.69  | \$ | 18.71  |
| Percentage Change in Base Rents        |   | 13.1%    |    | 32.6%  |    | 22.5%  |
| Tenant Improvements (\$/sq. ft.)       | \$  | 3.33     | \$ | 9.40   | \$ | 7.99   |
| Leasing Commissions (\$/sq. ft.)       | \$  | 2.71     | \$ | -      | \$ | 0.63   |
| Weighted Average Lease Term (Yrs.) (3) |   | 6.8      |    | 21.4   |    | 18.0   |
| Renewals                               | Non                                       | ı-Anchor | A  | nchor  |    | Total  |

| Kenewals |
|----------|
|----------|

| S                                      | NOI | -Апспог | A  | пспог   | 1 otai      |
|--|-----|---------|----|---------|-------------|
| Comparative # of Leases                |     | 52      |    | 4       | 56          |
| Comparative GLA (sq. ft.)              |     | 105,959 |    | 112,321 | 218,280     |
| Prior Base Rent (\$/sq. ft.) (2)       | \$  | 27.84   | \$ | 11.51   | \$<br>19.44 |
| Initial Base Rent (\$/sq. ft.)         | \$  | 30.64   | \$ | 11.88   | \$<br>20.99 |
| Percentage Change in Base Rents        |     | 10.1%   |    | 3.2%    | 8.0%        |
| Tenant Improvements (\$/sq. ft.)       | \$  | 0.56    | \$ | -       | \$<br>0.27  |
| Leasing Commissions (\$/sq. ft.)       | \$  | 0.54    | \$ | -       | \$<br>0.26  |
| Weighted Average Lease Term (Yrs.) (3) |     | 5.1     |    | 5.0     | 5.0         |
|  |     |         |    |         |             |

#### Total

|  | Non | -Anchor | A  | nchor   | <br>Total   |
|--|-----|---------|----|---------|-------------|
| Comparative # of Leases                |     | 61      |    | 5       | <br>66      |
| Comparative GLA (sq. ft.) (1)          |     | 122,072 |    | 165,496 | 287,568     |
| Prior Base Rent (\$/sq. ft.) (2)       | \$  | 28.67   | \$ | 10.89   | \$<br>18.43 |
| Initial Base Rent (\$/sq. ft.)         | \$  | 31.69   | \$ | 12.14   | \$<br>20.44 |
| Percentage Change in Base Rents        |     | 10.5%   |    | 11.5%   | 10.9%       |
| Tenant Improvements (\$/sq. ft.)       | \$  | 0.93    | \$ | 3.02    | \$<br>2.13  |
| Leasing Commissions (\$/sq. ft.)       | \$  | 0.83    | \$ | -       | \$<br>0.35  |
| Weighted Average Lease Term (Yrs.) (3) |     | 5.3     |    | 10.3    | 8.2         |



<sup>(1)</sup> Comparative GLA includes spaces that were vacant for less than 12 months, excluding spaces that were not leased at the time of acquisition.

<sup>(2)</sup> Prior Base Rent is on a cash basis and is the final monthly rent paid, annualized, for the prior tenant or the prior lease that was renewed.

<sup>(3)</sup> Does not assume exercise of renewal options.

# Leased vs. Billed Summary

(dollars in thousands)

|  | 03 | 3/31/20 | 1  | 2/31/19 | 0  | 09/30/19 | 06/30/19    |
|--|----|---------|----|---------|----|----------|-------------|
| % leased at beginning of quarter                                     |    | 97.9%   |    | 97.7%   |    | 97.9%    | 97.8%       |
| % billed at beginning of quarter                                     |    | 94.4%   |    | 95.1%   |    | 95.3%    | 95.2%       |
| ABR of new leases signed/not yet commenced - at beginning of quarter | \$ | 6,482   | \$ | 5,945   | \$ | 6,247    | \$<br>6,520 |
| less: ABR of new leases commenced during quarter                     |    | (954)   |    | (1,370) |    | (2,156)  | (1,872)     |
| plus: ABR of new leases signed during quarter                        |    | 1,513   |    | 1,907   |    | 1,854    | <br>1,599   |
| ABR of new leases signed/not yet commenced - at end of quarter       | \$ | 7,041   | \$ | 6,482   | \$ | 5,945    | \$<br>6,247 |
| % leased at end of quarter   |    | 97.7%   |    | 97.9%   |    | 97.7%    | 97.9%       |
| % billed at end of quarter   |    | 93.9%   |    | 94.4%   |    | 95.1%    | 95.3%       |
| ABR of new leases commenced during quarter - actual cash received    | \$ | 169     | \$ | 222     | \$ | 247      | \$<br>371   |



### COVID-19 IMPACT - Status of Tenant Base

as of April 17, 2020 (1)

#### Tenant Type

|                    | GLA       | % Open (1) |
|--------------------|-----------|------------|
| Grocery            | 3,102,530 | 100.0%     |
| Drug Stores        | 497,411   | 100.0%     |
| Pet Supply         | 172,569   | 100.0%     |
| Automotive Supply  | 106,439   | 99.2%      |
| Off-Price          | 247,622   | 96.9%      |
| Postal Services    | 68,191    | 96.9%      |
| Home Improvement   | 302,802   | 92.7%      |
| Sporting Goods     | 197,465   | 88.1%      |
| Electronics        | 17,448    | 79.7%      |
| Financial Services | 332,543   | 74.7%      |
| Restaurants        | 1,272,136 | 72.1%      |
| Local Services     | 315,367   | 69.8%      |
| Wireless           | 64,645    | 67.7%      |
| Non-retail         | 86,250    | 64.0%      |
| General Retail     | 158,415   | 54.5%      |
| Medical & Dental   | 323,652   | 53.1%      |
| Home Décor         | 315,269   | 43.7%      |
| Apparel            | 828,952   | 20.0%      |
| Education          | 140,350   | 17.7%      |
| Salons             | 405,845   | 11.0%      |
| Fitness            | 518,590   | 3.3%       |
| Entertainment      | 161,329   | 0.0%       |
| Total (2)          | 9,635,821 | 70.4%      |

#### Anchor & Non-Anchor

|                    | GLA       | % Open (1) |
|--------------------|-----------|------------|
| Anchor Tenants     | 5,355,935 | 78.4%      |
| Non-Anchor Tenants | 4,279,886 | 60.4%      |
| Total (2)          | 9,635,821 | 70.4%      |

#### National, Regional & Local

|           | GLA       | % Open (1) |
|-----------|-----------|------------|
| National  | 6,917,232 | 74.6%      |
| Regional  | 499,233   | 83.5%      |
| Local     | 2,219,355 | 54.6%      |
| Total (2) | 9,635,821 | 70.4%      |



<sup>(1)</sup> Data is to the best of ROIC's knowledge as of April 17, 2020. ROIC expects this data to change, potentially significantly, going forward.

<sup>(2)</sup> Excludes recently signed new tenants that have not yet taken occupancy and commenced being billed rent.

# Investor Information

| Equity Research Coverage           Baird Equity Research         RJ Milligan         813.273.8252           Bank of America Merrill Lynch         Craig Schmidt         646.855.3640           Bank of Montreal         Jeremy Metz         212.885.4053           BTIG         Michael Gorman         212.738.6138           Capital One Securities, Inc.         Chris Lucas         571.633.8151           Citi         Michael Bilerman<br>Christy McEltoy         212.816.1883           Christy McEltoy         212.816.1983           D.A. Davidson & Co.         Barry Oxford         212.240.9871           Green Street         Vince Tibone         949.640.8780           J.P. Morgan         Michael W. Mueller         212.622.6689           Jefferies         Linda Tsai         212.778.8011           KeyBanc Capital Markets         Todd Thomas         917.368.2286           Raymond James         Paul Puryear         727.567.2258           RBC Capital Markets         Wes Golladay         440.715.2650           Wells Fargo         Tamara Fique         617.603.4262           Fixed Income Research Coverage           J.P. Morgan         Mark Streeter         212.834.5086           Ratings Agency Coverage           Moody's | Retail Opportunity Investments Corp. www.roireit.net NASDAQ: ROIC 11250 El Camino Real, Suite 200 San Diego, CA 92130 | Investor Relations: Ashley Rubino arubino@roireit.net 858.255.4913 | Transfer Agent: Constance Adams ComputerShare constance.adams@computershare.com |
|--|---|--|---|
| Bank of America Merrill Lynch         Craig Schmidt         646.855.3640           Bank of Montreal         Jeremy Metz         212.885.4053           BTIG         Michael Gorman         212.738.6138           Capital One Securities, Inc.         Chris Lucas         571.633.8151           Citi         Michael Bilerman Christy McElroy         212.816.1383           D.A. Davidson & Co.         Barry Oxford         212.240.9871           Green Street         Vince Tibone         949.640.8780           J.P. Morgan         Michael W. Mueller         212.622.6689           Jefferies         Linda Tsai         212.778.8011           KeyBanc Capital Markets         Todd Thomas         917.368.2286           Raymond James         Paul Puryear Collin Mings         727.567.2253           Collin Mings         727.567.2253           RBC Capital Markets         Wes Golladay         440.715.2650           Wells Fargo         Tamara Fique         617.603.4262           Fixed Income Research Coverage           J.P. Morgan         Mark Streeter         212.834.5086           Ratings Agency Coverage           Moody's Investors Service         Juan Acosta         212.553.4849   | Equity Research Coverage  |  |   |
| Bank of Montreal         Jeremy Metz         212.885.4053           BTIG         Michael Gorman         212.738.6138           Capital One Securities, Inc.         Chris Lucas         571.633.8151           Citi         Michael Bilerman Christy McElroy         212.816.1383 (212.816.6981)           D.A. Davidson & Co.         Barry Oxford         212.240.9871           Green Street         Vince Tibone         949.640.8780           J.P. Morgan         Michael W. Mueller         212.622.6689           Jefferies         Linda Tsai         212.778.8011           KeyBanc Capital Markets         Todd Thomas         917.368.2286           Raymond James         Paul Purycar 727.567.2253 (Collin Mings)         727.567.2253 (Collin Mings)           RBC Capital Markets         Wes Golladay         440.715.2650           Wells Fargo         Tamara Fique         617.603.4262           Fixed Income Research Coverage           J.P. Morgan         Mark Streeter         212.834.5086           Ratings Agency Coverage         Moody's Investors Service         Juan Acosta         212.553.4849   | Baird Equity Research   | RJ Milligan  | 813.273.8252  |
| BTIG   | Bank of America Merrill Lynch   | Craig Schmidt  | 646.855.3640  |
| Capital One Securities, Inc.       Chris Lucas       571.633.8151         Citi       Michael Bilerman Christy McEiroy       212.816.1383         Christy McEiroy       212.816.6981         D.A. Davidson & Co.       Barry Oxford       212.240.9871         Green Street       Vince Tibone       949.640.8780         J.P. Morgan       Michael W. Mueller       212.622.6689         Jefferies       Linda Tsai       212.778.8011         KeyBanc Capital Markets       Todd Thomas       917.368.2286         Raymond James       Paul Puryear       727.567.2253         Collin Mings       727.567.2253         RBC Capital Markets       Wes Golladay       440.715.2650         Wells Fargo       Tamara Fique       617.603.4262         Fixed Income Research Coverage         J.P. Morgan       Mark Streeter       212.834.5086         Ratings Agency Coverage         Moody's Investors Service       Juan Acosta       212.553.4849   | Bank of Montreal  | Jeremy Metz  | 212.885.4053  |
| Citi       Michael Bilerman Christy McElroy       212.816.1383 Christy McElroy         D.A. Davidson & Co.       Barry Oxford       212.240.9871         Green Street       Vince Tibone       949.640.8780         J.P. Morgan       Michael W. Mueller       212.622.6689         Jefferies       Linda Tsai       212.778.8011         KeyBanc Capital Markets       Todd Thomas       917.368.2286         Raymond James       Paul Puryear Collin Mings       727.567.2253         Collin Mings       727.567.2585         RBC Capital Markets       Wes Golladay       440.715.2650         Wells Fargo       Tamara Fique       617.603.4262         Fixed Income Research Coverage         J.P. Morgan       Mark Streeter       212.834.5086         Ratings Agency Coverage         Moody's Investors Service       Juan Acosta       212.553.4849   | BTIG  | Michael Gorman   | 212.738.6138  |
| Christy McElroy   212.816.6981   | Capital One Securities, Inc.  | Chris Lucas  | 571.633.8151  |
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